

Sunday, December 5, 1920.



The fellow whose principal thought is—  
"How much is it gonna  
set me back?"

## Smiletime Christmastime Again—

Sketches from life by  
Westerman

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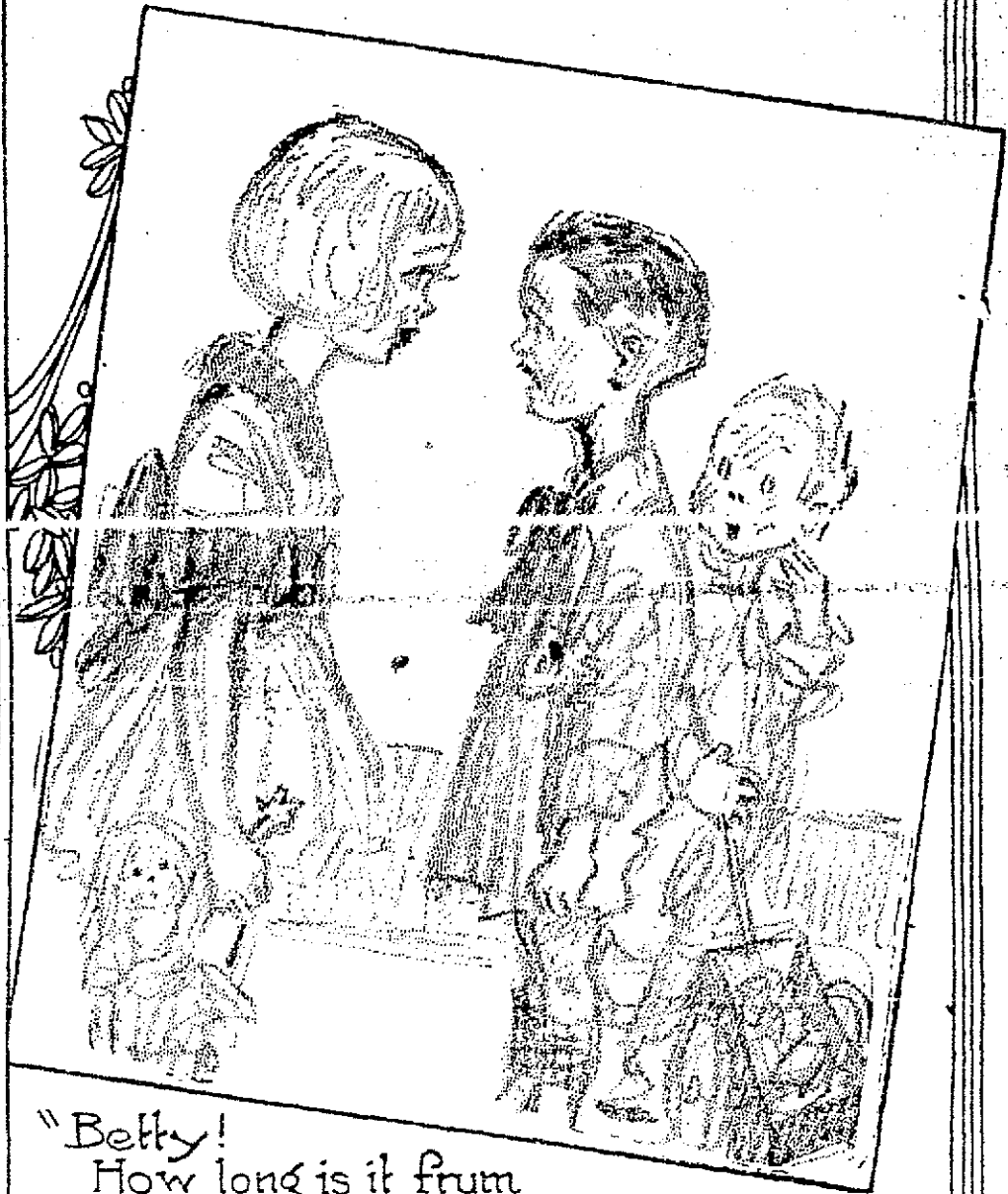
Every nice looking little old gentleman  
with white whiskers and a fat tummy  
is under suspicion these days.



A real Christmas Spirit—  
She has clerked through thirty Christmas  
rushes and still loves Christmas.



The one who says—  
"Whatever it costs it's worth it!"



"Betty!  
How long is it from  
Thanksgivin' t' Christmas?"  
"About a hunderd million years!"



"My dear did you ever know  
anything like the way time flies  
from Christmas to Christmas?"



Making hers—  
Noon hours.



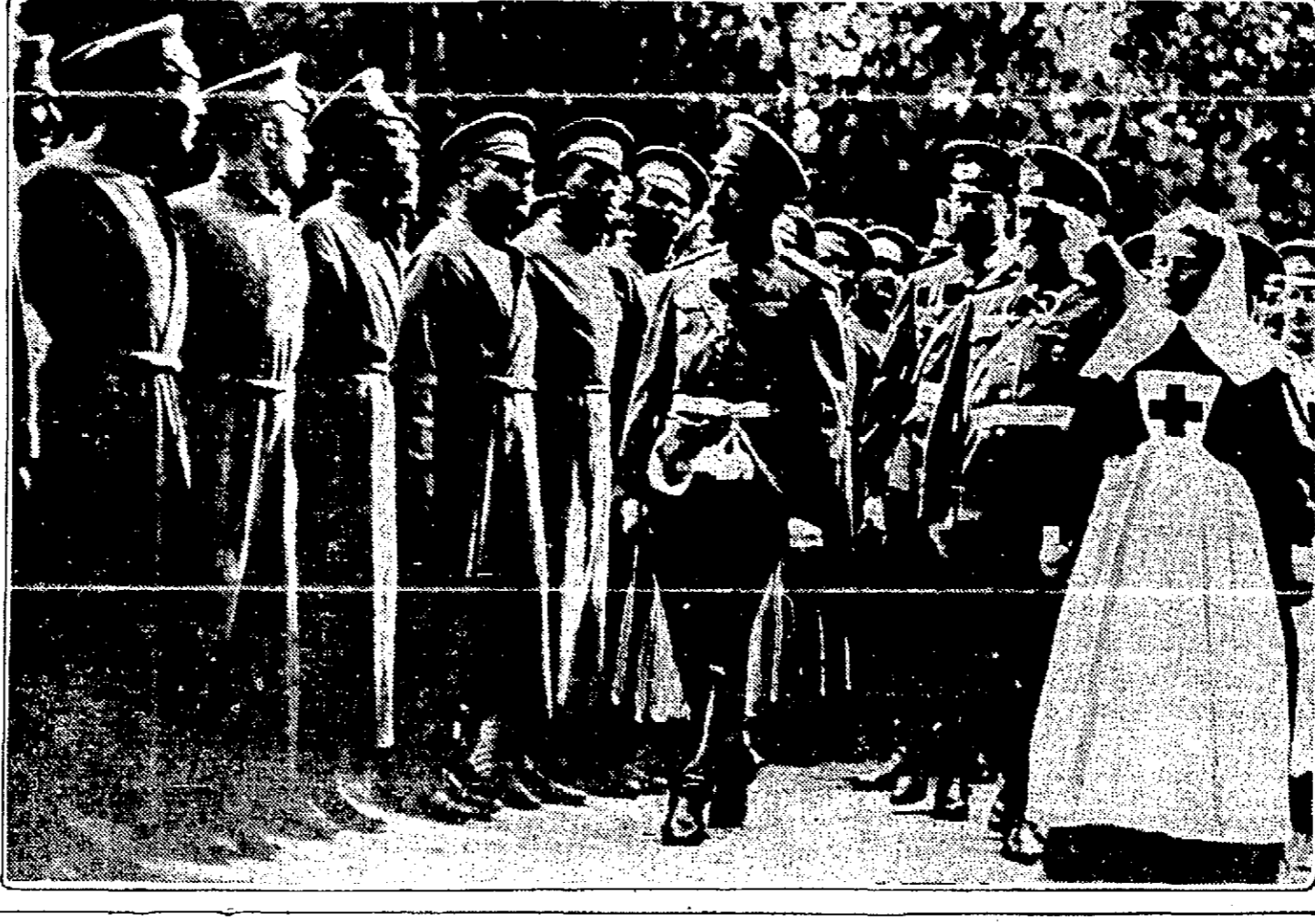
The new Grandma and Grandpa begin  
Christmas joys all over again looking  
for toys for the new grandson.



# Count Witte's Memoirs



Left, the czar and King George. Center, one of the czar's last pictures, taken during world war, reviewing troops which later became Bolsheviks. Right, the czar as the crown prince.



## Story of 'Dr.' Philippe Predecessor of Notorious Rasputin, and His Court Sorcery

By Count Sergius Witte,

Minister of Finance and Premier of Russia under Czar Nicholas II.

Translated from the original Russian and edited by Abraham Yarmolinsky,  
Curator of the Slavonic Division of the New York Public Library.

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(Continued From Last Sunday)

The other day the Montenegrin Princess No. 2, at the instigation of the spirits and with their majesties' permission, divorced the Prince of Leuchtenberg and married his cousin, who was also Grand Duke Nicholas.

This friendship of the two Montenegrin princesses for "Dr." Philippe was of vast importance to Russia, for they were the most intimate confidantes of the empress. It is worth while to trace their entrance to the Russian court, upon which they exerted such a baleful influence. While very young they were placed by their father, Prince Nicholas of Montenegro, in the Smolny Institute, where they attracted but little attention. They were graduated from the institute at the time when Alexander III broke the traditional bonds which attached Russia to France, and when the union with France was yet in the incipient stage. It was at that time that Alexander III, at a dinner given in honor of Prince Nicholas of Montenegro, proposed the famous toast: "To my only friend, Prince Nicholas of Montenegro." This toast was proposed not so much out of love for Prince Nicholas, as with the intention of informing the world that the emperor neither had nor needed any friends.

### Would Ingratiate Self

On his part Prince Nicholas of Montenegro did everything in his power to ingratiate himself in the favor of the emperor. It was natural that the latter should bestow his good graces upon this representative of a knightly race, which of all the Slav peoples manifested the greatest attachment to the Russians. Under these circumstances it was quite proper for Emperor Alexander to show some attention to the Montenegrin princesses. This was sufficient for some of the members of the imperial family to come forward as suitors. By this time it will be remembered, we were already in possession of a whole drove of grand dukes. Grand Duke Peter, the sickly youngest son of Grand Duke Nicholas, who commanded our armies in the last Turkish war, married the Montenegrin Princess No. 1, while the Princess No. 2 was married to Prince Yuri of Leuchtenberg.

Thus, owing to Alexander III, the Montenegrin princesses were married off to second-rate dukes. The story would have ended then and there had not Nicholas II ascended the throne and married Alix. Her majesty was met by the dowager empress very cordially, indeed, but yet not as an empress. The Montenegrin princesses were the only ones to bow before her as before an empress and to flatter a most abject admiration and infinite love for her. It happened that the empress contracted a stomach disease, and they took advantage of this occasion to display their devotion. They clung to her and night and day sent away the chambermaids and took upon themselves the latter's rather disagreeable tasks.

### Devotees of Philippe

It was these Montenegrin princesses who became zealous devotees of "Dr." Philippe. While in Paris one of them summoned the head of our secret police at Paris, Rachkovsky, and expressed a desire that Philippe should be allowed to practice his art and given a medical diploma. Naturally Rachkovsky explained to the swarthy duchess all the naïveté of her demand. As he spoke of the charlatan in terms not sufficiently courteous, he gained for himself a dangerous enemy at the court.

And it was through the good offices of these Montenegrin princesses that Philippe gained access to the grand dukes, and later to their majesties. Empress Alexandra was on intimate terms with none of the female members of the imperial family except these Montenegrin women, who were to her a cross between bosom friends and chambermaids. For months Philippe secretly lived in St. Petersburg and in the summer residences of his high patrons. Consultations and mystic seances were continuously going on there with the participation of their majesties, the grand dukes and their Montenegrin wives.

While in Russia, Philippe was in the care of the court commandant, Adjutant General Hesse, who, just like the present commandant, had his own secret service. Hesse found it necessary to inquire from Rachkovsky about Philippe's personality. Rachkovsky drew up a report which presented Philippe as the charlatan that he was. This report he brought with him to St. Petersburg, when he came there on business. Before submitting it to Hesse he read it to Sipyagin. The latter told him that officially he knew nothing of the report, inasmuch as it was not addressed to him. Privately, he advised Rachkovsky to throw it into the fire which was burning on the hearth. Nevertheless, Rachkovsky did submit the report. With Philippe's appointment to the ministerial post Rachkovsky was dismissed and forbidden to reside in Paris, and, if I remember rightly, in France generally. Philippe explained to me that he had been forced to do this. Hesse made every effort to protect Rachkovsky, but in vain. Under Trepo's regime, however, which was a sort of dictatorship, Rachkovsky was again summoned to occupy an important post in the police department.

Since Philippe did not succeed in getting a diploma in France the St. Petersburg Military Medical Academy was forced to bestow upon him the degree of doctor of medicine in flagrant violation of the law. This happened at the time when Kurovskiy was minister of the navy. Furthermore, "Dr." Philippe was

actually granted the rank of counselor of state. All this was done in secrecy. The saint paid a visit to a tailor and ordered an army physician's uniform.

The night seances with Philippe, though kept secret, greatly annoyed the Dowager Empress Maria Fyodorovna. The Prince of Leuchtenberg and Grand Duke Nicholas, the first and the second husbands of the Montenegrin Princess No. 2, when asked by inquisitive friends about Philippe, replied that in any event he was a saint. Little by little, a small group of Illuminists formed around "Dr." Philippe.

### Controls the Czarina

Empress Alexandra fell completely under the influence of the impostor. Among other things she actually believed that "Dr." Philippe had an enchanted life and could not be

harmful by physical means. Nothing will better illustrate the extent and nature of his ascendancy over the empress than the following incident, yet well authenticated, incident. At the time when she was under the sway of the charlatan she was very anxious to have a son, because the four children who had previously been born to their majesties were all girls. "Dr." Philippe made her majesty believe that she was going to give birth to a boy, and she convinced herself that she was pregnant. The last months of the imaginary pregnancy came. Everybody noticed that she had grown considerably stouter. She began to wear loose garments and ceased to appear at court functions. Every one was sure that her majesty was

and the population of St. Petersburg expected, from day to day, to hear the cannon shots from the Petrovskiy fortress, which, in accordance with an ancient custom, an-

nounce the birth of imperial offspring. Finally, the empress ceased to walk, and the court accoucheur, Professor Ott, with his assistants, came to stay in the palace at Peterhof. But time passed without the confinement taking place. Finally, Professor Ott asked her majesty's permission to examine her. She agreed, and the physician, after a thorough examination, declared that the empress was not pregnant. It is easy to see what havoc such an hysterical woman could work when invested with the tremendous power which an autocratic regime places in the hands of the ruler.

### A Saint to Order

At the summer residence of Grand Duke Peter, Philippe met a number of ecclesiastics, among them the notorious Father John of Kronstadt. It was apparently there that the

project was hatched of canonizing the starlet (saintly man) Seraphim of Sarov.

This incident was related to me by K. P. Pobedonostzev himself. One fine morning he was invited, he told me, to take luncheon with their majesties. The invitation came unexpectedly, because at that time relations between their majesties and Pobedonostzev were rather strained, although he had been instructor both to the emperor and his most august mother. After breakfast, at which Pobedonostzev was alone with his majesties, the emperor, in the presence of the empress, asked his request to submit to him a decree canonizing Father Seraphim, on the day when the memory of that saintly man is celebrated, which was a few months off.

Pobedonostzev consented to the effect that canonization lay within the province of the Holy Synod and must be preceded by a thorough investigation of the candi-

date's life and of the people's views on the subject, as expressed in oral traditions. To this the empress replied by remarking that "everything is within the emperor's province." This opinion I have heard from their majesties on various occasions. Nevertheless, the emperor gave heed to his guest's arguments and Pobedonostzev, on the evening of the same day, received from the emperor an amiable note, expressing agreement with the opinion about the impossibility of immediately canonizing Seraphim and ordering Pobedonostzev to carry out the canonization the following year.

### Miraculous Recoveries

Pobedonostzev obeyed. Their majesties were present at the ceremony of consecrating the relics. In the course of that celebration there

were several cases of miraculous recovery. At night the empress bathed in a healing fountain. The conviction prevailed, it was said, that the Sarov saint would give Russia an heir apparent, after four grand duchesses. This momentous event did take place and established the absolute faith of their majesties in the efficacy and holiness of Saint Seraphim. A portrait ikon of that saint appeared in the emperor's study. During the revolutionary days which followed the act of October 17, Prince L. D. Obolenski, then procurator of the Holy Synod, repeatedly complained to me about the interference of the Montenegrin princesses in the affairs of the Holy Synod. On one occasion, he said, he spoke of Saint Seraphim to the emperor in connection with their majesties' and his majesty said: "As for Saint Seraphim's holiness and the authenticity of his miracles I am so fully convinced of them that no one will ever shake my belief."

## STANDING OUT A DANCE By Juanita Hamel



ROMANCE loves to recite how "sitting out" a dance may lead to confidences of the most momentous sort. Sometimes, while the music lures, and all the other couples are answering the summons of the gay rhythm, you will find a stray couple "standing out" the dance because some

lover chooses, impulsively, perhaps in a demanding way, to ask—well, what do you suppose he MIGHT be asking? Maybe it is the question lovers have been asking, on their knees and on their feet, since the beginning of time. Who objects to making or receiving a proposal to music? Anyway, it IS done!

## MY HEART AND MY HUSBAND

by ADELE GADSDON

(Continued from yesterday.)

### THE WAY MRS. DURKEE RECEIVED ALFRED'S SUGGESTION.

Dr. Gibson's long, slender fingers manipulated little Mrs. Durkee's swollen foot and ankle as carefully as possible, the while she struggled gamely for composure, uttering no outcry save pitiful little means when his touch set in motion some particularly tortured nerve. But her face grew whiter and whiter until it was afraid that she would swoon again, and it was not until when he finally laid her foot back against the electric warming pad and straightened himself to his full height.

"There's nothing broken," he said reassuringly, "but there's a nasty sprain. Now, little lady, if you'll just put that foot out here I'll fix you up so it won't pain you."

He brought out a queer-looking, queer smelling unguent with which he gently massaged the foot and ankle, and then he deftly bandaged it in a manner to bring pain of any kind to his Red Cross surged class soul.

"There," he said to me as he finished, "just fix this pad so it will keep at medium heat, the rest of the night, cover the ankle lightly with something wool, and give her this in a few minutes, and in forty minutes, troubles until morning, and then I'll be on hand again."

"This" was a pellet which I knew was a powerful sedative, and I saw that the physician had seen the nervous strain under which his patient was laboring, and meant to give her a restful if dream sleep.

### DOCTOR IS FIRM

"Wait a minute," little Mrs. Durkee spoke decisively, and I saw the color returning to her cheeks and lips, knew that the relief of knowing there was no broken bone, as well as the assurance of pain by the bandaging of the ankle, had given her new strength. "I've got a bushel of sonnetes that simply must be canned."

Dr. Gibson smiled quizzically down at her. "Suppose we wait to discuss that until tomorrow noon," he said.

"Not much," she retorted. "I'm going to know right this minute how long I've got to be cooped up here. If you don't tell me I won't take one of your nasty old medicines, so there!"

She looked, despite her age, very much like a pretty, naughty, little girl as she glanced up at the physician pointedly. He stroked his chin meditatively for a minute, then a glint came into his eyes which I knew meant his most adamant mood.

"You have no particular desire to have a crooked, twisted foot for life, have you?" he asked with a snap in his voice.

She looked frightened and answered with a meek little: "No—but—"

"But nothing!" he retorted. "Just let me tell you something straight. You have as nasty a sprain as I've ever seen. It's going to take all my small skill and implicit obedience from you to save you from permanent lameness. Mind you, there's no danger of it if you obey directions. Now, will you be good?"

### THE SILENT GLANCE

My little neighbor searched his face with eyes in which there was

childish cunning. But what she saw in them evidently cowed her, for she murmured in an abashed little voice: "I'll do what you say."

"Then you must not leave this room for two weeks at least, and in every movement that you make you must guard against jarring your foot. It must be protected at all times. Therefore you must have someone one either in the room or within call constantly, for you will not be able to help yourself."

"Oh-h, doctor!" The man was as genuine as if the pain in her foot had caused it. "All my cunning! But don't say I've got to have a trained nurse. I can't stand that!"

"That isn't necessary," said Dr. Gibson indulgently. "Provided you can get some friend or relative with average intelligence and a deft touch to stay with you, I can show such a person in a few minutes everything there is to be done between my visits."

"There isn't a soul," Mrs. Durkee said dolefully looking at me, how ever, with distinct hope in her eyes. "Nonsense," I said. "You know I can come over for a day or two, and at any rate you won't be left alone."

"Perhaps the Mrs. Ware who does sewing for me sometimes," she began when Alfred interrupted, just a hint of sternness in his tone.

(Continued Tomorrow.)

### Other Careers Made

A number of men made their careers through the Saint Seraphim incident. Among them was Prince Shirinski-Shakhmatov, who staged the ceremony of consecrating the relics. Following close up that solemnity he was appointed governor of Tver. In that capacity he distinguished himself by requesting the priests to vouch for "the political reliability" of the population. As a minister of the interior, dismissed him thus bringing upon himself the displeasure of His Majesty. As soon as Prince Shirinski-Shakhmatov arrived in St. Petersburg, the Emperor received him, listened to his instructions against Prince Mirski and, contrary to all regulations, appointed him senator. When I was forced, after the First Duma met, to surrender the office of President of the Council of Ministers, Prince Shirinski-Shakhmatov was appointed Procurator of the Holy Synod in Gorevskiy's Cabinet. The collapse of this cabinet and his appointment of Stolypin as President of the Council led to Prince Shirinski's dismissal. His Majesty immediately appointed him member of the Imperial Council. At present he sits in the Imperial Council as the head of the Black Hundreds. Prince Shirinski has all the defects and vices of Pobedonostzev, without having in the slightest degree his good points, such as education, refinement, experience, knowledge, and political cunning.

Philippe died before the end of the Russo-Japanese War. His devotees asserted that, having fulfilled his mission on earth, he ascended alive to Heaven.

(Continued Next Sunday.)

## Just Folks

by Edgar A. Guest

### With Rod and Gun.

Out in the woods with a dog an' gun  
Is my idea of a real day's fun.  
Tain't the birds that I'm out to kill  
That furnish me with the finest thrill.  
Or curse my luck if I miss a shot;  
There's many a time, an' I don't know why,  
That I shoot too low or I aim too high.  
An' all I can see is the distant whirr  
Of a bird that's gainin' back home to her—  
V-p, v-v-v!—home at the end o' day.  
An' I'm just as glad that he got away.

There's a whole lot more in the woods o' fun  
Than the birds you bag—if you think at all.  
There's a whole lot o' gold an' red an' brown  
An' never was known in the busy town.  
There's room to breathe in the purest air  
An' something worth looking at everywhere.  
There's the dog who's leadin' you on an' on  
To a patch o' cover where the birds have gone.  
An' standin' there without move or change  
Till you give the sign that you've got the range.  
That's thrill enough for my blood, I s'ay.  
So why should I care if they get away?

Fact is, there are times that I'd rather miss  
Than to bring 'em down, coz I feel like this:  
There's a heap more joy in a living thing  
Than a breast crushed in or a broken wing.  
An' I can't feel right an' I never will  
When I look at a bird that I've dared to kill.  
Oh, I'm just plumb happy to tramp about  
An' follow my dog as he hunts 'em out.  
Just watchin' him point in his silent way  
Where the Bob Whites are an' the partridge stay,  
For the joy o' the great outdoors I've had.  
So why should I care if my aim is bad?

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# WILD LIFE in CALIFORNIA

## 1 THE DESERT



### Chapter 1—Desert of Southern California

Its Wonders. Its Wild Life. Its Beauties and Dangers. The Hermit of Palm Canyon.

One evening in the middle of March, my son Ed, his wife and little daughter, Virginia, and self left our home in Piedmont for the sixteenth street depot, Oakland, preliminary to a visit to Palm Springs, Riverside county, in Southern California.

We checked our baggage to Whitewater, the railroad end of the trip, and boarded the train which was to take us to Los Angeles.

After getting located in our reservations and settling with the conductors for the night I thought I would go into the buffet car, smoke and read until bedtime. The car was crowded. The only vacant seat brought me next to a party of politicians who were having one of those "talks" so much enjoyed and so commonly indulged in when two or more kindred souls, who think their destiny on this earth to make and unmake statesmen, meet with a little time on their hands to spare. They were all men well known in the State by their activities in politics, who would not feel complimented to be styled politicians for they were not, in the offensive sense of the term. They did not recognize the writer for which I was thankful, as I was now glad to escape becoming involved in discussions of matters that no longer interested me more than becomes an ordinary citizen. They talked rather loud. I could not help hearing every word said. I could not move away, for there was no other vacant seat in the car. I tried to read. I did turn over several pages of my book, every one of which I read and reread, but when conversation turned upon men that I knew quite well and others that were intimate friends it was difficult to follow the lines in more than a mechanical way. After finishing my smoke I concluded to go to bed and read where I would not be an unwilling listener to the conversation of others and there would be no one to disturb me. When I went to my car and threw open the curtains to my berth, to my astonishment there was a big fat man apparently sound asleep in the bed. I quietly closed the curtains and went to the porter at the other end of the car and asked for an explanation. He didn't know anything about it and seemed to care less, but finally said he would call the conductor. This official looked at my ticket and said the berth was mine and that the man had no business there. He called a couple of brakemen and the three men went to the berth. I supposed with the purpose of ejecting the intruder. Whether the job, considering the size of the man, or for some other reason, looked to be too great an undertaking, I did not learn. However it was, in a short time the conductor came to me and asked if I would not take another lower berth, which of course was all the same to me, so I consented. He said some uncomplimentary things about the other fellow, but did not offer any explanation of why he let him remain in the berth, though he said the man knew he had no right there.

Water, situated about nine miles from Palm Springs. This little town is located on that part of desert lying between the San Bernardino and San Jacinto ranges of mountains in the extreme southern part of California. This particular part of the desert is that portion of the great Colorado Desert that extends into the State of California. Palm Springs is a little town of about forty or fifty houses, including a school, church, hotels, stores and garages.

Our train took us out through the famous San Gabriel Valley, passing Pomona, Ontario, Colton, Beaumont, Banning and several other towns of lesser importance. For the distance of ten or fifteen miles from Los Angeles the land seemed to be under a high state of cultivation or "intensified farming." Beyond to Banning orchards, grain and hayfields predominated in the use of the land adjacent to the railroad, about all of which appeared to be in a fairly prosperous condition.

#### The Famous Creosote Bush

Leaving Banning we passed into the desert. The desert is not without vegetation. In fact it is covered with shrubs, plants and cactus, with here and there growths of Palo Verde and smoke trees and palms. Probably seventy-five per cent of all is a shrub that grows from two to possibly ten feet in height, called the Creosote Bush or *Larrea Mexicana*. It is an evergreen and at that time was covered with small yellow flowers. It is a resinous shrub and emits something of a creosote, or carbolic acid smell, which we noted while tramping through it, for sometime before we learned from what it emanated. It is said that in certain localities on the desert the branches of the shrub become incrustated with a gum-like substance identical with the shellac imported from the Orient, and that it is used by the Indians for cementing purposes. The leaves and young branches are said to possess medicinal virtues.

The next most common plant is a perennial ordinarily with leaves of the dusty miller gray shade. The plant rarely grows more than eighteen inches high and generally covers a space of from two to three feet in circumference. From this area hundreds of naked green stems are sent up, surmounted with yellow composite flowers of about an inch or more in diameter. The disk or center, as well as the rays, are bright yellow. We saw a few plants where the centers of the flower were dark brown, and in China Canyon, some feet above the desert, we found many of these plants where the leaves instead of being gray were green.

There are a few other gray plants, among which is a species of *Yerba Santa*, with a violet flower. These plants, however, are not as common as the first mentioned.

#### Varieties of Cactus Blooming

Next to the yellow flowered gray plant in importance as to quantity is the cactus family. We noted five varieties, all of which were in bloom, giving by far the most beautiful of all the blossoms we saw on the desert. Some of the cactus bore red flowers, some showy pink blossoms and others yellow.

At Whitewater an auto takes meets passengers, bound for Palm Springs, so at this point we left the train and were soon on the way to the springs. The road in sections was in fine condition. Being State highway it had been poled, but flood waters had damaged and washed it out in places.

Palm Springs is an oasis of the desert, but not naturally so. Thirty years or more ago somebody conceived the idea of creating a town or city on the spot. The land was acquired and surveyed into blocks and streets, with lots of 37½ feet frontage. Water from a neighboring canyon was brought to the site and improvements in the way of buildings and the planting of trees was begun. We were told that the lots were sold rapidly and that one day's sales amounted to over one hundred and seventy thousand dollars. Probably the reason for locating the proposed city at the spot was due to the presence there of an immense hot spring. Another enthusiastic person located a place about three miles further south where there now is a small grove of palm trees growing, at which he created a hotel, beautified the grounds and called it the Garden of Eden. He constructed a narrow gauge railroad to connect the Garden of Eden with the Southern Pacific railroad, running the tracks to Palm Springs station on the latter road. Nothing is left of the enterprise now but the grove of palm trees. It failed for the lack of patronage, but that was before the day of automobiles and great increase of population in the southern part of the State.

The immense hot spring just mentioned was curbed and made to supply water for the bathhouse that was erected, and a small hotel was built. Some of the adjoining lands were planted out in vineyard and to fruit, principally citrus, but in a small way. All grew most luxuriantly. For many years there was not sufficient patronage to justify keeping the hotel open. It fell into other hands and now with the beautiful grounds is a private home.

#### Charm of the Desert Spreads

The advent of the touring autos and the greater population in neighboring cities brought about a change. The charm of this beauty spot on the desert with its salubrious winter climate became known to the people of Los Angeles, Pasadena, San Diego and other cities of the south, and now the trouble is to take care of all who wish to visit the place.

The area of land that was reclaimed from the conditions of the desert probably would not greatly exceed fifty acres. The trees that were planted upon the land have reached maturity. The fresh bright green of the citrus trees, the great spread of the thirity fig trees, the shade of the great cottonwoods, acres of green meadows and green lawns about the hotel and private grounds, would be features of attraction almost anywhere, but here the contrast with the desert is so great that the springs not only appear as a place of beauty, but a delightful haven of rest and retreat.

Excepting the territory just described and some railroad grant possessions, the desert land thereabouts has been made an Indian reservation. A number of Indians have large holdings under cultivation. Within recent years the government has been encouraging them to plant orchards on quite an extensive scale, aiding them in the purchase of trees and bringing water from the adjacent mountain through the establishment of a system of irrigating ditches.

#### Indians Abandon Old Habits

These ditches are rock lined and cemented so as to insure as little loss of water as possible.

Several of the Indians are graduates of the well-known school near Riverside. All the Indians we saw appeared to have abandoned the habits and customs of their forefathers. There were no loafers wrapped in blankets or shawls hanging around the streets or other places where white people congregate, as was common a few years ago. The men now were as fully occupied with business affairs and as active as their white neighbors.

Their wives were at home attending to household duties, and some of the children were in attendance at the public school. And what is more to their credit the school teacher told me that their children were as bright and as quick to learn as the white children.

In describing the location of Palm Springs I should have mentioned the fact that it is situated on the edge or western side of the desert, at the foot of the San Jacinto range of mountains. In fact the shadow of the high San Jacinto peak is thrown over the town comparatively early in the afternoon as the setting sun drops behind the summit. This mountain is nearly eleven thousand feet high, with several neighboring peaks reaching six to eight thousand feet of elevation. Palm Springs has an elevation of about 500 feet above sea level, but the grade of the desert toward the south drops rapidly and at a distance of fifteen miles, or at Indio, the floor of the valley is twenty-two feet below the sea level, and at a distance of fifty-seven miles further on, at Salton, the floor of the valley is over two hundred and sixty feet below.

#### Where the Palms Grow Wild

Like all other mountain ranges, the sides of San Jacinto range overshadowing Palm Springs are gashed with canyons. Some are insignificant, but many are deep and can be followed back into the mountains for miles. Three miles north of the springs is the entrance of China Canyon. Six miles south is the entrance of Palm Canyon. Between the last named and the springs are several other canyons, the principal ones being Murray, Andreas and Tahquitz. The latter is located only a mile and a half from the springs. Andreas four miles and Murray five. Tahquitz has a beautiful waterfall made accessible by an easy trail.

The features of interest in Palm Canyon is the growth there of numerous native palm trees known in botanical circles as the Washingtonia filifera. A few of these trees are found in the other canyons previously mentioned, excepting in Tahquitz. They also appear in one other canyon north of China, and in several other canyons south of Palm Canyon. They are more numerous on the opposite side of the desert or along the base of the San Bernardino range. The maximum height of the trees is about seventy-five feet, the largest trees have a trunk diameter of about three feet. The huge fan-like leaves thrust from the top of the trees give a pleasing shade. As the trunk ascends in growth the leaves fall and hang down, making a thick thatch around the trunk, suggestive of a great petticoat. But it is only occasionally you will find a large tree with its petticoat preserved. Fires, intentional or accidental, have burned them off. Unless the fires burn into the top, or green part, which seldom happens, the trees are uninjured. It is said these trees are peculiar to that section of country extending from the margins of the northern part of the Colorado desert into Lower California. They are commonly called California fan palms.

#### A Land Fertile for Citrus

We made the hotel, or inn, as it is most commonly called, our headquarters. It is centrally situated in the territory that we wished to cover in our study of nature's productions. So it was from this point we made

Frank A. Leach of Piedmont, former publisher and public official, director of the United States Mint from 1907 to 1909 and superintendent of the mint at San Francisco from 1897 to 1907, is a lover of nature who has found time during career in public and business life to look about him and to study the great loves, with its wonderful flora and living creatures. He begins today a full and intimate description of the Southern California desert, the lure of nature artists and scientists from all over the world.

daily excursions out on the desert and to the various canyons mentioned. Generally we took our lunches with us and would walk from six to fifteen miles. Some of the places, the larger canyons in particular, we visited several times to enable us to observe all of the features of interest, such as the geological formations and recent changes therein, the flora peculiar to the section, and especially some of the desert insect life.

The remarkable vigorous growth of the numerous citrus trees, the strong and healthy appearance of the fig and numerous other fruit, shade and ornamental trees in and about the little town suggested a soil condition of unusual fertility. In the hotel grounds there were growing many beautiful trees of different kinds, among which were a couple of trees near the office bearing grape fruit. These trees were about twenty feet in height and the great size of the fruit hanging from the branches at once attracted the attention of all incoming guests. Some of the largest fruit measured within a fraction of twenty-four inches in circumference, which would give them about eight inches diameter.

We had not been long in the place before we noted that it was teeming with bird life, with numerous songsters. In fact the air was filled with bird music, in which the singing of the linnets and Bullock orioles was the most prominent. The last named was one of the most numerous birds around the springs grounds. As the nesting season was now on we found several pairs of these birds at work constructing the peculiar hanging nests for which they are noted on the under side of the big leaves of the palm trees.

#### Where Birds and Flowers Mingle

A few moments' walking northerly, easterly or southerly would take a person beyond the lands reclaimed for town purposes, out among the shrubs, cactus and wild flowers of the desert. The floor of the desert consists of what might be roughly called coarse sand, but properly speaking it is composed of the erosions from the granite masses forming the mountains bordering the desert. In the course of time where it receives an abundance of water and some humus, and is worked, it seems to slowly decompose and form soil. It should be rich in some of the elements nutritive to plant life, especially potash. Ordinary sand is composed almost wholly of silica, which is insoluble and therefore differs from the so-called sand of the desert.

As you approach the mouths of the canyons from the main level of the desert this sand becomes coarser and coarser until finally you begin to encounter boulders, then big broken rock masses. Not very long ago, geologically speaking, the valley of the Colorado Desert was submerged and formed an arm of the sea or of the Gulf of California, and while in this condition the comparatively still water of the ocean prevented an extensive distribution of the heavier eroded parts that were brought down into the canyons from the mountain sides, from whence they were sluiced out by the rapidly flowing streams into the ocean waters and deposited according to size and weight. The lightest material was carried the farthest and spread out. The deposition of the erosions in this way gave a fan shape to the deposits and in some cases with a slope of about one foot in ten from the mouth of the canyon to the outer edges

#### The Nature Man in the Wilderness

Palm Canyon, which is the most in size and length of all the canyon vicinity of Palm Springs, as stated, is south of that place, and the entrance canyon is six miles from there with a width of several hundred feet above the valley. This is the most popular of canyons by reason of its being easily accessible, there being a road enables autoists to run their machines into the canyon. Besides the natural formations which embrace the largest palm trees on the west side of the nature man, or a hermit, makes his there. The novelty of his dress, or if, his accomplishments as a musician skill in manufacturing souvenirs, his and the unusual appearance of the man, all combine to make him an addition to the features of Palm Springs, especially with the tourists' visit.

At some period ages ago through action of nature the original channel canyon appears to have been dammed filling of rocks and earth to a depth of more than one hundred feet and greater wall to wall. The canyon stream is diverted in an easterly course to a point or three hundred yards distant, where a way for itself through the hills, north and making a channel that in the mile or so brought the waters down the old channel some distance below. The only practical way of reaching the part of the canyon is by using a trail over this dam. The nature man's location on the level top of the dam side the trail. Its location gives him a commanding view, especially down the nearly a half mile to the terminus auto road, from which point all further explorations have to be made on foot. He relied upon that few tourists, if he up the trail without the knowledge of a nature man. The trail where it passes large rock masses, or other points of indications of it are slight, is made visible by the nature man having placed rocks one upon another in spots a little out of the way.

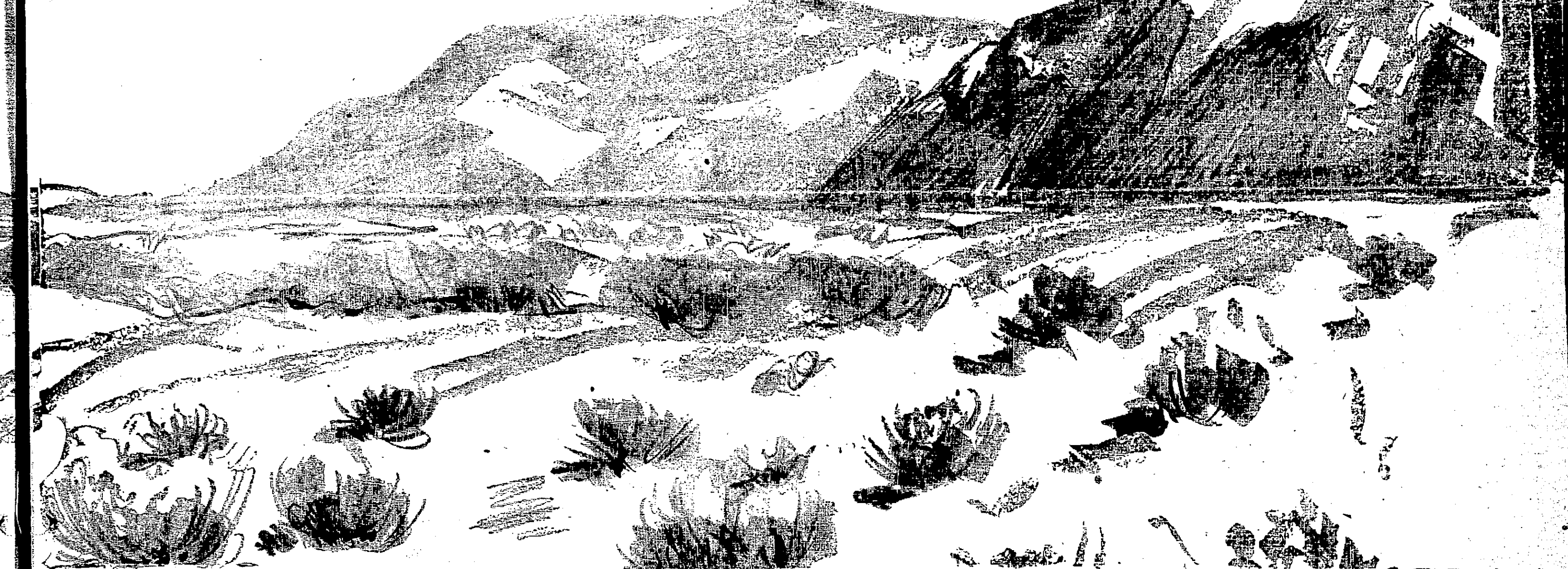
#### Code of the Canyon Hermit

This nature man is an interesting one. He is still a young man. His long full beard, together with pleasant features, makes him a very pleasant figure. He is very proud. After a number of times I reached the canyon that he really enjoys a certain amount of solitude of mountains and desert by the presence of visitors and sightseers, what could his music and words mean?

# CALIFORNIA

by F.A. LEACH

PT.



to meet with. The amount of money thus secured cannot be very large, but as his wants are few and simple it is probably sufficient for all his needs. He endeavored to establish rules to govern the conduct of his visitors. These are set forth on a neat and well-written card, prominently placed at the end of the auto road, where all who enter the canyon and the domain of the hermit cannot help seeing them. A reading of the rules will show that the author is not only a man of some education and culture, but also not unreasonable. The following is a copy:

## AN APPEAL TO REASON.

Small rocks, piled one upon the other indicate the trail. If U don't need them someone else may, therefore leave them as U find them.

In the beginning all things, Rocks, Plants, Animals, Man, were called into existence by the First Great Cause, GOD, and therefore all belongs to Him, and since U are unable to create U have no right to destroy, not even a snake.

Therefore when U enter this Canyon leave Ur feet and hatred and weapons of murder behind. Say "Peace and Good Will to All." Come! Look! Admire! Enjoy! but don't let Ur joy mean suffering to something else. God loves ALL Life and let live! and God will bless U.

HE WHO LOVES ALL THINGS.

He did not seem anxious to hide the fact that a certain amount of his "nature life" is commercialism, pure and simple. He justifies it as being easier than hard work in pro-

ducing the necessities of life. It seems to be sincere in his declaration of love for the life he is living. He says he is studying philosophy and religion and expects that when he masters the subject he will be able to fathom the mysteries of life "without the aid of scientific instruments."

## The Hermit and His Music

Arriving at the cabin upon the occasion of our first visit we found the nature man sitting outside playing on a guitar-like instrument which under his handling gave forth most pleasing and delightful music, finished and artistic. Although aware of our presence he made no sign of recognition of the fact, but went on playing as if his soul and the instrument were in some form of communion not to be interrupted. Nor did we care to interfere. We were willing to listen as long as the spell was upon him to play. Finally he stopped playing and with a smile on his face bid us "Good morning." Our appreciation of his musical efforts pleased him and he proceeded to give us another number or two. The instrument he said he had made to order, but its peculiarities were not original. It was constructed after a form in common use in the Hawaiian Islands. The music is produced by manipulating the strings on the finger board with a small piece of tempered steel held in the left hand, while the strings are vibrated with the fingers of the right hand over the sounding board or the usual place in playing a guitar.

One of the pictures he has for sale is a photograph of himself playing on this instrument. However, as there was some little chill in the morning air at the time of our

visit he wore more clothes than when the picture was taken, but not very much—just a shirt.

He told us that he built the cabin himself, cutting all the lumber used, out of the trunks of fallen palms he found in the canyon. Beside being an excellent musician, he was a good mechanic. All the work of the cabin was well done, and as the wood seems to be strong and durable, barring accidents, it should afford a shelter for years to come. I asked him for the names of the flowers I held in my hand. He looked at them for a moment and then replied: "They are all flowers to me; I do not need to label them."

It was plain from his accent of speech that he was a German. He said he had been in the United States ten and a half years, and in that vicinity for a year and a half; that when he first came on the desert he located and built a cabin in China Canyon, but as so few people went up there the location afforded a little more solitude than he was looking for. The present site of his cabin supplied other advantages—more sunshine and more air, so he had moved to where we found him.

From the cabin the canyon extends south-ward several miles, but for lack of time we were not able to go in our explorations of it, beyond a couple of miles. For the greater part of this distance the going was easy, but beyond it appeared to be rough and difficult.

## Birds of the Southern Wastes

It was on this trip where we saw our first Phainopepla, a handsome crested male bird, a little smaller than a male blackbird and like which, wore a coat of iridescent black but

with white patches on its wings. This bird is peculiar to the southern part of the State, where it is quite common in some sections. It does not have much of a song but its notes are not unmusical. The female is of rather a dull black and leaves it all for her mate to make a show. We also noted a pair of yellow warblers, a mocking bird and a king bird, sometimes called Bee Martin, which has a more severe name in the bird books, *Tyrannus vociferans*. Strange it is that while this bird will attack and drive away birds much larger than itself, even crows, it will flee from the attacks of humming birds. They are rather noisy birds and anything but musical. We also saw several Audubon warblers flitting around among the trees bordering the canyon stream. They are pretty birds with their slaty, black, white and yellow colors, but always in such a hurry that it is difficult to get a satisfactory view of one.

## Fires Blacken Trunks of Trees

The palm trees grow in the bottom of the canyon and we found them scattered along as far as we went, and were told they continued to be a feature of the canyon for nearly its entire length. Nearly all the trees we saw had their petioles burned off and the trunks were blackened by the fires. However, the tops looked thrifty and therefore the trees had suffered no injury.

We found some wild hollyhock with a delicate pink shade and others of plain white; there was no difference elsewhere from the plant with the scarlet blossoms found elsewhere on the desert. Another attractive flower noted was the vervena, *Phacelia distans*. The plant grows from one to two feet high. The leaves and stems are hairy. The blossoms carry a mass of small violet colored flowers. We saw but few flowers common to the northern part of the State, not more than four or five varieties, of which the white forget-me-not, the larkspur, the evening primrose are all that I can recall, unless I should include one little, sickly, half-developed "blue sick" or "cluster ill"; *Brodiaea capitata*.

## "Location" for a Movie Company

Palm Canyon was made the scene of operations of a large moving picture company from Los Angeles during our stay at the springs. The advent of this company, with its actors, photographers, superintendents, assistant superintendents, mechanics and laborers to the number of a hundred or more people accompanied by horses and camels and an immense amount of paraphernalia, was something like a circus coming to a country town. The commotion caused in our little burg could not have been greater if it had been a circus. The purpose of the company was to take advantage of the natural scenery with the tropical character given to it by the groves of palm trees as a setting for an act or two in a play being prepared for exhibition in movie theaters. A well-known actress and some actors not so well known, together with the nature man, appeared in the scenes. Owing to imperfect arrangements for transportation quite a number of the men, women and children taking part in the production were left at the canyon to get back to the springs the best way they could. Some of them were still in their grotesque costumes scattered along the desert on foot, making their way homeward when we saw them near nightfall. It was quite late in the night before the last of the stragglers were found and brought into town.

## Where a Rare Beetle Is Found

It is in this canyon that the exceedingly rare beetle, *Dinopate Wrightii*, is found. It is one of the largest of the Coleoptera oc-

curing in the United States. The mature insect measures from an inch and a half to two and a quarter inches in length. It belongs to the Bostrichidae family. It has been found so seldom that very few collectors have taken it and but very little is known of its life history. My son succeeded in collecting several specimens and also found that the female beetle deposits her eggs in the wood of the native palm tree, where the larvae hatch and live until they develop into mature beetles. The holes in the palm wood from which the beetles emerge are about three-quarters of an inch in diameter and look as if bored with an auger. Ed. brought home a piece of the wood which he thought contained some larvae and placed it in the warm attic of our house in Piedmont, and in the fall of that year had the satisfaction of obtaining several mature beetles that emerged from the log. Hubbard styled this beetle the "Dodo" of Coleoptera, referring to its large and ungainly form and the fact that the species is bordering on extinction.

While out on a short trip of observation one evening we met Dr. J. C. Bradley of the faculty of Cornell University, on his way to set a night trap in a favorable place for the collection of insects. The doctor being one of the most prominent entomologists of the Eastern states, besides a most genial companion, we were delighted to meet him. He arrived at the springs the day before for the purpose of spending two or three days here collecting. The result of our meeting was an arrangement for a joint trip on the following day to the next canyons north of Palm Canyon.

## On the Trip of Exploration

As planned, after breakfast, in company with Dr. Bradley, we started out on an all-day trip to Murray and Andreas Canyons. We engaged an automobile to take us out a distance of nearly four miles on the main road to where the trail to the last-named canyon began. Arriving at this point we dismounted the machine and proceeded on our tramp. We entered the canyon and went up between its rocky walls for a distance of about three-quarters of a mile. Our main purpose, of course, was the collection of insects and plants of interest. The Doctor paid particular attention to the wild bees and caught specimens of a number of species. Ed made quite a collection of beetles, some of which were rare and others that were new to him. We came across a number of those attractive birds, the Phainopeplas. They were not very shy, which gave us opportunity to become better acquainted with them.

I met with a plant, the first and only one I had seen in the desert, the yellow bladder-pod, *Isomeris Albobora*, that belongs to the Chappardiseae family. Though quite common in some localities, the only other place where I had seen the plant was on Catalina Island. It bears clusters of rather pretty yellow but ill-smelling flowers, but is more interesting by reason of the peculiar way it forms its bladder-shaped seed pod on the top of its style instead of at the base, as is usual with other flowers. Wild apricot bushes were quite numerous, but very few wild flowers were in evidence. Ed found a couple of seedling palm trees which he dug up without injury to the little rootlets, with the intention of transplanting them in the soil of Alameda county.

## More Palms in Murray Canyon

After our return to the mouth of the canyon, where there is a grove of the native palm trees, by which runs a large stream of beautiful clear, cold water, we had our lunch. We passed a half-hour or more in eating and conversation and then started for Murray Canyon, the entrance of which was about a mile away to the south. Here we found another good-sized stream of water, with more palms growing along the banks. The canyon is somewhat

smaller than Andreas and the walls of the entrance are not so high and rugged.

By 3 p. m. we were ready for the walk home, five miles away. We had experienced a most enjoyable day and were fuller of knowledge of the strange things the desert section possessed. We met some picnic and camping parties in Andreas Canyon, the members of which seemed to be enjoying the novelty of the place as well as the beauties and grandeur of the canyon.

While working slowly along the upper part, a lady passing me said: "Are you hunting bugs, too?" I just passed a man below here who said he was trying to catch beetles. How interesting." "Yes," I replied, "and if you go a little farther you will see another man engaged in a similar occupation, hunting for wasp bees."

"How interesting!" she exclaimed, and passed on.

## Ant and Spider in Death Combat

On the way home, while we had stopped to examine an ant hill or nest, we were witnesses to a combat between a small spider (the body of which was not larger than a duck shot) and a member of this particular ant colony. As the fight was in progress when we discovered it, of course we had no way of determining how long it had been going on or how it began. The ant, which was less than a quarter of an inch long, was persistent and aggressive, while the spider seemed more artful and active. Finally the latter jumped at the ant and then back like a flash, in which act it apparently dealt a knockout blow or bite, for the "model of frugality and industry" was seen to be stunned. Its antennae quivered and body swayed on its legs that were apparently giving away from the effects of the spider's poisoned blow. In less than ten seconds the ant was "down and out." In that swift and fatal movement the spider not only inflicted the sting, or more properly the bite, that decided the battle, but wrapped a thread of its web around the ant, entangling it so that when we lifted the dead ant with a pair of pinchers the spider was raised from the ground as well.

Dr. Bradley called our attention to the fact that the nest was that of the Honey ant, *Myrmecocystus Melliger*. A peculiar feature of this species is that it makes provision for food to carry it through the season when its peculiar food is unobtainable. It gathers a honey-like substance presumably from flowers which is stored in the abdomen of the workers designed by nature for the purpose. When filled the abdomen is inflated to the size and shape of a cherry stone. After being gorged with the nectar the live storage vials cling to the roof of their home underground until later in the year when food is scarce and it becomes necessary for the other members of the colony to resort to the storage ant for subsistence, which they disgorge to their fellows through their mouths.

## More Ants and Birds Located

The Doctor also pointed out eight or ten different species of ants along the road, one of which was peculiar to this part of the world; and besides, showed us another, a Myrmecidae, extremely rare, which we found in Andreas Canyon. We came across four or five birds, members of the thrush family. They looked like our russet-backed, but the color seemed darker and the spots on the breast more pronounced. They might have aided us in identification by rendering a note or two, but they preferred to remain silent, so we were compelled to continue on our journey without determining their exact place in avifauna of California. My pedometer recorded nine miles walking for the trip.

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(Continued Next Sunday)

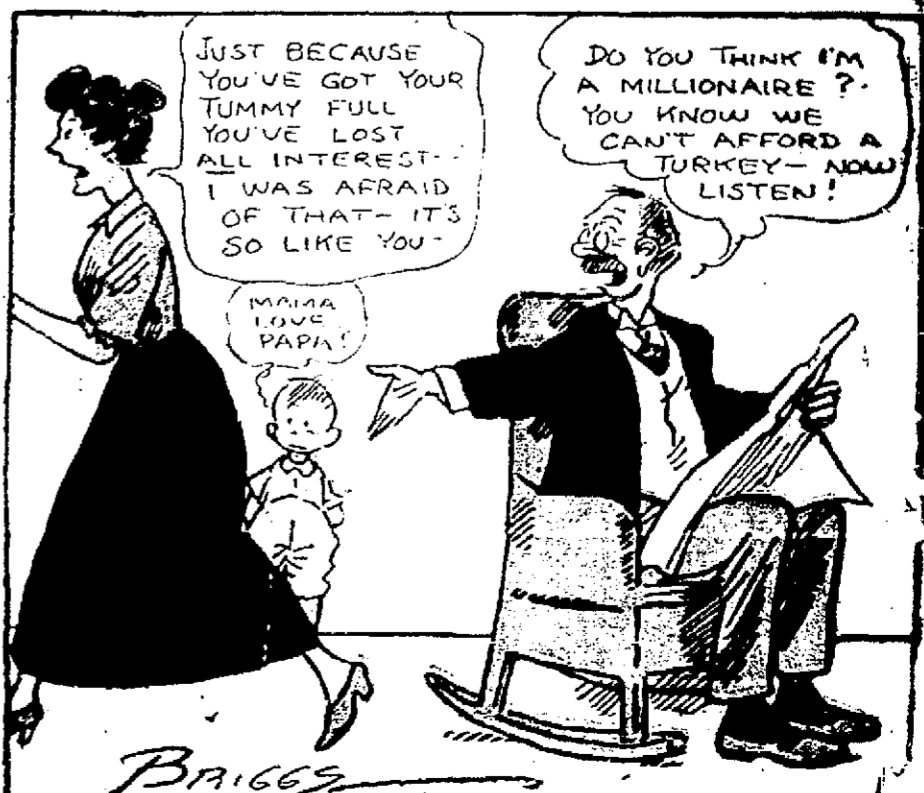
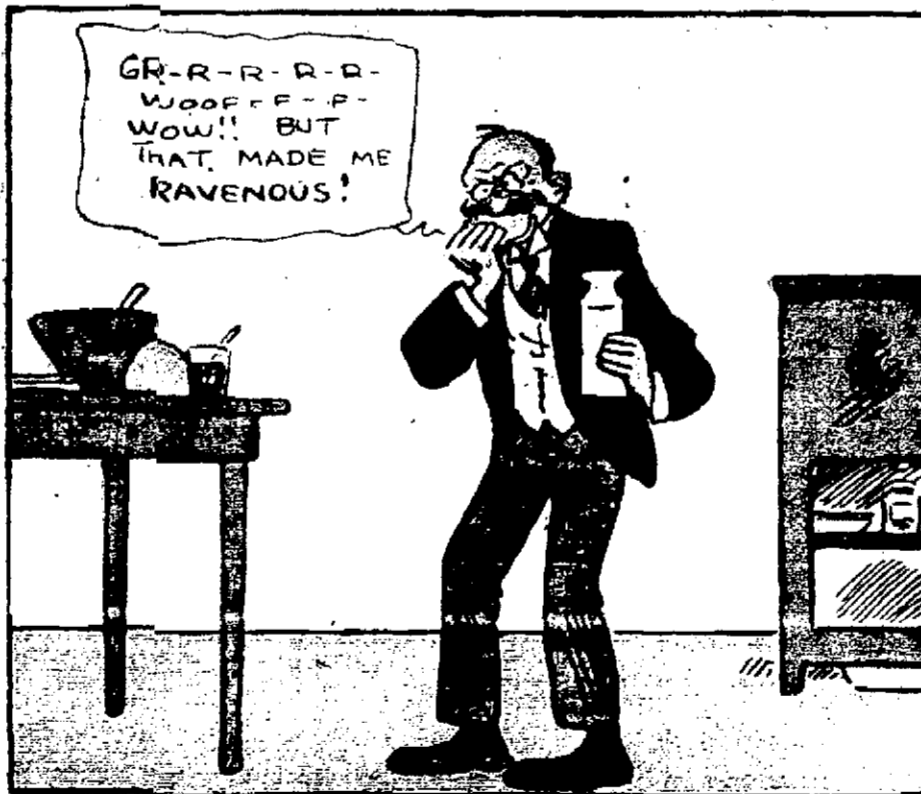
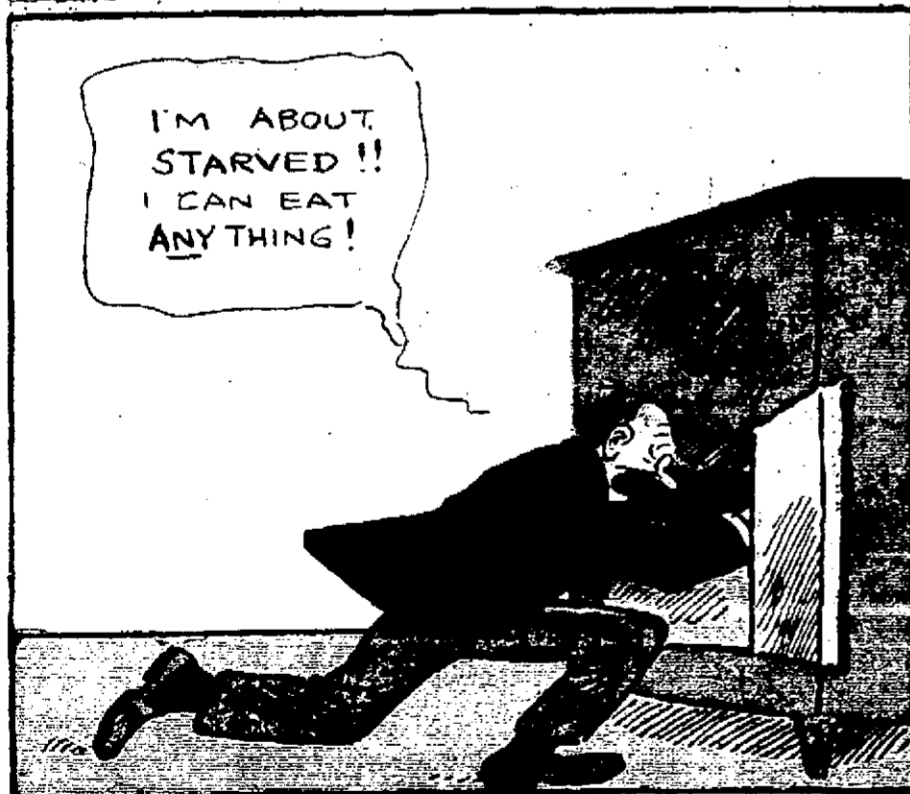
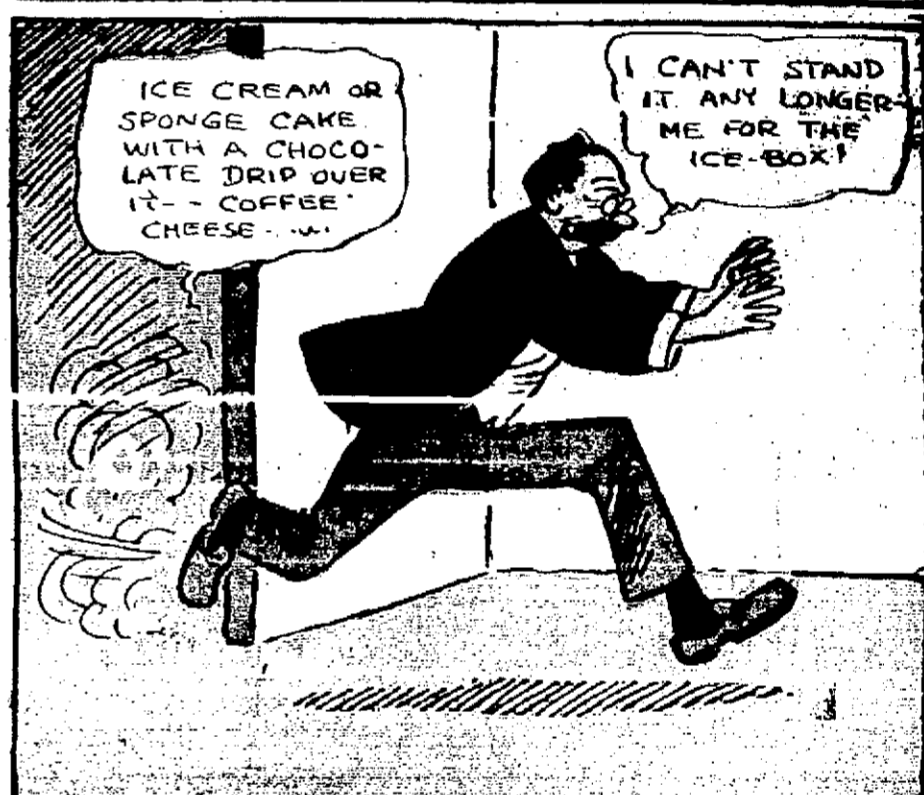
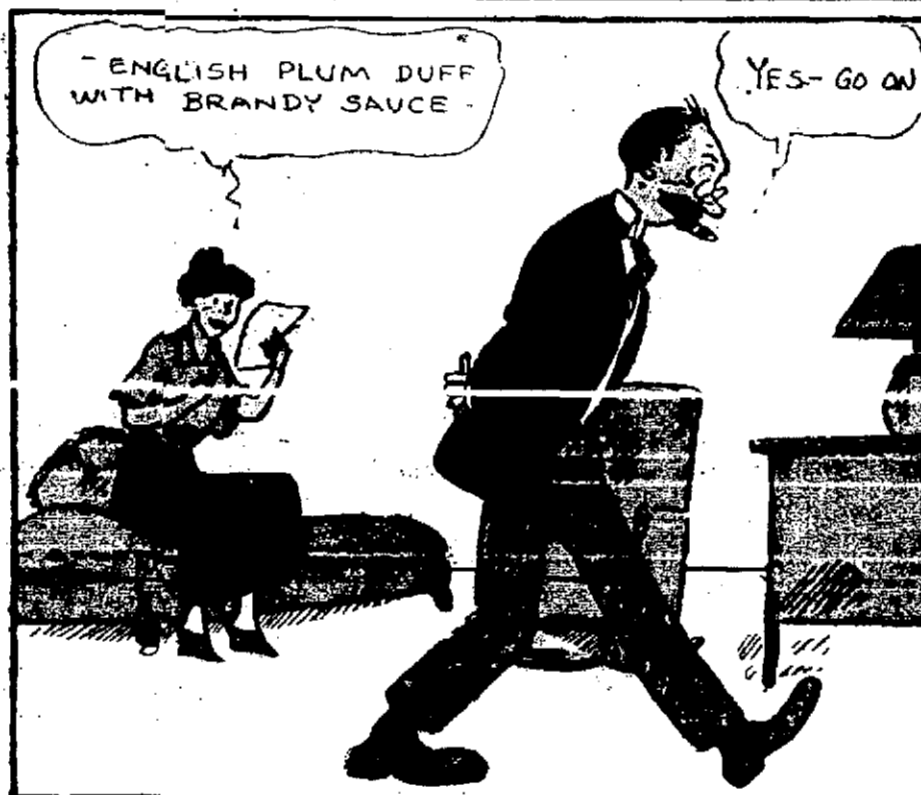
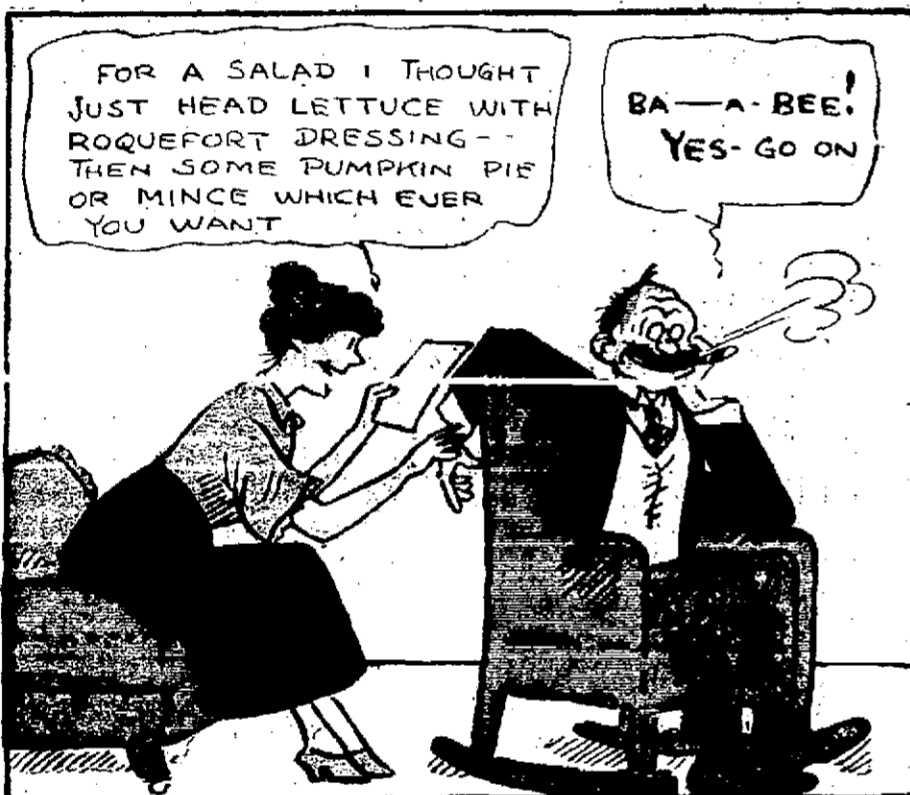
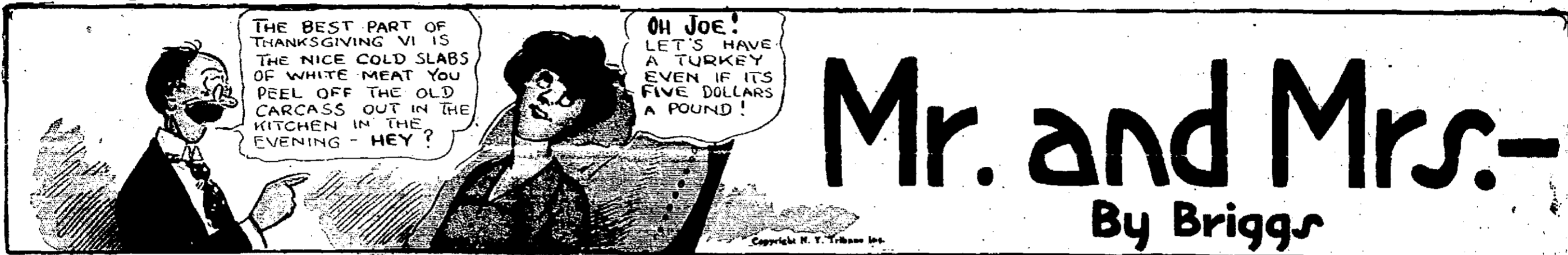








SUNDAY, DECEMBER 5, 1920

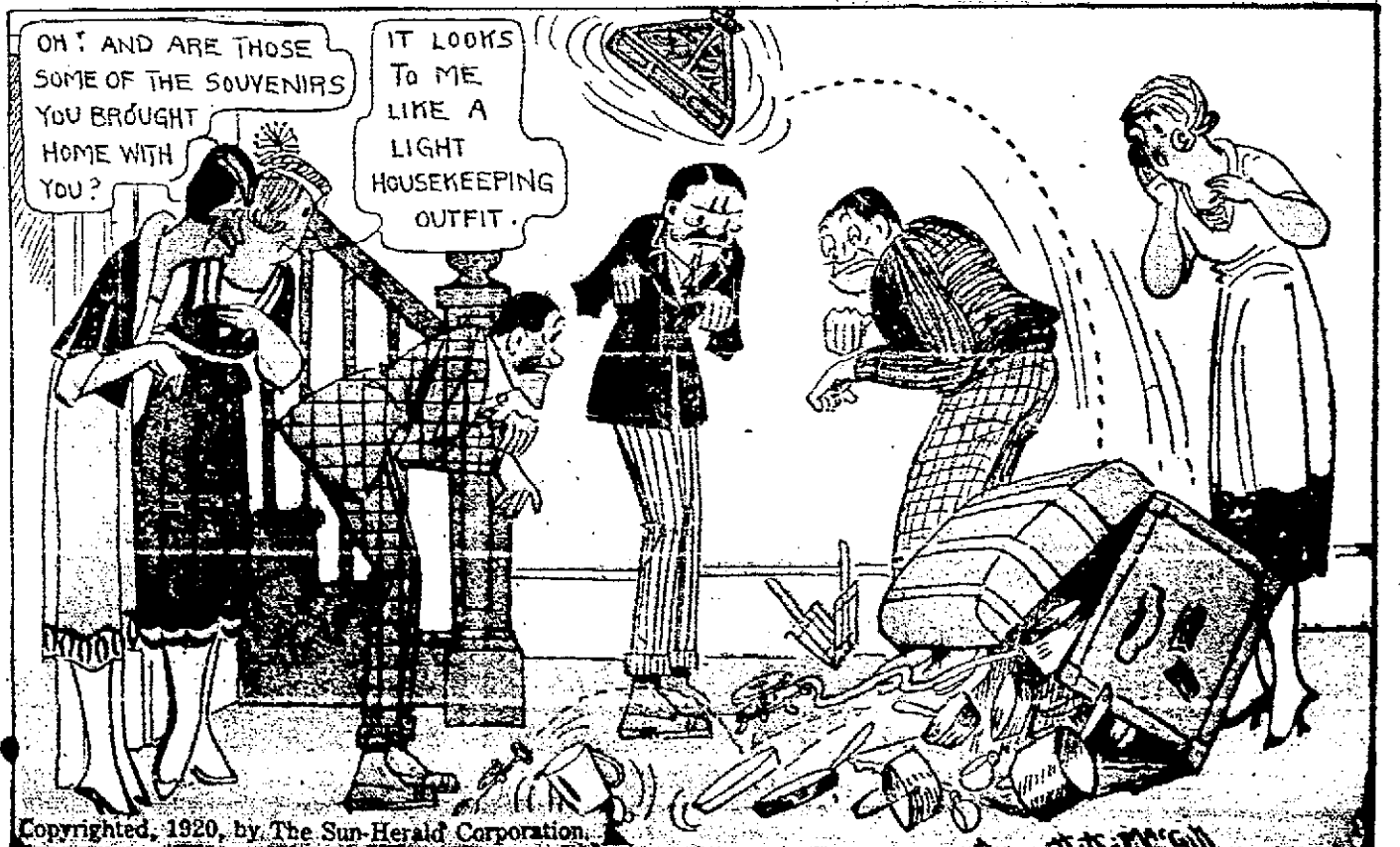
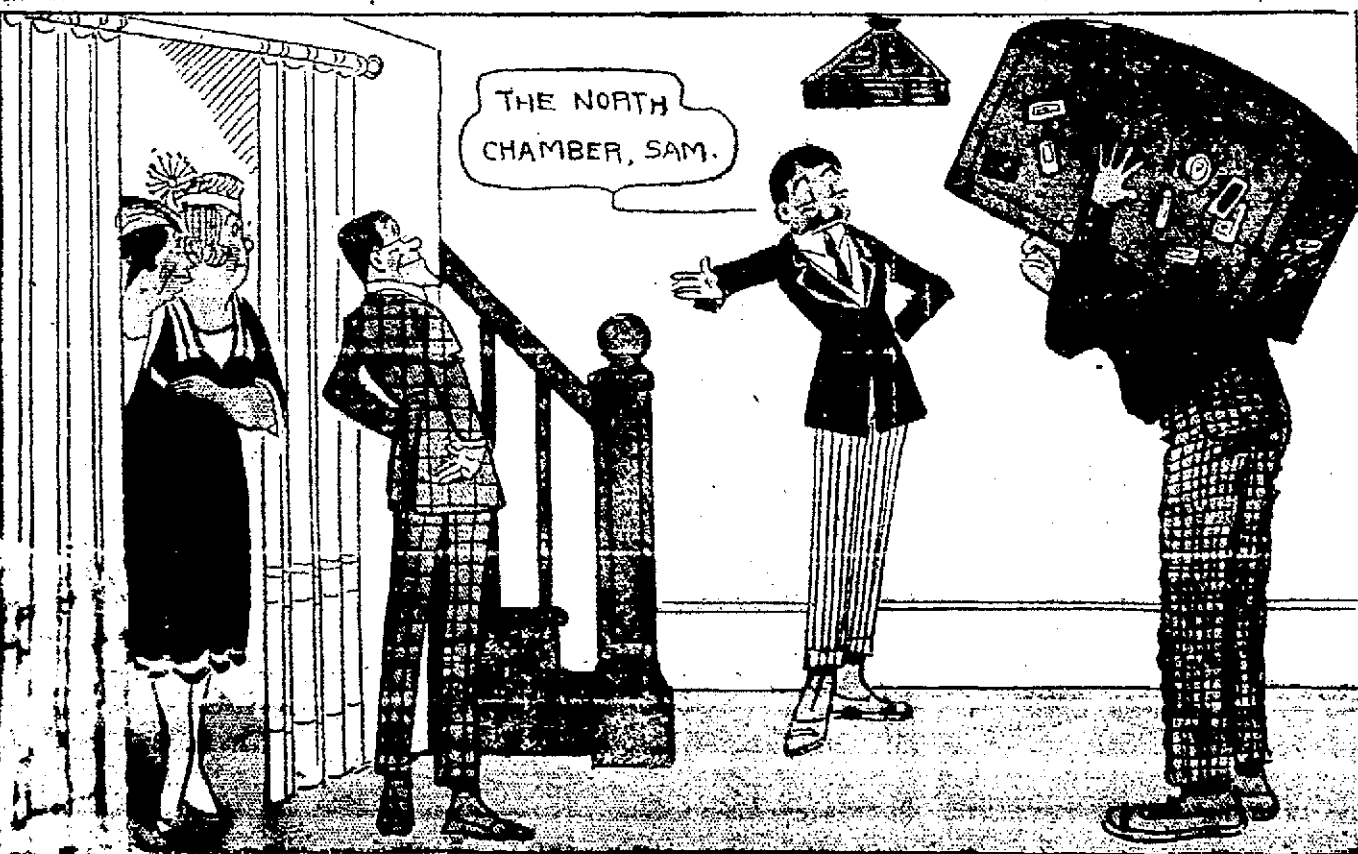
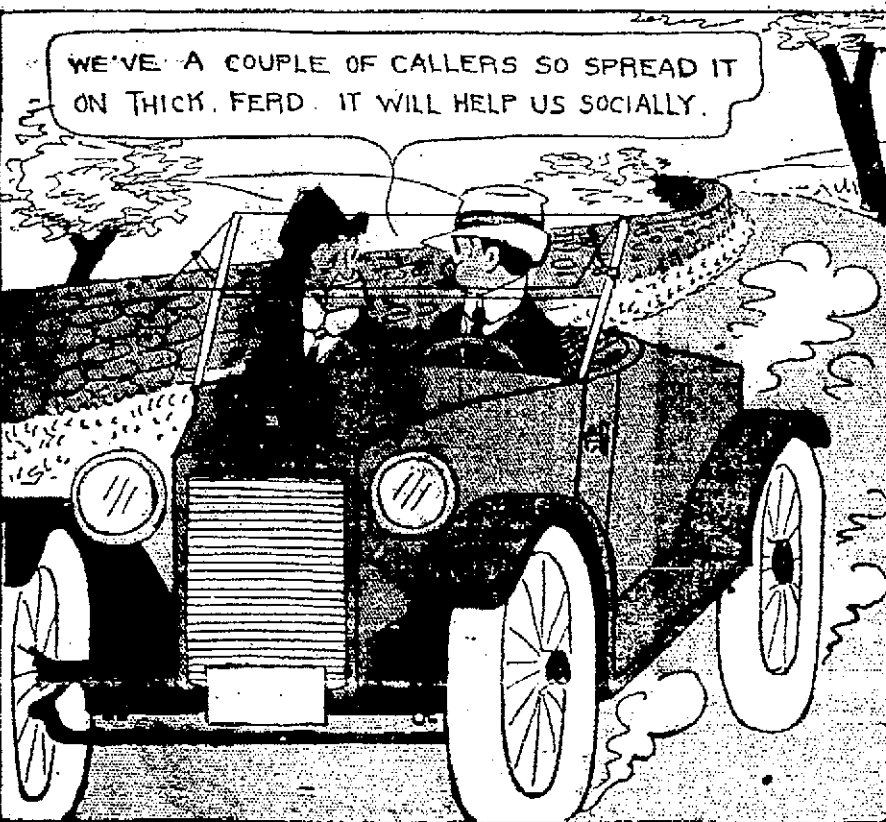
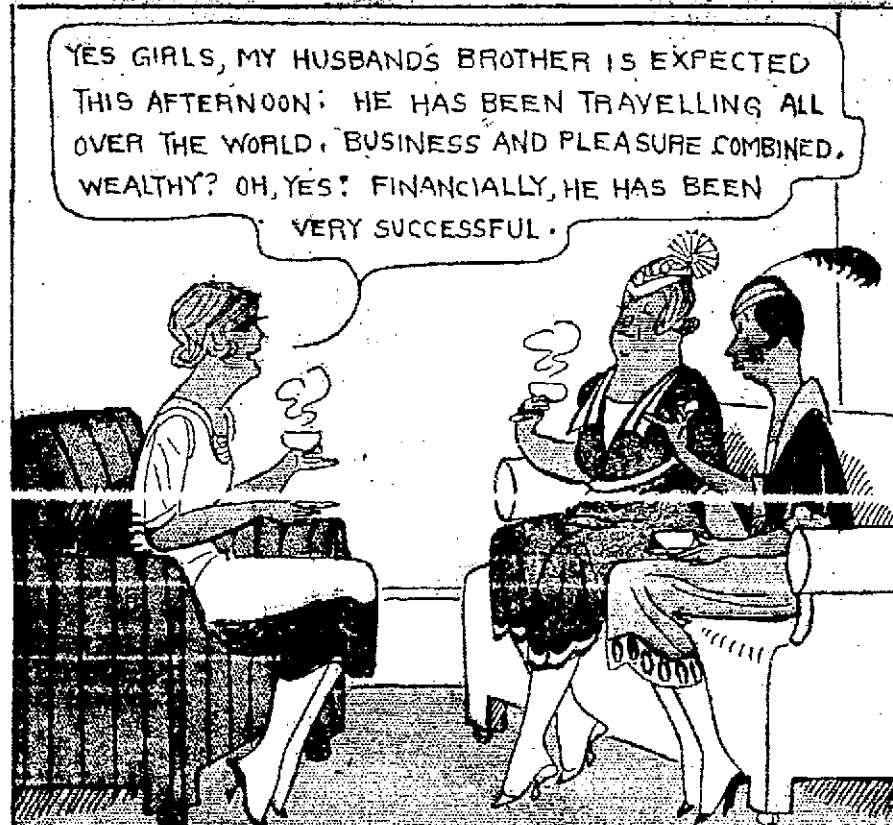




# PERCY and his BRIDE

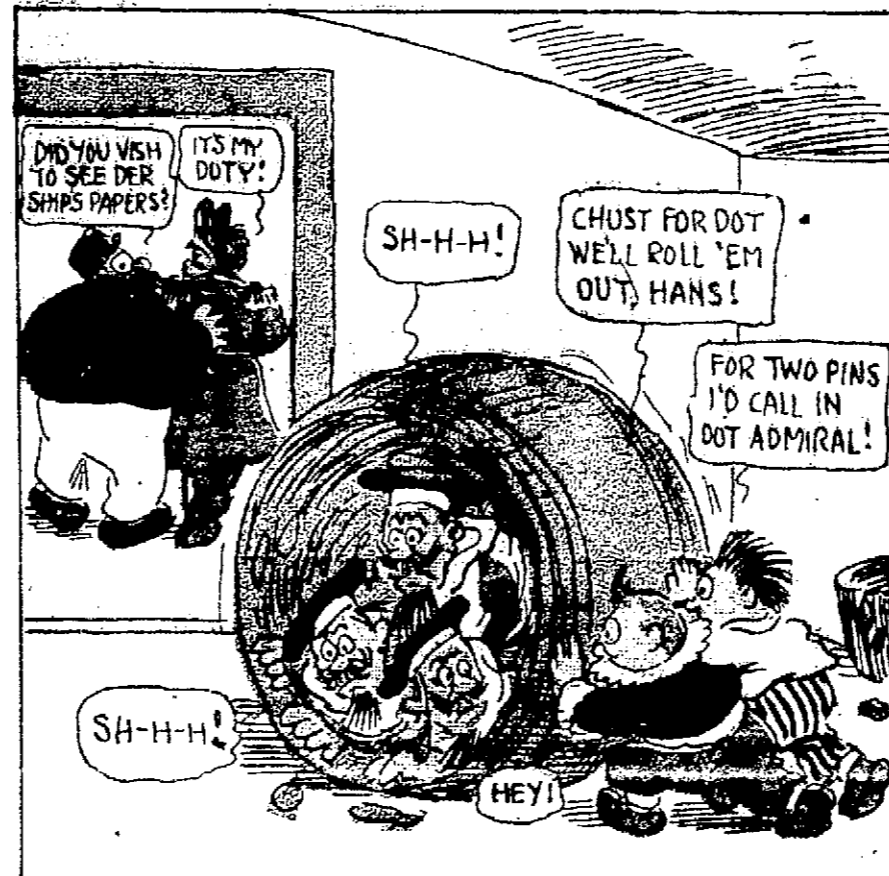
by H. A. MacGILL

Instead of giving away the Souvenirs—the Souvenirs gave away Ferdie

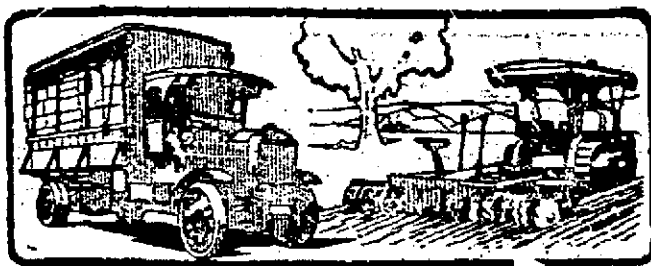


# THE KATZIES

The Herring Brothers Have a Close Shave.

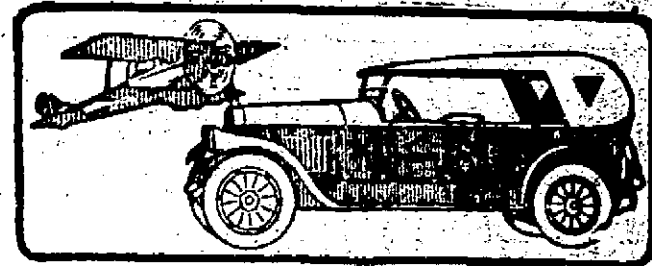






# Oakland Tribune

## Automotive Section



VOLUME XCIII—

OAKLAND, CALIFORNIA, SUNDAY MORNING, DECEMBER 5, 1920.

—PAGES 1 TO 12

NO. 188.

### AUTO WORLD IS INTERESTED IN DURANT'S PLANS

#### P. DU PONT SUCCEEDS W.C. DURANT

By JIM HOULIHAN

The resignation of W. C. Durant, president of the General Motors Company, and the election in his stead of Pierre Du Pont has set the business world on edge.

Advice received by The TRIBUNE and information gained from a leading editorial in the Boston News Bureau's Saturday, November 27, issue, infer that all health of Durant alone is responsible for the switch in executives. That news, too, is as much as local officials of the Chevrolet Motor Company, of California can give out.

Enough Durant's stock in the \$1,000,000,000 motor corporation was recently purchased by the Du Pont-J. P. Morgan group to give the latter control of the mammoth automobile enterprise which has been among its subsidiaries some of the principal producers in every branch of the motor trade.

**CROWDED WITH ROMANCE.** Durant's career in the automobile business dating almost from his very infancy has been crowded with romance greater in its measure than any other big man unless it be Henry Ford. The General Motors Corporation originated with Durant along about 1905, and its formation created consternation at that time among automotive manufacturers, who thought they saw in this immense combination of interests the beginning of the end for the small car and truck maker. The General Motors Company prospered rapidly and was seemingly on the high road to unimpeded success when, during the 1908 panic, automotive circles were startled to learn that Durant had been squeezed out by New York bankers.

Undaunted by his loss, Durant set about to re-enter the business, succeeded in getting the Chevrolet Motor Company organized and quickly bringing the Chevrolet to the front in point of sales. During the years following 1908 he was quietly planning to recoup his power in the General Motors.

**BOUGHT STOCK.** He bought blocks of stock, a little at a time so as not to arouse any suspicion of his intentions. About 1915 he interested the Du Ponts in joining him. Having the unlimited backing of the powder magnates he was supplied with enough financial ammunition to proceed with his quiet but determined campaign to come back into his own. Not long afterward he walked into an annual directors' meeting of the General Motors Company with enough proxies to show a majority control. He overthrew the interests that had ousted him in 1908, was re-elected president and earned, in this remarkable achievement the title of "the Master Mind of the Motor Car Industry."

Accessory manufacturers were bought up in rapid succession by the General Motors Company under the new Durant regime. Nationally known institutions like the Dayton

There is great activity along the row even at this early date, because every Oakland dealer is lining up his men and cars for the automobile show that will mark the opening of the "great spring drive."

Bob Martland, manager, and the show committee are planning the decorative effects and getting everything in shape so that there will be no delay when the opening gun is fired Monday evening, January 31, of next year.

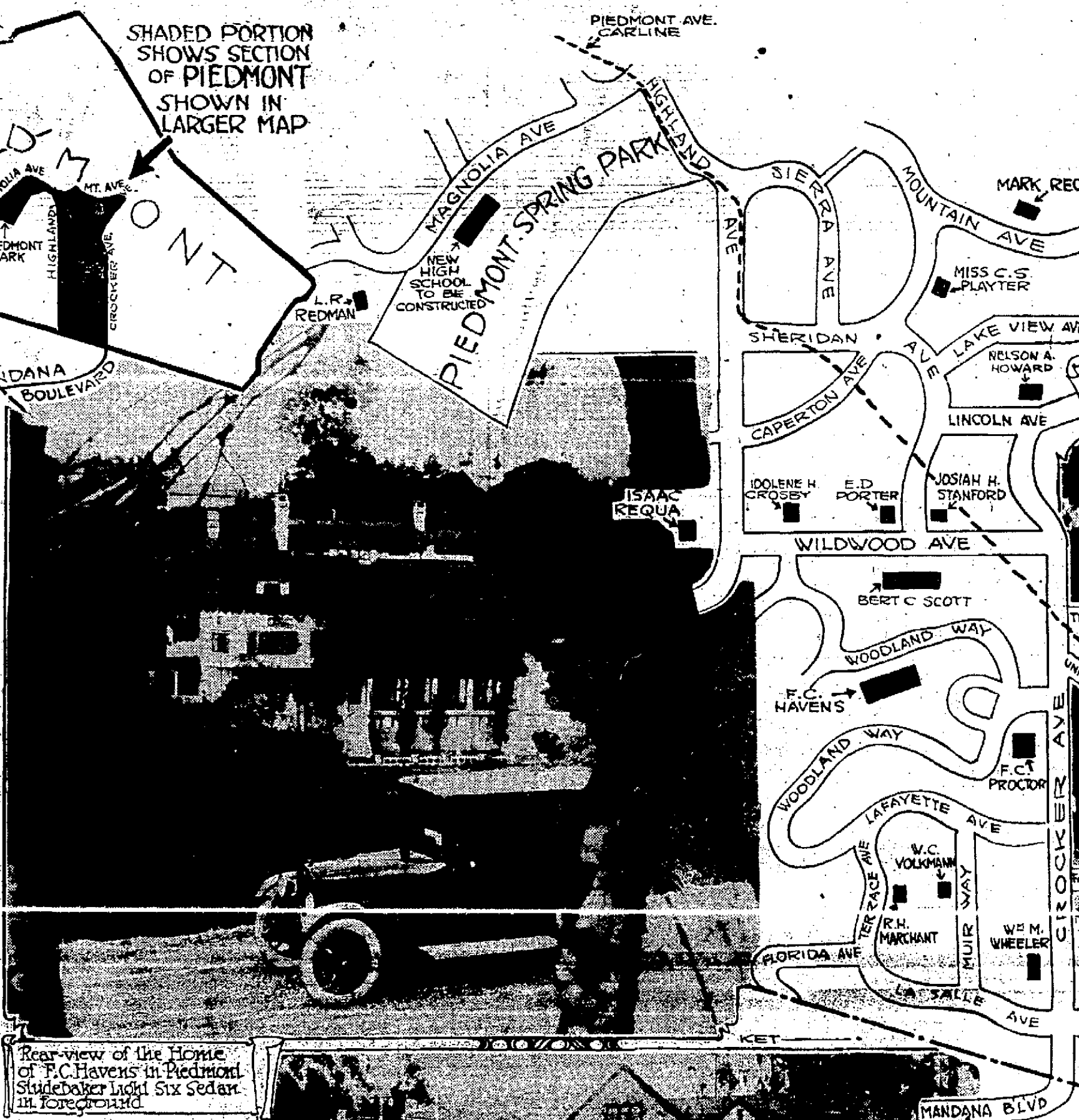
The show committee has already held several meetings. It means that the decorations and lighting effects at the Oakland show will be wonderful, and that they will far surpass the two previous local expositions.

From present plans the electrical effects, it is claimed, will outclass anything ever attempted in the west. The tentative plans of the show management is to have a huge canopy over the main auditorium, shutting out the daylight, so that the cars will be shown in electric light day and night. This will lend a wonderful effect, as has been repeatedly proved in the Eastern national shows.

The color scheme has not yet been decided upon and will rest with a committee of artists. These have been told to make their plans and sketches and submit them. The best will be used for the entire decorative scheme.

Trucks and tractors will be well represented. There is a great deal of interest in hauling machinery this year, due no doubt to the strides made by truck builders.

The show will be held in the Municipal Auditorium.



#### PLANS MADE FOR BIG AUTO SHOW HERE

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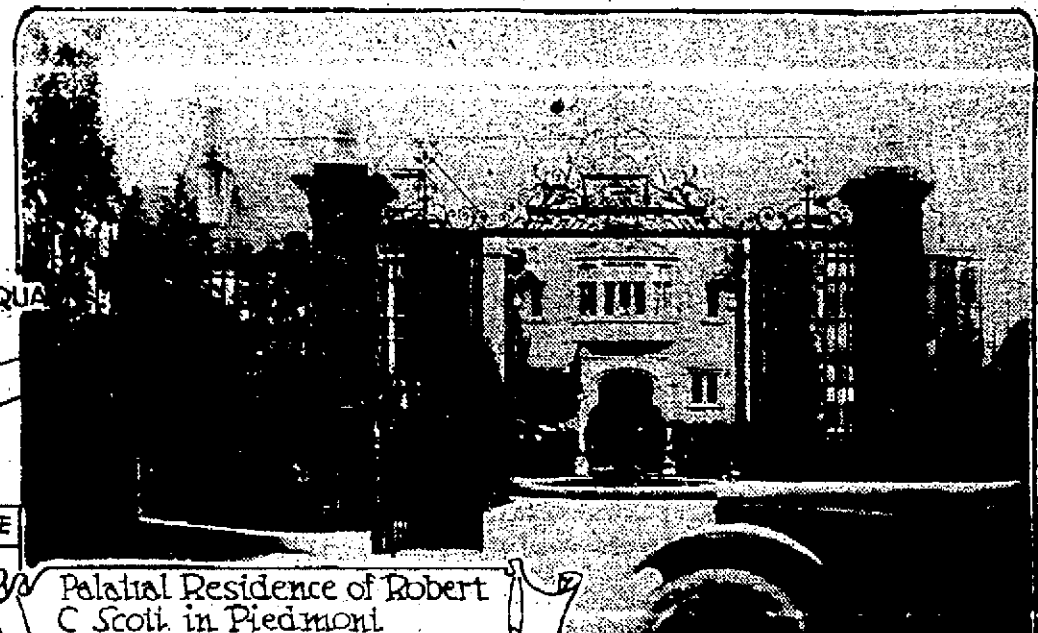
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Rear-view of the Home of F.C. Havens in Piedmont. Studebaker Light Six Sedan in foreground.



Beautiful Home and Grounds of Miss C.S. Payer with Studebaker Light Six Sedan in foreground.



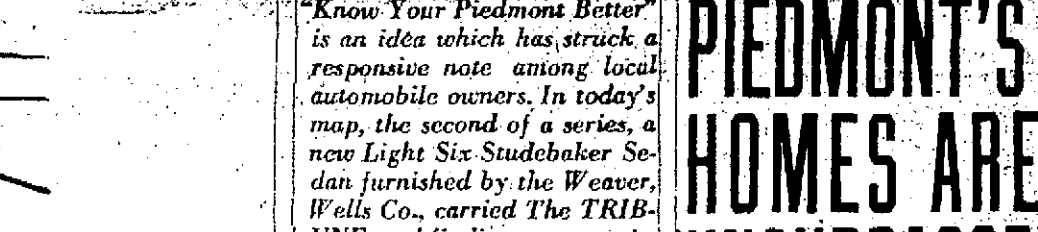
Palatial Residence of Robert C. Scott in Piedmont.



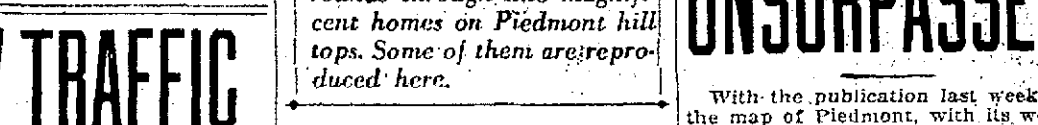
Piedmont Home of Mark Requa.



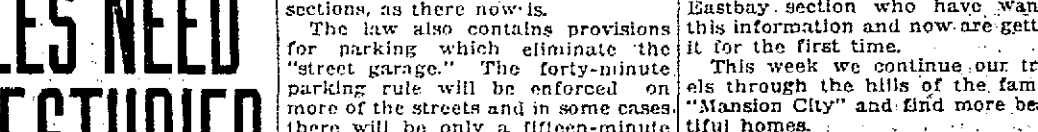
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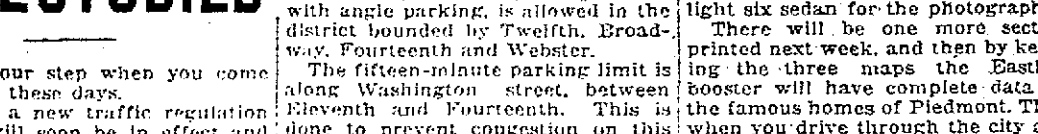
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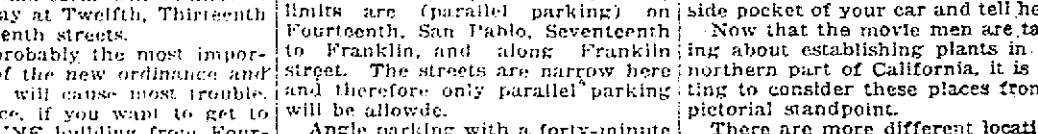
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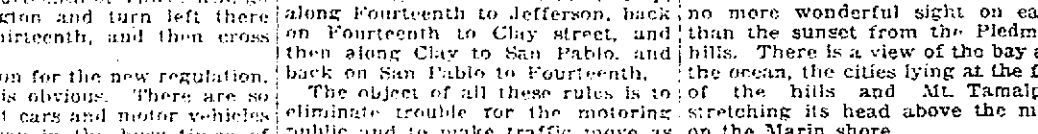
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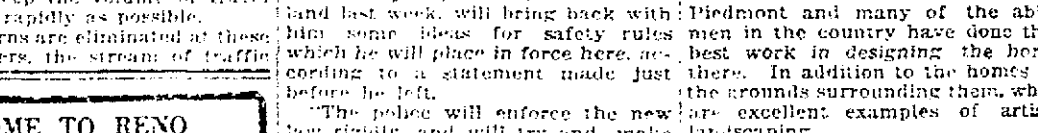
Piedmont Home of Mark Requa.



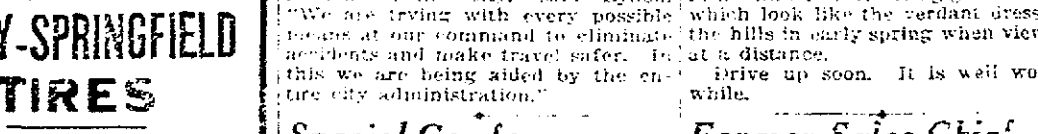
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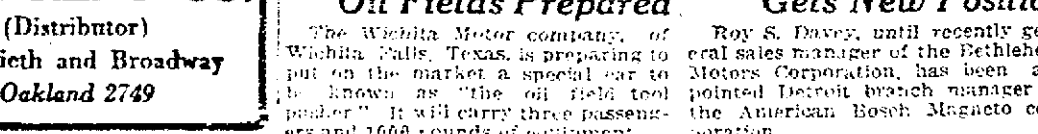
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Piedmont Home of Mark Requa.



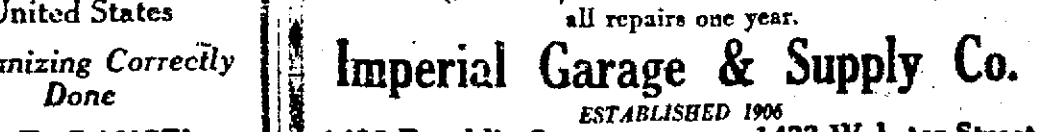
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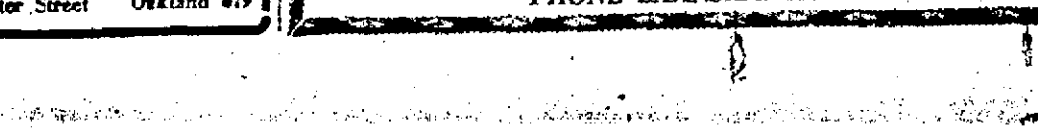
Piedmont Home of Mark Requa.



Piedmont Home of Mark Requa.



Piedmont Home of Mark Requa.



Piedmont Home of Mark Requa.

**"Know Your Piedmont Better"** is an idea which has struck a responsive note among local automobile owners. In today's map, the second of a series, a new Light Six Studebaker Sedan furnished by the Weaver, Wells Co., carried The TRIBUNE pathfinding party on its rounds through the magnificent homes on Piedmont hill tops. Some of them are reproduced here.

#### PIEDMONT'S HOMES ARE UNSURPASSED

With the publication last week of the map of Piedmont, with its wonderful homes, has come a number of letters of praise from people in the Eastbay section who have wanted this information and now are getting it for the first time.

This week we continue our travels through the hills of the famous "Mansion City" and find more beautiful homes.

Ed. Wells, manager of Weaver, Wells Co., provided a Studebaker light six sedan for the photographer.

There will be one more section printed next week, and then by keeping the three maps the Eastbay booster will have complete data on the famous homes of Piedmont. Then when you drive through the city and you can pick the maps out of the side pocket of your car and tell her.

Now that the movie men are talking about establishing plants in the northern part of California, it is fitting to consider these places from a pictorial standpoint.

There are more different locations in this part of California than in any other and more fine homes. There is no more wonderful sight on earth than the sunset from the Piedmont hills. There is a view of the bay and the ocean, the cities lying at the foot of the hills and Mt. Tamalpais stretching its head above the mists on the Marin shore.

It is an education in architecture to make a tour of the homes in Piedmont and many of the ablest men in the country have done their best work in designing the homes there. In addition to the homes are the grounds surrounding them, which are excellent examples of artistic landscaping.

Some are terraced and others stand in the midst of flowering trees, lawns which look like the radiant dress of the hills in early spring when viewed at a distance.

Drive up soon. It is well worth while.

Former Sales Chief Gets New Position

Roy S. Davy, until recently general sales manager of the Bethlehem Motors Corporation, has been appointed local district branch manager of the American Bosch Magneto Corporation.

#### NEW TRAFFIC RULES NEED TO BE STUDIED

Watch your step when you come down town these days.

There is a new traffic regulation law that will soon be in effect and ignorance of the law is no excuse.

No left-hand turns will be allowed on Broadway at Twelfth, Thirteenth and Fourteenth streets.

This is probably the most important part of the new ordinance and that which will cause most trouble for instance, if you want to get to the TRIFUNE building from Fourteenth and Broadway you must turn right at Fourteenth or Thirteenth, go to Washington and turn left there over to Thirteenth, and then cross Broadway.

The reason for the new regulation, of course, is obvious. There are so many street cars and motor vehicles on Broadway in the busy times of the day that some means must be taken to keep the volume of traffic moving as rapidly as possible.

If left turns are eliminated at these three corners, the stream of traffic will move in one steady stream, and there will be no jams at the intersections, as there now is.

The law also contains provisions for parking which eliminate the "street garage." The forty-minute parking rule will be enforced on more of the streets and in some cases there will be only a fifteen-minute limit.

The forty-minute parking limit, with angle parking, is allowed in the district bounded by Twelfth, Broadway, Fourteenth and Webster.

The fifteen-minute parking limit is along Washington street, between Eleventh and Fourteenth. This is done to prevent congestion on this narrow street.

The other forty-minute parking limits are (parallel parking) on Fourteenth, San Pablo, Seventeenth, Franklin, and along Franklin street. The streets are narrow here and therefore only parallel parking will be allowed.

Angle parking with a forty-minute limit is provided for the district bounded by Eleventh street, Clay, along Fourteenth to Jefferson, back on Fourteenth to Clay street, and then along Clay to San Pablo and back on San Pablo to Fourteenth.

The object of all these rules is to eliminate trouble for the motoring public and to make traffic move as smoothly and swiftly as possible.

Chief Lynch, who left for Cleveland last week will bring back with him some ideas for safety rules which he will place in force here, according to his statement made just before he left.

"The police will enforce the new law rigidly, and will try to make travel safer and faster in the busy portions of the city," said Lynch. "We are trying with every possible means at our command to eliminate accidents and make travel safer. In this we are being aided by the entire city administration."

#### U.S. MAKERS OF AUTOS OPTIMISTIC

By F. ED. SPOONER

Special to The TRIBUNE. DETROIT, Dec. 4.—That celebrated person—"Everybody"—who has at all times such a colorful, interesting and intimate amount of information which he freely spreads, is just a little bit off the mark nowadays. In his eagerness to satisfy curiosity he lets his imagination run when speaking of the automotive industry, and people who believe him are led to infer that there is absolutely no future for the industry.

As a matter of fact, American makers have many cars in storage. This large volume of cars is well distributed throughout America. When heavy buying starts every automobile now unsold will be absorbed.

(Continued on Page 2-O, Col. 1)

#### Reports of Big Automobile Deal Branded Untrue

Supporting the denials from those concerned that General Motors might buy Pierce-Arrow or Packard, bankers familiar with the General Motors affairs say there is no likelihood of such a development. Cadillac is probably as high a type of a car as would fit into the General Motors scheme, as the company has no desire to enter the field of hand-made or partly hand-made machines. If there is anything lacking in the General Motors string it may possibly be found in the truck end. Desire of the company to strengthen its position in the class of heavy trucks may have been responsible for the many rumors of new acquisitions.

The announcement of Rickenbacker's entrance into the motor car industry as a sales executive came as a great surprise to even

Captain E. V. Rickenbacker, America's ace of aces, has been made vice-president and general manager of the newly organized Sheridan Motor Co. of California. The former ace will make his home in Oakland, where the executive offices of the new concern are located.

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(Continued on Page 2-O, Col. 3)

#### FAMOUS AGE TO LOCATE IN OAKLAND

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(Continued on Page 2-O, Col. 3)

**ZENITH**  
CARBURETORS  
NO ADJUSTMENTS—NO TROUBLE  
THE LIBERTY MOTOR CARBURETOR  
**Beckman Machine Wks.**  
Expert Auto Repairing  
3704 SAN PABLO  
Office and Salesroom, 1547 Broadway, Oakland 7221

**VEEDOL Motor Oil**  
HEAT RESISTING  
**Federal Tires**  
GIVE EXTRA SERVICE  
Double Cable Base  
Cord and Fabric  
**A. E. BERG**  
Distributor  
3023 BROADWAY  
Oakland 345

**FETTER SERVICE**  
Real Insurance  
Against starting, lighting and ignition trouble is held by the motorist whose car is equipped with a Willard Thread-Rubber Battery—"The Still Better Willard." He knows that efficient service will be provided him at our Headquarters and six Willard Stations. Authorized Willard Service Station and the official agency for the Stromberg Carburetor and the Philbin Ignition system.  
**AUTO ELECTRIC SERVICE CO.**  
ERNEST E. FETTER, General Manager.  
Webster at Twenty-First Street  
Oakland 1058

**BETTER SERVICE**  
I offer motorists a choice of these good tires and tubes:  
Stronghold  
Ajax—Fisk  
Goodrich  
United States  
Vulcanizing Correctly Done  
**W. T. RANCEL**  
401 Webster Street Oakland 679

**COME TO RENO**  
and divorce your tire troubles with  
**KELLY-SPRINGFIELD TIRES**  
**L. G. RENO CO.**  
(Distributor)  
Twentieth and Broadway  
Oakland 2749

**NIGHT AND DAY Battery Service**  
We recharge and repair all makes of batteries and guarantee all repairs one year.  
**Imperial Garage & Supply Co.**  
ESTABLISHED 1906  
1426 Franklin Street 1433 Webster Street  
PHONE LAKESIDE 2200

# BIG YEAR IS AHEAD FOR MAKERS

(Continued from Page 1-O)

within a short time. It must be recalled that the regular orders alone will run far over 1,850,000 automobiles, and that there are countless buyers waiting for the time to provide themselves with their first car. In this field 100,000 cars would only go a little way, and even though there may be 200,000, including a well known universally used car, the figures are not startling. They speak also of the immense number of cars in excess of normal that are in storage. Were every motorist in the United States to want one tire tomorrow, there would be the great shortage of tires ever known. And there is going to be the greatest shortage of cars known in this country by early spring.

**NORMAL PRODUCTION.** There is a reason for this prediction of the makers. The makers will require at least 90 days to reach anything like normal production when business picks up. They are not preparing at the present time in spite of the fact that there is a decided improvement noted in many sections of America, including the two coasts, the Atlantic and the Pacific in particular. All statements from California, and many from the northwestern, are new optimistic. Many statements from Broadway, New York's great automobile row, are likewise optimistic. Sales are being recorded generally there.

Again, it may be said the business is spotty. Certain sections are improving, while other sections have thus far become no advance. Once the buying becomes general surplus stocks will disappear rapidly, and the makers will be caught unaware.

When the business slump started the dealers of course felt the effects first, then the manufacturers. And finally the parts makers. The dealers will not make any bets until they know what their hand is going to be. As a consequence, parts makers are not today receiving orders from the manufacturers for 1921 schedules. The manufacturers are waiting the turn of the card, and will not make any bets until they know what their hand is going to be.

As a consequence, parts makers and manufacturers will not be prepared to take advantage of the business revival which dealers in many parts of the country are already feeling, according to evidence from excellent quarters and personal investigation.

**WILL INCREASE FORCE.** Factory after factory is down, as the saying goes. With a few exceptions none have recently made any endeavor to open up. Several have started in a small way manufacturing spare and will gradually increase their forces as the times improve. Still others are closing either entirely or in greater part, maintaining headway merely to hold their working forces together.

The parts makers claim that the automobile manufacturers are not looking ahead and are not playing fair. The former believe that the makers should anticipate needs and place their orders far enough in advance to enable the parts people to get back into production. The latter feel that they are being made the goat in many ways, and one of them says that they are being "kicked in the bag." They believe that they should not be forced into a wrong position by sudden demand, and state that they cannot be expected to fill immediate orders on a few days notice.

**LOWER SALARIES.** Working forces are being kept in line as well as can be expected, and statements it may be said, are that they will gradually increase their forces as the times improve. Still others are closing either entirely or in greater part, maintaining headway merely to hold their working forces together.

Manufacturers generally have reduced sales promotion efforts, and have cut advertising at a time when both departments should be most active. Little effort is being made to keep on top of customers' changes. Greatest care is being exercised in organization and reconstruction by many, and these are the ones who are going to benefit. Most makers are keeping their executive forces intact because it is cheaper to hold them than to let them go, and then endeavor to replace them when things brighten up. Sales organizations in particular are being reorganized and greatly strengthened. It is conceded that the future will be a buyers' market, and require the utmost in salesmanship and general advertising. The present time has given a wonderful opportunity for strengthening many departments and preparing for the great battle.

**SITUATION COMPARED.** One man prominent in the industry has compared the present situation with the automobile makers to the days of the past. He points to the fact that all troubles were over in the days of 1893 and 1897 when Christmas buying ceased.

There are two seasons as to when things will once more be normal in the automotive field. In fact, there are three. One dates entire recovery for January 1; another, which is most popular places complete return to normal at national show time; while the more skeptical say that the improvements will not come until spring. The latter is entirely a manufacturers' standpoint, for it will be many weeks before recovery in the retail field will be effected at the factories, due to the necessity of clearing up the product already manufactured.

Supply stock of materials on hand in many of the plants taken with materials to fill out the inventories will provide many of the makers with sufficient material to carry them through until the parts makers are ready, and thus tide over a shortage for some. It is probable that every maker is now figuring seriously, and that within a short time the makers of parts will have no complaint.

The building of macadam roads has been abandoned in Maryland.

**OFFICIALS OF THE NEWLY-ORGANIZED SHERIDAN Motor Company of California.** Left to right, R. C. Durant, president; Captain Eddie Rickenbacker, general manager, and C. M. Steves, secretary.



## RESIGNATION DUE TO SICKNESS

(Continued from Page 1-O)

Engineering Company, makers of Delco Ignition, Remy Magneto; Albert Champion Co., producers of A. C. spark plugs; Jackson Run Corporation; Lovell-McConnell Co., Klaxon horn makers; Harrison Radiator Co.; Northway Motors Co.; Timken Bearing Co. and numerous other interests allied with the production of automobiles and trucks came under the General Motors wing.

**STOCK IS INCREASED.**

The capital stock was repeatedly increased until it reached the billion-dollar mark, a figure which places General Motors Co. in first place in the automotive world. When the Pacific Coast plant was announced R. C. Durant, son of W. C. Durant, and Norman De Vaux were brought together and the Oakland plant was built. Durant and Norman De Vaux recently disposed of their holdings to the General Motors Co.

The Buick, Chevrolet, Cadillac, Berrios Booth, Oakland, Sheridan and Samson motor cars are built by this corporation as are the G. M. C. truck, Samson truck and the Samson tractor.

R. C. Durant went East ten days ago to visit his father and is expected back in Oakland Tuesday evening, at which time more definite news may be expected which will tell the real meaning behind the change in control.

This much the writer believes. If Durant has temporarily lost control his come-back may be looked for again when it is most unexpected. And if, as reports state, he resigned solely because he wished to let loose some of the heavy burdens he has shouldered, he can retire with the satisfaction of knowing that he has managed one of the biggest corporations extant. Should his wishes be dictated he can sit back and watch this industrial giant of his grow to much greater size.

**Firm Is Named for Truck Service Station.** Mackay & Austin have been named as the official service station for Federal trucks. J. B. Mackay, who is at the head of this firm, states that he is glad to get such a well known truck as the Federal to service, and feels that he will create many satisfied truck owners. His firm intends to give the best service possible.

Mackay is a well known man in his line and his past record for square dealings has been a big asset to his business.

The only European motor trucks now being sold in Mexico are of German origin.

## RICKENBACHER TO LIVE IN OAKLAND

(Continued from Page 1-O)

his closest friends. It was believed that he was here to go into some big aviation deal with R. C. Durant; but the truth is, the great ace and the local motor car official were working out the details of the latest automobile merchandising corporation.

Durant is president of the new company and C. M. Steves is secretary-treasurer. Both Durant and Steves will retain their present holdings with other General Motors lines, but Rickenbacker will devote his entire time to the management of the Sheridan company's affairs.

For the past two years the public has been wondering what field of endeavor the great aviator of the war would enter. He was at one time reported as interested in a rubber plantation in Peru. Again he was supposed to be going into the movies in Southern California, and at another time he was supposed to be at the head of an international aviation company with headquarters in New York.

As yet the name of the man or concern which will handle the Sheridan in Oakland has not been announced. There are several applicants for the territory and it is said that Rickenbacker will decide on the representation as soon as Durant returns from the East the latter part of this week.

J. R. Bradford, former sales manager for the Howard Automobile company in San Francisco, has taken over the territory consisting of Santa Clara, Monterey and San Benito counties and already has opened a sales establishment in San Jose, where he has the new

**FATTY ARBUCKLE'S CARS.**

Four passenger automobiles owned by Rescoe Fatty Arbuckle, the motion picture actor, are valued at \$42,000. One of these he had built to order at a cost of \$15,500.

**Auto Wings \$18.00 to \$25.00**  
Curved and flat; made in Oakland. We fit all cars.  
**HOWLAND**  
273 9th Near Harrison

## Canadian Automotive Association Elects

S. McLaughlin, president of the General Motors of Canada, Ltd., has been elected president of the Automotive Industries of Canada. W. T. Samson, manager of the Gananogue Spring & Axle company was elected vice-president. Of the 50 automotive companies which comprise the association in Canada, 30 sent representatives to the recent meeting.

## New Car to Be Put Out First of Year

In the neighborhood of January 1 the Root & Van Dervoort Engineering company, of East Moline, Ill., will have ready for delivery a new four-cylinder Knight-engine car which will sell around \$2000. This car has been under test for some time. The six-cylinder R. & V. Knight car, which was put into regular production last February, will be continued as part of the regular line.

## INVENT UNLOADING DEVICE

An endless belt for unloading motor trucks has been invented. The power for operation is made by the rear wheels of a truck resting on rollers.

## GRADE CROSSING ACCIDENTS.

In the 4790 grade crossing accidents which occurred to motorists during 1919 in the United States, 1182 persons were killed and 3558 injured.

## WHEN CARS ARE EXEMPT.

Commercial motor vehicles entering Great Britain are exempt from duty. Passenger cars and chassis pay \$1.5 per cent ad valorem duty.

## Franklin Prices are down to bedrock

THE price drop of from \$500 to \$800 on all Franklin models according to type, makes this lightweight, economical air-cooled car the most attractive value on the automobile market today.

The New Prices  
f. o. b. Syracuse

Open Types	Enclosed Types
Touring car \$2600	Brougham \$3500
2-passenger runabout \$2400	Sedan \$3600
4-passenger roadster \$2500	2-passenger runabout \$2750

### Special Offering This Week

We have a limited number of used Franklin motor cars in excellent condition that have been marked down to most attractive prices. Excellent values for conservative buyers who desire low first cost and lowest operating expense.

## Franklin Motor Car Company

2536 Broadway, Oakland  
PHONE LAKESIDE 4100  
B. W. HAMMOND, Mgr.

The  
**H. C. S.**  
HARRY C. STUTZ  
"A Sport Car De Luxe"

On the links, on the boulevard or highway the beautiful H.C.S. compels admiration from the most critical.

Mechanically correct, without vibration and with a perfect spring system, it commands the respect of owner and guests.

**Shouse & Aronson**  
3340 Broadway  
OAKLAND  
Piedmont 121  
Immediate Deliveries Now Assured.

A Sign of Success—  
Another  
**FEDERAL**

WM. L. HUGHSON CO.,  
24th & Broadway  
Phone Lakeside 175

"SA-YES"

## The Reason Hudson Leads in Style

EVERY day you see Hudsons two and three years old, which, both in performance and style, might well be judged of recent production.

First, because Hudson design has never been guided by caprice. It has never sought attention through dubious extremes. It has always been too sure of what are the essential permanencies of beauty and dignity.

### The Foremost Performance Car

The advance ideas you will always find in Hudson. But they must earn their right to belong. That fact established its leadership of motor style.

And with its eminence as creator of mode Hudson performance holds unquestioned position. By every way open to proof it has shown its supremacy.

These are the sufficient reasons why Hudson for five years has led the sales of all fine cars.

Prices f. o. b. Oakland

7-pass. Phaeton...	\$2820
4-pass. Phaeton...	\$2820
Cabriolet	\$3475
4-pass. Coupe	\$3755
5-pass. Sedan	\$3895
Touring Limousine	\$4120
Limousine	\$4520

## HAMLIN & BOQUA

2953 Broadway

Oakland 1323

## Today's Hesitation Is Tomorrow's Disappointment

Those who have attempted within the last few months to have telephones installed, now realize that they waited too long. The natural increase in the demand so exceeded the decreased manufacturing output that there are not enough telephones to go around by many thousands.

There is a parallel in that other great utility—the automobile. A shortage in good motor cars is just as certain. While automobile demand, by the very nature of its essentiality, is increasing daily, motor car production is very seriously curtailed. It is an obvious result that will be here soon. The demand will have exhausted the available supply and then will follow months of waiting by prospective purchasers because automobile production cannot be speeded up over night.

This condition was foreseen by the Howard Automobile Company several weeks ago and efforts immediately were made to meet the coming shortage. But despite the unusual activities in shipments there will not be enough Buicks to go around. THERE NEVER HAS BEEN in the twenty years of Buick manufacture. This will be particularly true this season with the remarkable demand for the greatest Buick ever built.

It is obviously necessary to place your order now if you would avoid the delays that will disappoint thousands of others acting more slowly than you.

The Buick factory guarantees against price reduction.

**Howard Automobile Company**  
The largest distributors of automobiles in the world  
**HOWARD AUTO CO.**  
3300 BROADWAY, OAKLAND

**Rayfield Carburetors**  
Official Service Station  
**ELITE GARAGE**  
AND MACHINE SHOP  
2963 Piedmont Avenue  
Phone Piedmont 304

## NEW MURPHY HOME WINS MUCH PRAISE

With beautiful lighting effects and the salesrooms decorated with huge floral pieces, the Walter M. Murphy Motors Company held the formal opening of their new establishment, Friday evening, all day Saturday and last night.

The showroom formed a fitting background for the two cars on the floor, a four-passenger phaeton and a four-passenger coupe, each a unique creation among motor cars.

The coupe was the cynosure for all eyes. It is roomy, seats four comfortably, and has several features that are different.

The rear seat is wide and comfortable. The right front seat is built on a sliding device so that it may be moved forward when passengers are entering the car.

There is an opening in the back of the car, as in most closed types, but the rear seat lifts up, disclosing a large baggage compartment. There is space enough for several suit cases, with no chance for dust and dirt to enter, because of the complete enclosure of the baggage compartment.

There is a unique arrangement for raising and lowering the glass in the doors. These windows are locked in any position by releasing a handle. This handle folds so that it is flush with the upholstery, and it positively prevents "window rattling."

The service station is done in blue and white and is spotlessly clean. Anyone entering wonders how the workrooms looking so clean, but Teddy Beaudette, the mechanical supervisor, declares that it is being done in all the Murphy establishments in California.

The shop is equally clean and looks like an artist's sketch.

The showroom evoked many complimentary remarks on its beautiful design. It is done in Old Italian style and is complete in every detail.

The overhead lights are soft rose colored and lend a really artistic touch to the whole ensemble.

To the right of the salesrooms are the offices and rest rooms, each decorated beautifully and kept in keeping with the salesroom.

The Murphy building is a fitting tribute to the motor car business of the Eastbay territory and is a wonderful prophecy of the expansion that is to come.

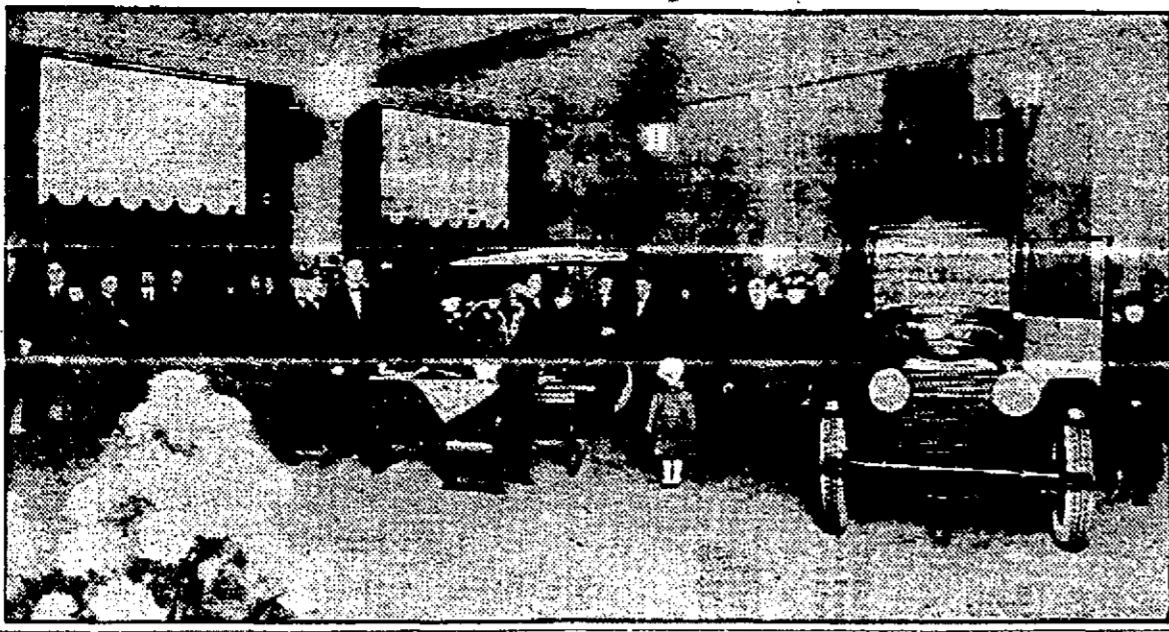
## Pennsylvania Keeps Roads Clear of Snow

The State Highway department of Pennsylvania will have use of 50 trucks, 60 snow plows, 60 road machines and hundreds of men to keep the hard-surfaced main highways open for traffic during the winter months.

## Corporation's Income Reported Increased

For the quarter ended October 31, the Fisher Body corporation reports consolidated income, before taxes and contingencies, of \$2,510,000, as compared with \$1,234,000 in the corresponding quarter of 1919, and \$2,330,000 in the previous quarter.

NIGHT VIEW OF THE WALTER M. MURPHY MOTOR COMPANY SALESROOMS WHICH had its formal opening yesterday. Throngs of motor car owners inspected the building in which the Murphy Company will sell Lincoln cars.



## Murphy May Miss Fresno Race Depressed by Deaths at L. A.

Ralph Friedl, chief engineer for the Oakland Brewing and Malting Company and formerly prominent in automobile racing circles, brings news back from the south that there is a possibility of Jimmy Murphy's absence from the Fresno race on New Year's Day.

Murphy, who is a member of the Deussenberg racing team and who finished second in points among American racing drivers during 1920, is so depressed by the deaths of Eddie O'Donnell and Gaston Chevrolet that strong pressure will have to be exerted to get him in competition again behind the wheel of a racing car.

**OTHERS MAY RETIRE.** Friedl states that several other contestants in the Thanksgiving day affair at the Beverly Speedway are similarly downcast and that there is more than an even chance they, too, will retire from further participation in speed contests.

O'Donnell particularly was a favorite among the drivers, according to Friedl. Despite the jinx that followed him in many races, Eddie's fairness and gameness during the tense moments of a hard grind were admired by his rivals and his untimely death created a gloom among them that will not be quickly forgotten.

**ADVISER TO PULLEN.** Friedl acted as an advisor to Eddie Pullen, who was in charge of Chevrolet's pit. Pullen was slated to drive the Frontenac in which Chevrolet was killed after the speed king had driven about four laps. As despatches stated following the accident, Pullen had agreed to pilot the Frontenac because of the persistent rumor which told Chevrolet's misfortune would meet his efforts on Thanksgiving Day should he take part in the closing race of the present season.

The French speed king must have thought he could shake the hoodoo, for, once the race was under way he never stopped until the fatal mishap.

**AUTO COMPANY PICKS LAWYER FOR CHAIRMAN**

Homer H. Johnson, member of one of Cleveland's leading law firms, has been elected chairman of the board of the White Motor company, of that city, filling the place held for several years by his law partner, the late M. E. Johnson. The directors elected Johnson to the executive committee and also to the board, after making him chairman. At the same meeting the directors declared the regular quarterly dividend of \$1.00 a share, payable December 21, to stockholders of record December 15.

There has been little, if any, change in the production of the White plant, it was said. The company continues to work a day and night shift in the manufacture of motor trucks.

## SALES MANAGER TAKES NEW JOB

W. F. Donlin, who for three years has been associated with the King Motor Car company, has been appointed general sales manager of the Barley Motor Car company, of Kalamazoo, Mich., manufacturers of Roamer cars.

## DEALERS ON STATE TOUR LAUD ROADS

Carl Christensen, manager of the Victory Motor Sales company, Mitchell and Gardner dealers, and Ernest E. Fetter, head of the Auto Electric Service company, returned Wednesday from a week's tour into Southern California.

They motored down to the races at the Beverly Speedway via the coast route and combined the trip with a close inspection of highway conditions. Both men say that at the present time the valley route is in better shape than the coast because of the road work which is being done at several points along the coast.

The new bridge just north of King City is completed, Fetter and Christensen say, but construction work is in progress at San Luis Obispo, through Arroyo Grande and also through Paso Robles, and that at these three points the detours are not very pleasant during rainy weather. The dirt road through Gavilan Pass is in need of permanent improvement and it shows very noticeably the effect of the heavy travel during the present year.

Following the Los Angeles races the two local automobile men, with their families toured throughout the southern part of the State, and they say that practically all of the many roads which start from Los Angeles are in perfect condition. The influx of eastern tourists, they were

## "Road Hog" Is Costly Driver in Truck Fleet

It is expensive for the owner of a fleet of trucks to have in his employ any driver who is a "road hog." One such driver has it in his power to give the whole fleet a reputation that will make every other truck driver on the road keen to "get square." Soon the owner will begin to find his cars piling up in ditches with startling frequency. That's the treatment the truck driver metes out to the "road hog."

It is amazing how quickly word passes down the line that a certain firm has drivers that take more than their share of the road—and the whole fleet of that firm comes into disfavor.

told at the Southern Automobile club, is bigger than it has been in former seasons and they declare that it is not an uncommon sight to see parked within a city block as many as four cars which show license plates from different eastern states.

One of the impressions which stood out in their observations was the number of well-planned public automobile camping grounds which are found, not alone in Los Angeles, but also in every small town south of the Tehachap.

The return trip to Oakland Fetter and Christensen made over the valley route. The inland way is in fine shape between Los Angeles and Bakersfield and is hard surfaced for the entire distance between Los Angeles and Oakland.

Fetter attended the annual meeting of the California Automobile Trade Association in Bakersfield. He is first vice-president of this organization and is chairman of the state battery division craft.



There's one sure way to get a motor car at a low price.

Buy a good car—say a CHALMERS—with a record for keeping on the road and out of the shop.

Sport Touring \$2095 here

Sport \$2295 here

Sedan \$3095 here

**Low H. Rose Co.**

Distributors of CHALMERS MOTOR CARS

2835-41 Broadway - Oakland, California



1502-15

# Studebaker Shoots Ahead



## Sales Boom!

November business 100% greater this year than last

## "THERE'S A REASON"

ask the owner of a Studebaker why more and more Studebaker cars are being sold month after month, year after year—he knows!

NOVEMBER BUYERS

59—Count 'em!

31 New Studebakers—28 Used Cars

### NEW CARS

Cardinet Candy Co., 2154 Market St., Oakland.  
Jas. MacFarlane, 5495 Kales Ave., Oakland.  
Hollabird Elec. Co., 525 Mission St., San Francisco.  
J. B. Holmes, 4154 Piedmont Ave., Oakland.  
C. A. King, Hayward.  
J. M. Neely, 892 53d St., Oakland.  
A. G. Kidney, 5715 Broadway, Oakland.  
Chas. McCarthy, 2651 Fruitvale Ave., Oakland.  
A. P. Fulmer, 468 Forest St., Oakland.  
H. C. Ellis, 480 37th St., Oakland.  
A. S. Bransfield, 2243 Telegraph Ave., Berkeley.  
Walter Todd, 401 Lowell Ave., Palo Alto.  
Mrs. Rosa B. Sturtevant, 1021 60th St., Oakland.  
W. H. Hovey, 2024 San Jose Ave., Alameda.  
Lawrence W. Marshall, 174 R. F. D., San Leandro.  
G. S. Wood, 2803 Parker St., Berkeley.  
Edith Marcum, 562 Rosal Ave., Oakland.  
S. G. Downs, 104 Hillcrest Road, Berkeley.  
Westinghouse, Pacific Coast.  
Brake Co., Emeryville.  
Harry Albert, 464 4th St., Richmond.

### NEW CARS

I. Mucci, 471 Dalgit Ave., Alameda.  
Zellerbach Paper Co., 618 Franklin St., Oakland.  
G. Blane, 1806 7th St., Oakland.  
Mrs. May E. Anglin, 1619 16th Ave., Oakland.  
Dr. W. O. Smith, 1111 Central Ave., Alameda.  
S. R. Elliot, 5715 Keith Ave., Oakland.  
B. L. Dahlgren, 5119 Manilla Ave., Oakland.  
Wilhelm Adrian, 4128 Terrace St., Oakland.  
Mrs. A. M. Plann, 338 21th St., Oakland.  
L. W. Dively, 19 Idaho St., Richmond.  
Ella L. Nottingham, 466 41st St., Oakland.

### USED CARS

Mrs. Evelyn A. Roach, 4355 Edgewood Ave., Oakland.  
Jos. Samplero, 750 San Pablo Ave., Alameda.  
E. Greve, 812 Washington St., Oakland.  
Pacific Gas Appliance Co., 13th and Clay, Oakland.  
Fred E. Hicks, 481 7th St., Oakland.  
G. P. Halden, 12th and Oak, Oakland.  
Mrs. L. J. Arrighi, Concord.

### USED CARS

C. J. Noyes, Box 1083, Richmond.  
R. J. Chesney, 314 Syndicate Bldg., Oakland.  
H. F. Housman, 720 10th St., Richmond.  
M. J. Rutherford, 269 Clifton St., Oakland.  
Chas. Schilling, 1205 Park Ave., Emeryville.  
Jos. J. Joslyn, 89 12th St., Oakland.  
Walter F. Krantz, 417 Santa Fe Ave., Richmond.  
James A. Schaffer, 2220 24th St., Richmond.  
Hughes & Thompson, 21 California, San Francisco.  
M. F. Cassarea, 208 Mather St., Oakland.  
L. Nicholai, Box 411, Concord.  
P. G. Arrighi, Concord.  
Mrs. E. H. Hughes, 1399 McAllister, San Francisco.  
Jos. W. Oliver, 2285 Broadway, Oakland.  
Geo. R. Chambers, 171 Santa Rosa Ave., Oakland.  
Luit Menden, 1917 56th St., Oakland.  
J. G. Garcia, 1916 E. 38th St., Oakland.  
H. Brain, 2430 Peralta Ave., Oakland.  
E. Morrison, Walnut Creek.  
Frank L. Ryan, 3856 West St., Oakland.  
J. R. Falvey, 1788 7th St., Oakland.

# WEAVER - WELLS CO.

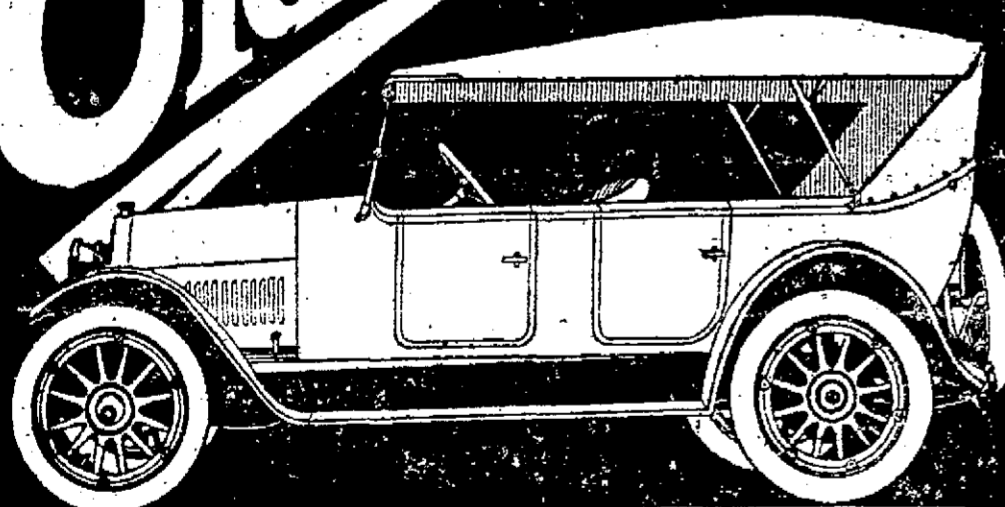
STUDEBAKER AUTOMOBILES—DAY-ELDER TRUCKS

3321 BROADWAY, OAKLAND

Open Saturday Afternoon and Sunday Morning

CHESTER N. WEAVER CO. San Francisco

## THE NEW FOUR CYLINDER Oldsmobile Model 43-A



## Now on Display SEE IT RIDE IN IT

Exhibition of Touring, Roadster, Sedan and Coupe Models all day today.

It's a real automobile with size, looks, power and stability—at the right price

**\$1695**

Delivered at Oakland

**MARKHAM & PURSER**

2853 Broadway Oakland

Open Saturday Evening and All Day Sunday

**Specifications:**  
113-inch wheelbase  
32x4 Tires  
3 11-16x5 1/2 Motor  
224-inch cubic displacement  
Real Leather  
Harrison Radiator  
Nickel Trim Top  
Outside Door Handles  
Seven-inch frame  
Spicer Joint  
Plate Clutch  
Johnson Rear Glass

# NEW MODEL CAR WILL BE SHOWN HERE

Rather late in arriving because of a delay in transit, the first four-cylinder Nash model has been received here, and is to be shown tomorrow at the Pacific Nash Motor Co. salesrooms.

Features are— a valve in head motor, amply powered for climbing steep California mountain grades, and an ease in control and riding.

Concise specifications show the bore to be 3 1/4 inches and the stroke 5 inches. The crank shaft is counter-balanced, which does away with vibration, and is 2 1/2 inches in diameter.

Lubrication is derived from a submerged gear pump driven from the cam shaft by spiral gears. A circulating splash system is included. Oil capacity is 1 1/2 gallons.

FLOAT FEED TYPE. Carburetor is the float feed type. Hot air is drawn in from around the exhaust pipe.

Ignition is supplied by a battery and distributor.

The clutch is a single plate dry disc.

The transmission is in unit with the motor, selective type with three forward and one reverse speeds.

The service brakes are external, contracting on the rear axle and have an extra large surface. The emergency brake is also external.

Contracting type mounted on the transmission drive shaft at the rear of the transmission.

Front and rear springs are semi-elliptic.

The wheel base of the four types produced on the four cylinder chassis is 112 inches.

Cord tires are regular equipment.

DESIGN OF BODY. The body design of the Nash Four is of airline type, and its proportions are in conformity with that which marks a high degree in the coachbuilder's art. The upholstery is of genuine French plaid leather and the car seats five passengers with plenty of room in the tonneau as well as in the front for freedom of movement.

This dash is equipped with ignition switch, oil gauge, bulb light and speedometer; the top is of the one-man type with curtains adjustable from the inside and opening with the doors.

The comfortable riding qualities of the Nash Four are assured by unusually long, semi-elliptic springs both front and rear. The motor, as in the Nash Six, is a high-speed valve-in-head power plant, its principal features being noticeable absence of vibration. This is due to its scientific design and to the further fact that the motor is equipped with a counter-balanced crankshaft of unusual size. Ample power and quick pick-up are qualities that characterize the Nash Four motor.

## AUTO SCHOOL IS NOW IN SESSION

"Protect your motometer," advises Charles Dulles, detective of the police department, who is attached to the "shotgun" squad of the automobile detail. Dulles is one of the men from the police department who has been working in conjunction with the special prosecutor of the Motor Car Dealers' Association of San Francisco, in checking automobile thefts.

A surprisingly large number of motometers are stolen every month, continues the detective. "Many of these thefts are the work of drug addicts who sell the meters for a small amount and use the proceeds to buy more dope."

For the month of September Germany sent to Great Britain 416 completely equipped commercial motor vehicles.

Special Price \$7.50

Introductory Sale

One to a Customer—Limited Time.

THE NEW WONDER



DICKINSON

Storm and Glare Shield

Transparent, Adjustable, Non-Breakable. Colors: Blue and Green. Made of all glass. Eliminates the dangers of accidents from sun glare, headlight glare and storm. No rattle, most soothing to the eyes. Indispensable. Approved by the National Traffic Officers' Safety First Association.

ATTACHED IN TWO MINUTES

OAKLAND DISTRIBUTORS

TALBOTT & TALBOTT

2547 Broadway. Phone Oakland 336

Dealers Wanted. Territories Open. Write or see Representative: Harry W. Gallet Co., Inc., 2000 Coast Street, San Francisco 4, above address at 600 Golden Gate Ave., San Francisco, Calif.

1836 So. Broadway, Los Angeles, Calif.

That's The Answer—

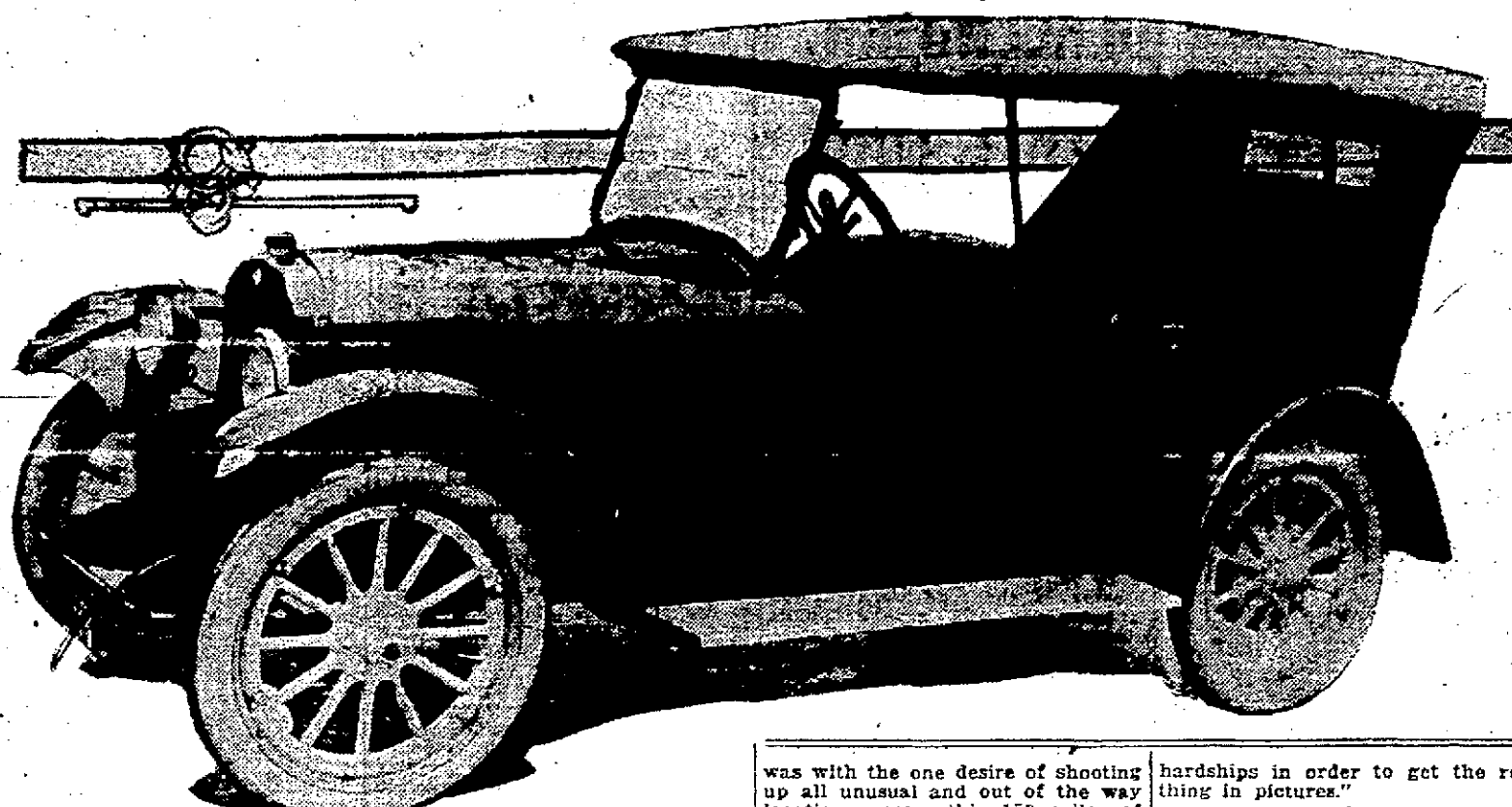
Another FEDERAL

W. L. HUGHSON CO.

24th and Broadway Phone Lakeside 175

"SA-YES"

## THE NASH FOUR TOURING MODEL ON PUBLIC DISPLAY IN OAKLAND MONDAY FOR THE FIRST TIME. Demonstrations over steep hills in this vicinity yesterday show the Four to be a worthy companion to the Nash Six.



## Motorists Fight Sand, Mud, Rocks Death Valley Trip Is Thrilling

Of the thousands of motor trips made yearly there are never more than two or three which stand out as the unusual. The one trip of the thousand was completed last week by a party of twelve motor picture actors, actresses, camera men and assistants. In two Cadillac touring cars this party of adventurers worked their way from one end of Death Valley to the other, penetrating to spots in the thousand which had never been reached by a motor car. Lou Dutsch and Art Dutsch, the pilots of the two machines, accomplished what even the old-timers of the valley considered impossible. At one place in crossing an almost impassable sink the cars were in low gear for nine straight hours. Although both drivers are sturdy out-of-door men, upon their return to Los Angeles they were both nervous prostration. They probably will ever be again in their lives. When Dutsch was asked to relate the experience of the party he was so nervous from the effects of the twelve days

fight in sand, mud and rocks that he asked to be excused until he had had a good night's rest. The occasion of the trip was to finish up a mining story for Neal Hart and his company. This experience was a decisive demonstration that everything in the motion picture business is not milk and honey. For twelve days these men and women lived on the desert, existing only on the food and water carried in the two trailers attached to the Cadillacs. Each car carried six passengers and pulled a trailer. One trailer carried 2500 pounds of equipment and the other 1500 pounds. For the two cars, 60 gallons of gasoline were carried and 3 barrels of water for the passengers. Dutsch vouches for the fact that although there were days when the cars were in the low gear constantly, they never boiled once, and it was never necessary to use the precious water to put in the radiator.

No one in the party knew the roads of Death Valley and when they struck out into this wilderness it was with the one desire of shooting up all unusual and out of the way locations across this 150 miles of desolate country. In addition to the sand and mud and rocks encountered, there were many almost impassable grades to be surmounted, and in many cases the road had apparently been washed away years ago. The lack of road knowledge and the policy of following what seemed to be the best trail, resulted in the party becoming lost for three days. After working back and forth over the hills and through the sinks, they found themselves at the very spot they had left three days before. From there they decided to travel by compass, and struck out on a straight line across the desert in the direction in which they hoped to find a town. Two days later they saw across the sagebrush a small settlement which meant they were back to civilization. Four miles from town Dutsch's car sputtered and died. Not a drop of gasoline in the tank.

"You might think I was mad," said the cowboy motorist, "but I was so happy to think that my gasoline had carried me back within sight of a town that I leaped out of the car and headed across the desert to get the needed fuel to drive me home. I couldn't help but think what might have happened if that old Cadillac had not stuck to its task so nobly and carried us back out of that hellhole. You must give Neal Hart credit for going into such country and exposing himself to such

hardships in order to get the real thing in pictures."

## 87 Makes to Be Shown in New York

Eighty-seven makes of passenger twenty-first annual automobile show in New York City, January 8 to 15, 1921. Practically every make of automobile which holds a place in the motoring world will be listed.

## AUTO'S FUTURE PROVED AT RACE

"No one who witnessed the great speedway classic at Los Angeles on Thanksgiving Day and saw the vast sea of automobiles that was parked in the center and on every side of the immense Beverly Hills speedway, could ever become very pessimistic over the future of the automobile business," declares Carl Christensen, manager of the Victory Motor Sales Company, Mitchell distributors.

Christensen was one of the leading representatives of the "row" to attend the championship race on the southern track.

"From the top of the great grandstand at the Beverly speed plant one could look out over what appeared to be an almost endless ocean of cars. By far the greatest percentage of the automobiles parked in the infield and outside the great track were high-grade cars and the total valuation of all the motor cars gathered at the big speedway no doubt would have run into many hundreds of thousands of dollars."

"When one considers that probably every single owner, man or woman, who owned one of the cars at the race will again be in the field for a motor car—for the axiom once a motorist always a motorist has been fairly established by now—even the gloomy ones would find it hard to continue pessimistic."

## ANNUAL MOTOR CAR COSTS.

The American public is spending over \$5,000,000,000 a year, or \$280 per family, for operating and riding in automobiles, 87 per cent of which are passenger cars.

## Advertising Writer Joins New Company

Claude R. Hyman, formerly advertising manager of the Standard

Motor Truck company of Detroit, has joined the copy staff of the Charles H. Fuller company, Chicago, advertising agency, in the automotive department.

## Special Used Truck Sale

TOMORROW—MONDAY, DECEMBER 6th

We offer the following special bargains for this one day only:

GRANT 3/4 TON—Express body, well painted; top with curtains; upholstery good; sound pneumatic tires; electric lights and starter. Ready for any delivery service. \$775.00

FEDERAL 1 TON—Chassis. Good condition: new rear tires, 36x5; front used, but good. \$700.00

REPUBLICAN 1 1/2 TON—Chassis. Cab and windshield; good tires. \$1000.00

FORD-RAILSTON 1 1/2 TON—Flareboard body, cab and windshield; pneumatic tires front, solid rear; working now. Ready for immediate service. \$550.00

HONEST USED TRUCKS—Our sales policy insures satisfaction to our used truck buyers.

TERMS—Any within reason.

IN STOCK ALSO—Used Packards, Rikers, Morelands, Peerless, G. M. C.'s, Wichitas and others

## BUTLER-VEITCH

SALES ORGANIZATION FAGEOL PRODUCTS  
24th and Harrison Sts.

# Genuine Clearance of All Our Used Cars

At Prices Which Will Move Them Quickly  
Come! Investigate! You'll Want to Buy

December closes our business year and we want to get rid of our big used car stock. We've put these models in shape to give you the best kind of service for months to come and they're priced at a figure to sell them without delay. We want you to see the different makes listed below. If you want a popular car, at a price that is low, and on terms, that are easy to meet, we can satisfy you.

## Rebuilt Buick Sale!

Here's an Opportunity Buyers Have Wanted

To own a rebuilt Buick has been the wish of hundreds who feel they cannot afford to buy a new Buick. All of the cars listed below carry the same service guaranty that we give on new BUICKS. While the assortment is good we advise early action. We'll be open all day today to show you these cars. They are ready to be driven now.

Read This List Carefully

1920 5-PASS. BUICK TOURING—thoroughly overhauled. Pistons have new rings and pins. All bearings have been taken up. Battery is rebuilt. The car has been repainted in standard Buick green and black. Has Royal cord tires.

Price \$1575

1920 5-PASS. BUICK TOURING—thoroughly overhauled. All bearings taken up. New timing gears put in. New Kingpin and bushings. New piston pins and rings. Brakes relined. Battery rebuilt. Car repainted. Tires are all good.

Price \$1575

1919 5-PASS. BUICK TOURING—thoroughly overhauled. All bearings have been taken up. New valves put in. New Kingpins and bushings. New plugs. New leak-proof piston rings. Battery rebuilt. Clutch repaired. Tires are all good. Has several extras.

Price \$1500

1920 BUICK ROADSTER—has been thoroughly overhauled. Valves are new. Clutch is new. King bolts are new, so are bushings and brake lining. Repainted in Buick Blue with black fenders and cream wheels. Tires are new. Top and curtains are A-1. Fine car for a salesman.

Price \$1550

1920 BUICK ROADSTER—this model has also been thoroughly overhauled and treated much the same as the roadster listed just above. It has new Goodyear tires. It has been repainted in standard Buick roadster colors.

Price \$1575

1920 BUICK COUPE—has been thoroughly overhauled. The bearings have been taken up. New piston rings and pins have been put in. The paint is good. It has five cord tires. This would make an appreciated Christmas gift.

Price \$2250

1918 5-PASS. BUICK TOURING—thoroughly overhauled. Bearings taken up. New piston rings and pins. New brake lining. Rebuilt battery. 5 good tires. New top with bevel plate glass rear and side curtains. Repainted in standard Buick green and black.

Price \$1400

1918 BUICK ROADSTER—thoroughly overhauled. New valves. New brake lining. New pistons. Bearings have been taken up. Has 5 good tires. Top and side curtains are A-1.

Price \$1375

1918 5-PASS. BUICK TOURING—just repainted in standard Buick touring car colors. Has been through our shops and completely overhauled. Where new parts were needed they have been placed. The top is new and has plate glass rear and side windows.

Price \$1375

SCRIPPS-BOOTH, 1920, 5-passenger Touring. This car has been run 1700 miles, is like new in every respect and carries same guarantee as new car.

SCRIPPS-BOOTH, 1920, 5-passenger Touring; run 3500 miles, guaranteed same as new car.

SCRIPPS-BOOTH, 1919, 2-passenger Roadster; rebuilt and guaranteed perfect. Has original paint (gray and black), and its condition shows how car has been used.

SCRIPPS-BOOTH, 1917, 4-cyl. Roadster, in fine shape at a figure that will move it.

SCRIPPS-BOOTH, 1919, 5-passenger Touring; rebuilt and guaranteed A-1. Original paint (Maroon) and perfect.

SCRIPPS-BOOTH, 1919, 5-passenger Touring; rebuilt and refinished in blue; guaranteed A-1.

SCRIPPS-BOOTH, 1919, 5-passenger Touring; rebuilt throughout; original paint (blue); in fine condition. Good tires.

OLDSMOBILE "8", 1919 Roadster; in fine mechanical condition; almost new cord tires. Will sacrifice for quick sale.

CHEVROLET, 1920, 490 Sedan; like new. Investigate at once for price is set for immediate action.

CHEVROLET, 1919, 490 Roadster, at a real bargain price.

CHEVROLET, 1919, 490, 5-passenger Touring. See this one; a pick-up.

BUICK, 1917, D35, 5-passenger Touring; new Pantasote top, with plate glass in rear. Good condition and price right for quick sale.

OAKLAND "67", 1917, 5-passenger Touring. As is. At low price.

Others to Choose from— Terms Can Be Arranged

Open All Day Sunday  
and Evenings to 9 o'Clock

## SCRIPPS-BOOTH COMPANY OF CALIFORNIA

2857 Broadway

Lakeside 762

There are several others, duplicates of models which have been listed here, similarly priced and all of them carrying the same service guarantee.

## You Can Name Your Own Terms

We'll make payments to suit you. After you have bought a rebuilt Buick you will quickly learn that its investment will prove more profitable than some cheap new cars.

Salesroom Open All Day Sunday

HOWARD AUTO CO.

3300 Broadway, Oakland

## EASTBAY IS A PARADISE FOR AUTOIST

There is no more beautiful short trip anywhere than that about the hills of Oakland, Alameda and Berkeley. There are hills and valleys, ocean and bay to make just about the prettiest spot in California.

"Going more and more to Oakland, it interested me mightily to ride along the wonderful roads here," claims A. E. Boqua of Hamilton & Boqua, Eastbay Hudson and Essex dealers. "Every Sunday, regularly, for the last several weeks, I have made trips in the Eastbay cities. There is enough to be seen here to last a day, much more than I can describe.

"Start at The TRIBUNE this week and go north," suggests Boqua. "Go out Broadway and College ave. to Berkeley. Here make a trip through the University grounds. Stop now and then and look at the scenery. Go on through the campus and over Euclid avenue to the top of the hill. Here the roads are all good and most of the hills can be made in high gear. The view from the top is most interesting. The whole Eastbay country is before you. The San Francisco hills can be seen in the distance, the Golden Gate, Mt. Tamalpais and the upper bay region is in plain view. It is inspiring.

"Then wind down the hills and come into the residential district of Thousand Oaks and those near this. Here are some fine homes, well worth looking at and enjoying.

"Come back to Berkeley and into Oakland along College avenue. Turn to the left at Claremont avenue and go up the hill to the Tunnel road to the tunnel. Here turn to the right and you are on the Skyline boulevard, one of the wonders of the West. This is a higher point than the Northbrae hills, and more can be seen from the Skyline road.

"Come on down the Skyline road and turn to the left and come out on Fourth avenue and then down into Oakland and back to The TRIBUNE. This trip is easily made in an afternoon and is well worth while."

## DO GOOD WORK ON CAR OF CUSTOMER

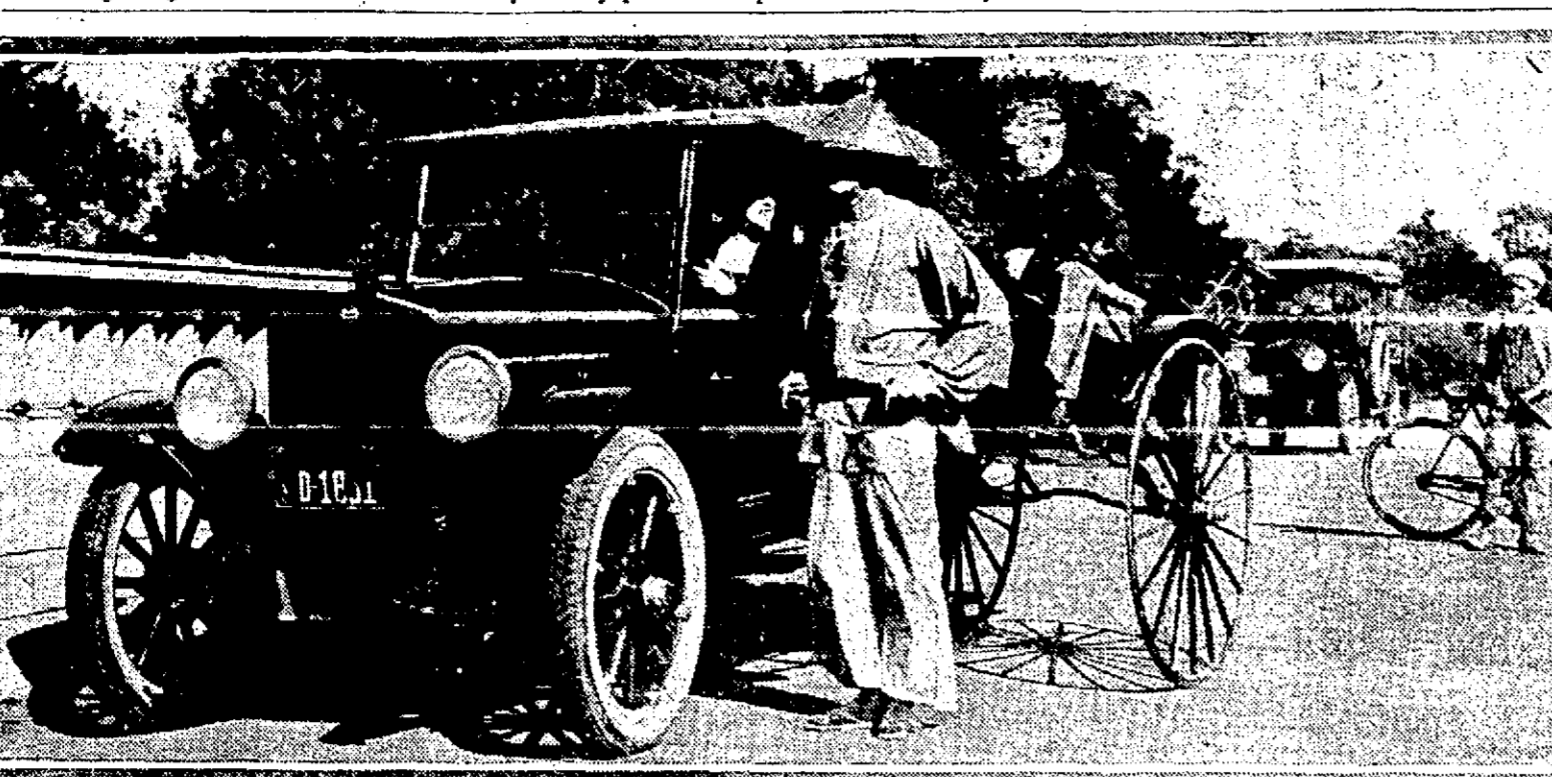
"The automobile mechanic who satisfies himself in repair work on an automobile is the man who will come closest to satisfying the owner of the automobile." This was the statement of Thomas F. Loughlin, superintendent of service for the Western division of the Goodyear Corporation, the monthly dinner meeting of the Weaver-Wells Service Club, composed of the mechanics employed in the service department of the Weaver-Wells Company, at a downtown restaurant last Thursday evening.

"Work on a customer's car as you would work on your own car," said Loughlin. "and you will have few complaints from owners of work badly done. The success of every great business depends largely and is closely related to the quality of service it gives to its customers. The greatest crime in business and the greatest cause for the wrecking of business today is the ancient pastime of 'passing the buck.' The business today that will win the most success is that business that adopts ideals of service that express themselves in satisfied customers.

Russell Kenney, superintendent of service of the Weaver-Wells Company, presided at the meeting.

Pennsylvania has more than 90,000 miles of highways.

AN OLD AND THE NEW TRANSPORTATION MEDIUM. THIS RICKSHAW OUTFIT IS A FUNNY-LOOKING CONVEYANCE for a marine to ride in. He'd look far more manly in the Essex touring car right alongside him and the pleasant greeting he is getting would seem to indicate the fair lady pilot has a place in the Essex for him.



## Transportation Engineer Named Sales Manager



JAMES T. LEA, NEW SALES  
manager of the Frank Busse  
Co. in Oakland.

James T. Lea, who was transportation engineer of the Goodyear Tire Company for several years and who recently left that firm's employ, is now in charge of the Oakland branch of the Frank Busse Sales Company, in the position of sales manager for Brunswick tires. Lea has a big following in the motor car trade in Eastbay circles and during the last year he was given much of the credit for the success of the Eastbay cities ship-by-truck tour.

## Traffic Cop Nabs World-Wide Driver

After having driven automobiles all over the world, covering a distance of 70,000 miles, Harrison K. Craner of Philadelphia was recently arrested for the first time in an attempt to pass a traffic stop signal.

## MEN WEARING DARK CLOTHES ARE WARNED

This suggestion is for pedestrians, and motorists would do well to read it too. It is not a sermon, just a statement of a fact, that most of us overlook.

Do you know that it is practically impossible to see a man, dressed in dark clothes, any distance ahead of an automobile at night?

If you do not know it, just sit next to the driver when you ride at night, and observe.

"With present lighting laws in effect on motor cars, it is hard to see at night," claims Harold D. Knudson, manager of the Willis-Overland-Pacific Company. "If light enough to provide to see any distance ahead of the car, there is grave danger of overstepping the illumination regulations. There is a movement on foot now to change the law so that more light will be available for motorists. This may be done at the next session of the legislature."

"When the law was passed in 1919, it was as near perfect as the legislature could get it, but times have changed since and laws should also change."

"It is the better part of valor, to be cautious in a street at night. Of course everyone considers that he has the right of way, but that assumed right does not stop an automobile weighing a ton or more. In a few feet."

"Motor cars are provided with efficient brakes, which will stop them

## ENCLOSED CARS CONTINUE TO ARRIVE HERE

This is closed car season and many women prospects have been closely inspecting latest arrivals. The deep rich color finishes seem to be the most attractive with some, and others choose a bright color that might suit the taste.

Last week the Pioneer Motor Company of Oakland received a shipment of Peerless coupes and also some of the latest roadsters. They are creating quite a bit of comment.

Joseph Leahy, manager, states

## Lubricate Your Car

We clean your springs. Eliminate All Rust. Fill your grease cups, inspect parts of chassis that you never see.

Special equipment for cleaning your crankcase. We are experts. See us.

DINSMORE BROS.  
2335 BROADWAY  
Phone for engagement—  
Oakland 6824  
Alameda — Ortiz — Spring-EEZ  
Service.

that the coming of these cars have been awaited with enthusiasm. The paint jobs are of the very latest finish and the lines of these new models are clever in design.

## Motor Car Racing Revived in Europe

Motor car racing in Europe is to be revived in 1921, when at least six important events on the Continent and in England will be held during the season. The races of note will be the French Grand Prix, a 500-mile race on the Brooklands track in England, and a road race at Le Mans, France.

## LUTHY

The Battery with a  
Two-Year Guarantee  
or a New Battery  
Without Cost  
Written Factory Guarantee

- FACTS
- 1.—LUTHY Separators never need renewing.
  - 2.—LUTHY Separators prevent short circuiting.
  - 3.—LUTHY Separators prevent heating.
  - 4.—LUTHY Plates resist wear.
  - 5.—LUTHY Batteries keep charged under heavy duty.

Luthy Battery Co.  
3350 BROADWAY  
Phone Piedmont 1132  
N. B.—We repair all makes of Batteries and Electrical Units. Work guaranteed.

## SHIELDS MAKE DRIVING SAFER

All the comforts of home for the automobile. It seems that the motorist demands just as much comfort about the car as he does in his home. So in order to cope with this idea many manufacturers have been busy supplying motorists' needs. Driving is being made safer, due to the manufacture of glare shields that eliminate sun and rain from blinding the driver.

Talbot & Talbot, Oakland tire men, have just been named to handle the Dickinson Storm and Glare Shield. In stormy weather (snow

## MANAGER FOR TRUCK CONCERN IS ANNOUNCED

Henry Lansdale, vice-president in charge of distribution for Hare's Motors, Inc., announces the appointment of William G. Toland as general truck sales manager. Toland was originally with the National Cash Register company and until recently with the truck sales organization of the Packard Motor Car company of New York.

(or rain), as well as on bright sunny days, it relieves the driver's nerve and at night takes away the feeling that he might run into a ditch, due to blinding lights of the car traveling in the opposite direction.

## CASH BONUS TO BE CONTINUED

Ford Motor company, through Edward B. Ford, president, has denied the report that the company would discontinue the cash bonus system. The regular cash bonus established January 1, 1920, will be continued on the same basis. In addition to the Ford investment certificates will receive an additional 3 per cent for the year, making a total of 14 per cent. These bonuses are in excess of \$7,000,000.

If you see it in The TRIBUNE tell them so.

# Sale of Closed Cars

## CADILLACS AND OTHER MAKES ARE INCLUDED

# All This Week

Here's the chance you've wanted. To get a good closed car, one in which you would take great pride, and one which you could purchase within the price limit you care to spend. They have all been through our shops—those of Cadillac make have been rebuilt—they're ready to run and give you all the pleasure you know an enclosed car provides.

**They'll Sell Quickly**  
at the Prices We Have Placed on Them

**CADILLAC VICTORIA**—Rebuilt in our shop. The exterior finish is good and the interior upholstery is in nice condition. It is selling for only .....\$3400

**CADILLAC SEDAN**—1919 model, has been run only 8000 miles. The former owner took exceptional care of it. Discriminating buyers will say it is not high at .....\$4750

**CADILLAC SUBURBAN**—1919 model. This is a seven-passenger enclosed type. Its appearance and condition will be admired by anyone who rides in it. Price.....\$4750

**WILLIS SEDAN**—1918 model. Hasn't been driven far and is in good condition. Interior upholstery is good. It is priced at .....\$1500

**FRANKLIN COUPE**—1914 model; just repainted. It has run less than 12,000 miles, has four new tires and a new storage battery. You can have it for \$1000

**HAYNES BROUGHAM**—Has seen but 1500 miles of service. It's really just broken in. Both interior and exterior finish are good. It is listed at.....\$3500

**FRANKLIN SEDAN**—1917 model; driven only 14,000 miles. It has new tires and has just been repainted. Its condition is good. Upholstery is now. Price is \$2500

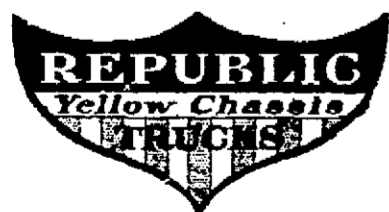
We are willing to accept smaller cars as part payment on any one of the above named cars. This display of closed cars may be seen any day this week. Easy payment terms can be arranged.

**DON LEE**

Broadway at 24th Street  
Oakland, Calif.

**Peerless**

Complete line of the very latest models are now on display in our salesroom. Just a look at them and you will want to be a Peerless owner.



are the sensible trucks to buy, they are of approved mechanical design, practical construction and economy in operation.

## Pioneer Motor Company

of Oakland

JOSEPH D. LEAHY

Phone Oakland 2800 2800 Broadway

Immediate Deliveries

A service staff composed of men expert in both these lines is prepared to serve you

# TIRES

## Guaranteed 6000 Miles Prices Rolling Down

Look Them Over Right Now

30x3	.....\$ 9.85	33x4	.....\$20.60
30x3 1/2	.....\$12.80	34x4	.....\$21.20
32x3 1/2	.....\$15.40	35x4 1/2	.....\$29.60
31x4	.....\$19.55	35x5	.....\$34.95
32x4	.....\$19.70	37x5	.....\$36.75

A Red Tube Free with Every Tire

All Adjustments Made Here

Everything Else for Less, Too

Monogram Medium Still Selling 95c per Gallon

S. Friedman Auto Supply Co.

BROADWAY AT NINETEENTH  
Oakland, California.

## Announcing a New Policy in Selling USED CARS

When you buy a Used Car, you want a good dependable automobile at the lowest possible cost.

You can secure dependability in a Used Car only by buying a rebuilt car. Every Dodge Brothers Used Car sold by this company is completely rebuilt by mechanics who are experts on Dodge Brothers construction.

By specializing in Dodge Brothers Used and new cars, this company buys right—sells right—and rebuilds right, because its specialists know values—know worth—know the Dodge Brothers Car.

Dodge Brothers Used Motor Cars that are rebuilt by this company are not cheap—but they are low in cost. The reputation of the H. O. Harrison Company is a guarantee of protection.

Dodge Brothers Used Sedan (1918)—\$1650  
Dodge Brothers Used Touring (1919)—1200  
Dodge Brothers Used Roadster (1917)—1050  
Dodge Brothers Used Touring (1917)—1050  
Dodge Brothers Used Touring with winter top (1917)—1100

Terms—of course.

Sales Department open Saturday afternoons and Sundays.

**H.O. HARRISON COMPANY**

124 GRAND AVENUE  
LAKESIDE 2790

OAKLAND

# NEW MODEL ATTRACTING ATTENTION

The new Oldsmobile Four has arrived and a crowd of motor car enthusiasts thronged the showroom of Markham & Purser all day yesterday, looking over the latest creation of the Olds motor works. Four models were on display yesterday and will be shown again today. They will go out into the country.

The Olds Four has a 115-inch wheel base, with a motor of adequate power. The cylinders are 11-16x5 1/4, and the power plant is of the valve-in-head type, with a new design detachable head, making it more accessible. The valve rocker arm mechanism is enclosed with a black enamel cover. The S. E. rating of the power plant is 31.7 h. p. and in block tests over 40 h. p. has been developed. The displacement is 224 cubic inches.

**TREATED WITH HEAT.**  
Crank shaft is made of chrome-vanadium drop forged steel, with large bearings, the front one being 2 1/16 long and 1 1/2 in diameter, center, 2 inches long by 2 inches diameter, and the rear one 3 1/4 inches long by 2 inches diameter. The crank shaft is heat treated to give maximum strength.

The connecting rods are of light weight, chrome-vanadium steel, with large bearings and the same integral with the shaft, carbonized, hardened and ground.

The cooling system is operated by a centrifugal pump, and fan, driven from the crank shaft at twice the engine speed.

**FORCED FEED TYPE.**  
The lubrication is positive force feed type, with seven leads from the distributor, three to main bearings and four to connecting rod troughs, and a pressure gauge is on the instrument board. The oil is screened at the sump and also at the distributor. The electric system has the Auto Lite starting and lighting system with Remy distributor.

The carburetor is a Zenith, compensating type, and a vacuum tank is located under the hood, which insures positive feed to the motor. The clutch is Borg and Beck type, 10 inches diameter, and easily operated. The clutch release has annular ball bearings lubricated by the Alemite system.

The frame is of cold pressed steel, seven inches maximum depth, with heavy gauge cross members.

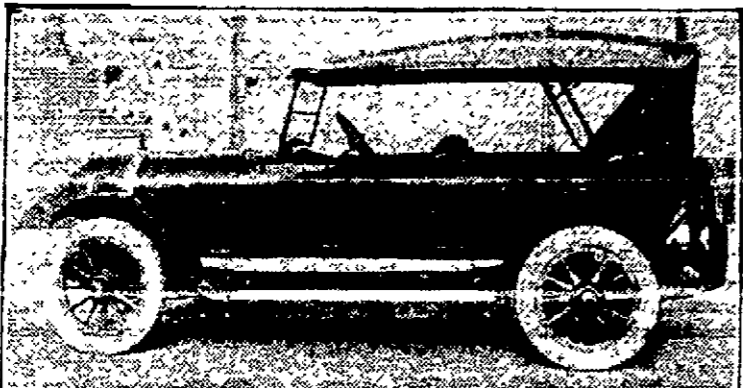
**DRIVE THROUGH SPRINGS.**  
The rear axle-spiral bevel type, three quarters floating, with the differential housing and wheels mounted on Hyatt roller bearings, pinion shaft mounted on annular ball bearings. The drive is taken through the rear springs and torque through a torque tube, a spherical connection mounted on the rear end of transmission. Within this sphere is a Spicer universal joint lubricated by an Alemite connection on the sphere. The gear ratio is 4.2:1 to 1.

The upholstery is made of genuine leather, and the doors are 11 inches wide. The finish is unusually good and the paint is applied by hand and rubbed down.

**FAVORABLE COMMENT.**  
Bodies are supplied in five passenger touring type, roadster with extra seats in back, four-passenger coupe, and five-passenger sedan models. All models are equipped with outside and inside door handles.

The new car is causing a great deal of favorable comment. "I claim Dick Purser, of Markham & Purser. 'It is built on long graceful lines, and has a world of power. We have tried it out over some of the steep hills in Oakland and it surely does climb.'"

HERE ARE THE MEMBERS OF THE OLDSMOBILE FOUR family which are on display today at the Markham & Purser establishment. Looking down from the top are to be seen, in the order named, the touring car, sedan, roadster and coupe. At the bottom are the two men who are directing today's special show: H. C. MARKHAM (left) and S. C. (Dick) PURSER on the right.



# AUTOISTS TO HAVE FIELD SECURITY

With hundreds of delegates in attendance from every district in California, the general meeting of the California Automobile Trade Association, ended this week in Bakersfield. Over 300 men were there to hear the gospel of co-operation, and to find out what their association had done in the past few months.

Reports read by Robert W. Martland, state secretary of the Association, show that the organization is in a more flourishing condition than ever before in its history and that there is more good work being done. One of the most important decisions made by the convention was the plan to employ a field secretary, who will be sent throughout the state, telling of the association idea, enrolling new members and making the whole organization sounder and knitting its members closer together.

**CLOSER CO-OPERATION.**  
G. M. Swindell, secretary of the California Chamber of Oils and Mines, was one of the speakers, and told the delegates that there should be closer co-operation between the automotive industry and oil industry, in California, because their interests were identical, and he pointed out that the oil men are trying to meet this conviction by operating with the California Automobile Trade Association.

Swindell told his large audience about the oil industry, the condition of the trade in California and in all parts of the country.

George Haberfeld, state president of the association, was in charge of the convention, and told the members of trade conditions in California and showed them the good that has been done by the organization in eliminating unprincipled men from the business. He also pointed out the fact that the insignia of the wheel and radiator used here first, is now the insignia for fourteen states throughout the country, and that the movement to use it is growing.

There were social events there, too. Races with "wild donkeys" and with motor cars. A huge banquet was given the visiting delegates by George Elliott, chairman of the committee on arrangements. Elliott transformed his huge garage into a banquet hall. The machine shop was used as a kitchen and the office were pantry, and the main part of the building transformed into a huge auditorium.

**DANCE IN GARAGE.**  
A dance was held in the garage of Bill Drury. Here a large ball room had been constructed and dedicated to the Kern County Automobile Trade Association. Drury arranged all the details and got the music.

The annual meeting of the association next year was set for June and will be held in Santa Barbara. George Haberfeld, president of the state body left immediately after the convention for Cleveland, where he will attend the conference of safety experts to try and standardize traffic laws throughout the country. Robert Martland, secretary of the state association, addressed the members on the association idea, and told them of the growth of the organization, what it means to the automotive industry and how it had received support from all men who want a square deal.

Every member who attended voted it one of the most successful meetings ever attended.

## Company Announces New Scale of Prices

New factory list prices of DuPont automobiles are announced as follows: Touring car, \$3400, roadster, \$3400; suburban sedan, \$4000; touring sedan, \$4900.

# NOISY CARS NO LONGER ARE POPULAR

In the olden days every automobile owner wanted more "horses" under the hood than the other fellow, and if the car builder did not build a vehicle that made a lot of noise he had a hard time selling it.

Then, with passing years, the public came to realize that silence is golden, in an automobile just as well as anywhere else.

Now the man who builds a noisy motor car has more trouble selling it than the fellow used to have who tried to silence them.

When Haynes built America's first car no one thought that it would run, and those that saw it move declared that "noiseless" carriages would never amount to anything.

"When wireless messages were first flashed across a short space everybody laughed again. They said it could not be done," but it was accomplished.

"Now it is only the seasoned 'boob' who laughs when a new invention is announced," says W. W. Hall of Philip S. Cole Inc.

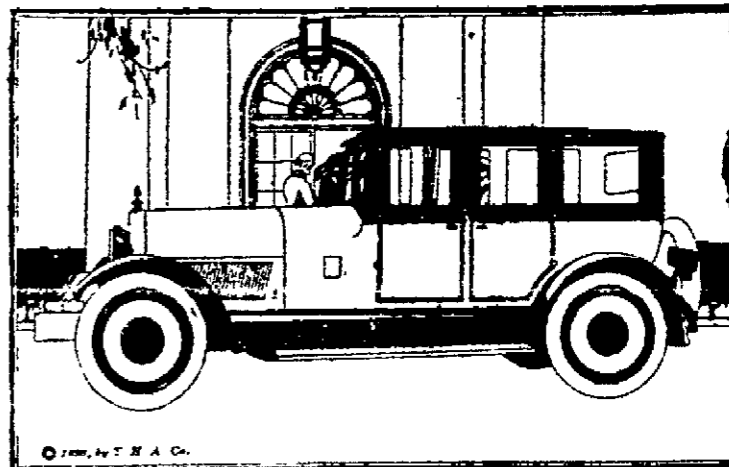
## We-Grease Your Car Right

Expert car lubrication of a new type.

Transmissions, differentials, crankcases, washed and drained. Lubricate springs, adjust all bolts and kill all squeaks. Prices are low and service is thorough. Try us.

## DINSMORE BROS.

2335 BROADWAY  
Phone Oakland 6524  
Alemite — Critz — Spring-EEZ Service



## THE NEW SERIES HAYNES SUBURBAN

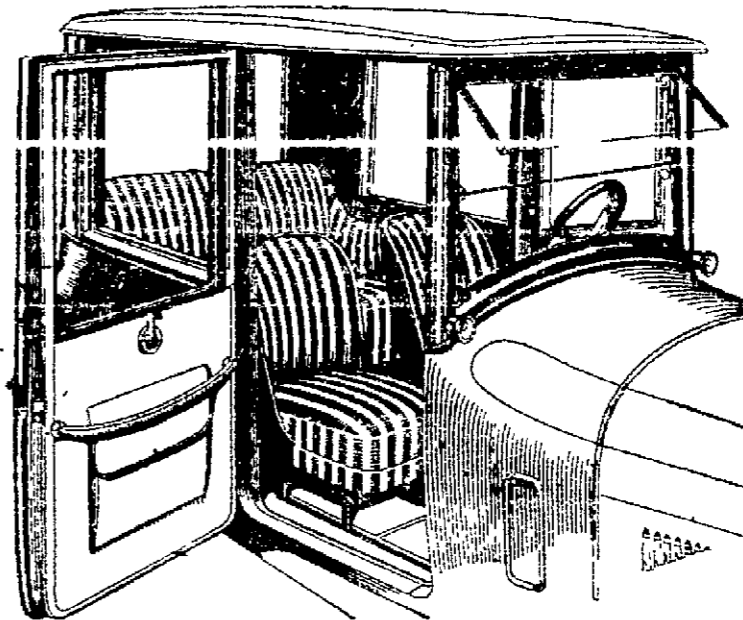
APPRECIATION of the most advanced modern taste in closed cars is expressed in the new series seven-passenger Haynes Suburban, the ultra-luxurious, dual-type closed car, which affords the distinctiveness of a chauffeur-driven equipage when desired, as well as the congenial family atmosphere of an owner-driven car.

This is accomplished by the lowering of the plate-glass partition, making the entire interior a single compartment. The driver's seat and forward division are trimmed in genuine leather; the rear compartment, with its wide, lounge-like seat and roomy auxiliary chairs, is upholstered in fine woolen cloth.

Considered from every angle, the new series seven-passenger Haynes Suburban is a choice exposition of the highest development of the coach-builder's art.

## PHILLIP S. COLE, INC.

25th and Broadway---Oakland 2500



## The Leland-built Lincoln Coupe

One of the first things that impresses you in the Leland-built Lincoln Coupe is that it affords really comfortable seating accommodations for four persons—quite out of the ordinary in a car of its type.

The rear seat which provides abundant room for two persons, and the two individual forward seats, are in close coupled relation so that all passengers are in a companionable group, but without crowding or cramping.

The front seat on the curb side slides forward to permit easy entrance and egress.

There is a large storage compartment beneath the rear deck, accessible, thru

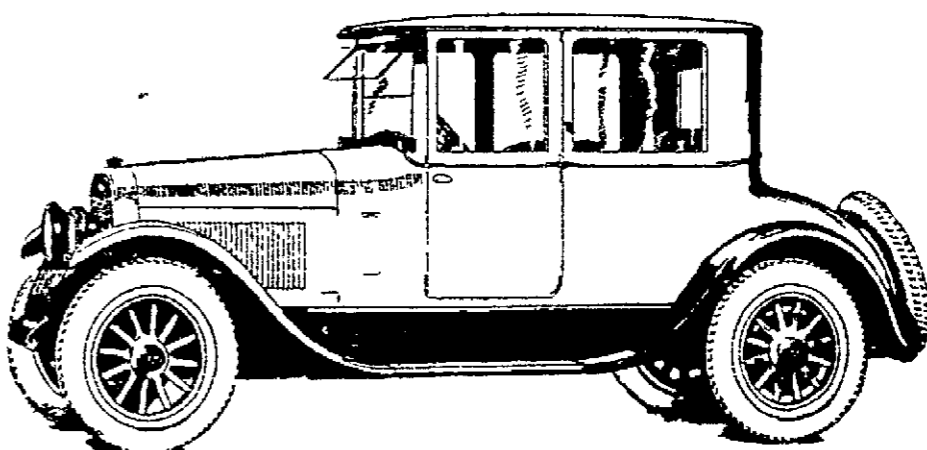
an opening in the back of the rear seat, concealed by a movable panel.

The interior is richly trimmed and upholstered, with deep pliant cushions, and with arm rests for the rear seat occupants.

Mounted on the Leland-built Lincoln chassis, there is every quality which makes for consummate ease and comfort.

The entire bearing is one of grace, dignity and individuality.

As an all-season vehicle, for business purposes or for the small family, whether in city traffic or on the open highway, it would be difficult indeed to idealize a car more fitting.



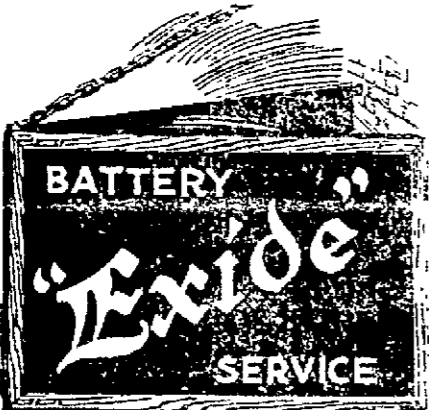
The line of Leland-built Lincoln Motor Cars includes five closed car types

Showroom open this morning by special request

## WALTER M. MURPHY MOTORS CO.

Broadway at Twenty-third. Oakland, Calif.

## FORD OWNERS that Sign means



## real Battery Service for You

—the kind that will enable you to get the most satisfactory performance and the longest life from the starting and lighting battery in your car.

We want you to know this service—to get in the habit of coming to us regularly to have your battery tested and fresh water added. For this there is no charge, no matter what make of battery you use.

There is an "Exide" Battery specially made for Ford cars. If your car is one of the few not already equipped with it, we can supply you.

## Smith United Service, Inc.

Official Representatives  
DELCO, KLAXON, REMY SERVICE

Webster at 24th Phone Oakland 527

## ALEMITE HIGH PRESSURE Lubricating System

DEPENDING upon its size and make, there are from 24 to 45 points on an automobile that require lubrication.

Because of its simplicity, over a hundred leading manufacturers of motor vehicles have adopted ALEMITE as standard equipment.

The tremendous pressure of the ALEMITE Compressor CLEANS—then Lubricates.

The Alemite Lubricator Co.  
624 Van Ness Avenue  
Phone Franklin 1474



# BIG SHIPMENT OF CARS NOW ON WAY HERE

The largest shipment of specially finished Haynes motor cars ever billed to Oakland is now on its way to this city, according to Philip S. Cole, Haynes distributor for the state. Each car of the shipment, which is expected to arrive within a few days, is custom-built.

"Varying from their usual uniformity in this respect, the Haynes factory has turned out some new and striking color creations which make the new models among the dressiest cars of the year. There are color choices to suit every taste, from that of the conservative professional man's to the livelier desires of the younger collegian or clubman," declares Cole. "Here are some of the new colors used: Willys sea green, Rolls Royce light blue, maroon, dust proof gray and speedster red.

"Individual steps and bicycle fenders replace the long sweeping fenders and running boards of the present models on the new cars, some of which feature khaki tops. Some of the new models are equipped with distel wheels, while others have wire wheels.

"These were the cars the factory built with the intention of selling at the increased price which was to have come into effect on October 15. As it is, they will sell at the regular rates, regardless of special equipment and of the fact that they embody shock absorbers and sixteen other mechanical improvements not found in older models. The new models will be shown in tourist, speedster, brougham, sedan and suburban types. Special upholstery will be a feature of all the closed cars."

## 'Flat Top' Smith Dies in New York

"Flat Top" Smith, for many years representative of the American Motorist, under E. A. Patchelder, died a few days ago in New York from acute indigestion. "Flat Top" was one of the best known veterans in the automotive publishing business.

## Six Minute Ferry Auto Service

Schedule Effective May 1, 1920

WEEK DAYS	
LV. Crockett	LV. Vallejo
6:30 a.m. 7:00 a.m. 8:15 a.m. 9:15 a.m.	6:45 a.m. 7:15 a.m. 8:30 a.m. 9:30 a.m.
10:30 a.m. 11:00 a.m. 12:15 p.m. 1:15 p.m.	10:45 a.m. 11:15 a.m. 12:30 p.m. 1:30 p.m.
3:30 p.m. 4:00 p.m. 5:15 p.m. 6:15 p.m.	3:45 p.m. 4:15 p.m. 5:30 p.m. 6:30 p.m.
8:30 p.m. 9:00 p.m. 10:15 p.m. 11:15 p.m.	8:45 p.m. 9:15 p.m. 10:30 p.m. 11:30 p.m.

**SUNDAYS AND HOLIDAYS**  
7:00 a.m. 12:00 p.m. 11:15 p.m. 11:45 p.m.  
12:00 p.m. 12:15 p.m.  
This time table is subject to change without notice.

O. G. GORDON, Vallejo, Calif.

## Rodeo-Vallejo Auto Ferry

NEW SCHEDULE

Boat leaves Rodeo every hour, beginning 7 a. m. until 10 p. m.  
Boat leaves Vallejo every hour, beginning 7:30 a. m. until 10:30 p. m.  
Special trips on Sundays and holidays.

**RODEO - VALLEJO FERRY COMPANY**  
A. J. HANFORD, Manager  
Phone Oakland 33

## MARTINEZ AND BENICIA FERRY COMPANY

J. A. McNAMARA, General Mgr., Martinez, Cal.

**SCHEDULE**  
(Effective May 1, 1919)

Leave Rodeo	Leave Vallejo	Leave Rodeo	Leave Vallejo
7:00 a.m.	7:30 a.m.	7:00 a.m.	7:30 a.m.
8:00 a.m.	8:30 a.m.	8:00 a.m.	8:30 a.m.
9:00 a.m.	9:30 a.m.	9:00 a.m.	9:30 a.m.
10:00 a.m.	10:30 a.m.	10:00 a.m.	10:30 a.m.
11:00 a.m.	11:30 a.m.	11:00 a.m.	11:30 a.m.
12:00 p.m.	12:30 p.m.	12:00 p.m.	12:30 p.m.
1:00 p.m.	1:30 p.m.	1:00 p.m.	1:30 p.m.
2:00 p.m.	2:30 p.m.	2:00 p.m.	2:30 p.m.
3:00 p.m.	3:30 p.m.	3:00 p.m.	3:30 p.m.
4:00 p.m.	4:30 p.m.	4:00 p.m.	4:30 p.m.
5:00 p.m.	5:30 p.m.	5:00 p.m.	5:30 p.m.
6:00 p.m.	6:30 p.m.	6:00 p.m.	6:30 p.m.
7:00 p.m.	7:30 p.m.	7:00 p.m.	7:30 p.m.
8:00 p.m.	8:30 p.m.	8:00 p.m.	8:30 p.m.
9:00 p.m.	9:30 p.m.	9:00 p.m.	9:30 p.m.
10:00 p.m.	10:30 p.m.	10:00 p.m.	10:30 p.m.

Leave Rodeo p. m. Light-house, m.  
Summer Time 1920  
Between San Francisco, Oakland, Sacramento and northern points.  
Subject to change without notice.

## Richmond-San Rafael Ferry Co.

### Summer Time Table

Effective May 1, 1920

DAILY EXCEPT SUNDAYS

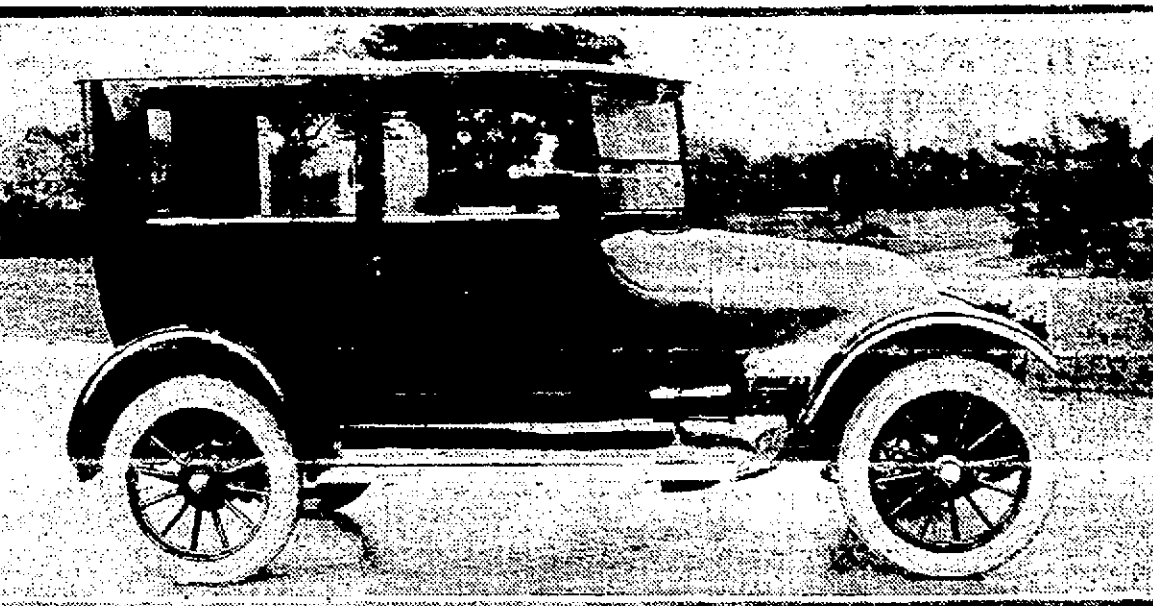
LV. Richmond	LV. San Quentin
7:00 a. m.	8:15 a. m.
8:00 a. m.	9:15 a. m.
9:00 a. m.	10:15 a. m.
10:00 a. m.	11:15 a. m.
11:00 a. m.	12:15 p. m.
12:00 p. m.	1:15 p. m.
1:00 p. m.	2:15 p. m.
2:00 p. m.	3:15 p. m.
3:00 p. m.	4:15 p. m.
4:00 p. m.	5:15 p. m.
5:00 p. m.	6:15 p. m.
6:00 p. m.	7:15 p. m.

**SUNDAYS AND PRINCIPAL HOLIDAYS**

Leave Richmond	Leave San Quentin
7:00 a. m.	8:15 a. m.
8:00 a. m.	9:15 a. m.
9:00 a. m.	10:15 a. m.
10:00 a. m.	11:15 a. m.
11:00 a. m.	12:15 p. m.
12:00 p. m.	1:15 p. m.
1:00 p. m.	2:15 p. m.
2:00 p. m.	3:15 p. m.
3:00 p. m.	4:15 p. m.
4:00 p. m.	5:15 p. m.
5:00 p. m.	6:15 p. m.
6:00 p. m.	7:15 p. m.

Extra Trips when Traffic Demands  
Phone Richmond 231

IN PREPARATION FOR A WINTER ENCLOSED CAR DEMAND THE FRANKLIN MOTOR Co. is bringing out a number of closed types, like the sedan pictured here.



R. M. COZZENS (left) AND H. M. LAWRENCE (right) TWO of the Eastbay cities' Ford dealers. The camera man got a close-up while they were watching work progress on the new building Lawrence is putting up at 12th and Harrison.

## Buffalo Concern Has New Manager

O. E. Uitz, for many years general purchasing agent of the Pierce-Arrow Motor Car company, of Buffalo, has resigned to become associated with the Nichols & Wright Motor company, of that city, as vice-president and general manager. While devoting some attention to the manufacture of marine motors, the Nichols & Wright company spend most of their energies in the manufacture of aircraft parts and automotive equipment.

## Replace That Latch in Ignition System

In battery ignition systems there is usually employed a notched rotor, against which presses the latch or tripper, with short springs attached. When this latch becomes worn the entire system will fail to operate properly and it is a wise precaution to carry a spare latch in the tool box. It is not difficult to remove and replace this latch, which fits in but one way, so that there is no doubt.

## DEALER PREDICTS GREATER TRADE

After a month's visit to the manufacturing centers of the east and midwest, during which time he visited all the largest centers of automobile production in the country, William L. Hughson, head of the large coastwise automotive concern bearing his name, has just returned to the city, brim-full of optimism regarding future business conditions. "Chicago, South Bend, Detroit, Cleveland and New York were visited as well as attending meetings of automobile dealers' association in the larger cities. Hughson came back with the announcement that the Ford car would hereafter be handled by his organization in Seattle, giving to this concern a coastwise service on this made of car reaching from Seattle to San Diego.

Hughson spent four days at Detroit going over the Ford factory, which he stated is running at a high rate of production in spite of the fact that it is closed under its present schedule Saturday and Sunday each week. "When I reached the east I found business very quiet, both at the standpoint of the manufacturer and of the retailer," said Hughson. "However, while I was in the east there was a decided turn for the better, and before I left for home there was optimism everywhere with every one connected with the industry looking forward to excellent business during the spring.

At Chicago Hughson attended a meeting of the Chicago Automobile Dealers' Association which was addressed by Al. Keaven, head of the automobile Chamber of Commerce. He likewise attended the annual show at Chicago of the Auto Accessories Manufacturers and Dealers. According to Hughson, this show was easily the largest of its kind ever given in Chicago, with attendance surpassing

**STEERING APPARATUS Should Be Inspected**  
If there is one inspection that the motor truck operator should insist on having made more than another, it is that with relation to the steering gear. The steering apparatus should be gone over every single day. The entire system should be tested, and any slack that has developed should be carefully taken up.

**YOUR TRUCK AND STAGE PNEUMATIC TIRES**  
Can Be Successfully  
**REBUILT**  
by our Dri-Kure Method  
**Hyde-Walff Tire Co.**  
2127 Broadway

**SERVICE**  
**MACKAY & AUSTIN**  
**OFFICIAL**  
**FEDERAL TRUCK**  
**SERVICE**  
We have been named to service this high-class line of trucks by the  
**WM. L. HUGHSON CO.**  
**The House That Good Service Built**  
**No. 444 TWENTY-THIRD STREET**  
**JUST ONE BLOCK WEST OF BROADWAY**

**High Record of Sales Established**  
The Rea Motor car company's Chicago branch sold and delivered 174 Reos—passenger cars and sport wagons—during October, establishing thereby the high record of sales for any month since 1916 when the branch was established.  
The largest of its kind ever given in Chicago, with attendance surpassing



**Discrimination**  
To make sure that every Stephens delivers the maximum satisfaction, its distribution is entrusted to such organizations as measure up to proven standards of permanency and success.

**STEPHENS Salient Six**

FOLLOWING a practice long established as the policy of the parent company, the makers of the Stephens Salient Six discriminate closely in the selection of distributing organizations. Only those are chosen who have proven themselves capable of giving proper representation.

The purchaser of a Stephens Salient Six is thus insured a pleasant and permanent business connection such as is to be expected with the distributor of a Salient Motor Car—Salient in economy and reliability as well as in power, beauty and comfort.

**BRASCH & McCORKLE**  
306 BROADWAY PHONE OAKLAND 658  
Distributors for Alameda and Contra Costa Counties  
STEPHENS MOTOR WORKS OF THE MOLINE FLOW CO.

# MOTOR CAR OF BIG AID TO FARMERS

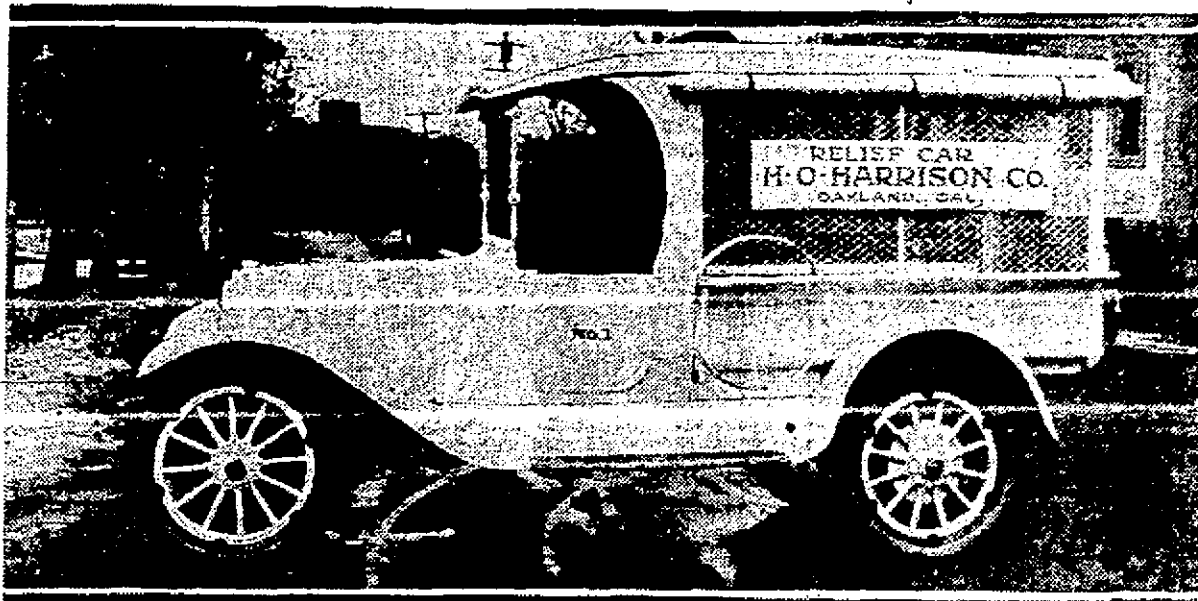
The important part the automobile has played in bringing the farmer nearer the towns and the farmer's products nearer the markets cannot be overstated, according to Charles Burman, distributor for the Oakland Sensible Six.

For several years past the farm problem has increased in seriousness, comments Burman. "It was almost impossible to keep the laborers on the farms; even the sons and daughters were deserting the 'old home' in order to enjoy the social life of the cities and towns. The automobile has been the greatest factor in checking these tendencies. The farm that was a day's journey away from the city can now be reached in a couple of hours, and the diversions of city life are now readily available to the country resident."

In its early stages, the passenger automobile was regarded largely as a "pleasure car." Its novelty, its speed, the fresh enthusiasm of new and delighted owners, caused it to be used more largely for pleasure than for anything else. But with custom and familiarity the use of the automobile is changing, and it is coming to be not a "pleasure car," but a utility, a convenience, a necessity.

It is used not so much for fun as to facilitate and expedite the carrying on of business. It makes minutes take the place of hours. It draws families and communities closer together. It is making strangers into friends and associates. It is making little business into big business.

THIS MAY LOOK LIKE AN AMBULANCE, BUT IT ISN'T. IT IS THE DODGE BROTHERS service car which H. O. Harrison Co. put into service a few days ago. Its appearance is striking.



IN THIS MAXWELL TOURING CAR, D. DALL AND HOWARD HUFF MADE A TRIP from Yakima, Washington to Oakland, over roads that in some places were in poor condition, due to heavy rains.

## MAKES FAST TRIP FROM WASHINGTON

From Yakima, Washington, to Oakland in a Maxwell, with very little trouble encountered during the entire trip is unusual at this time of year, when rains are heavy and snow piles high in some places along the route of travel.

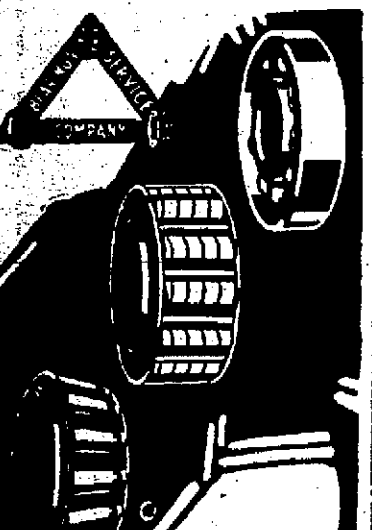
Such a tour was made by D. Dall and Howard Huff, both wanting to see just what their car could stand. The roads for much of the way to California were in very poor condition. Mud, rain and snow is what they say they had to travel through.

"We were not out for any records," stated Dall, "but we did try to make some sort of showing and made Oakland in pretty fast time."

Perhaps the worst spot struck during the entire trip was a stretch between Goldendale and Lyle, in Washington. The going was mighty tough there.

## Automobile Head Has Bought Show Place

Charles A. Omica, vice-president of the Chandler Motor company, of Cleveland, has purchased one of the show places of Englewood, N. J., within the Metropolitan suburban district, where he will make his permanent home.



To be absolutely sure of getting genuine new tires, tryatt, or New Departure Bearings, come to this branch of the Bearings Service Company. Our service is official and authorized. Complete stocks always on hand.

Oakland Branch  
2105 BROADWAY  
Oakland 6402

**BEARINGS SERVICE COMPANY**  
General Offices, Detroit, Michigan

## Save Your Paint Job

during the winter months by having your washing, polishing and simonizing done by people who know how.

### HALL MOTOR CO.

Formerly Republic Garage  
24TH AND TELEGRAPH  
Day and Night Service

# OZOL

OZOL USERS ARE OZOL BOOSTERS. ASK THE GARAGEMAN

Special Transmission LUBRICANTS AND CUP GREASES

Pure Paraffine Base MOTOR AND TRACTOR OILS

Satisfaction Guaranteed or Money Refunded.

PETROLEUM PRODUCTS CO. OF CALIFORNIA  
433 California St. San Francisco, Cal.

# ROAD WEAR CAUSED BY OVERLOADING

What is the real cause of excessive road wear? That is the question upon which the minds of highway engineers and public road officials at this time. Some contend it is the large capacity motor truck, but government tests and various investigations tend to disprove this theory.

It is the smaller trucks which would greatly increase the number of small trucks on the road, thereby increasing road wear.

R. E. Fulton, vice-president of the International Motor company, says it is the practice of overloading, and in a letter received by R. H. Morris, manager of the Mack truck branch in San Francisco, dealers and salesmen, he makes a strong plea to discourage overloading among truck users in the interest of highway preservation.

"Truck overloading is disastrous to both the vehicle and the highway," he says. "If its results were confined to the truck, it might be well to let each individual learn for himself that it does not pay. But unfortunately overloading is one of the principal causes of road wear."

"A motor truck designed to carry a certain tonnage is constructed throughout, including width of tires and safety factors, to handle just its rated load. Any considerable overload gives more than the standard 300 pounds per inch of tire width and concentrates the load on this small point of contact. Furthermore, the overload is not distributed on all four wheels, but rests entirely

on the rear axle, which further concentrates the load. Overloading does not materially cut down the speed and the result is that a higher rate of speed is maintained than should be given to the load even though properly tired.

It has been noticeable in sections where the use of large capacity trucks is discouraged that there is a strong tendency to overload small trucks. This is only natural since the demand for motor hauling service remains the same, and practically none can be diverted to other channels. When the smaller vehicle is overloaded, its effect on the road is tremendously magnified, because its springs fail to function properly and the narrow bearing surfaces of its tires concentrate the impact forces so that they are greater than the road is capable of withstanding.

There is economy both as to road wear and as to truck operating costs in big unit loads, but not when they are carried on vehicles too small to handle them."

**ONE CAUSE OF MISFIRING.**  
Moisture gathering on the exposed part of the porcelain of the spark plug will often cause irregular firing. This trouble may be cured by greasing the porcelain with gasoline or hard grease.

## FRENCH DRIVER BOOKS FOR RACE AT INDIANAPOLIS

Andre Boillot has joined the Sunbeam racing department and will be at the wheel of a Sunbeam car in both the Indianapolis 500-mile race and in the French Grand Prix. Boillot, heretofore always has been connected with the Peugeot, as was also his brother, George Boillot, who was killed during the war. Sunbeam and Darraq are working together on their racing program, for the two firms are now combined. The cars are being designed by Louis Coataen, but those bearing the name "Sunbeam" will be built at the Sunbeam shops at Wolverhampton, England, while the Talbot-Darraqs will be produced at the French factory of the Darraq company. While the official announcement has been made, it is believed that Rene Thomas will be one of the members of the Darraq team.

According to technical experts, a finished motor car represents \$0 per cent labor.

## TIMBER LAND IS AVAILABLE

At various times since Henry Ford bought large timber and iron land holdings in the Upper Peninsula of Michigan, it has been reported that other manufacturers have followed the example. According to several newspapers that have investigated the matter, nothing of the sort has happened. Furthermore, the reports which have been spread since the Ford land purchases—that there isn't much left, and that small dealers and contractors cannot buy holdings from 50 to 500 acres, are also entirely unfounded, as there are still thousands of acres of good timber land available.

In countries outside of the United States there is one automobile for every 2182 persons.

# Ford

THE UNIVERSAL CAR

## "The Ford Coupe"

HERE is one of the most useful of all closed cars. Specifically so when not more than two or three are to be accommodated with reliable car service. The Ford Coupe is a mighty cosy car, in that it is absolutely water-tight, at the same time with its sliding plate glass windows you can have an open car to all intents and purposes, in a couple of minutes. So it doesn't make any difference what the weather may be, rain or shine, summer or winter, in the Ford Coupe you have an enclosed car of comfort and service. What more do you want?

It has proven particularly a valuable car for traveling salesmen, physicians, engineers, architects, and others who have much out-of-door work all the year around. We have never been able to fully meet all demands for the Ford Coupe, but with the increased production capacities of the factory we are now able to make reasonably prompt deliveries. Yet we urge you to leave your order with as little delay as possible—our allotment is limited.

R. H. COZZENS  
4800 San Pablo Ave., Oakland

E. C. DICK  
2808 Central Avenue, Alameda

ELMHURST GARAGE  
9327 East 14th St., Oakland

WM. L. HUGHSON CO.  
24th and Broadway, Oakland

KING'S GARAGE  
1423 East 14th St., San Leandro

H. M. LAWRENCE  
297 Twelfth Street, Oakland

JOS. PIEROTTI & SONS CO.  
426 Sixth Street, Oakland

RICHMOND GARAGE  
231 Ninth Street, Richmond

SAVOY GARAGE  
3069 East 14th St., Oakland

NELSON SCOTCHLER CO.  
Shattuck and Durant, Berkeley

E. I. VEITCH  
2820-36 Broadway, Oakland

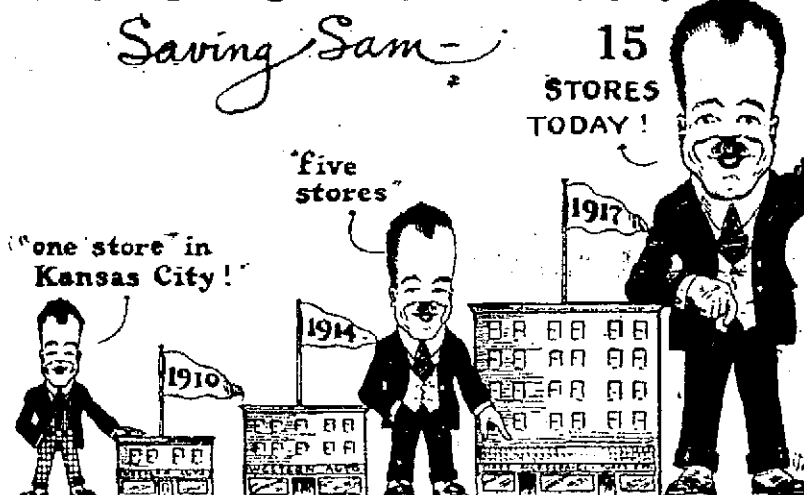
## Oakland Man Opens New Seattle Agency

Walter Hesse, manager of the Oakland branch of the W. L. Hughson Company, was sent to Seattle a week ago to open a Ford depot in that city for the Hughson Company.

which Hesse directs, is considered one of the most successful in the Hughson chain of branches and many of the systems put into effect here will be applied in the conduct of the northern branch.

"Women are employed as drivers of both private and public-hire motor vehicles in England."

## We Grew on Service



It wasn't an accident that made the Western Auto Supply Agency the biggest organization of its kind in the west with 15 big, busy stores serving thousands of motorists. SERVICE did it—big buying power, good goods, money-back guarantee and LOWEST POSSIBLE PRICES.

### GORDON TIRE COVERS

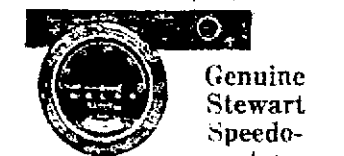
Protect that extra tire from the weather. Don't let it deteriorate.

Regular price .....\$3.50  
Special price .....\$1.00

### Ford Connecting Rods

carefully made with finest babbit bearings.

Price \$1.75



Genuine Stewart Speedometers

Check up on your tire mileage, gas and speed! With or without on board .....\$13.40  
New style for 20 Ford .....\$12.90  
Old style dash type \$11.75

Rain Guards  
Don't let moisture get to the coil box on your Ford. We have a guard made of rubberized duck .....\$1.65



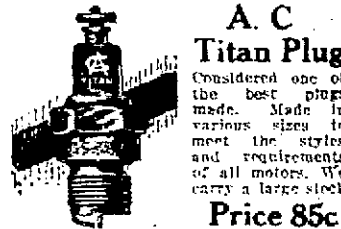
One-Man Tops

GENUINE MOHAI. LOW PRICES

If your top is getting worn replace it with a "one-man" top and improve the appearance and utility of your car. Fine quality genuine mohai—plate glass windows .....\$39.50

Re-cover Your Old Top with our ready made outfit. Slip a new roof over your old frame. Price \$8.50 to \$12.50. Ford sizes.

Genuine Champion X Spark Plugs .60c



A.C. Titan Plug

Considered one of the best plugs made. Made in various sizes to meet the styles and requirements of all engines. We carry a large stock.

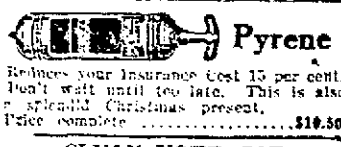
Price 85c



22-inch TOOL BOX

It is a handy place to save money on a running board tool box. There are well made and handily finished.

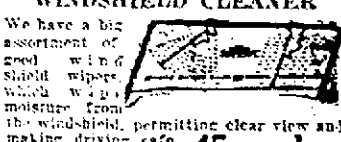
With Plain Lock Yale Lock  
\$2.65 \$2.95



NEAR MIRRORS

A great aid to safe driving, and with it you are able to see anything approaching in the rear. We have both the beveled and the convex mirrors.

Prices 65c to \$4.00



Pyrene

Remove your insurance cost 15 per cent. Don't wait until you lose. This is also a splendid Christmas present.

Price complete .....\$10.50

CLEAN YOUR CAR

Remove dirt and grime. Let Simons' do the work. 60c.

WINDSHIELD CLEANER

We have a big assortment of good wind shield wipers. Wind shield moisture from the road, permitting clear view and making driving safe. 45c and up

## WESTERN AUTO SUPPLY AGENCY

STORE OPEN 8 TO 8 SATURDAYS UNTIL 9 P. M. GET OUR BIG FREE CATALOG.

283 GOLDEN GATE AVE. SAN FRANCISCO  
2436 BROADWAY OAKLAND

Other stores in Kansas City, Denver, Phoenix, Seattle, Chicago, Dallas, San Francisco, Long Beach, Sacramento, Fresno, Los Angeles

# FAGEOL

## COMPOUND TRUCKS

MORE TRUCK SPEED  
MORE PULLING POWER  
MORE GASOLINE MILES  
IT'S IN THE GEAR BOX  
(PATENT PENDING)

Through newly plowed fields, on mountain grades, and over highways, the Fageol 7 Speed Compound trucks handle their loads with absolute dependability and profit; the reserve power and Overspeed are always available against every emergency.

Contributory to successful operation is the patented Spring Oiling system; road shocks are nullified through constant lubrication.

Exclusive Fageol Features  
Increase their operating range  
Reduce their operating cost

## Butler-Veitch

INCORPORATED  
Sales Organization—Fageol Products

24th and Harrison Streets  
Oakland

1230 Market Street  
San Francisco

## REPAIR MEN GUARANTEE FAIR CHARGE

When a man takes his automobile into a repair shop, he frequently asks whether the concern is a member of the Automobile Trade Association, and usually he will refuse to leave his car if the repair man is not a member.

The California Automobile Trade Association is an organization of 2,500 automotive firms, who have banded together to give the motoring public a square deal.

If a man takes a car to a member of the organization, and later he thinks has been overcharged, he has recourse to the organization. A committee will be appointed, and a thorough investigation made of the reported claim. If the motorist was overcharged restitution is made, and if not, the man who complains shown the justification of the charge and the dispute is settled.

The wheel and radiator, insignia of the association, is now used in fifteen states in the Union and the movement is spreading rapidly.

Men find that they can do better work when they can exchange ideas, and work out their problems, together, instead of putting apart and doing things separately.

For instance, many of the craftsmen often thought that fellow artisans were cutting prices on labor, and there was much hard feeling when they got together, talked over conditions they found each other playing square in his business methods.

## CURES FOR 'SICK' BATTERIES GIVEN

"Is your battery sick, does it seem weak and inclined to quit working? If such is the case, don't entirely blame the battery. It may be that you have neglected to take the proper care of it," says Ralph Smith, manager of the Smith United Service Company, Exide battery distributor.

According to Smith the following are some of the diseases that a storage battery is subject to:

Loss of capacity, due to clogging up of pores in the plates. This may be due to evaporating or leakage.

Corrosion of plates, which is caused from using water not chemically pure; driving over rough roads, where jar is severe; over-charging and over-discharging.

One cause we all know will certainly give battery trouble, and that is when the positive and negative plates are reversed. This will ruin a battery in short order. Test your battery for this trouble. Stick a potato on the terminal, the positive wire will turn the potato green at once.

Never leave your battery in a room where it will cause a fire, which is one of the most common of battery troubles.

## SPEED CAR HAS LICENSE CARD

"E. Swift, Train, Stutz racing car No. 500,000. This reads like a note of warning to speed cops, but it is not. It is the record of the State motor vehicle department of the license just issued by Superintendent Charles J. Chenu to "Speed" Train, as he is more familiarly known, sales manager of the Petroleum Products Co. of San Francisco, for his "Ozol special" racing car, in which he and Bob Fowler, the pioneer aviator and race driver, are touring the state in the interest of Ozol oils and greases.

Heretofore racing cars have been driven about the highways from one race meet to the other without the formality of an auto license, but Superintendent Chenu ruled that if any car ever needed a license, it certainly is a racer. They are not only as severe as any car on the road, but there is a tendency on the part of drivers to "let her out" when on the highway.

With a license number as easily read as 500,000, Train and Fowler will not likely be tempted to exceed the speed limit, although this famous Stutz racer is capable of making considerable speed.

This license number also indicates that half a million automobiles have been registered in California this year.

## Caterpillar Mount For Army Invented

The Ordnance Department of the United States Army has developed a combined wheel and caterpillar mount for heavy and light artillery. This invention makes it possible when running on smooth roads to fold back the caterpillar traction, so that the tank can be run on wheels, giving it the speed of an ordinary automobile. When approaching rough ground the caterpillar traction is quickly readjusted so the machine can negotiate any kind of rough going.

## MAKE A NEW TOP Out of Your Old Top

for **85¢**

Shabby, frayed and leaky tops can be made genuinely new in appearance, and storm-tight by using

## RUB-R-TITE

Refinishes and Rewaterproofs  
85¢ the pint, \$1.50 the quart—the inexpensive RUB-R-TITE way or \$25 to \$75 for a new top—which?

Sold by progressive garages, supply and hardware stores, etc.

WESTERN AUTO SUPPLY  
AGENCY  
2436 Broadway. Phone Oakland 7108

## Two Veteran Salesmen Join Company Force



FRANK D. PHILLIPS (upper) and P. C. CALLANDER (lower), veteran automobile salesmen, now with the Weaver-Wells Company.

## Auto Men Have Made En- viable Records in Sales Branch Business

P. C. Callander and Frank D. Phillips, both well-known Oaklander and veteran automobile salesmen, joined the sales force of the Weaver-Wells Company, distributors of Studebaker automobiles and Day-Elder trucks, last week.

The two new Studebaker salesmen have been identified with the automobile business in this city for several years and have made enviable records in the sales branch business.

## Carrying Capacity of Trucks Is Confused

The motor truck buyer must be careful not to confuse carrying capacity and body size. For instance, a gigantic load of empty paper boxes may be carried on a truck that is not heavy enough to carry the load. On the other hand, transportation of lead ingots or pig iron cars would call for a small sized body, but plenty of strength and power.

## PIRACY IN AUTO WORK DENOUNCED

Dealers and garages who sell imitation parts for automobile repair work are severely censured by R. A. Cook, local manager of the Bearings Service Company. "It is Cook's claim that an imitation part will not do the work, as efficiently, as the genuine part which was produced especially for some particular job," Cook's statement follows:

"The practice of using imitation parts in automobile service and repair work by unscrupulous garage men is endangering the reputation of the entire automotive trade. That practice is nothing short of piracy."

"Many large and well-known manufacturers of cars, trucks and automotive equipment are awakening to this danger. Many of them are using space in newspapers to warn their customers of the detrimental effects on proper operation of their cars in using other than standard parts which have been specially designed and built to give the most efficient service."

"The time is not far distant when there will be an organized effort along educational lines to discourage the use of other than genuine parts in making repairs."

"Some repair shops substitute pirate parts either because of the larger profit they make by charging the price of genuine parts for cheaper material or because they happen to be 'just out' of the genuine part. Car and truck owners can help themselves greatly in eliminating this fast-spreading practice of substitution by insisting upon knowing that only genuine parts are used in making their repairs."

Cook stated that this company which acts as the official service department of the Timken Roller Bearing Company, the Hyatt Roller Bearing Company, and The New Departure Manufacturing Company, is not so much affected by substitution as are other concerns but that he wants to see this form of piracy stamped out.

## Tap Head of Bolt To Tighten Nut

In the application of hub bolts it is vitally important that all nuts must be thoroughly tightened. When the hub bolts are applied. After a nut has been screwed as tightly as possible, tap the head of the bolt with a hammer to make sure that the bolt is properly seated, then tighten the nut again and pivot over the nut end of the bolt. If the hub bolts are carefully applied in this way they will not loosen in service.

## Teachers Hired as School Chauffeurs

The school board in Cimarron, Kansas, employs teachers as chauffeurs in consolidated schools, paying them by cents an hour. The buses run on regular schedule, and the motor routes are so laid out that the buses call at the home of each child. Truancy is impossible.

## MACK

PERFORMANCE COUNTS

### Don't Be a Kitten When Buying a Motor Truck

The early days of a kitten's life are passed in darkness; the "poor thing" gropes around with its eyes closed.

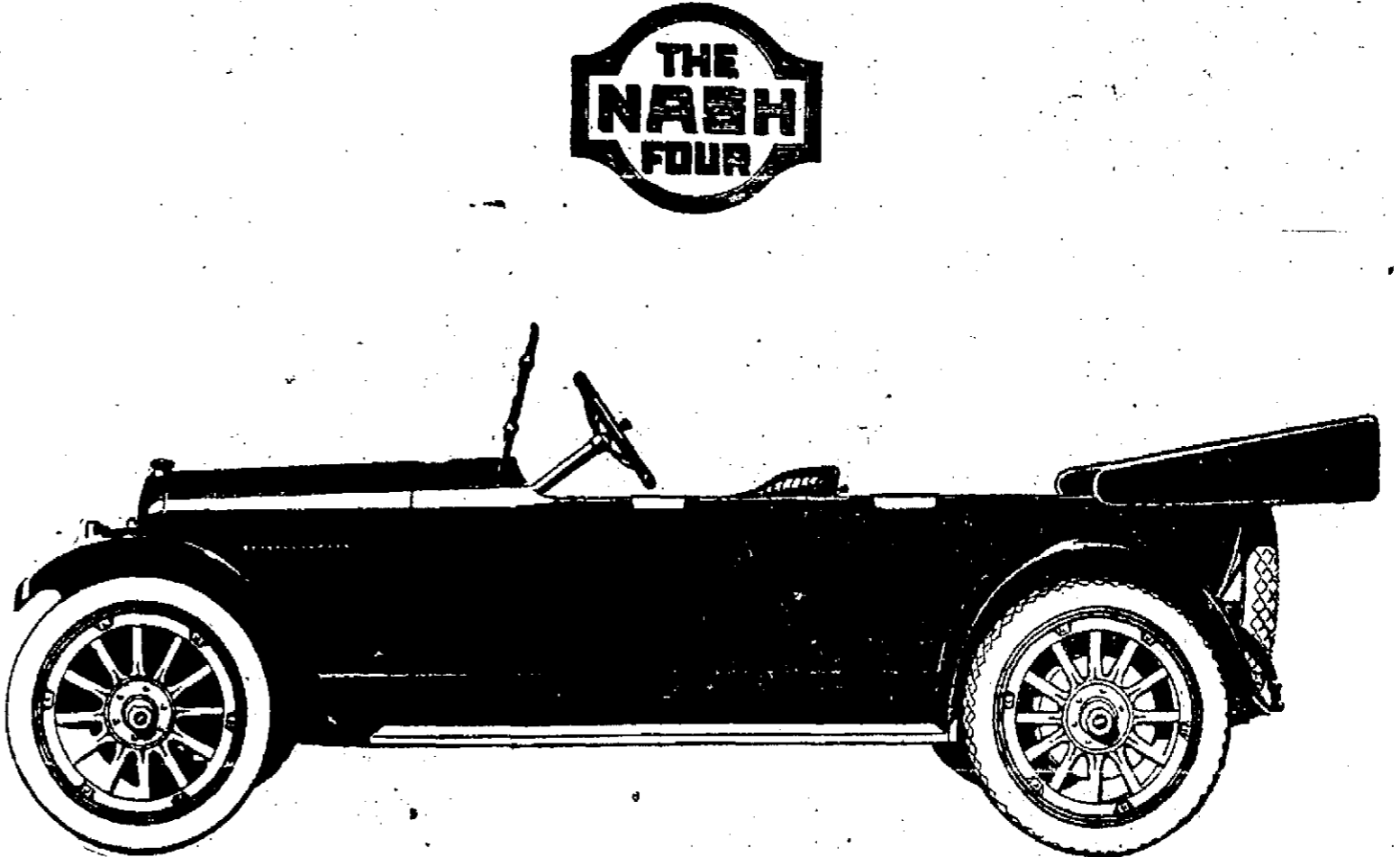
The inexperienced buyer of a motor truck should profit from the experience of others. There are only a very few high-grade motor trucks that are a good investment. The others are not beyond the point where the buyer takes a chance.

In selecting your truck, measure the initial cost by the years of service you will get at minimum expense of upkeep. Get the opinion of users of the truck you may think of buying before spending your money. Include MACK trucks in your list and your days of groping will be over. Your eyes will see the light of day.

*Mack Prices Guaranteed*

### Mack - International Motor Truck Corp.

2915 BROADWAY  
San Francisco San Jose Stockton



## Announcing THE

# NASH FOUR

## \$1645 with Cord Tires

Delivered in Oakland

The new Nash Four, a product of expert engineering and expert manufacture, is now shown for your inspection.

It is a quality motor car, light in weight but strongly and finely built to endure the hardest service.

Like the Nash Six, it has two conspicuous and outstanding features—unusual power, due to its Nash Perfected Valve-in-Head Motor and really exceptional beauty of design and finish.

Notable, too, is the low operating cost of this car.

Tests covering many thousands of miles have demonstrated that the Nash Four is unusually saving of gasoline, oil and tires.

The character of the Nash Four may be judged not only by sturdy excellence of construction but in the fineness of the many important details which make for superior comfort and convenience.

It will be produced in a new Nash factory at Milwaukee, a plant specially constructed and equipped to produce this car.

When operating at full capacity, this new plant will equal in volume of output the present big Nash factory at Kenosha, where 50,000 Nash Sixes are being built this year.

We will welcome the opportunity to show you the Nash Four at your earliest convenience.

Oakland Branch

## PACIFIC NASH MOTOR CO.

C. R. TATE, Manager

2740 Broadway—Lakeside 7100

# NASH MOTORS

**Ham & Otis**  
Expert Automobile Engineers  
We stand back of every job.  
Complete line of automobile accessories.  
79 17TH STREET  
PHONE OAKLAND 5344

# OVERLOADING IS UNWISE, SAYS EXPERT

Everybody has seen overloaded automobiles—cars full of passengers and literally covered with baggage. This kind of a sight is much more common during the summer months, when the motor campers are at large by the hundreds and thousands than it is at the present season, but that makes the "horrible examples" we do see all the more conspicuous, believes Harold Knudsen, manager for the Willys-Overland Pacific Company.

"Overloading is" unwise at any time, for several reasons. An excessive weight is often placed on fenders, weakening them in many instances. Then there is always the danger of protruding baggage striking a passing car, and of losing baggage from the fenders or elsewhere about the outer portions of the car's anatomy," comments Knudsen.

"The other day I noticed one especially bad case of overloading. Not only were there grips and parcels on the back and on both running boards, but there were also several suit cases propped up on the front bumper in such a way that they completely covered the radiator surface.

"How the driver expected the water to be cooled when air circulation through the radiator core was practically stopped is beyond me. It is certainly to be hoped that few motorists are quite as foolish as this one. It pays to give your radiator a healthy chance at all times."

## STOCK CAR HAS ENVIABLE MARK

News of a notable accomplishment for stock automobile has been received at local headquarters of the Franklin Motor Car Company by Ben Hammond.

According to this despatch, a Franklin touring car set up a new Virginia road record on October 21, when it broke the best train time between Bristol and Redford, Va. These two cities are 106.5 miles apart by rail.

The feat is claimed to be the more remarkable because the roads traversed are among the worst in the South. H. P. Potts, who drove the car, made the run (112.8 miles by road) in 3 hours and 25 minutes, thus beating the Southern Railroad route and the time of 58 minutes.

Potts' record is considered exceptional in view of the condition of the roads and because of the fog, which was difficult to see 25 yards ahead.

Only a week before the same car was driven 100 miles in low gear without stopping the engine.

## GARFORD TRUCKS

Hauling problems have been solved by the many firms operating Garfords.

"Ask Them"  
**W. C. Morse**  
4400 Broadway  
Opposite Technical High School  
Phone Piedmont 950.



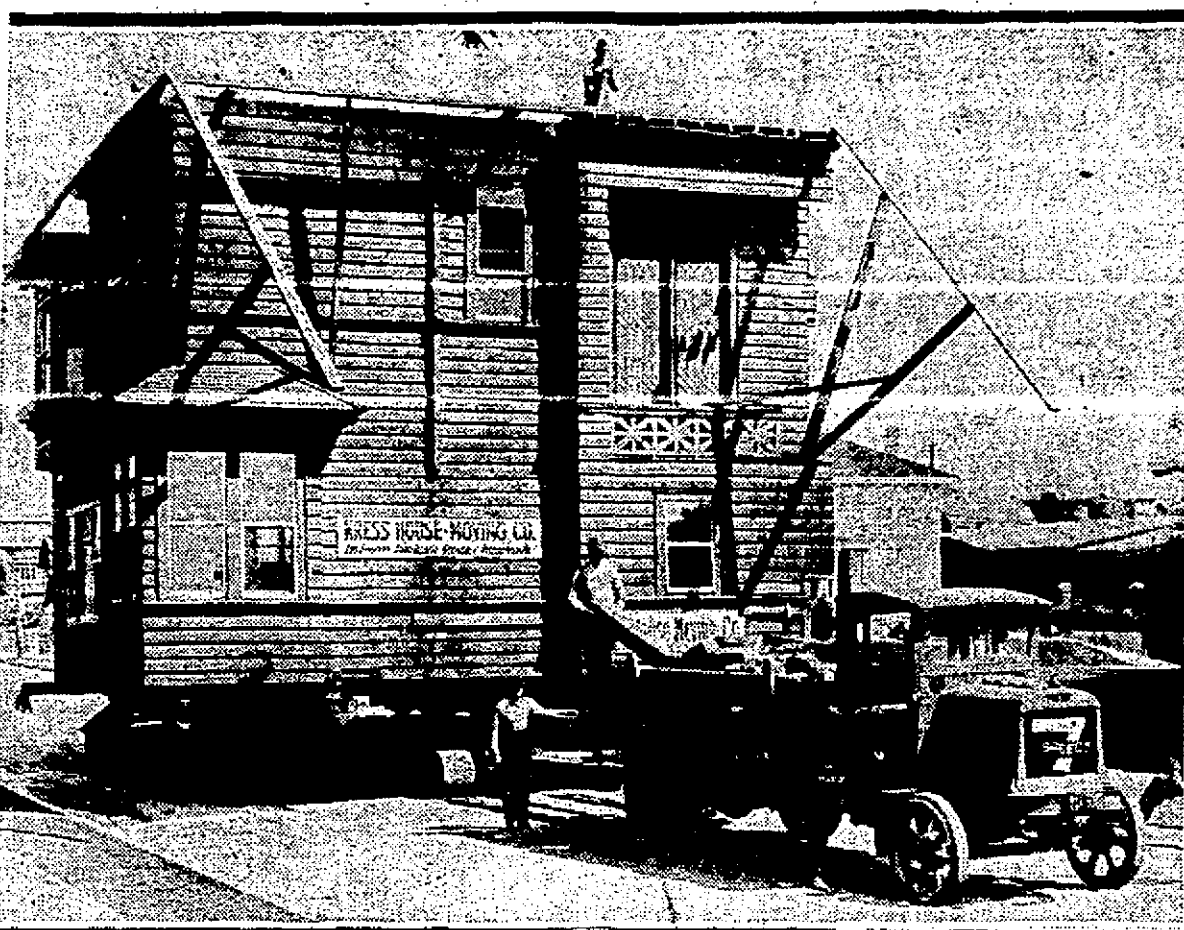
Make Winter Driving Safe

"My car is a Westcott Sedan, a heavy car, and I find on a wet morning the Keaton tires keep the road and I have no trouble at all with the car skidding."  
L. G. CAMPBELL,  
Pac. Mut. Life Ins. Co.,  
Oakland, Cal.

**Keaton Tire & Rubber Co.**  
2311 Broadway  
Telephone Lakeside 126.  
Oakland

628 Van Ness Avenue, S. F.

A FIVE-TON COMPOUND GEAR FAGEOL TRUCK ENGAGED IN THE SIMPLE (?) TASK of moving a two-story house, a feat accomplished in one day over a distance that was great enough to make the truck's performance worthy of comment.



## DESIGNS IN AUTO CHANGED SWIFTLY

"How great a stimulus automobile racing has been in the matter of improving automobile design, one can only realize if he compares the rate of progress in the automobile world with that in other lines. Take the steam locomotive, for example. Its improvements came with the leisurely progress of decades. Automobile design changed swiftly from year to year. You never heard of a locomotive race with entries from all the big factories. Lacking that immense stimulus that the automobile designer received from the big monetary rewards of racing and the invaluable lessons learned from its acid testing of construction features, other mechanical means of transport developed slowly," declares E. A. Shouse of Shouse & Aronson, local dealers.

"Probably no other American builder of automobiles was more closely associated with the racing game than was Harry C. Rutz. For years he gave it close attention and his cars were known in every great American speed event.

It is a violation of the law in Missouri to carry concealed weapons in automobiles or other vehicles.

**TED HOBGOOD, NAMED**  
as Northern California district sales manager of the Moreland Motor Truck Co.



Ted Hobgood, field and export manager for the Moreland Motor Truck Company, of Los Angeles, has been assigned to new duties. He has been made assistant sales manager of the company and will give

special attention to the northern territory of California.

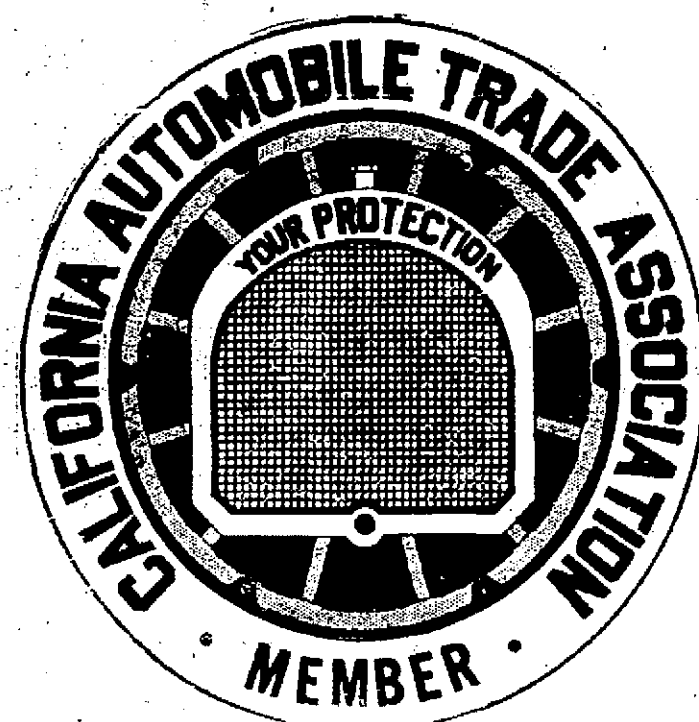
Under the general direction of General Sales Manager P. E. Mallory he will have special supervision over the direct factory branches and agencies in this district, including the branches at Bakersfield, Fresno, Stockton, Sacramento, Oakland and San Francisco. Mr. Hobgood will make his headquarters at the San Francisco Moreland branch.

The rapid expansion of the company's selling organization with increased business and the desire to give the owners of trucks, present and prospective, the closest of attention and service has made it advisable to knit the units of the organization more closely together under an executive head who can be right on the ground and give his constant attention to those units. After returning from a year's trip through South America in the interests of the company during which its export business to the Latin countries was put upon a steadily increasing, stable basis, Mr. Hobgood, who is widely known throughout the California automobile industry has been devoting his time to the export trade as well as acting as a general field manager.

## New York to Hold Motor Truck Show

New York will hold a motor truck show at the Twelfth Regiment Armory, January 3 to 8, 1931. It will be a show for truck users planned to bring the buyer and seller together. T. D. Pratt is general manager of the event which is being promoted by the Motor Truck Association of America, Inc.

# SINCERITY



Can a business—any business—be camouflaged as to its real intentions succeed? We are convinced that it cannot.

The Aims and Objectives of this Association, all its pleas for your confidence, all its assertions as to Guarantee, Service or Integrity will avail us nothing, unless backed by unreserved SINCERITY. This we know; and we appreciate full well that all our acts, all our statements and our activities will be compared in degrees of performance as evidence of our SINCERITY.

Business conditions—both national and local—are just at a stage that requires absolute SINCERITY both of intent and action. Vacillation, weak-

ness, indecision or deception, be it either as to purpose or materials, must be considered as the antithesis of SINCERITY, our sincerity.

You are told we are endeavoring to improve the personnel and reputation of the members and the trade. We mean it.

You are asked to realize that the service now rendered is a vast improvement over that of a short time ago. We know it. You are told that the goods and merchandise we stock for your selection are covered by every reasonable guarantee. You can prove it.

We are therefore abundant in the belief that the SINCERITY of purpose of the California Automobile

Trade Association, and of us as members, as indicated by increased efficiency, courtesy, reliability and desire to serve will increase our mutual confidence.

That the improved appearance and condition of our places of business, the arrangement fast developing for your rest and comfort, the better and more adequate display of merchandise for your selection, the discontinuance of the handling of non-standard goods and the cut-throat methods attendance upon their disposal, the improved mental aspect, the increasing acceptance of our responsibility in all our dealings with the trade we ask be acknowledged as whole-hearted evidences of our SINCERITY.

## This Advertisement Has Been Made Possible by the Following Members of the California Automobile Trade Association

### Accessory Dealers

Dinsmore Bros. Oakland 6824  
General Auto Supply Co., Inc. 2965 Broadway Oakland 600  
Jones Auto Supply Co. 2565 Broadway Oakland 5764

O'Brien's 2308 Broadway Lakeside 2062  
W. E. Steel Company 214 and Broadway Oak. 973

### Battery, Electrical and Carburetor Stations

Auto Battery Co. 3078 Broadway Oakland 889  
Auto Electric Service Co. 21st and Webster Sts., Oakland Berkeley and Alameda. Oak. 1089  
Battery Service Co. 1910 Telegraph Ave. Lake. 5547  
Down Town Battery and Electric Co. 320 14th Street Oakland 2351  
Motorcar Electrical Co. 2324-30 Broadway Oakland 5209

Oakland Battery Co. 2543 Broadway Lakeside 371  
Smith United Service 24th and Webster Sts. Oak. 527

### Body Builders

Konrad Gobel, Inc. 2225 21st St. Lakeside 721

### Contra Costa County

Do Rosa & Coffman Pittsburg, Calif. Phone 143  
Olson & Bell Garage Danville, Calif. Phone Day 102, Night 107W  
Washington Service Station Martinez, Calif. Phone Mar. 44

### Garage and Repairmen

Alameda Garage 2150 Central Ave., Alameda Alameda 1553  
Brask Bros. & Bowers 2264 E. 12th St. Fruitvale 1328  
College Ave. Garage 5269 College Ave. Piedmont 192  
Claremont Garage 2639 Ashby Ave., Berkeley Berkeley 2168  
Ellie Garage and Machine Shop 3943 Piedmont Ave. Piedmont 264  
East Bay Auto Repair Co. 490 24th St. Lakeside 3436  
A. C. Hardy Co. 2124 Webster St. Oakland 468  
Hite's Garage 837 18th St. Lakeside 21

### Garage and Repairmen

Lincoln Garage 4011 E. 14th St. Fruitvale 298  
Oakland Garage 1425 Allee St. and 1412 Harrison St. Lakeside 1533  
Piedmont Garage 4128 Piedmont Ave. Pied. 6381  
Pavilion Garage 24th and Harrison Sts. Oak. 4407  
Soderlund & Perryman 2081 Franklin St. Oakland 2340  
24th Avenue Garage 1421 24th Ave. Fruitvale 610  
Telegraph Garage Telegraph and Abby Ave., Berkeley. Berk. 7433

### Gasoline and Oil

Union Oil Co. of Calif. Foot of Powell St. Pied. 8791  
Shell Oil Co. Emeryville, Calif. Piedmont 308

### Motor Car and Truck Dealers

J. D. Allen, Inc. Cole Ave. E. 12th St., Durrer, Liberty Sts., Shadow Trucks 2211 Webster St. Oakland 2  
Butler-Veitch, Inc. Fageol Compound Trucks, Fageol Tractors. 24th and Harrison Sts. Oakland 1927

Chas. H. Burman Oakland Sensible Six 3074 Broadway Oakland 131  
Brasch & McCorkle Stephens Salient Six 3088 Broadway Oakland 638  
Philip S. Cole, Inc. 2424 Webster St. Oakland 2500

### Motor Car and Truck Dealers

R. H. Coppen Authorized Ford Dealer 4900 San Pablo Ave. Pied. 418  
Chevrolet Motor Co. of California 2801 Broadway Lakeside 422

### Motor Car and Truck Dealers

Franklin Motor Car Co. 2338 Broadway Lakeside 4400  
Hebrank-Hunter Auto Co. Hupmobile, Elgin Six, Kleibert Trucks 181 42th St. and 2900 Broadway Oakland 4076 and 2903  
Howard Auto Co. 3300 Broadway Lakeside 3490

### Motor Car and Truck Dealers

Wm. L. Hushon Co. 24th and Broadway Lake. 175  
King's Garage Authorized Ford Dealer San Leandro San Leandro 183

### Motor Car and Truck Dealers

F. J. Linz Motor Co. 2400 Broadway Lakeside 5116  
H. M. Lawrence Authorized Ford Dealer 201 12th St. Oakland 627

Markham & Purser Oldsmobile 2853 Broadway Lakeside 5472  
Hugo Muller Westcott Six, Standard Eight 1450 Harrison St. Oakland 517

Pacific Nash Motors Co. Nash Car and Nash Trucks 2749 Broadway Lakeside 7100  
E. L. Peacock Auto Co. Chandler, Cleveland 3620 Broadway Lakeside 5100

Jos. Pierotti & Sons Co. Authorized Ford Dealer 426-38 51th St. Oakland 187

A. W. Rawling Company Marmon and Vell 2838 Broadway Lakeside 531  
Scripps-Booth Co. of Calif. Scripps-Booth 2857 Broadway Lakeside 762

Nelson N. Scotchler Authorized Ford Dealer 2340 Shattuck Ave., Berkeley Berkeley 683

U. S. Motors Co. of California Locomobile-Stearns-Knight 2180 Broadway Lakeside 6168  
Willys-Overland Pacific Co. Overland-Willys Kalkh 2800 Broadway Lakeside 132

Western Motors Co. 2265 Broadway Oakland 1234  
P. K. Webster Co., Inc. Roamer-Templar 23rd and Webster Sts. Oak. 531

Weaver-Wells Co. Studebaker-Days Elgin Trucks 3321 Broadway Lakeside 230

### Machinists

Du Fran Bros., Inc. 3450 Broadway Piedmont 1900  
J. B. Horkheimer 885 15th St. Oakland 3112

MacKay & Austin 444 23rd St. Lakeside 4741  
Scoville Machine Works 3403-45 Piedmont Ave. Pied. 885

### Painters

S. Furch Auto Painting Co. 78 12th St. Oakland 154  
Geo. C. Francis Lakeside 1043  
Geo. P. Whittle 437 26th St. Oakland 6884

### Radiator and Sheet Metal Works

Auto Metal Works Oakland 1583  
American Auto Metal Works 412 23rd St. Oakland 569  
Clover Leaf Body and Radiator Works 171 12th St. Lakeside 518

Many's Auto Metal Works 2907 Broadway Oakland 5221  
Rowland Radiator and Fender Works 473 26th St. Lakeside 814

Ed Sather 2431 Broadway Lakeside 1483

### Specialists

Bearings Service Co. 2106 Broadway Oakland 6402  
Patterson Parts, Inc. 3322 Broadway Oakland 7637  
Triangle Parts Co. 374 24th St. Oakland 8397

### Tires and Vulcanizing

A. E. Berg 2023 Broadway Lakeside 303  
Berger Bros. 2291 Broadway Oakland 8425

Barney C. Bristol 1806 Telegraph Ave. Lake. 4151  
Cook's Tire Shop 2155 Broadway Lakeside 468

Davis Service Station 5419 E. 14th St.  
E. L. Johnson 2329 Broadway Lakeside 1728

Jenkins Bros. 411 29th St. Lakeside 4437  
Oakland Rubber Works 1762 Broadway Lakeside 2574

Oliver Tire and Rubber Co. 2135 Broadway Oakland 2383  
L. G. Reno Co. 20th and Broadway Oak. 2749

### Top Men

Hayes & Vohz 2961 Broadway Oakland 3100  
Oakland Auto Top Co. 2323 Broadway Lakeside 514

### Used Car Dealers

Thomas Carney Co. 1917-31 Broadway Lakeside 6408  
Welders Western Welders Oakland 2382



**LAKESIDE LODGE, K. OF I.**  
Lakeside Lodge, No. 142, K. of I., held a well attended meeting Monday evening. Brother Pistone of Pueblo Lodge, No. 52, Pu. Colorado, and Brother Danberry of Buhl Lodge, No. 47, Buhl, Idaho spoke under good of the order. Nominations for and election of officers will be held tomorrow evening. Brother Heymann, chairman

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MAUDE ADAMS AND DAVID WARFIELD SIGNED FOR SILVER SCREEN



MARGARET BEECHER (at left), ETHEL KAYE and LILLIAN GISH in the ice jam. Miss Beecher is new to the screen, the granddaughter of the famous Henry Ward Beecher, who is being featured by Edward Hemmer in "Sunshine Harbor." Ethel Kaye has been signed for H. H. Van Loan's "Mickey Flynn." She is a Russian and played in "Wormwood," "Children of the Ghetto" and "The New Moon." The Vermont ice-floe pictures marked a departure from "staged" effects in Griffith's masterpiece, "Way Down East."

Jack Pickford To Direct Sister Mary

As rumored in the film colony during the last few weeks, Jack Pickford will not appear in pictures for some time following the death of his wife, Olive Thomas. It was intimated that he would become a director. Now comes the announcement from the Pickford family that he will direct his sister in Mary's next offering. Co-directing with Jack will be Al Green, formerly Jack's director.

It also is learned that the story which Miss Pickford will do next, beginning Monday, by the way, will be one written by herself. In this Miss Pickford will revert somewhat to the type of picture which first made her famous, viz. she will play a ragged little heroine.

This isn't the star's first attempt at successful authorship, for she wrote "The Eagle's Mate," one of her first films, and it is said she has had a finger in more than one authorial pie when it comes to her own plays.

Following the above-mentioned story, which has not yet been named, Miss Pickford will start work, before going abroad, on the interior scenes of "Little Lord Fauntleroy," the exterior of which will be made abroad.

Rumor has been current to the effect that Mary Pickford Fairbanks would go into retirement shortly for family reasons, but this report is emphatically denied by the lady herself, who further announces that she has four stories to make within the next four months. However, she did say that she hoped some day that such a state of things would come to pass.

Margaret Wins Goal

Little Margaret Beecher decided she wanted to go into the movies. Of course there were serious objections raised by the family, but in due time the shock of this announcement wore away and the granddaughter of the famous pastor of Plymouth was allowed to seek fame and fortune on the silver screen.

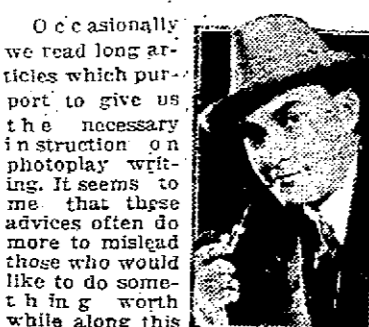
After playing small parts in several productions fate smiled. Edward Hemmer, former manager for Mary Pickford, met Miss Beecher and this discerning director, recognizing promising material in this ambitious girl, engaged her at once. Hemmer is featuring her in "Sunshine Harbor," and although the role allotted to Miss Beecher is an exacting one, this little girl's days are filled with joy, her dreams realized in one brief year. Hemmer is confident that Miss Beecher's personality, charming manner and good looks, coupled with her histrionic talent, will win approval of picture fans from all over the country.

Tips to Scenario Writers

"The day of plagiarism has passed; also the day of the star system. Producers admit their future is in the hands of the writers. A photoplay never fails if it has a new idea." Noted scenarist tells where he gleans his plots for plays.

By H. H. Van Loan

Part II.



Occasionally we read long articles which purport to give us the necessary instruction on photoplay writing. It seems to me that these articles often do more to mislead those who would like to do something worth while along this line. If I were asked for a receipt for scenario writing, I would say to the aspirant: "Get an idea."

When you are certain that it is different from the usual order of things, that it is something which doesn't happen every day, then write it down on paper or send it to the producer.

If it is an idea, you will have it. You run the risk today in sending your ideas to producers, for they all play fair and square. The day of plagiarism has passed.

The day of the "star system" has passed, and the producer and exhibitor both admit that their futures rest solely in the hands of the writer. We must remember that the world is full of a lot of ideas, and all most of us have is the progress of the world depends on ideas. The success of the generation depends on the ideas of men. All of which proves that we are an original people, and are constructing our own path.

Sources Are Numerous

If everybody in this city should devote a day to closer observation of the incidents which are unusual and original, and which play such an important place in our daily life, we would find that the producers would have enough stories to last them indefinitely. The reason they haven't this great supply at present is because the

majority of us ignore the little things in life which are original, and concentrate on those things which are ordinary. Learn to differentiate between the ordinary and the unusual. That's the secret of successful photoplay writing.

The best stories are never written because we pass them by. Let's devote more of our time to putting ourselves on the alert for those little things which form such an infinitesimal part of our daily lives and yet which would make such charming little stories if we could see them on the screen.

Why not try and put something on the screen that will help us all to be better men and women? What made the "Miracle Man" the finest screen story ever told? Simply that it showed what happens when the evil forces meet the better and more noble qualities which are in all of us. It told us a little more about God, and while He is a part of us, yet He is the great force which the majority of us ignore, and yet want to know more about. But we must be careful at such times these notes to make our stories a preachment. People do not go to the theaters to look at sermons; they go to be amused and to relax.

A Service in Drama

But if we can give them something to make them better men and women, without subtracting from the dramatic interest and the sublime suspense, which we all love, then we are doing a real service to humanity.

If you can write a story which has plenty of action, red-blooded drama, thrilling suspense and startling climaxes, you have done something. However, if you can bring about the reform of at least one character—the worst character in the story—and do it consistently, you deserve the praise of the audience. If you can go a step further and work out the reformation of this particular character with the aid of the Supreme Being, you have done something doubly worthy, and your audience will go away with praise in their hearts for the writer that can not only amuse and instruct, but improve their mentality.

The reason is that most of us want to become better men and women. The man or woman of this generation who doesn't want to live a better life is not in accord with the balance of us. We want to improve because we are all curious, and curiosity is one means of instruction. A bad man isn't bad because he wants to be bad.

(Continued on Page 3-D)



Theda Bara To Quit Stage, Screen

Theda Bara, according to reports from New York, will retire from both stage and screen permanently at the end of this year. Miss Bara will withdraw from "The Blue Flame," Jan. 1, 1921. It is likely she will do a film version of the play, the rights to which she owns or has an interest in, after which, if her present attitude toward her acting continues, she will remain in private life and enjoy the fortune she has accumulated.

Miss Bara last week served notice on her manager, A. H. Woods, that she will stop playing at the end of this year. Nick Young, agent of the show, has been advised that the tour ends then. By the terms of her contract with Woods she cannot now go with another manager on the speaking stage, and it is reported William Fox has a claim on her screen services. Fox and Miss Bara met on Randolph street recently, but did not speak. She is said to have charged him with "driving her out of pictures" by parading her impossible scenarios to her.

As a run star on the speaking stage Miss Bara did not make good in either Chicago or New York. Her business in New York slipped to about \$12,000, and she left at the end of last week, followed by "Irene" at the Garrick.

Jackie Coogan Recovers

Jackie Coogan, the child film star, who sustained a basilar fracture of the skull in an automobile accident recently, has recovered sufficiently to be removed from the Glendale sanatorium to his home on La Brea avenue, Hollywood. The "Peck's Bad Boy" series, in which Jackie is the feature player, will not be held up to any great extent, as it is expected that the youngster will be able to resume work in the near future.

Griffith Refuses to 'Fake' Storm; Waits Months for Real Blizzard

They can do anything in the movies. Manufacturing rain and storms is a highly developed art in the Southern California studios. But when D. W. Griffith flung "Way Down East" he decided to get the genuine article. His organization set the stage and then waited for the blizzard. Outposts were on the watch throughout New England, with instructions to flash in the appearance of the much-awaited storm. Then when the flash finally came the camera men, directors, actors and property men dashed madly out into the night, by taxi and train, to reach the scene.

And when Lillian Gish is seen floating down the river in the ice floes there is nothing staged about it except the fact that she got right out into the jam and took her chances.

"Way Down East" has its locale in the region it's title denotes, the exact spot being White River Junction, Vermont, near the junction of the Connecticut river and the White river. All of the outdoor scenes were filmed in this vicinity.

In mapping out the ice jam scenes, Griffith had the assistance of a corps of engineers and the descriptions of a dozen of the oldest residents of White River Junction who recounted how for years past the ice had behaved in early spring.

Then it was incumbent on Griffith and his company to wait for Dame Nature to play her part. All Dame Nature needed to do to thorough popularize herself was to provide one first class blizzard of the intensity of from 60 to 70 miles an hour.

Waiting days piled into months and yet no blizzard. Griffith and his company had all but despaired of being able to incorporate such a scene into the drama.

One day, without warning at all, a seventy-mile howler hit White River Junction. Like a voluteer fire department turning out to a blaze, the studio disgorged actors, "nature-shops," camera men, technical directors and superintendents, the whole army being marshaled and directed by D. W. Griffith.

Fighting against time, for the wind might cease with the unexpectedness it came, Miss Gish and Richard Barthelmess played out the thrilling scenes depicting Ann's wanderings through the wild storm and Lucia's unrelenting search for her.

Then came the call: "Camera No. 12, Action!" Miss Gish tottered onto the ice flow which was to almost seal her death when she came down the rushing river, which was a mass of gigantic floes.

Stage Celebrities Won Over; Billie Rhodes Bride Again; Elsie Ferguson Seeks Health

By James B. Bloor

LOS ANGELES, Dec. 4.—Maude Adams and David Warfield, according to advices from New York, have signed Robertson-Cole contracts to appear in pictures. If true, it is the biggest coup yet registered by a producing company. All details concerning the contracts are lacking, but the report is credited here because it has been believed for years that the famous actress and actor finally would be unable to resist the cinema lure. It is said to be certain that Warfield will make among them. Maude Adams, of course, will appear in several three pictures—"The Auctioneer" and "The Music Master" of her most striking stage successes.

Billie Rhodes has done the expected. She is again a bride, her marital lord being William Johnson, a newspaperman, and formerly a publicist. When her first husband, the jovial William Parsons, died about a year ago, Billie retired from the screen and for a time was lost to her friends in the local cinema colony. Now, with the announcement of her marriage, comes the statement that soon she will resume her motion picture career as a star and at the head of her own producing company.

Blanche Sweet has returned to Los Angeles, after a roving tour which took her to most of the countries of Europe. In a very short time she will resume work before the camera as Jesse D. Hampton's star.

De la Motte: Miss De la Motte is the ward of Frothingham and he has just announced that he has made arrangements with Douglas Fairbanks whereby she shall appear exclusively in Fairbanks pictures or in pictures released by the United Artists, for a period of one year.

The Kodak Girl Stars

Vitaphone has announced that Edith Johnson is to be co-starred with William Duncan. For some time past Miss Johnson has been Russell's leading lady and her work in the latest Duncan serial so impressed Vitaphone officials that a contract to star in features was forthcoming. Upon her expressing a preference for serials the promotion to co-star was made. Several years ago Miss Johnson became internationally famous as "The Fastman's Kodak Girl." Her pictures as such in magazines attracted the attention of the Vitaphone company, then working in Chicago, and her first film work was the result. The company then moved to this city and when Duncan looked about him for a leading woman, Miss Johnson was selected. Her engagement with Vitaphone has been continuous since that time.

Elsie Ferguson Arrives

The Famous Players-Lasky organization here has announced that the first West Coast picture to be produced with Elsie Ferguson as the star, will be a version of Arnold Bennett's play "Sacred and Profane Love," and that William Desmond Taylor will direct the famous actress. Conrad Nagel will play opposite. Miss Ferguson has arrived in Los Angeles from New York. While here Miss Ferguson will make a number of pictures. Her health is said to be not what it should be and every effort will be made to make her screen work congenial and untiring. She has just returned from a health seeking trip to the Orient, and her friends hope that the balmy climate of southern California will have a restoring influence.

Zasu Pitts Revived

Remember Zasu Pitts? Of course you do. She was a featured player of the Brentwood film company for a season and then married Tom Gallery, son of a distinguished official of Chicago, who is now making good in pictures. Zasu returned from the spotlight shortly after the wedding bells episode and is again in the public eye as the star of a film company of San Francisco. The story which Zasu will do first is a film version of "Cinderella." Mr. Gallery, at present, is playing a leading role in a Marshall Neilan production, but he expects to finish in time to go to San Francisco to play opposite his wife.

Miss Eddy in Leads

The J. L. Rothengham Productions, which formerly featured Bessie Barriscale, will make four special pictures during the next year, which will be released through the W. W. Hodkinson company. Edward Sloman will direct all four and the first will be a version of the novel, "The Other Woman," by Norah Davis. Helen Jerome Eddy will play the lead. In this connection here is some news concerning Marguerite



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BOOK REVIEWS AND LITERARY NOTES

Margot Asquith, Autobiography

Intimate Details of British Official Life Are Told in Frank Manner by Wife of Former Prime Minister—Much That Is Trivial Is Included in Book Which Reflects Author as Well as Times.

To Margot Asquith everything concerning herself is of an interest worthy of entering record. Her autobiography, which has attracted a wide attention in Europe because of the fact that high personages are treated slightly and because Mrs. Asquith is known for her "serpentine tongue" which made a poet and herself famous, is filled with the more or less intimate activities of Margot.

To Mrs. Asquith men and women are judged by the manner they ride to the house, stories of little or no point become tremendously important when those concerned bear titles, and the most trivial incidents seem large when they concern the writer. The pride in which this woman, who has so many times shocked society in England, takes in her escapades is reflected in the rellish with which she tells of them.

How Margot set on the roof in her right hand, how Margot rode a horse into a house, and how Margot actually summoned the determination and bravery to talk to a tramp, are all related with a gusto not pleasant and a pride ill-placed.

But Margot Asquith was the friend of prime ministers, of princes and of kings. She has met the greatest men in England and has a fund of stories concerning them. When she forgets herself and talks of Gladstone, Balfour, Rosebery, Salisbury, and the like, she becomes interesting and her book is justified.

Particularly pleasing are the pictures of Gladstone, the old statesman, who whistles away an hour by writing a poem to the astonishing Margot.

The early chapters are concerned with the girlhood of Margot Tennant and an atmosphere in which "social courage" was considered one of the greatest qualities. A love for a man and some adventures, which, with commonplace enough, were a bit out of the routine of so sheltered a circle, make up the theme.

"The Garden of the Plynck" There is the Guggenheim story of the Plynck. The interested reader will find that when Sara determined to go inside of her head to play the games were games of imagination and that Plynck and Guggenheim were but incidents in a world peopled with the delightfully impossible.

MARGOT ASQUITH, whose autobiography is widely discussed for its frank comment and for the light it throws on British official life.



How to Choose a Boy's Book

By SARA WARE BASSETT

The trite epigram: "Tell me what you read and I'll tell you what you are," might be augmented by another. "Tell me what your children read and I'll tell you what you are."

For a child is a plastic creature, a bit of clay in the maker's hands, and every impression made upon him leaves its mark. Shall he start out on his career with a mind turned toward the more worth while things of life or shall his eagerness be diverted into channels that make not only for the less stable qualities but for those that are trivial and even pernicious?

"The Story of Red Cross in Italy" To tell to the American people who contributed to the Red Cross fund the simple tale of what their dollars did in Italy, Charles M. Bakewell has written "The Story of the American Red Cross in Italy."

"The Garden of the Plynck" Of all the beauties Mrs. Asquith fell under the spell of Queen Alexandra to the greatest extent, the exquisite oval of the royal face outshining more than one crown.

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"The Garden of the Plynck" Of all the beauties Mrs. Asquith fell under the spell of Queen Alexandra to the greatest extent, the exquisite oval of the royal face outshining more than one crown.

McKenna

Author of "Sonia" Uses Same Formula to Produce "Lady Lilith," Story of Astonishing Heroine and Young Life in England.

It is by a peculiar chance that "Lady Lilith" is published at the same time with the autobiography of Margot Asquith, for in it Stephen McKenna pictures just such a heroine as Mrs. Asquith would portray herself.

"Lady Lilith," pale and a haggard beauty, has a way of startling society by unexpected exploits. She mixes with persons not considered of the right sort and her picture is many times used to adorn the weekly along with the story of the latest adventure.

McKenna, since "Sonia," has been known as a writer with the ability to present most tantalizing and unexpected heroines, just as he has been known for his reflections of the young thought of England.

Lady Barbara Neave was given the name "Lady Lilith" because Lilith, according to the Talmud, was Adam's first wife and belonged to the time when there was neither day nor knowledge of good and evil in the world.

The writer says that the book "gives the history of a group of sensation and emotion hunters, whose principle and practice it was to startle the world by the extravagance of their behavior, speech, dress and thought, and in the other sense of the word sensationalism, to live on the excitement of new experiences."

McKenna bothers not with economics, he has no heart for the sufferings of the poor and no sympathy with those who do not move in the right circles. University men to make their way are his favorites and he delights in the manner in which men meet problems.

"The Reign of Patti," by Herman Klein, New York, The Century Co., \$2.

Another of Mary Roberts Rinehart's stories has been published—this time a tale of the growing spirit of Bolshevism which for a moment threatened to rise in the eastern centers of industry as it attempted to do so successfully in Seattle not so very long ago.

"The Control of Parenthood" A number of scientists, economists, and leaders of religious and political thought have been invited by the Bishop of Birmingham to contribute to a discussion of "The Control of Parenthood."

Patti

Herman Klein Has Written An Authoritative Life of Famous "Queen of Songs"—Interest Not Confined to Musical.

Writing a life of Adeline Patti should have been for Herman Klein a most pleasing occupation. Aside from the delight that biographer would take in so profound an artist as she, there would be quite natural joy of beholding at his close range so splendid a personality.

A musical critic and a scholar of evident attainments, Mr. Klein brought adequate equipment to his task, and he utilized it adequately as well, chiefly through the means of a thorough preparation.

"The Abandoned Farmers," Cobb Ordinarily the recital of vicissitudes represents painful reading in the earlier days of the automobile there was no humorist who did not write of an excursion across country.

"The Abandoned Farmers," Cobb Cobb was one of those who was writing for the time, to sing, to do anything to escape the pounding rain, and the saucy snorters of the search, as told by the humorist, is one of a hundred laughing possibilities and not once marred by that depressing love of over-emphasized misfortune that forever ruined those early auto stories.

"The Abandoned Farmers," by Irvin S. Cobb, New York, George H. Doran Co.

"Great Leviathan," By D. A. Barker "The Great Leviathan" is a book describing in fiction form an experiment in free love by a propagandist of the "new freedom" which turns out so disastrously.

"The Luck of the Mounted," Kendall "The Luck of the Mounted" is a gripping story of the Canadian Northwest where the writer, Sergeant John S. Kendall, was a member of the Royal Northwest Mounted Police.

"The Luck of the Mounted," Kendall Kendall is author of "Benton of the Royal Mounted," his previous successes in fiction, closely followed by his latest story of the northwest.

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# Society and Women's Section

Knave  
NEWS OF WOMEN AND CHILDREN  
OF THE GREAT EASTBAY DISTRICT

Oakland Tribune

Sunday, December 5, 1920

Miss Loretta D. Coackley, fiancée of J. J. Cox Jr., of Southern California, appears at the upper right. Miss Betty Garden (center), daughter of Mr. and Mrs. Edward Gordon Garden, formerly of Berkeley, is a charming San Francisco sub-deb, whose affairs loom large in the holiday period (Church Studio.) Miss Elizabeth Preston, likewise sub-deb., daughter of the John W. Prestons of Tunnel Road, was an interesting figure at a recent pre-vacation dance. Below (left to right) daughters of Mrs. John W. Cook—the Misses Virginia, Carol and Mildred—who are abridging their course at the University of California for a six-months' tour of the world.



## Debutantes Having It All Their Own Way East and West

By SUZETTE

THE debutantes are carrying things with a high hand all over the country—bless 'em. To be sure, during the war, there were no coming-outs, east or west—and the truth to tell, it was a weary work without them. So when the procession was once again instituted, they came in squads and in battalions. And last year the high-water mark was reached. Everything was for the deb—clearance year, when the girls who had been waiting in the wings during the war were gathered together and—well, it was a glorious epoch.

But it was whispered about to the belles of other years that the 1920 season would be more hospitable to them—the debts would be less numerous. 'Twas the same story, east and west.

But as the fall deepened with the winter, the crop of debts grew and grew. And then the belles of Gotham acted—and with the co-operation of the younger married sets, took the defensive, and organized the Pall Mall Club, where only other-than-debts may share in the playings about.

And, whisper it low, but there's ominous talk of a Pall Mall club being organized about the bay after the manner of the New York club.

Shall it come to pass? The debutantes smile, and say they shall welcome it, for behold, next year they, too, shall be eligible.

Here are a few of the teas, luncheons, dinners and dances on the cards for the deb set this week and next. The week will start with the two elaborate luncheons, Miss Annie Miller will give for her niece, Miss Laura Miller, the first on Tuesday at the Town and Country club over the bay, with about thirty of the debutantes from around the bay as her guests. The following day an equal number will again share Miss Miller's hospitality.

Thursday half a hundred of the friends of Miss Laura Miller, Miss Dorothy Cavston, Miss Virginia Smith and Miss Juanita Chirardelli are to be entertained at an elaborate tea to be given by Miss Hope Somersett at the home of her parents, Dr. and Mrs. J. H. Somersett, in Berkeley.

Friday, December 10, Miss Dorothy Cavston is to give a large dancing party for Miss Miller and Miss Dorothy Cavston, Miss Virginia Smith and Miss Juanita Chirardelli are to be entertained at an elaborate tea to be given by Miss Hope Somersett at the home of her parents, Dr. and Mrs. J. H. Somersett, in Berkeley.

The following night Miss Doris Rodolph will assume the role of hostess at a dance to be given at the Charles Rodolph home in Vernon Heights, and on this occasion the honor guests will be Miss Dorothy Cavston and Miss Laura Miller, Miss Elizabeth Mace will give the second of her series of luncheons on that day, with Miss Geraldine Grace and the Misses Catherine and Barbara Seson as the honor guests.

Mrs. Harry Heasley, Fair has chosen December 5 as the date for her tea for Miss Laura Miller, about

### WED IN NEW YORK

Archdeacon and Mrs. William R. Jenvey of Clarendon avenue Berkeley, have returned from an interesting visit to New York, whither they went to attend the wedding of their daughter, Miss Elsie Bryant Jenvey, and James Hamilton Gardner Soper, a well-known portrait painter of Gotham.

The wedding service was read in St. Paul's church, Hoboken, where Dr. Jenvey was for thirty years the beloved pastor. Here his daughter had been baptized and grown up into womanhood, teaching in the Sunday school and interring into the life of the community that gathered round the church. So it was the fulfillment of cherished sentiment that she should plight her troth in the church that played so important a part in her girlhood.

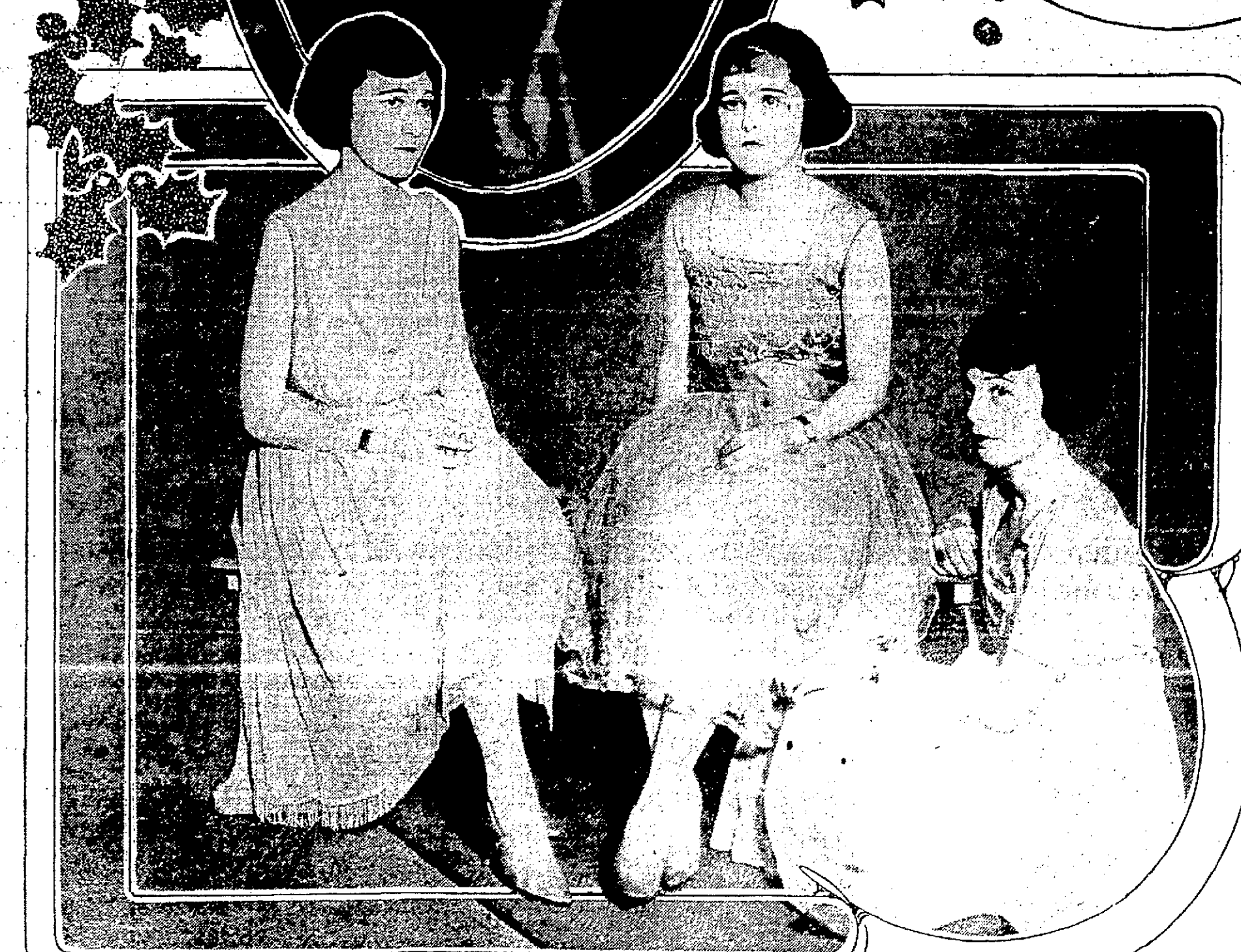
The service was read by Dr. Jenvey, the bride being given in marriage by her mother. Entering on the arm of a cousin, Walter C. Jordan, the bride made a charming picture in a pale blue velvet gown, with a hat of the same tone.

After the service, a few friends attended a reception given by Mr. and Mrs. Walter C. Jordan. The Sopers will make their home in Gramercy Park, N. Y., a far cry from the adopted home of the bride in the West where she has made so many fast friends. But the transfer is but a renewal of school girl friendships and of interests in the things that only New York can know, of the arts in their various manifestations, and of the big movements in which the arts play a part.

The hegirl to the snow country is already on the way. Every householder with a shelter in the high altitudes is on his way, while the new fall of snow is on the ground.

A few days ago the William Griffith Henshaw, the Dudley Dexters and the Charles Kenney motored up to the Henshaw ranch in Mendocino county, taking the better part of two days to get in, the snow falling much of the time during the trip.

The party is returning in a day or two after reveling in the joy of greeting the winter in the New England.



## Miss Williams Luncheon Host

Miss Beth Purcell was again the motif of a smart affair—a luncheon given yesterday by Miss Theresa Williams, daughter of Mrs. Edward Lacey Grayson, at the Claremont County club, fifty-four guests assembling to honor the charming daughter of Mrs. Henry Allen of New York.

Among the guests of Miss Williams were a number of college associates of the hostess. It was thought last year that the clever young girl would make her bow to society after she was graduated from Miss Barker's, but the lure of college was too great and the debut went a'glimmering.

Among the guests who came together to greet the visitor were the

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| MISSSES:          | MISSDAUGHTERS:  |
| Elizabeth Parrell | Frank Miller    |
| Elizabeth Alford  | George W. Baker |
| Ernestine Adams   | Samuel Eaton    |
| Luise Braden      | Joseph Chandler |
| Eller Holt        | Paul de Frezery |
| Dorothy Cavston   | Paul de Frezery |
| Katharine Fox     | Paul de Frezery |
| Debbie Higgins    | Paul de Frezery |
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# SOCIETY

(Continued from page 2-S)

On the trip by Edward Kollmer of Alameda.

One of the largest teas for the debutante set to be given Saturday, December 11, is that to be held at the home of Mr. and Mrs. Ralph W. Kinney in Piedmont, when their daughter, Miss Louise Kinney, will entertain for Miss Mabel Wilson, fiancée of Wilson Meyer of San Francisco, and Mrs. George Reynolds O'Connor of Alameda, a bride.

Two hundred invitations were sent out by the bride, who is to be assisted in receiving by her mother and a group of the debutante set.

Miss Jean Wasse, daughter of Judge and Mrs. William H. Wasse of Berkeley, is the incentive for a round of informal parties planned in her honor as a bride-elect. Yesterday afternoon Miss Doris Alderson was hostess in her honor at her home in Hillegas avenue to college classmates of the honoree. On December 10, Miss Ida Preiss will entertain at her home in Carleton street for the bride-elect.

Benedict club members held their dance last evening at the Twentieth Century club in Derby street, each couple inviting two guests for this particular affair. The personnel of the club includes the married set of Claremont and Berkeley.

One of the most interesting affairs of the holiday season will be the marriage of Miss Mabel Wilson, daughter of Mr. and Mrs. Arthur

Roberts Wilson, and Wilson Meyer of San Francisco, Tuesday, December 21, the ceremony to be read at the home of Miss Mary E. Wilson in Berkeley, aunt of the bride-elect.

Mrs. Blake Hill, Jr., is to be matron of honor at the service, and the coterie of bridesmaids will include the Misses Mary Louise Meyer, Georgia Nason, Mary Frances Porter and Kathryn Kraft. Miss Ruth Wilson is to be maid of honor. Miss Mabel Wilson is an Alpha Phi.

## FROM ABROAD

The return from abroad of Miss Irene Farrell, daughter of Mrs. John R. Farrell of Vernon street, will be welcomed by the coterie of friends of the traveler, with whom she moved before going to other lands. For two years Miss Farrell has been interested in overseas work—post war work—under the direction of the Young Women's Christian Association. Miss Farrell will sail December 11 from France for America.

Miss Edith High, youngest daughter of Mrs. William H. High of this city, is to preside as hostess at bridge at her home in Piedmont, December 7. Miss Anne Roberts, a charming young Seattle visitor to the bay region, registered at the Hotel Oakland, is to be the honor guest, when a score of others will be guests. Thursday afternoon Miss Roberts gave an informal luncheon at the Claremont Country club for sixteen of her close friends.

This store will be open until 6 p. m. every evening till Christmas

## M. Friedman & Co.

Attractive and dependable Home Furnishings, a Service that is comprehensive and eager to serve, liberal credit and Easy Monthly Payments—these are the things that distinguish this store and make buying here a pleasure. And with our lowered prices, this is your opportunity, every price represents a sure saving and—you do not have to pay for it at once—our system of EASY CREDIT will take care of that.

### A Rug—a Gift With a Future

Which of your last year's Christmas gifts have you received the most satisfaction from?—the novel, fantastic ones or the useful, lasting ones? Because we know the answer, we suggest to you furniture, the logical Christmas gift.

Let your gifts be furniture this year. It's something practical—something to be used and appreciated every day in the year—something reminding of your thoughtfulness long after Christmas 1920. Our entire store is ready to make suggestions. And especially our Rug Department, where there are remarkable special prices now in force.

GENUINE WILTON RUGS that will wear for many, many years. Reproductions of Feraghans, Kermanshahs and Sarouks, in lovely, soft, Oriental colors. 9x12. Special ..... \$115

9x12 AXMINSTER RUGS in Oriental and floral designs and colors, deep plush pile, rich colors woven through to the back—as long as there is anything left of the rug, the design will show—beautiful lustre ..... \$49.50

EXTRA SPECIAL—SEAMLESS VELVET RUGS—Only a few of them left which we have placed at a particularly enticing price in order to move them out. Softly blended designs, rich colors. 9x12.....\$39.50

Furnishings delivered, carpets laid, stoves set up in Alameda County every day

**M. Friedman & Co.**  
259 to 271 Post St. San Francisco.  
HOME OUTFITS of QUALITY on CREDIT.

### The Stenographer Says:

"In hot, stuffy offices, dry throat is a common complaint. But I have discovered how to relieve it."

Don't let throat irritation annoy you. Keep a box of BUNTE'S Cough Drops handy.

BUNTE BROTHERS — CHICAGO  
Makers of the World Famous Candy and Cakes

Look for the Red Box with the Honey Bear

Mark on It

PURE CANE SUGAR

MENTHOL AND HOREHOUND

COUGH DROPS

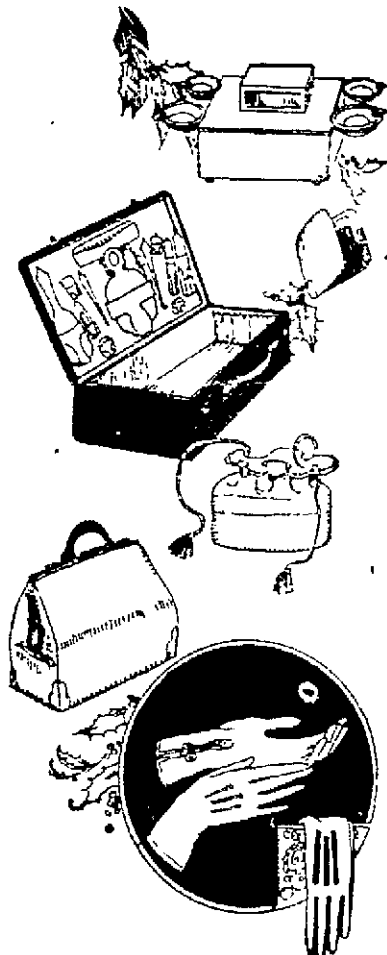


## Roos Bros

THE HOUSE OF COURTESY

## A Gift from Roos' is a gift worth while ---there's usefulness and quality combined

The joy of Christmas giving is found in the care and thought given to your gift choosing—and in the reputation and quality of the gift received. Roos Merchandise has always been of the highest standard—and gifts from this shop will mean much to those you will remember.



### Xmas Leather Gifts and Novelties

X-300—Men's Fitted Toilet Cases, dark service-giving leather with the numerous toilet fittings of genuine ebony. Special \$7.50.

X-301—Women's fitted Toilet Cases, in leather case, prettily lined and fitted with toilet accessories with ivory finish. Special \$6.50.

X-308—Collar Bags of black, brown and tan leathers in style like picture; finished with neat lining. \$2.25.

X-303—Brass Ash Trays with center match holder, \$1.25.

X-309—Leather Jewel Boxes, the "different" gift. Smart shapes of colored leathers; neat inner linings. \$1.50.

X-305—1920 Novelty Sets for Smokers. Trays and combination sets with two to six individual trays of colored enamel and nickel combined. New and different. \$3 to \$32.50.

X-310—Poker Sets, with neat wood box, nickel ring, 100 chips and deck of cards. Complete, \$4.25.

X-311—Shaving Set has nickel stand, large circle mirror, shaving brush and attached soap holder cup. A handsome gift set, \$3.50.

### Robe and Slippers A Special for Men!

X-202—Packed in holly box ready for giving. The robe is a button-to-neck style of Lawrence Cloth in striking colorings with border trim; girdle cords and slippers to match. Give Him a set like this. A complete gift for only \$10.50.

X-201—De Luxe Jackets of all-wool jacketing, plaid inner backing. Finely tailored and finished with mannish shawl collar. Have novelty colored cuffs, pockets and collar. A dandy Christmas value for \$15.

X-203—Blanket Robes of Beacon Cloth, unusually fine and handsomely trimmed. Nicely made with pockets, satin yoke, girdles to match. All sizes, \$15.50.

X-200—Smoking Jacks of wear-long fabrics, rich in appearance. Plaid inner backing with reversible collars, cuffs and pockets; button front styles, others with two silk frogs. Brown, navy, green, plum and others. All sizes, including stouts, \$11.50.

X-204—Another Robe Special! Men's full cut robes of genuine Beacon robing; made with three pockets, satin yoke, cord edged and piped throughout. Shawl and notch collar styles in handsome designs and color blends. Special, \$11.50.

Other Wonderful House Coats and Jackets of fancy materials, velvet, fur, etc., at many prices.



### Silk Reefers

X-128—Plain Silk Reefers of soft silks with fringed ends, \$2.50, \$3.00 and \$3.50.

X-129—Knitted Silk Reefers in accordion rib effects, \$7.50 to \$13.50.

### Children's Gift Robes

X-400—of soft, downy blanket robings in bright shades and patterns. All are neatly trimmed and finished with cord and tassels. Made for boys and girls from 4 to 18 years. \$6.25

Others up to \$12.50

X-426—Boys' Toweling Robes of Terry cloth—this is a splendid gift robe in a variety of fancy colors and designs—sizes up to 18 years. \$5.50

### Boys' Novelty Gifts

X-402—Boxed Suspenders. The suspenders come in many webs, nicely trimmed, packed in Xmas boxes, 75c and \$1.00.

X-415—Cuff Link Sets, made especially for boys and placed in neat gift boxes, 75c, \$1.00 and \$1.50.

### A wonderful Christmas stock of Kiddies' Play Suits

X-704—Cowboy Suits—Blouse, hat and trousers of khaki, leatherette and spangle trimmed; lariet, belt, pistol and holster and loud bandana handkerchief. 4 to 12 years, \$2.85.

X-705—Broncho Girl—Khaki blouse, leatherette trimmed with spangles; bandana handkerchief, lariet, leather holster and belt with pistol. Sizes 4 to 12 years. Price \$3.85.

X-706—Policemen's Outfit—Jacket and trousers of navy med khaki blouse; drill, with bright brass buttons; belt, club, cap and badge, orate head-dress. 4 to 12 years. \$3.50.

X-707—Indian Chief—Fancy trimmed khaki blouse; long trousers; elaborate head-dress. 4 to 8 years, \$2.35.

X-708—Nurse's Costume—A pretty outfit consisting of white Indian head cloth apron with regulation hemstitched bib, embroidered arm band and nurse's cap. 4 to 12 years. Special, \$1.65.

X-710—Baseball Suits—Gray flannel, red trimmed; with blouse and elastic knee trousers, cap and corded belt. Sizes 6 to 11 years. \$3.50.

### OTHER OUTFITS

—Indian squaw, special pistol belt, etc., at moderate prices.



For Men, Women and Children  
Our \$30,000 stock of

### Gift Handkerchiefs at deep savings

X-123—Men's Initialed Handkerchiefs of soft white fabrics with neat white or colored initials, each 25c—box of 6 for \$1.50.

X-124—Men's Imported Handkerchiefs, sheer quality white with novelty borders and white initials, each 50c—box of 6 for \$3.00.

X-125—Men's Initialed Handkerchiefs in plain white with white initials, 3 for \$1—box of 6 for \$2.

X-126—Men's Imported Initialed Handkerchiefs—colored bordered with medallion initial to match; each 75c—box of 6 for \$4.50.

X-127—Men's Pure Linen Handkerchiefs—either plain or with French novelty colored effects. 50c to \$2.50 each.

X-405—Kiddies' Handkerchiefs in white with figured corners in youthful colorings. Box of three 50c.

X-117—Women's Sport Handkerchiefs—the display shows many patterns—solids, dots, conventional effects, border designs and others in a large choice of dainty colors and novelty combinations, splendid values at 15c and 25c each.

X-118—Women's White Handkerchiefs of soft sheer fabrics with clever reproductions of the finest Swiss embroidery worked in white or dainty colors, each 25c and 3 for \$1.

X-122—Women's Genuine Madeira Handkerchiefs of pure linen, hand embroidered, with scalloped edges, very dainty, each \$1.00.

X-120—Women's Imported Handkerchiefs of pure linen with beautiful white or colored embroidery designs, ideal for Christmas, each 50c.

X-110—Boys' colored border Handkerchiefs, full size, hemstitched with novelty border designs, 25c.

### Women's Corduroy and Blanket Robes

X-1600—Corduroy Breakfast Coats for early morning wear. Made of excellent corduroys in three-quarter length with flounce. Such likable shades as American beauty, pansy, open and rose. \$7.50

X-1601—Corduroy Lounging Robes. Full cut from medium wale corduroy; nicely tailored with pockets and sash. Pansy, rose and open. \$7.50

Others of finer grades and other shades at \$10.50 to \$17.50.

X-1602—Blanket Robes of Beacon Cloth with graceful collars; either satin trimmed or plain tailored and finished with cord and tassels in colors harmonizing with the robe shades. Special, \$7.50.

Other Fine Blanket Robes at \$8.50, \$10.50 and up to \$23.50

Special Note  
Most of the gift items listed here are numbered to aid you in making exact selections. Order by number—it's easier!



### The Secret Gift Wish of Your Friend?

Would you care to know—and send the exact gift desired? Write our Gift Secretary. No charge nor obligation for the service—but you'll get the information easily—and secretly.

Washington at 13th St., Oakland  
San Francisco Berkeley Fresno Palo Alto

# Women of Alameda County and Their Work

## Associated Charities Seeking Location for Its New Home

By EDNA B. KINARD

The Associated Charities has outgrown its headquarters in the City Hall. The subject may not even be debated. It is a fact. Not even a private corner space remains for consultation with those who come for aid. Conferences must be held in what serves for a general hallway between the tiny booths of the social workers. The need for a new home is so great that the board of directors has decided to provide some sort of optical illusion. Even some of these small compartments are shared by two or more of the social workers.

The Associated Charities is doing a big business and a business which is rapidly increasing. Perhaps some 1500 or 1600 families are upon its books to be looked after and cared for on a more or less generous scale. There are alone some 400 widows who come under its jurisdiction drawing upon the so-called widow's pension.

Children's work has become an important factor in the task of the charities, handicapped greatly through lack of sufficient funds and workers, according to Miss Elizabeth Skeels, executive secretary. Whereas twelve social workers are dividing the burden of the entire office, she has estimated that sixteen are a real necessity to an all-round efficient service. Volunteer workers are enlisted in some of the less technical of the work, but cannot relieve to any great extent the responsibility of the individual secretary.

The first imperative need which must be met is adequate quarters for the housing of the executive offices, Miss Skeels asserts. Already several locations have been considered, but none has been chosen. Perhaps, is one on the east shores of Lake Merritt and which is calling for a grave attention. Giving up of the quarters in the city hall will add to the charities budget some few extra hundreds of dollars per annum, but will be more than made up in the type of work which will be produced, the leaders proclaim.

Christmas dinners and Christmas remembrances in warm clothing, household necessities and toys for children are being appealed for by the Associated Charities. "The Yuletide is a dreary day to those who cannot share in its joys and so a call is going forth on their behalf. The Associated Charities itself will play Santa Claus. There is a poverty which is proud and which is in its gratefulness resents the intrusion of strangers. So the new policy is to be pursued.

The city hall headquarters will be the center of the holiday cheer. Christmas baskets and Christmas gifts may be sent there, with the donors assured of their safe delivery. Playing Santa Claus to an unknown family may even be possible, for the secretary will assign to any individual or group the household of whatever number designated. They would ask, however, that the Associated Charities for the most part be made the messenger on Christmas day for the sake of those who will receive.

Christmas lists are now being made up. Have you asked for yours yet?

Dr. Matthew Marvin, member of the state industrial welfare commission in Washington, will be the guest of honor and speaker before the Business Girls' Club tomorrow night at the Young Women's Christian Association. The young women

will serve a supper as a prelude to the program. The evening will launch a membership drive which is designed to bring to its roster the girls of the city not identified with a business organization.

The whole purpose of the newest recruit to the industrial group is to cement the friendship among the young women and to afford them opportunity of learning about other employments than their own as well as the progressive developments in the industrial and commercial world.

Miss Myrtle G. Cromwell was a speaker before the executive board last week outlining the plan and policies of the Leighton Co. Operative Industries. Among those present were Miss Bernice Bowen, Miss Elizabeth Mitchell, Miss Ida Hasenstab, Miss Helen Spaulding, Miss Lillian Musgrave, Miss Marie House, Miss Ruth Le Hane, Miss Hazel Green, Miss Irene Beatty, Miss Abbott.

The Young Women's Christian Association is claiming Dr. Matthew Marvin, of Washington, as their speaker at a series of four evening programs and five morning talks during the coming week. The public is invited. "The Social Message of the Prophets" is the general subject for the morning lectures December 6-10.

The following 8 o'clock addresses will be given: December 6—"The Spiritual Significance of Our Citizenship." December 7—"The Industrial Women's Struggle for the Abundant Life." December 9—"Woman's Part in Creating a New Day." December 10—"Whither Are We Tending in Our Citizenship?"

Miss Sophie Kiel, R. N., instructor in nursing at Yerba Buena Training Station, will be the guest of honor at a "Get-Together" luncheon at which the Alameda County Nurses Association will be hostesses Wednesday at the Y. W. C. A. building. Miss Kiel during the war circled the world. She will be the principal speaker.

McChesney Parent Teacher Association members and their friends will play whist on Wednesday at the home of the president, Mrs. Ward Campbell, that there may be plenty of Christmas baskets to take to those of their community who will welcome them. Another activity of the busy group this week will be the serving of coffee and home-made cakes donated by the teachers at the Junior Red Cross sale at the school on Friday.

A bazaar with all sorts of holiday novelties and home-made dishes for the Christmas table is announced by Mrs. M. E. Heltz, president of the Association for Friday afternoon at Forty-sixth avenue and East Fourteenth street. Luncheon will be served at noon with afternoon tea at the attraction during the latter hour. Mrs. W. R. Barnes is the bazaar chairman. The Junior Red Cross will conduct its sale at the same time.

Alta Mula club in San Leandro, like its sister clubs, Lakeview, Oakland and Rock Ridge, is possessed of the ambition to erect its own home. At the building fund by the guests who enjoyed the holiday card party.

MRS. JOHN NEWTON PORTER, Has Arranged

the Wednesday Program of the Oakland Club, Observing Baby Clinic and Child Welfare Day to Feature Dance and Song, "The Awakening of Spring."



## Pageant to Be Held in Ebell

Fairies and butterflies and posies will flourish in Ebell club house when "The Awakening of Spring" will be presented in pageant of song and dance by a score or so of clever children as a part of the program on Wednesday, which will observe Baby Clinic and Child Welfare Day of the Oakland Club. Mrs. John Newton Porter has arranged a unique program featuring some of the talented youngsters of the city. George Henry Goodrich, 10-year-old boy, plans to supplement the colorful playlet.

The children cast in the spring pageant are: Alice Rodenberger, Virginia Moore, Lyle Stenman, Marguerite West, Doris Whitmore, Francis Loi, Evelyn Gerle, Augusta Wehrman, Helen Olsen, Lucia Chaponot, Dorothy Asher, Elaine Hudspeth, Elizabeth Zeig, Gertrude Rule, Inez Cushing, Pauline Hart, Lily Lassen, Claire Chaponot, Shirley Bethel, Doris Whitmore. An Indian character song and dance will be given by Doris Whitmore. Augusta Wehrman will present a toe dance, "The Stars and Stripes."

## Berkeley Piano Club to Have Guest Day

Guest day for the Berkeley Piano Club will fall on Wednesday, morning and will be marked with a program of note contributed entirely by the members. Among those who will participate are Mrs. Grace W. Jones, Miss Marie Millette, Miss Margaret Drew, Mrs. W. B. Watson, Miss Carol Day, Miss Kathleen Trowbridge, Miss Mary Sherwood, Miss Leslie Gompertz, Mrs. G. G. Blymyer with a four part chorus including Mrs. Orrin Kip McMurray, Mrs. J. G. Berryhill Jr., Miss Leslie Gompertz, Mrs. Claude S. Downing, Mrs. T. A. Rickard, Mrs. Edward Allen, Mrs. G. D. Kierluff, Miss Ruby Moore, Mrs. Frederick Harvey, Mrs. John Beckman, Mrs. J. S. Mills.

The program follows:  
1. Sonata Appassionata, Op. 57... Beethoven  
Allegro Assai  
Andante con moto  
Allegro ma non troppo  
Mrs. Grace W. Jones  
2. Songs—  
a. Quand il roussignol (1200)... de Coucy  
b. Rose inhumaine (1710)... Campra  
c. Se tu m'ami... Pergolesi  
d. Gia il sole dal Gange... A. Scarlatti  
Miss Marie Millette  
Miss Margaret Drew at the piano  
3. Four Part Chorus "Israel"... Edgar Stillman Kelley  
4. Sonata for Piano and Cello... Grieg  
a. minor, Op. 36... Grieg  
Allegro Agitato  
Andante Molto Tranquillo  
Miss Kathleen Trowbridge  
5. Songs—  
a. Lo, the Gentle Lark... Sir Henry Bishop  
b. Care, Selve... Handel  
c. Charming Oiseau, from the Pearl of Brazil... David  
Miss Leslie Gompertz  
Mrs. Grace W. Jones at the piano  
6. Largo... Brahms from Sonata, Op. 10... Schytte  
Mrs. G. G. Blymyer

## Oakland Center Prepares for Song Festival

A festival of song will mark the Friday meeting of the Oakland Center, California Civic League, when Glenn C. Wood will discuss "The American Boy in Music," and students in the Oakland public schools will offer illustrations in program. Mrs. Merrill announced that their first duty is to the home, have decided that the week's meeting shall be the only one for the month. Open examinations in parliamentary law is the unique feature which is announced by Mrs. Mary Merrill for the parliamentary law class at 10:30 o'clock Friday morning held in the center's regular meeting room in Hotel Oakland. Not only are the examinations open, but the session is open to the public.

Mrs. Merrill announced early in the fall when she organized the law section, that she would prepare the students to pass the most rigid examinations in the work which they covered and defy anyone to stump them. That test is to be made this week.

## Pilgrim Program to Be Given

Because 300 years ago the Pilgrim fathers landed on the shore of New England and founded a new nation, Ebell is privileged on Tuesday to celebrate a notable program of song, tableaux and readings. With daughters of these renowned pioneers in the receiving line, and with tea resembling the refreshment which the early Puritans knew, the day will be dedicated to the memory of the pioneers.

"The Spirit of the Pilgrims" will be lauded by Rev. Charles L. Kloss, who will be the principal speaker of the day. The "Spirit of Our Fathers" will be portrayed in tableaux arranged under the direction of Mrs. Ray E. Gilson with a bevy of Puritan maidens including Viola Hefler, Elva Speis, Fannie Peck, Nina Clark, Ruth Riley, Katherine Merriam, Mildred Randolph, Marion Chow, and Elizabeth Hoyt. "A Song of Liberty" will be sung by Mrs. Florence E. Dean. The compact of the Mayflower immigrants will be read by a descendant of that renowned band, Mrs. George W. Perry. National anthems will be sung by the clubwomen and their guests.

A dozen women whose ancestors made up a part of the Mayflower passenger list will assist Mrs. Standish, receiving hostess, and Mrs. Frederick Jewell Laird, descendant

of Richard Warren in extending the club hospitality. They are Mrs. J. Valentine, Mrs. George W. Perry, Mrs. Albert L. Smith, Mrs. Charles E. Cotton, Mrs. Daniel E. Eastbrook, Mrs. Richard E. Swayne, Mrs. Frederick H. Barnes, Mrs. E. H. Allen, Mrs. Helen L. Courtman, Mrs. Charles J. Waterhouse and Miss Helen T. Bacon.

The Ebell Moore Memorial Children's Building will be given consideration at the business meeting which will precede the program and from which guests will be excluded. Reports will be made by Mrs. James A. Vandergrift, the club chairman, and by Mrs. A. C. Posey, who will present the project of naming one of the new schools after the late educational leader. Whether the sum netted recently by Ebell at a card party given for the joint benefit of the club and the Children's Building be added to that of the community service section and placed in the memorial fund as recommended by the board of directors will be decided.

Ebell's forty-fourth birthday will be celebrated with a breakfast and pageant on Tuesday, December 14. The names of Mrs. E. C. von Helms and Mrs. David P. Barrows have been added to the honorary membership roll.

## Members of Lakeview Club Have Important Matters to Be Considered

"The Whence and Whither of Our Taxes" is the serious subject to which Lakeview club will devote its December program. The holiday festivities are postponed until the new year when a fancy dress party will mark the Christmas links. For tomorrow the clubwomen are claiming Carlos G. White as their principal speaker. The musical program will be contributed by Mrs. Edna Fischer Hall, soloist, with community singing under the direction of Mrs. E. M. Breed.

Plans for Christmas philanthropies are pressing the generous handed women with a call going out from Mrs. McLean Minor, chairman of the philanthropy section, for the members to meet with her on Wednesday to arrange the holiday program.

The Duck pageant which is announced for Sunday, December 12, at Lake Merritt, in which the children from the Lakeview school will take part, is sponsored by the Lakeview Women's club. To them credit is given for lending support to the Virtual pageant which has become famous around the world.

Birthdays are happy functions with the Twentieth Century club which on Tuesday arrives at the great dignity of sixteen years. There is a monster cake in the baking

which according to tradition will bear sufficient candles to number the passage of time. A birthday breakfast will inaugurate the merry-making. Mrs. William A. Hale will be chairman of the day.

"Home," a pageant written by Mrs. Thomas H. Reed, with the music arranged by Miss Clara Freuler, in which a cast of club members will participate, will make up the latter program.

The committee in charge named Mrs. Hale, Mrs. Frederick G. Anderson, Mrs. Rufus A. Ferry, Mrs. Thomas H. Reed, Mrs. Harry J. Schaefer.

The card section is claiming a place on the Thursday calendar.

Rockridge Women's club has some important matters before it on Tuesday. First there will be the making of a cheer of sites for the proposed clubhouse which the members see in their near dream. Next will be the December luncheon with its holiday detail. And lastly there will be the review of current events by Miss Suzanne Everett Throop. The feast hour will be marked with a musical program which will be rendered by the clubwomen themselves as community singers under the direction of Mrs. M. S. Holman and by Mrs.

Mrs. G. E. Hitchcock and Mrs. Holman as soloists.

Christmas festivities will be concentrated into a merry day on Tuesday, December 21, when 100 Girlfield school children will be the honored guests.

Polish Day will be celebrated tomorrow at Town and Gown club. K. Pindor, Polish consul, and Miss Martha Chickering of Piedmont recently returned from the heart of that interesting country and with some thrilling adventures to relate during

the days of the Bolsheviks, will be the guests of honor; Mrs. F. W. Searby is chairman of the committee on arrangements. She is assisted by Mrs. William Colby, Mrs. Thomas

(Continued on Next Page)



## J. Maguin & Co.

Grant Ave. at Geary, San Francisco.  
Telephone Douglas 2100

### Announce for Monday

## Two Great Annual pre-Holiday Sales

Timely opportunities for Christmas shoppers to secure marvelous price concessions

Purchases made from these sales will be packed in gift boxes and held until Christmas if desired.

## Annual Sale of Nearly 2000 Silk Petticoats

A vast clearaway at prices far below regular retail prices

All the newest modes and colorings, plain, changeable and combinations. All the most wanted fabrics. All well made. Exquisite in every detail. Four vast groups of exceptional worth, as indicated.

SILK JERSEY	CREPE DE CHINE	SATIN DAPHNE	TAFFETA
MESSALINE	BEAUX ART SATIN	FLORISWAH	COMBINATIONS
\$3.85			for regular \$5.95 Silk Jerseys, Jersey and Taffeta, light colored Crepe de Chines.
\$4.85			for regular \$7.95 Crepe de Chines and Messalines in street shades.
\$6.85			for regular \$10.95 Satin Daphne, Silk Jersey, and Silk Jersey with Messaline flounce.
\$9.85			for regular \$15.00 Beaux Art Satin, Floriswah and Silk Jersey petticoats.

## Annual Pre-Holiday Sale

## Nearly 800 Sweaters Both Silk and Wool

Cleared Away at Extraordinarily Lowered Prices  
Three peerless groups, offering rare advantages in the choice of these newest modes at vast reductions from regular.

\$4.85	for regular \$10.00 to \$12.50 wool sweaters. All pure wool, Shetland and Mohair; slip-on and tuxedo styles. All colors.
\$7.85	for regular \$15.00 to \$18.50 wool sweaters. Tuxedo styles and slip-on modes of Shetland and Mohair. Every wanted color.
\$13.85	for regular \$25.00 to \$45.00 silk and wool sweaters. Of pure silk, of fiber silk, of all pure wool. Both tuxedos and slip-ons in all colors.

In Conjunction

## Quick Clearaway Prices on

## Our Entire Stock of Women's Fall Suits

\$29.50	for regular \$45.00 to \$50.00 Suits
\$39.50	for regular \$55.00 to \$62.50 Suits
\$49.50	for regular \$65.00 to \$69.50 Suits
\$59.50	for regular \$75.00 to \$98.50 Suits
\$69.50	for regular \$119.50 to \$165.00 Suits

## Plant More Ornamentals

Special Offer OF BEAUTIFULLY BERRIED SHRUBS FOR HOLIDAY DECORATION AND EFFECT

Evergreen Hawthorn

ESPECIALLY THE EVERGREEN HAWTHORNS

Embracing large shrubs identical with the flower and berries of the Hawthorns, but these are evergreen, bearing masses of orange red, bright red, and yellow berries, so much in evidence now and during the holiday season for decorations.

READY FOR IMMEDIATE PLANTING

Our Nursery is Always Open to Visitors — Sundays Included

(Except Dec. 26th). Over 100 acres of the choicest collection of shrubs, trees and plants for your selection.

Our trees and shrubs are now being dug and shipped to our thousands of customers.

VISIT US AND MAKE YOUR CHOICE.

Geo. C. Roeding, PRESIDENT

California Nursery Company  
Niles, California.





### Santa Claus and His Tree

still remain the same fine hosts that they always are: when at the City of Paris. The children cannot see them too often, for Life's illusions go soon enough, and only memory remains as childhood's legacy. It would be a pity for a single child in San Francisco to miss seeing this marvelous tree.

# City

GEARY, STOCKTON  
& O'FARRELL



# Paris

TELEPHONE  
DOUGLAS-4500

City of Paris is Sole Agent for Reynier  
Gloves, because they fit and wear the best

## With Christmas so few days away, these Gift Suggestions Ought to be most welcome to Everyone, for they are Time-Savers

### Stationery Shop

Greeting cards for Xmas and the New Year, a beautiful variety, with and without appropriate verse. Gift Calendars, in a large assortment, including some handsome art subjects. Prices most reasonable. A complete line of Swan and Waterman fountain pens—ribbon-zene, seals, tags, tissue for package wrapping.

First Floor—Annex

### Art Novelties Solve the Gift Problem

A department brimful of dainty art novelties, quite suggestive of the corner they should adorn. **French boxes** of lovely colored taffeta, embroidered with beads, daintily trimmed with antique braid—large variety. \$5.00 each.

**Large boxes**, in round, square and odd shapes, exquisite touches of lace and metallic flowers. Beautifully lined. Many to choose from. \$10.00 and \$12.50

### New Lamp Shades arrive to spread Xmas Cheer

A recent shipment has brought some wonderfully attractive lamp shades, among them a new dome shaped shade. Others show unusual uses of lace and georgette. A new bead fringe adds a Parisian note to their elegance.

\$12.50 to \$150.00

**From France**—Charming boudoir pieces—pillows, scarfs, lamp shades, bon-bon boxes for the living-room. Many novelties, exclusive with us.

Second Gallery—Annex

### Useful Notions

from an extensive stock.

**Enamel coat hangers**—in boudoir colors. 12½¢ to 20¢. **Hair nets**—of human hair, all shades, cap and fringe shapes. Full sizes. 12½¢ to 50¢ each.

**Dress shields**—“ready-to-wear,” all sizes, flesh and white, in both nainsook and silk. 75¢ to \$1.75 each

**Shoe trees**—plain and enameled, white, pink, blue. 15¢ to 30¢ pr.

First Floor—Annex

### Many Yards of Lovely Ribbons

await gift shoppers.



**Camisole ribbons**—the latest patterns. All desirable colors. Make lovely undergarments. \$1.00 to \$3.50 yard.

**Bayadere stripes**—attractive range of shadings. Assorted widths.

\$1.25 to \$4.50 yard.

**Necktie ribbons**—made specially for men's neckties. Beautiful patterns, in conservative and bright colorings.

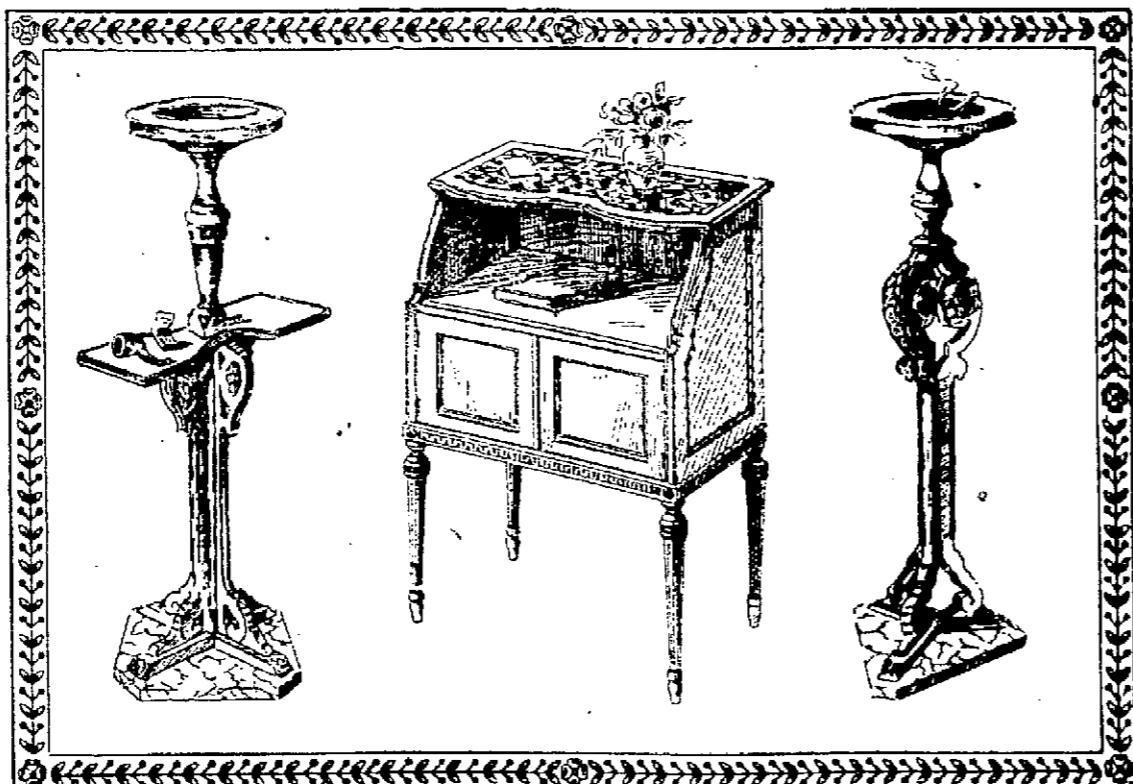
\$1.50 to \$2.50 yard.

**Metal embroidered ribbons**—much used for bags, girdles and hat bands. Exquisite patterns and colorings. 6 to 12 inches wide. \$5.00 to \$20.00 yard.

First Floor—Annex

## Gifts of Supreme Elegance and Individuality Will Be Found in the Galerie d'Antiques

In addition, there are many modern things that have distinction that are thoroughly practical and not expensively priced. You will therefore enjoy a visit to this Fourth Floor Showing, where you can take your time and select those gifts which will be—oh, so welcome!



## We Are Sole Agents in San Francisco for David Zork Co.

Illustrated are a few pieces created by this notable Concern for this beautiful Store. Hand-carved in genuine walnut, finished to simulate the antique, and in polychrome, one can hardly think of a more charming gift than such a piece.

**Smokers' Stands Magazine Commodes Tea Wagons Occasional Tables and Other Pieces**

are among the collection built by these extraordinary artisans.

Prices are totally incommensurate with the Charm of these distinctive Gift Motifs.

Fourth Floor

—the prominence they well deserve, right under our Xmas Tree

### Handkerchiefs

A matchless array of dainty styles, from the foremost handkerchief centers of the world. A complete stock of Madeira and Appenzell handkerchiefs.

**For Women—**

Embroidered ..... 15c to \$12.50 each

Printed novelties... 10c to \$1.00 each

Madiera embroidery. 75c to \$1.00 each

Real Armenian

Edge ..... \$1.00 to \$2.50 each

Appenzell Embroidery, various prices to \$12.50.

Lace edge, real and imitation, \$1.50 to \$10.00.

**For Women, Embroidered in Boxes**

60c, 75c, \$1.00, \$1.25, \$1.50, box of 3

\$2.00, \$2.25, \$4.75..... box of 6

**For Men—**

Colored Novelties... 25c to \$3.00 each

Plain Linen ..... 50c to \$2.00 each

Taped Border Linen ..... \$1.75 to \$3.50 each

Initialed Lawn ..... \$1.50 for 6.

Initialed on Linen ..... 50c and 75c each

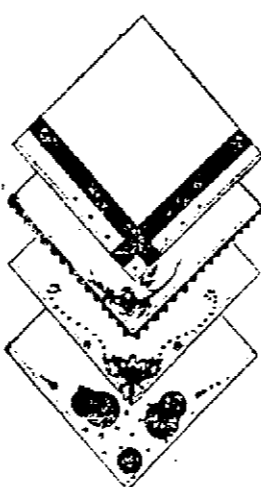
Silk, White and Colored..... 75c to \$1.50 each

**For Children—**

Colored Novelties ..... 25c, 35c, 50c, 75c box of 3

Printed Novelties ..... 10c and 15c each

First Floor



### MID-SEASON SATIN HATS \$12.50

Suitable for day or evening use.

**Hats**—street or dark shades of satin, embroidered in either gold or silver thread.

**Turbans**—in becoming shades of black novelty beaded material. Pretty for the theater.

Third Floor

### An Unusual Value on Silk Gift Hose \$2.75

A splendid time to buy hose for gifts. Taken from regular stock, this price represents a liberal saving. Black and brown only. In medium weight, with reinforced lisle tops and soles. Regularly selling for \$3.50 the pair.

First Floor



### An extraordinary sale of French Glace Kid Gloves, \$3.50 pair

A splendid opportunity to buy gloves for Xmas giving, at a marked saving.

1800 pairs, regularly selling for \$4.50 pair.

Of beautiful quality kid, pique sewn, come in several styles embroidered back. Two clasps. All sizes, White, Champagne, pearl, mode, grey and black.

Come early; the supply being limited, they will not last long.

First Floor.

### Ladies' Union Suit Special Kayser's "Marvelfit"

Knee length lisle union suits in pink or white—bodice finished with ribbon straps or French band.

Regular price \$4.75

Special price \$3.50

Main Floor.

The Various Sections on the Main Floor have each decked themselves with their own ornate wares for Christmas Shopping.

### Our Extensive Display of Gift Ivory

Emphasizes that the holiday season is in full swing and anticipates the pleasure of the gift seeker who appreciates thoughtfully selected variety. Specially featured assortments of Amber and Tortoise shell express an artful refinement in design, and our special service in individually ordered decoration on toilet sets has proven of particular satisfaction to the discriminating.

### Hand Bags for Gifts

in a pleasing collection of shapes, sizes and materials. Worth especial mention are the new leather, duvetyne, velvet, suede, and beaded bags for women. Priced from \$2.25 to \$65.00.

### Give a Pearl Necklace

Every woman loves a beautiful necklace—and there are none lovelier than the “Sea Garden” pearls, exclusive with the City of Paris. Shown in lengths of 16 to 45 inches.

We also carry “La Tausca” pearls of all qualities, charmingly mounted in grey velvet boxes, ready for giving.

And the “Richelieu” pearls in various lengths and five grades are here to answer different demands and tastes.

Main Floor

### A Gift of Dainty Neckwear

Our recently enlarged Neckware Department has some lovely neckwear pieces, for gift giving.

Paris favors the new tones of antique cream, so flattering to the wearer.

Whether for miss or matron—neckwear so subtly flatters the giver as well as the receiver.

**Guimpes, modesties, collars, sets**, in real and imitation laces. Organdie and batiste embroideries are crisply dainty.

Many attractive new ideas have been developed on net, with touches of handwork.

Real lace scarfs, black lace scarfs, cream lace scarfs, spangled lace scarfs.

First Floor—Annex



### A Wonderful Sale of Laces For One Week

25% off the marked prices, our entire stock, including. **Real, Imitation, Metal Laces**

Laces from France, Belgium, Ireland, Italy, Switzerland, England, the Orient and many domestic novelties.

Silk, Cotton, Linen, Radium, Metal Laces.

A collection of matchless beauty and value.

—edgings—bands—galons—flouncings—allovers—

**Real laces, too, are included in this sale.**

An exceptional opportunity to secure Christmas gifts at substantial savings.

Venise Valenciennes Duchesse Cluny Binche Rosaline Rose Point Crochet Applique Filet

Many exquisite patterns are to be found in the imitation laces. Chantilly, Alencon, Margot, Venise, Binche, Malines, Crochet, Valenciennes, Filet, Cluny.

**Metal laces, many imported patterns.**

Gold, Silver, Steel, Antique, Copper.

At 25% off marked prices, for one week.

First Floor—Annex

### All-Wool Fabrics

at prices which will quickly exhaust the quantities offered.

**Plaid and striped suitings** also many

**Imported Novelties**

Our entire stock of these fine fabrics on sale at special prices.

**Plaids**, regularly \$7.50, at .....\$5.25 yd.

**Imported Plaids and Stripes**, many patterns to select from, regularly \$10, at \$6.75 yd.

Reg. \$11 quality, at \$7.50 yd.

**French Novelties**

exclusive with the City of Paris. The patterns include large plaids, block designs and exquisite stripes.

Reg. \$12.50 and \$13.50 yd.

At \$9.50 and \$10.50 yd.

**Tricotine and Gabardine**—in navy blue only. 54 in. wide.

Reg. \$6.00, \$5.50, \$5.00 yd.

At \$4.50, \$3.90, \$3.75 yd.

**Costume velveteen**—in 44 and 48-inch widths. Navy, brown, taupe, garnet, damson, black.

Regularly selling at \$7.00.

Specially priced—\$4.90 yd.

### Silks, Specially Priced

**Silk Jersey**—36 inches wide, heavy all-silk quality, suitable for underwear. White, flesh, black.

Special, \$4.50 yard.

**Two-toned taffetas**—36 inches wide. Large color assortment.

Special, \$3.00 yard.

**Silk shirtings**—wide range of colors, splendid all-silk quality. Excellent for men's wear.

Special, \$2.35 yard.

### For Monday and Tuesday in the Beauty Parlor

A Treatment regularly selling for \$2.50 at \$1.75.

This is the famous **Mask o' Uth** non-massage, contour-building treatment that is so satisfying and so efficacious.

This demonstration is to acquaint our clientele with the Mask o' Uth so that they may apply it at home. For two days there will be a reduction in price on the materials in bottles for Home Application.

**A Sale of Hair Switches at Half Price**

Annex—Second Floor

### Women's Nether Wearables

on the Second Floor

Offer a Most Extensive

Aggregation of

**Padded Jackets Blanket Robes Corsets**

**Brassieres Boudoir Caps Garters**

conveniently arranged for holiday shoppers.

**Padded Silk Jackets**—Unusual for gifts. These are new Oriental importations, with and without sleeves, black only. Lined with white and lavender, sizes 36 to 46, moderately priced at \$2.45 and \$4.95.

**Blanket Robes**—Colors: Copenhagen, lavender, rose and fancy mixtures, made with sailor collar. Tuxedo front, trimmed in satin ribbon, patch pockets. Cord sash. Price \$14.00.

Other blanket robes of the same colors and also fancy cube designs, fashioned same as above, priced at \$10.50.

**Corsets**—Corsets of good plain coutil with elastic inserts, made waist line model, priced at \$7.00.

For young girls or small women—brocaded batiste, elastic top. Very dainty for \$6.50.

Sport model of flesh brocade, elastic inserts, few bones. A good value for \$6.00.

New location—Second Floor

# Artists and Their Work

## Laura Bride Powers

THE Bohemian Club has preserved its ancient tradition—the holly is hung in the jinks room and the artists thereof have hung their pictures on its tawny walls.

And we should be glad. We have been invited by the club—cordially invited—to come and see their pictures and remain for a chat. And everybody goes, in furs and velvet, and a string of motors runs round the block. It is a great social affair, an element not to be lightly considered.

But as an esthetic achievement, it must be confessed that the club in other days has set higher standards—not last year, nor yet the year before. But memory persists when the Bohemian club set the artistic standard for all California, if California can be said to have established a standard. But why cavil when there are such interesting things as Frank Van Sloan's version of the Garden of Eden, "In the Garden"—a decorative little canvas that bespeaks the painter's feeling for design and color.

(The return, by the way, of the artist from his post in the Students' Art League in New York is a testimony of his devotion to California as the only place in the world for a painter to live in.)

Charles Rollo Peters is one of the old guard to present the best of his work—notably his "River," the nocturne that reveals an adobe by a river bank, from which towering eucalypti reach into a moonlit sky. The canvas is luminous and sings of the night—the theme no other Californian present with such eloquence. And in close company is Charles J.

Portrait of HAIG PATIGIAN, president of the Bohemian Club, by Arthur Cahill. On exhibition at the current annual show of the club. The exhibition closes on December 11 with an evening view.



Dickman's "Sunset," an opalescent sea that runs out to the Gate of Gold. Percy Gray is showing a rugged theme than is his bent—marines with rocky masses piling up in monumental forms with his tender landscapes of conventional themes flanking them—popular themes, easily understood.

Clark Hobart offers the most interesting group of portraits in rather mediocre company. No. 41, a happy characterization that is well suited to the treatment. Portrait of William Skinner is one of the strong notes in the show—the method of presentation, bold and primitive—employed to express the type.

Spencer Macky's sketch portrait of Charles Caldwell Dobie, author of the Grove Play of midsummer, comes in for its share of favorable comment, a terse statement of character.

Many years ago—perhaps fifteen—a young man came up out of Monterey who was painting express against a cold green sky, with a power that drew attention to himself was promising material. He felt the decorative in nature, and he knew the laws of simplicity—Ferdinand Burgdorf.

The painter is showing the same theme in the show—a gnarled and twisted cypress, against a sky that is rose and green and blue as are these mystic skies at the ocean's rim.

Reminiscence of other days are the half dozen canvases of Giuseppe Cadenasso, whose memory is treasured in the club with a fragrance that will persist. "The Pool," one of the little things, is in the lightest mood of the post-war era and characteristic of his attitude toward the quiet aspects of nature.

Among the standbys of the club, who season in and season out, throw their spirit into the show, are L. P. Latimer, whose little translations of the highways and byways have told the story of California to many a soul that hankers for sunshine; and John A. Stanton, with his charming "Springtime in Santa Clara County" and a marine or two; and Harry Sewell, who brings the Lake Tahoe country into his canvases.

A happy little group of water colors are offered by Chris Jorgenson, characteristic of the coast of Maine, where the artist tarried last year—"A Back Road" strongly suggestive of a bit of Carmel-by-the-Sea.

Pedro J. Lemos, curator at the Stanford Museum, presents several colored etchings that are among the good things in the show, with Ray Coyle a neighbor, showing a group of modern figures that are the most diverting things on the wall—notably "From a Prison Window," where he employs much gold to obtain the effects he is after. What it is all about I know not, but from a pictorial standpoint, line and rhythm and design, it is stunning.

Others who are represented are Arthur Beckwith, A. W. Best, Arthur Cahill, J. W. Clawson, Charles H. Grant, X. L. Martinez and L. C. Mullgardt.

So much for the painters. As for the sculptors, they have a salon all their own—the Owl Room.

As an experiment, the result is rather sepulchral, although the generous use of greens in a measure relieves the coldness. But there is no getting away from the fact that when viewed with paintings, the plastic arts do not come into their own. And as Haig Patigian, the sculptor, was chairman of the committee, sculpture had its inning. But is the result happy?

Among the exhibitors are J. J. Mora, whose incomparable little range figures were seen last year; A. P. Proctor, Haig Patigian, Robert J. Aitken and M. Earl Cummings.

An interesting exhibition, if not exciting. The show remains until December 11, with exposition afternoons. On the closing day, the Jinks Room and the Owl Room will remain open till ten.

Shall next year bring more force to the exhibition? New blood would do it, reviving the old tradition.

## Levy's Etchings At Print Rooms

William Auerbach Levy holds an interesting wall at the Print Rooms this week—a wall that reiterates the analytic quality of the etcher that has given him a place in the sun among the graphic artists of the country.

Most lovers of etchings know his "New Talmud" that is among the group on exhibition. But the gentle kindly old Hebrew with his arms folded about his precious book, his patriarchal beard sweeping it, grows dearer with association.

No man of our day understands and holds the power to translate to the rest of us the beauty of character of the Hebrew, particularly of the orthodox Jew, who has adhered to the traditions of his fathers through all the vicissitudes of fortune, concealing nothing of the external idiosyncrasies, but revealing the soul of the man—often with a touch of humor, but always with sympathy.

Appropos of his kindness of interpretation of his own race, Rabbi Martin A. Meyer has said that no other artist in America has depicted the Jew with such sympathetic understanding—a revelation, unquestionably, of his knowledge of the Jew in the intimate relation of the family, seeing with eyes that were trained on the inner, rather than external, man.

In the current group of etchings are a number that are unrelated to these racial interpretations—"Normandy Fisherman" and a half dozen more that are equally trenchant delineations of character, etched with a swift sure hand with never a tactological line.

Incidentally, while enjoying the group of Hebrew things, a new trio of prints were produced from a drawing by Mr. Allen, the subject of which was confusingly familiar, but not surely it couldn't be—Roi Partridge—the whose etchings are on exhibition at Mills College. But—Yes, indeed.

"Roi Partridge it is—Roi P. when he and Mr. Levy were students together in Paris—when both were experiencing the attic phase of student life in the Latin quarter and thrilling to the ecstasy of doing the things they had set gaily out to do. Thus it was that the Westerner posed for the Hebrew lad, with the result that we have "The Troubadour" and "Le Poet du Quartier," and one or two more interesting studies with the new professor of art at Mills' the subject thereof—in smock, beard and student beard—and though the lining was the work of those earlier years they reveal the deft hand that then was recording visualizations worthy of respect.

And as for Mr. Partridge, let it be said in passing that during those learning years that he too made big strides, demonstrated in the exhibition.

tion in Alumnae Hall that in a measure signaled the new alliance of the artist with Mills.

"When worthwhile things come to us, the art-loving public will buy." Thus spoke N. S. Holmgren when chatting about the exhibition of Joseph Raphael now in its fourth week.

"Fourteen canvases have been sold, and four drawings."

That is, of course, a record. Then there were a half-dozen sales at the Maynard Dixon show at Gump's during a lesser period—all of which is encouraging the feeling that the bay country is reacting to the art influence that never has been more vigorously expressed by the creators among us.

Mrs. Grace Griffith Allison, whose water-color exhibition has been on view at the Print Rooms for two weeks, will offer her interpretations of Hawaii and of California's golden summers, at the Oakland Art Gallery, the exhibition to open today.

Mrs. Allison is a California woman whose first inspiration to translate nature in her variable moods came to her in the wide-fung valleys of Sonoma, where she had made her home in her childhood. The best things in her modest exhibition are concerned with the oaks that dot the landscape in the Valley of the Moon. The exhibition will continue for two weeks.



## Luxuriant Hair Promoted By Cuticura

Cuticura kills dandruff, stops itching, the cause of dry, thin and falling hair. Treatment: Gently rub Cuticura Ointment with the end of the finger, on spots of dandruff and itching. Follow next morning with a hot shampoo of Cuticura Soap. Repeat in two weeks. Nothing better than these fragrant, super-creamy emollients for all skin and scalp troubles.

Sample sent free by mail. Address: "Cuticura, Eastern Office, 112 N. Main St., Boston, Mass." Sold everywhere. Soap 25c. Ointment 25c and 50c. Talcum 25c.

1212 Washington Street

Reich & Lievre

RICH AND LEE-AVER

We close now at 6 p. m.

# DECEMBER GARMENT SALE

## The Dress Department Offers Unusual Opportunities!

Distinctive Reich & Lievre creations, for Afternoon, Evening, Reception, Theater, Dinner, Dancing, and Street wear! Not only every type Dress, but an assortment of every type that is most pleasing!

### Featuring Five Great Groups:

\$34.95 \$44.95 \$54.95  
\$64.95 \$74.95

Duveltynes—Tricotines—Poiret Twills—  
Velvets—Satins—Creme Meteors—Laces—  
Canton Crepes—Georgettes—  
Beaded, Embroidered, Lace and Braid Trimmed.

## Suits Also Included at Most Enormous Savings

Reich & Lievre Suits enjoy an enviable reputation for smartness and fine quality! That reputation is not only sustained, but gains added prestige by this event!

### Note These Five Price Groups:

\$35.95 \$45.95 \$55.95 \$65.95 \$75.95

### Fur Trimmed, Embroidered, and Braided

To describe these suits would be to describe a revue of the season's most approved modes! Individual styles in severely tailored and novelty models, including many just received from New York!

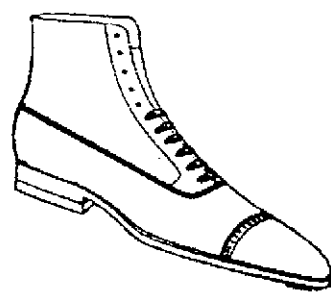
Velours Broadcloths Tricotines  
Valamas Duvel de Laines Peachblooms  
Duveltynes Veldynes Silvertones

Colors are: Brown, Beaver, Tan, Taupe, Reindeer, Nanking, Copen, and Navy



## Fitting Feet by the Millions

Today in New York, in Siam, in Paris, in China, London, and Brazil, all over the world, men are stepping out of Walk-Over shoe shops with perfect-fitting shoes. They are getting them at a saving. The same style and fit and economy, the same good cheer and pleasure in serving, are at this store for you. Are you getting the benefit?



### A NEW SHOE SHAPE

A Walk-Over style created for gentlemen who like the snap of a long, straight line and sloping toe. It emphasizes the long, flat English effect. Equipped with Walk-Over Rubber Heels.

Walk-Over Boot Shop  
Quinn's  
1305 Washington St.  
Every Gait a Step

## H. LIEBES & COMPANY Furs

GRANT AVENUE AT POST ST., SAN FRANCISCO • ESTABLISHED IN 1864



Furs may be reserved for delivery at Christmas

# FUR SALE

Our entire stock ready-made furs

20% off

the regular marked prices



WE HAVE never before announced a fur sale in December. But it is H. Liebes & Company's invariable custom to base the prices of its furs on the cost of raw pelts plus labor.

Last May when fur prices first declined we at once gave our patrons the benefit of the drop by lowering our prices.

Now we have again determined to give our clientele the advantage of the recent decline and the present extremely low prices of furs by reducing the prices of all Liebes ready-made furs 20%.

Liebes furs are among the most prized of Yuletide gifts. This sale presents an unprecedented opportunity for Christmas gift buyers.

## Hudson Seal Coats \$340

Coats of Liebes exquisite quality and beauty, 36-inch length, self-trimmed or with collars and cuffs of beaver, squirrel or skunk. One example of the remarkably low prices in this sale. Were marked special, \$425, now \$340.

H. Liebes & Co

### POSITIVELY—

No Returns  
No Exchanges  
No Refunds  
No Credits.  
Every sale final.

## Greatest of All Sweater Sales

ever held in Oakland. Don't just read the prices we are quoting, but come in and see these wonderful values at unheard-of prices.

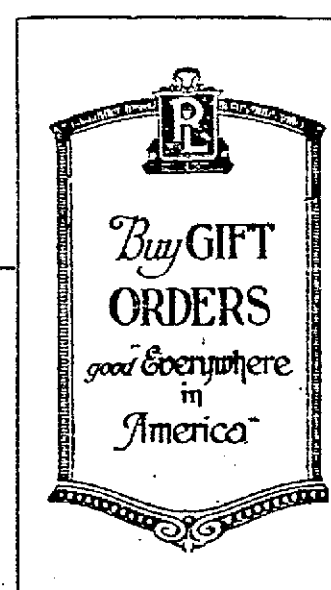
AT \$5.00 we are selling all-wool sweaters in every wanted style and color; Tuxedo models for misses and women; wool, self or brush trimmed; butterfly belts; fancy weaves. Values to \$17.50

### Fibre Silk Sweaters

Reduced from \$19.50 to \$6.95. Juniors', misses', women's; Tuxedo models; fancy weaves; black, navy, flesh, white, pink, blue; sizes to 44 in the lot. Values to \$19.50 \$6.95

### Pure Silk and Fibre Silk Sweaters

Reduced from \$29.50 to \$12.50. Just 31 sweaters in this lot, including black, brown, navy, flesh, white, pink; all sizes to 44; plain and fancy stitch Tuxedo; belted models. Values to \$29.50 \$12.50



### The Gift Supreme

Reich & Lievre Gift Orders, for any amount you wish, are redeemable in the Eight Reich & Lievre stores in California, and in the principal stores in all the principal cities of the U. S.!

# Tribune's Weekly ALMANAC

AD SCHUSTER

DECEMBER 5-11.

Martin Van Buren, eighth President of the United States was born Dec. 5, 1782. Dec. 5 is St. Nicholas' Day. There was a riot in Vicksburg, Miss., and the start of a widespread disturbance on Dec. 5, 1873. Eli Whitney, inventor of the cotton gin, was born Dec. 5, 1765, and on the same day in 1848 Joel Chandler Harris ("Uncle Remus") was born. Some old timers may remember Emma Abbott, Vesperal, singer who appeared in light opera, who was born on Dec. 5, 1849. On Dec. 10, just two years ago, the French army entered Malacca. In 1893 on that day the treaty of peace between United States and Spain was signed. The pilgrims landed at Plymouth Dec. 11, 1920. This was the actual date, although "Forefathers' Day" is observed on Dec. 21.



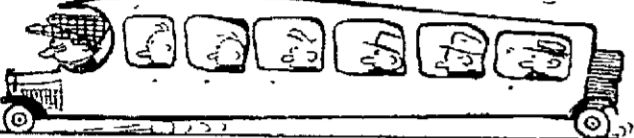
## PAIR ENOUGH

"Mrs. I. Wishard is in Oakland window shopping"—Crockett Signal.

"Don Meek has moved to the farm left him by his uncle"—Marysville Appeal.

"One of those Meeks who inherit the earth"

"I am Gideon," says D'Annunzio. All the more reason to call him Giddy.

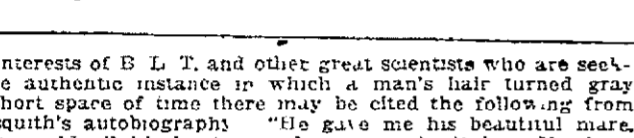


## FORSOOTH, WHAT'S THIS?

"Auto driver wants to drive private car or get on stage."—From San Jose Mercury-Herald.

Which reminds us that "In the Clutches of the Taxi" is a production which may be waiting for this young man.

"Eddie Rickenbacker says it is now possible to leave Oakland and arrive in Los Angeles in two and a half hours," said a news despatch which occasioned a frantic telegram from Fred Reed. "But wholl wants to?"



In the interests of B. L. T. and other great scientists who are seeking for the authentic instance in which a man's hair turned gray within a short space of time there may be cited the following from Margot Asquith's autobiography: "He gave me his beautiful mare, Molly Bawn, sold all his hunters and went to Australia. His hair, when he returned to England two years later, was gray. I have heard of this happening, but have only known it twice. The other occasion, she says, was when news reached a boilermaker that his boiler had exploded on the first trip of the vessel in which it was installed. "My father told me that several men were killed and that Humphrey's hair turned white."

Behold the copper pounds his beat,  
And pounds his barley, too,  
Then mixes in some yeast and malt  
To fashion up a brew.

So far the author of the dictionary has been denied the Hall of Fame, while mere persons who use no more than certain combinations of his words get in with honors.



In the same merry vein we might remark on the appropriateness of the fact that Mrs. Mowry is one of the chief officials at the cat show and that Harry Curry, according to the S. J. Mercury, has been hunting in the rice fields.

The shortage of building material, it is to be expected, will be relieved with the close of the season for making campaign lies.



## This year Yosemite in Winter

Midwinter in Yosemite is one Christmas gift that you and the family will never cease to enjoy.

Yosemite Valley's Winter glory, the snow-peaks of the High Sierras, glittering in the warm sunlight, and the new beauty of famous landmarks, will keep you company in all the years to come.

Best of all will be the sheer delight and pulsing health of living out of doors in Midwinter, in a moderate and temperate climate, yet in the very heart of Winter's most majestic aspects. This means much to business men and even more to women, burdened with the increasing cares of household and social duties.

In automobiles, by saddle horse, or afoot, over open roads and trails, you may visit the many wonder places of the Valley, while Sentinel Hotel, remodelled, with electric heat, private baths and an excellent cuisine, assures you of every comfort.

Make your reservations now for your Winter rest and recreation in

## YOSEMITE National Park

Yosemite National Park complete information service is at your very elbow. Just telephone Kearny 4794 or send your name and address for full information and free literature folder.

YOSEMITE NATIONAL PARK COMPANY  
TICKETS AND RESERVATIONS AT 689 MARKET STREET  
TELEPHONE KEARNY 4794

## ACTIVITIES of WOMEN

(Continued From Page 4-S)

Dabney, Mrs. W. L. Geary, Mrs. Beverly, Hodgehead, Mrs. Maurice Lombard, Miss Lulu Minor and Mrs. Ramsey Professor.

The current events section, Mrs. Koford chairman, will meet on Tuesday.

The cook book is figuring prominently in clubdom this month. The Literature and New Book and Household Arts sections of the Adelphi club are recognizing the place of the manual and will devote Thursday afternoon, December 16, to considering "The Cook Book in Literature." Practical illustrations are announced. Then here comes the Twentieth Century club of Berkeley with an attractively bound volume of famous

recipes which for the benefit of the club treasury they are persuading their friends makes a most happy Christmas remembrance.

The December educational program of the Oakland Federation of Mothers' Clubs is scheduled for Tuesday in the Bacon building when Mrs. S. F. Emery will preside as chairman and the thought will center about the home. Legislation and the Home by Mrs. P. L. Pease and A. E. Thurston, "Philanthropy and the Home" by Mrs. P. L. Pease and Mrs. H. W. Campbell.

Dr. J. Loran Pease chairman of the health and sanitation committee of the board of education, will pre-

sent a survey of the committee findings before the meeting.

The prophecy for the federation theater party on Monday evening, December 13, at the Orpheum, is that a goodly fund will roll into the coffers of the federation. Without favor the proceeds will be divided between the milk and scholarship funds and the treasury which is dedicated to the 1921 convention of the California Congress of Mothers' Clubs.

The County Union of Social Agencies has announced a luncheon for Tuesday afternoon at Hotel Oakland when will bring together an interesting group of men and women to hear Dr. Matthew Marvin and Dr. William Palmer Lucas.

Dr. Marvin, who has for several years been identified with the work of the Industrial and Welfare Commission in the state of Washington, will discuss "International Citizenship."

The New Council of Health and Social Work in San Francisco will be outlined by Dr. Lucas. Reser-

ations may be made by telephone, Lakeside 1515.

Founder's day will be celebrated by Park Boulevard Club tomorrow at a notable program arranged by the charter members. Mrs. F. T. Porter is president of the East Oakland group, whose holiday philanthropies have been manifold.

Wednesday will witness the executive board of the California Congress of Mothers in session in San Jose, when the business for the calendar year will be concluded. Mrs. Harry Ewing State president, has hired the officers and department chairmen to her home city for the December 24th session. Sacramento has been designated as the place of meeting in January.

"So you graduated from a barber college? What is your college yell?" "Cut his lip cut his jaw, leave his face raw raw raw!"

## Odd Bits of Humor

Husband newly married)—Don't you think, love, if I were to smoke, it would spoil the curtains? Wife—That's my wife," replied husband. "You are the most unselfish and beautiful husband in the world; certainly it would. Husband—Well, then take the curtains down."

Mrs. Flatbush—I see a ten-hour bill for domestic servants is now before the California legislature. Mrs. Bensonhurst—It won't work. Mrs. Flatbush—Why not? Mrs. Bensonhurst—are they going to make a law for ten hours?

"How do you do, sir?" saluted the badge agent at the door. "I am offering to the few persons in each community who are of sufficient culture to appreciate it this valuable literary work, which undoubtedly—

Pardon me, but what is the name with the lady at the telephone there? Is she having a bit of a "That's my wife," replied husband. "You are the most unselfish and beautiful husband in the world; certainly it would. Husband—Well, then take the curtains down."

"Mrs. Gaydog is seeking a divorce on strictly modern lines." "What grounds?" "Incompatibility of political beliefs."

"There's a lady up in front who wants to buy an Oriental vase," said the curio dealer's assistant. "Does she look as if she had money?" "No, but she doesn't look as if she had time to haggle." "Good. I'll wait for her myself."

The Second Big Week of Our

# DECEMBER CLEARANCE

## Suits Coats Dresses

Complete Lines of the Finest Apparel  
At Tremendous Reductions

You are doing yourself a great injustice if you fail to inspect this merchandise and study the values we are offering.

This early clearance means that you can choose from lines that are still complete and styles that are new and popular.

## Reductions in Every Department

### 500 Suits

Selling at 1-2 Price

Tricolines, Velours, Duvel de Laine, Broadcloth and Mixtures, both plain cloth models and fur-trimmed suits, now on sale at exactly one-half price.

Present Prices:			
\$29.75	\$33.75	\$39.75	
\$44.75	\$48.75	\$55	\$62.50
\$75	\$87.50	\$98.75	

### Splendid Coats

At Amazing Reductions

Velour, Duvel de Laine, Silvertone, Bolivia, Tinseltone, Chameleon Cord, Evora, Duvelyn, Chamoistyn, in all the popular fall styles, with trimmings of embroideries, stitching or rich furs.

Present Prices:		
\$38.50	\$48.75	\$58.75
\$68.75	\$78.50	\$86.50
\$98.75	\$129.75	\$148.75
	\$196.75	

### Tremendous Reductions on All Dresses

Including Wool Dresses of Tricoline, Velour and Duvelyn, Afternoon Dresses of Georgelle, Salin, Charmeuse and Velvet, and Party Frocks of Lace, Taffeta, and Chiffon Velvet.

Present Prices:				
\$28.75	\$34.75	\$39.50	\$48.75	\$56.75
\$66.50	\$76.75	\$86.75	\$96.75	



SAN FRANCISCO, Dec. 4.—A story has gained considerable currency that Senator Phelan is to be a candidate for Governor. There are a good many who are at least slow to say that it is impossible. His impressive vote for reelection, it seems to be considered, may impel him to stand for the gubernatorial office, just to show that he is by no means a political corpse. But here is something entirely new. The Fresno Herald, published by the Osborns, who recently bought Chester Rowell's Republican, informs us that "gossip is rife in San Francisco to the effect that the scattered clansmen of the submerged Progressives may come up for air and put a ticket in the field at the gubernatorial election in 1922." This paper also says that "the finger of anticipation has actually been pointed at possible candidates, and that finger is said to have swung Fresnoward, with a head on Chester H. Rowell." Rowell is quoted in a way that is also interesting: "I rather anticipate that the Shipping Board appointments will be beaten in the Senate, and have expected just such a result from the start. This attitude will hold not only against the appointees to the Shipping Board, but against all Wilson appointments." In case his expectation is proven true, he will serve only till March 4, 1921. In confirmation of what has already been stated on this page, it is represented that he will sell his property in Fresno and establish himself in Berkeley, returning from Washington during the holidays to settle his family there.

## Governor of the Philippines

Just how stories get started it would be important to know—such stories, for instance, as that President Barrows of the State University has been offered, or is to be offered, the governorship of the Philippines. Such an appointment, to those acquainted with the man and having a comprehensive idea of the responsibilities of the position, seems reasonable enough; but President Barrows has announced that there is nothing in the story, and that he wouldn't accept a political appointment. All the same, it will be fortunate if the next governor is one with the high ideals that the university president is accredited with, and also his experience in affairs. For eight years the administration of these possessions has not been carried out on the high plane on which it was begun. The ideals have not been lofty, and the examples have not been impressive. There has been a lackadaisical governor, one of whose achievements has been a divorce and an undignified marriage. He was appointed in the first place with an accompaniment of declared intent to grant the islands absolute independence. His administration seems to have been permeated with this idea. The stabilizing effect of previous administrations was destroyed, and there is now an organized party, with headquarters in Washington, constantly pulling wires and emitting propaganda to realize that independence that was so recklessly promised, but which it has been found impossible to grant. Some executive head such as Barrows would be very much needed in the Philippines.

## Socially Financed

The story has been so generally circulated that I do not hesitate to repeat it here—that a well-known sugar baron has offered to put up \$15,000 as a fund for social purposes at the national capital to enable a senator to make a social showing, the condition being that the general overlook of such functions as are given shall be exercised by the donor's socially ambitious family. Of course this is no reflection whatever on the senator. It does not include the detail that he has fallen in with such a proposition; but there will be some interest manifested as to what happens next session; and any functions that are pulled off of an ambitious character and beyond a senator's salary are likely to be connected up with this story. It is rather interesting that one of those to give it currency is a close relation of the baron. There is a sort of justification for repeating it in consideration of this fact.

## The Building Industry Choked

You have to go to the New York newspapers to get the particulars of the astounding graft in the building circles of that city. The disclosures started with a theory as to the cause of the recent Wall-street explosion. It was apparently without cause, at least such as would naturally be attributed—that of anarchism. But it has been pretty well demonstrated that it was due to rival organizations of workmen. One was trying to do the other up, and intended to have the bomb explode in an excavation where the successful gang was at work. Robert P. Brindell is referred to as a "labor king," who exploited everybody. On the one hand he made workmen pay for a chance to work, and contractors pay for a chance to bid on jobs. Another malign character is John T. Hettrick, who conducted a sort of

clearing house, through which contractors had to pass their bids before they submitted them to builders. Both these have been indicted and are at liberty under \$100,000 bond each. The situation was almost past belief. A realtor was asked if such a situation could possibly exist here. Unhesitatingly he answered, "Sure! You don't see anything doing in the building line do you, except some movie theaters, which can stand the impost, and two banks. You do not observe any dwellings, or many of them, going up, though the demand is greater than ever before in the history of San Francisco. Many business and office buildings are planned, but no move is made to build them. The grand jury just flicked the edge of things when it indicted several contractors; but it seems to have subsided. Our laws do not provide for a Lockwood committee to come into the city and turn things over. And we have no such able and fearless spirit as Samuel Untermyer to handle the gaff. Perhaps the situation will now improve here, however, as the New York disclosures are enough to make grafters lie low, at least for a time."

## Preferred Politicians

Sheriff Finn of San Francisco and Tax Collector Kelly of Oakland are in preferred positions with regard to Federal jobs. Both were in standing with Senator Johnson, and each got particularly busy in the late election for the Republican candidate. It hasn't appeared that Finn is aspiring, though his name has been linked with United States Marshal Holohan's job. Such talk is not impressive, however, as that isn't much of a job for a man who is now reputed to be realizing \$8000 a year from his municipal billet. Considering Finn's political pull he might aspire to any position that will be going. Kelly is understood to be booked for the mint. It is said to be all signed, sealed and settled, ready for delivery and with no chance for change or reconsideration. For thirteen years he was an employee in the mint. In this connection, Kelly's charmed political vogue is remarked. Things happen and occur to his particular advantage, and without the strenuous effort that others generally have to make to get anywhere. This prize fell into his lap by the simple coincidence of events.

## Beautifying the Ocean Front

Some stir is being made in the direction of beautifying the ocean front. Many folk, John McLaren and others have interested themselves, and there has been discussion before the Board of Supervisors. There is certainly great opportunity in the Cliff House vicinage for extensive work of this kind. Few cities have such a fine and rugged opportunity. But there is open doubt of anything coming of any present effort. There is a question of anything resulting till the city adopts or regains the habit of putting leading citizens in high public office, and retaining them there. As it is at present, the controlling powers are interested in such things as making the billlets soft and the pay inordinate for municipal employees; but such things as the esplanade near the Cliff House, started several years ago and only a small stretch completed, they apparently have forgotten. The small stretch has even been permitted to get out of repair. Yet this would be the primitive start of beautifying the ocean front. Undoubtedly there are men who, under different conditions, would leave requests for comprehensive work such as certainly would be desirable at the End of the Trail, were conditions otherwise; but no such philanthropists are likely to develop as it is.

## Skull and Keys Disciplined

During the campaign it was not considered good form to discuss adversely or closely Amendment No. 12. There was such a sentiment in favor of "heaping the university out," as it was put, that any other view was likely to be construed as a knock. But now that there has been action at the university as to an incident that undoubtedly diverted enough votes to determine the result, something may be said. During the campaign it was not infrequent that one heard reference to the Skull and Keys incident. This was a ribald performance by students belonging to this society. It was of a nature to attract the attention of the college authorities, and of course, accounts of it appeared in the papers. To voters, as many put it, increasing taxation to support such carryings on was not appealing. Of course, the incident stood out in such consideration. It must have seemed pretty bad even at the university, as the fraternity has been ruled off for a year from next January. Immediately after the objectionable stunt was pulled off its effect was feared on Amendment 12, and an apology was demanded of those responsible. It was not satisfactory, to all appearances, and the harsher discipline has been resorted to. The Skull and Keys incident, however, was but one of several that voters seemed to take account of. And undoubtedly the disorders in patriotism that emanated from the institution during the war were remembered. Many university men went over to fight for world democracy, some of whom did not come back; others remained, a few of whom omitted to yield a whole-hearted support to the great effort that

was being put forth by a loyal people. That was also remembered when the voters went to the polls. But these things are now in a way of being corrected, and the defeat of Amendment 12 is really regrettable.

## The Addicott Imbroglio

The Addicott case is making them very weary at the city hall. The latest phase of it is a violent clash between the mayor and superintendent of schools. The latter refuses to change his vote on the dismissal of Addicott. The Board of Education was unanimous in letting out the principal of the Technical high school; but the superintendent being elected by the people while the other members are appointed by the mayor, his status is different, and he seems to consider that he is justified in having a mind of his own. The mayor intimates that if the superintendent doesn't change his attitude the mayor will reinstate Addicott in his own way—which is taken to mean that he will exercise powers vested in him and suspend the superintendent, asking the Board of Supervisors to declare the position vacant. This would drag the supervisors in the mess. Incidentally, City Attorney Lull would be more or less in the crux through having to render opinions as to the legality of procedures, and possibly superior judges would have to adjudicate, and altogether there would be a fine uproar. The mayor would not seem to be necessarily involved in the matter, except through assuming a sort of proprietary attitude toward the Board of Education. This body, excepting the superintendent, is appointed by him and seems to be regarded as especially amenable to his orders. He has demanded that they reconsider their action ousting Addicott, and reinstate him. Three members refuse to obey. He can dismiss his appointees and appoint others, but in the face of the recent popular vote to reorganize the board and greatly modify this prerogative this would be rather overt. So there it is, as nice a row as they often kick up in the municipal government.

## Oregon in the Saddle

The news that evidence has been discovered of organized plots against Oregon in border towns cannot be much of a surprise to anybody who is at all posted in Mexican affairs. It is a certainty that any news of uprising on the occasion of his accession to the presidential office was no surprise to Oregon. He knew there would be such effort. Those who understand the Mexican character know that the accession of any man to the presidency would evoke "liberators." The pacific Madero was slain, the ruthless Huerta was deposed and the treacherous Carranza was assassinated. Before that, the able Diaz was deposed. Those here who had personal acquaintance with him hold that Oregon undoubtedly knows just what he is "up against." Without any doubt whatever he has adopted measures to meet such emergencies, as are inevitable. The important consideration is whether he is strong enough to carry them through successfully. As it looks, he is the man of all who have come to the surface in the recent upheavals to maintain order. And he labors under no delusion as to the methods that must be pursued. All counter efforts will be met with a ruthless hand.

## The Terhune Case

Interest is growing in the singular Terhune case. It will be remembered that Commander Walter J. Terhune was the emergency Governor of Samoa. Against him many charges were brought, such as tyranny in the small things of life—issuing orders against whistling, compelling natives and others to douse their lights when curfew rang, and other martinet edicts, as well as financial irregularities. The charges were laid principally to Lieutenant-Commander Boucher, and were given such credence by the Navy Department as to cause Commander Terhune's displacement and the sending of a court of inquiry to the island. It was headed by Rear Admiral Hughes. As soon as the vessel bearing the inquisitorial body was sighted Commander Terhune committed suicide. The new Governor, Captain Evans, now recommends the courtmartial of Lieutenant-Commander Boucher, and finds no evidence to sustain the charges against Terhune. An American resident of the island, A. A. Greene, is represented by the new Governor to have had a hand in the troubles, and the deportation of whom has been decided upon. It is a singular case, and one which the Navy Department, under its present celebrated control, may not be responsible for, but certainly is not definite in clearing up.

## Auld Lang Syne

The account on this page two weeks ago of burning corn as fuel in a printing office to stall the prairie frosts and winds that prevailed in the region—the writer acknowledging the role of stoker—has brought a letter from one of the successors. There is nobody now connected with the concern who was contemporary of the period. Doubtless they are now so far from burning corn to maintain a working temperature that my recital of ancient history was edifying. The letter is by the "farm news editor," which indicates progress. In my day such farm news as found publicity was brought in by subscribers. The

section has evidently come a considerable distance since the corn-burning era. The town was very much in embryo then. It was a mere cluster of houses on a hill. Now it has a sewer system, a water supply, paved streets, electric lights, and no doubt open plumbing. It has furnished a cabinet officer in a popular national administration and for several terms a member of Congress, besides achieving importantly in other worthy directions. No such primitive way of warding off the weather's rigors as burning perfectly good corn is thought of. Such as may be produced and does not find a market at current high prices is fed scientifically to blooded stock, of which the farm editor takes due and proper cognizance.

## The Case of Dunbar

An instance that ought to afford orderly citizens and humble taxpayers food for thought is that involving Mr. Daniel B. Dunbar. Dunbar holds a job as a city employee. His work doesn't classify with the professions; his pay comes nearer that, being six dollars a day. This is rather out of proportion to his work, which is that of street sweeper. Recently he was caught with a gang of drug peddlers, charged with violating the State Drug and Poison Act, tried, convicted and sentenced to serve 180 days in the county jail and to pay a fine of \$500. He appealed from the sentence and is now free on bail. He sought to resume his place on the street-sweeping force but the foreman refused to permit it. Dunbar appealed to the Civil Service Bureau and was there informed that violating a State law and being convicted on the charge was not necessarily violating the civil service rules of the city of San Francisco and that he could collect \$6 a day for every day he reported for work whether he was permitted to work or not. He was thereupon reinstated. It is an interesting sidelight on how some things are done in this city—how civil service laws are construed for instance. If the construction is legal then it shows lamentable weakness in the laws themselves—in making no provision for the elimination from the payrolls of a municipal employee who has been convicted of a misdemeanor. It is an absurd example of a civil service rule overriding a State law not to consider a street foreman's idea of a reasonable sentence.

## John Brown of Osawatomie

Benjamin F. Giddings, who loyally reads THE KNAVE page and who made himself known on a previous occasion, writes me thus: "I wonder how many of your your readers remembered the second day of December just past as the sixtieth anniversary of the death of John Brown, who died on the gallows at Charlestown, West Virginia, on that date in 1859? Or how many of them think of that martyr except as a crazy old man who attempted to liberate several million slaves held in a free republic, with an army of seventeen men, and was hanged for it? \* \* \* John Brown died that brief December day more bravely than did the Old Guard at Waterloo. He died for noble ends, in the vanguard of freedom, amidst the first rumblings of that mighty storm that had been gathering for more than thirty years, and which was so soon to break forth. \* \* \* To my mind, that simple, rugged and heroic character stands out as one of the great figures in all the country's history." Mr. Giddings favors us with a commemorative poem which was published at the time of the tragic occurrence and has since been republished. It breathes the spirit that animated the North at that time; but as verses are inadmissible to this page its reproduction here will have to be passed up. It is certain, however, that he calls attention to a matter that was not being borne in mind by the generality of Americans.

## A Spanish Author's Subsidence

Attention has been called to the subsidence of Blasco Ibanez, who was hailed a year ago as the great literary light of the time, and whose book, "The Four Horsemen of the Apocalypse," was pronounced the greatest novel of the war. Every review and many news columns were full of him. But all at once he was dropped, with a completeness that few authors, even of less pretense, have experienced. I lately came across a syndicate article in an Eastern newspaper that was the veriest pot-boiler, and it led me to wondering whether the Spaniard is away off his pedestal, or merely gathering up whatever shakels are immediately possible. It will be remembered that he "reported" the Mexican revolution that drove Carranza from power, also the national conventions, in which latter work he was pitted against American newspaper men, not at all disadvantageously to the newspaper men. It is not impossible that the subsidence of interest in his serious work is due to the cheapening of himself in his efforts at reporting.

## Chief of Police White

Chief of Police White's death at 42 was most untimely. He had hardly reached the zenith of his usefulness. Appointed by Mayor McCarthy nine years ago, with no experience in police work, and at a time when the department was rent with political and factional distractions, he applied himself, straightened out a disordered force, became the bulwark of succeeding regimes, and withstood all subsequent political disturbances.

He was perhaps the most efficient police head this city ever had. He was trusted by the law-abiding class, and duly respected by the "submerged tenth." And through the transformations of nine and a half years in the city government, he maintained an ascendancy that resulted in the greatest service that was practicable. Possibly no police force is perfectly homogeneous, but Chief White leaves that of San Francisco more nearly so than it has been in recent times.

## California and the Cabinet

Washington correspondents are quite busy these days in organizing President-elect Harding's cabinet. This is an extreme statement, and should be modified, to the extent of putting it that they are freely discussing probabilities, possibilities and aspirants. California is faring well in these discussions. Julius Kahn is given the inside track by one correspondent, whose sizing up of the general situation commands consideration. Congressman Kahn is especially in focus aside from his popular record because he is the chairman of the House Committee on Military Affairs, which position he maintained through the war and under a Democratic administration. Albert Lindley of the San Joaquin has been suggested for Secretary of Agriculture, and John H. Rosseter of San Francisco is considered an availability for Secretary of Commerce or the Treasury. Congressman Nolan is being pushed forward as a suitable appointee for the portfolio of Secretary of Labor. His candidacy is mentioned by correspondents but not dwelt upon. However, he has the backing of organized labor. Still there are no strings on the incoming President. He will not have to please or placate or "recognize" persons or factions in order to retain political alignments, and what seems likely to happen may be wide of what does happen. Herbert Hoover is also mentioned, and there is a consensus that his selection for a cabinet position would be a popular move. He is of independent means and possesses a genius for organization and a disposition to employ his talents in those great humanitarian affairs that few have the ability to manage, and fewer still are inclined to take up. There seems a good chance of California being represented in the new cabinet, as it was represented to its advantage in the old.

## The Gasoline Situation

Andrew J. White of San Francisco has been talking to the Washington Post and paints the fuel oil situation here in sombre colors. He says the consumption is outrunning the production 10,000,000 barrels a year. This situation has been disclosed by a special committee of the San Francisco Chamber of Commerce. It is explained that the committee "was not actuated by a desire to throw a scare into the market and boost prices," but to suggest a means of relief. Among the suggestions is the electrification of railroads, the regional delivery of fuel oil, more extended use of Mexican fuel oil on vessels, decrease of exportation, use of substitutes, installation of fuel-saving equipment, encouragement of prospecting for new deposits by Federal legislation and greater support and encouragement of hydroelectric power development. An important disclosure is that railroads now use 57 to 40 per cent of the California supply. We in California have not known that the situation is as bad as that. Not only has the price not been advanced, but it has been reduced a trifle in certain cases quite recently. If there was such a dire situation as is here represented the price would be climbing at great strides, it would seem.

## Old Californian Harks Back

Dr. H. K. McClelland, a well-known physician and raconteur, has issued a pamphlet containing accounts of some of his experiences. He has been a citizen of California for fifty years, and in that time has pretty well ranged the State, participating in many interesting occurrences. One of these concerned the notorious outlaw, Vasquez. He relates that while hobnobbing with George A. Bears, a reporter on the San Francisco Chronicle, word came that Vasquez and his band had robbed Coyote Holes, which is down in Kern county. Bears was detailed to get the story, and the doctor accompanied him. Arriving at Coyote Holes they found that the principal victim had been Mr. Belshaw, father of the late Senator Belshaw, whose watch and money were taken. The landlady of the eating station saved \$500 in gold by dropping it and kicking dust over it. Word coming that the outlaw band was on its way to Panama, a Mexican settlement near Bakersfield, they went thither. The day being hot they took shelter in an orchard and were hiding themselves by eating apricots when they heard gun-firing, and looking through a hedge, saw the bandits besieging the store of the settlement. The proprietor had left things in charge of a subordinate, and himself sought a quieter retreat. The reporter and the doctor, it is safe to surmise, did nothing to disclose their presence. After drinking their fill of liquors and no doubt taking such things as they found, the marauders departed. A few days afterwards Vasquez was captured by Harry Morse's posse, and that was the last of the Mexican outlaws in California.

# FOUR NATIONS THREATEN TO BOLT LEAGUE

**Canada, Australia and New Zealand Backing Argentina in Demand Assembly Take Prompt Action on Changes**

### Schism Opened Wider When Delegate Offers Motion to Eliminate Article Ten

By HENRY WOOD.  
United Press Staff Correspondent

which threatened it with possible disaster. The Argentina delegation has withdrawn from the assembly. Canada, New Zealand and Australia have swung to the support of Argentina.

There is no knowing where this will halt," Arthur Balfour, British representative, declared in an agitated manner to the United Press representative.

worried expressions. Many conferences were scheduled for the week end in an effort to agree on a line of action before Monday's meeting.

**DELEGATES FEAR  
NEW WORLD BOLT.**

Several delegates said that when

they feared would happen had happened; that the new world was arraying itself against the old world of ideals and ideas. Many well informed delegates were admittedly alarmed fearing that the whole league structure built up out of the

The breach was opened when this Argentines absented themselves from today's session on the ground that President Paul Hymans had unjustly overruled the vote of Honoré Pueyrredon against the Spanish.

Pueyrredon refused to return unless four amendments introduced by the Argentine delegation were passed.

The schism was opened wide when Charles J. Doherty, minister of justice of Canada, introduced a motion to eliminate Article 10, which has been described by President Wilson as "the heart of the covenant." Under the article, any member of the league who was guilty of aggression would be liable to automatic expulsion.

**CANADA DETERMINED  
TO BACK ARGENTINA.**

The Canadians were understood to be thoroughly determined to force their measure through, notwithstanding the opposition of the United States.

C. N. Rowell, of Canada, exploded a bomb when he declared he would back up Pueyrredon and attempt to secure action on Argentina amendments. The Australians an-

New Zealanders swung into line and threw their support to Argentina. There were the wildest conjectures as to what would result from the bolts and the threatened bolts. With Latin-America, Canada, Australia and New Zealand trembling on the verge of joining the possible

"The withdrawal was on my initiative, but in full accordance with the wishes of my government," said Dueserredon. "We will remain at Geneva."

eva until Tuesday, winding up our affairs. Then we will leave, unless the assembly passes our amendment. We will not be present Monday."

### ADMISSION OF ALL COUNTRIES DEMANDED

The amendments introduced by the

Argentine provide for admission of all sovereign states to the league for admission of delegates from small states which are not entitled to full membership, for election of the council by the assembly, and for the permanent international tribunal to have compulsory jurisdiction.

The trouble which now seems to threaten the league started when the assembly had before it a motion to refer all amendments to a commission and take no action on them until 1921. This was considered de-

United States would want certain changes made in the covenant if it came in, and leaders did not want to make changes at two sessions. When the proposition of deferring amendments came to a vote, Pueyrredon cast

Ulymans ruled that a unanimous vote was not necessary in such procedure, and therefore the motion prevailed in spite of Argentina's adverse ballot. Pueyrredon contended it was not a matter of procedure, but he was overruled by Ulymans.

**THAT DEMAND FOR  
PASSAGE IS MADE**

Rumors that Argentina would withdraw were circulated shortly afterward. At this morning's session, the Argentines failed to appear, although Pueyrredon denied

they had any intention of withdrawing. A short time afterward, however, he notified Hermans that the delegation had withdrawn. Meanwhile, a number of other delegations had unofficially expressed sympathy with the Argentines, and there was

considerable sentiment in favor of reopening the question. It was understood that this was to be done, but when Hymans called on Pueyrri, to advise him of it, he was met with the flat demand for passage of the four amendments.

At today's plenary session, the first commission presented a report signed by Roweell, of Canada, and Viviani, of France, with regard to the important questions of relations between the assembly and the council. The report urged the assembly to adopt the following definition of the re-

(Continued on Page 4, Col. 2)

## SHIP SUBSIDIES NEED OF NATION, STATES HARDING

By RAYMOND CLAPPER  
United Press Staff Correspondent.  
NORFOLK, Va., Dec. 4.—President-elect Warren G. Harding ended his vacation when he docked at Newport News today and plunged into a crowded day more strenuous than campaign days.

Five speeches, inspection of ship-building yards at Newport News, the navy yard at Norfolk made up his busy day.

His speeches contained little he had not said before and he avoided for the most part current issues. "I cannot talk politics tonight," Harding said at the Norfolk tabernacle. "You elect a president and then for four months place him where he must remain in a state of inebriated desuetude or face embarrassment."

Harding came out for ship subsidies provided the LaFollette seamen's act is retained.

"If the LaFollette seamen's law represents the conscience of America, and I believe it does," he said, "I will support it."

"I am no superman; I am just an ordinary fellow American. I should hesitate to approach the responsibilities of the presidency if I did not believe the American people with all their hearts were with me."

Throughout all his speeches here today, Harding earnestly pleaded that sectionalism be ended.

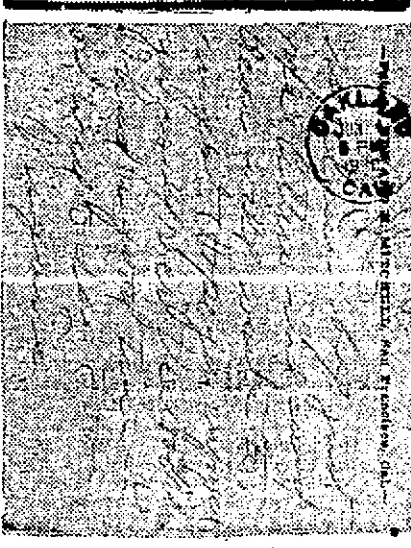
After reviewing the enlisted men at the naval base here this afternoon, Harding made a brief talk to the bluejackets. No nation, he said, can hope to be eminent without a naval establishment adequate to protect its interests.

"I want a nation righteous in purposes, righteous in commerce and then everlastingly determined to protect its commerce and its rights."

Harding said he only speak as a private citizen, but I have in my heart the pride of a private citizen in such a representation of American manhood."

**HIGHER RATES REFUSED.**  
WASHINGTON, Dec. 4.—The Interstate Commerce Commission today suspended proposed increased rates on fruit jars and glasses from points in Oklahoma to Texas to destinations in Louisiana, Mississippi, Tennessee, Kentucky and Alabama until April 1, 1921. The proposed increase would amount to about 20 cents per hundred pounds.

## Confession of Mrs. Clark to Police Is Bogie Man Her Attorneys Would Ban



MRS. VIRGINIA CLARK and the house of tragedy on Eighty-ninth avenue. Below, FRED DE LUNGO, alias Fred J. Long, whom the district attorney would link with her in a death plot. The postcard which is addressed to him from Oakland and is signed "Virginia," was written last June. It reads: "My Dear Boy. Just rec. letters and card, dear. Will write tonight. Hope you enjoyed yourself over the holidays. I had a good time, but tired to day. Love, Virginia."

For two weeks District Attorney Ezra Decoto and his forces have attempted to prove to a jury before Superior Judge James G. Quinn that Mrs. Virginia Clark shot her husband

in cold blood on the morning of August 15 in their home at 1512 Eighty-ninth avenue. But the question is not answered. Did Mrs. Virginia Clark fire four

shots into her husband, place the revolver in his hand to indicate suicide, and then cry out for help? Did Chester Clark kill himself twice, firing a bullet through his heart and then through his head? Did a third party kill Clark? Those are the only three possibilities.

The district attorney, Police Inspectors Robert Tracy, Rossick and McSorley, Chief Lynch, Captain Jas. P. Drew and Deputy District Attorney Frank Shay declare that Mrs. Clark killed her husband for his \$2000 life insurance to be free to go back to her lovers, Fred J. De Lungo, convicted of killing Woodcock, in the East.

**CONFESSION IS PIVOT**  
When the trial is resumed Monday all the power of the district attorney's office, the police department, and of Clark's friends and associates will be combined to force Mrs. Clark's confession, made August 17 in the county jail, into the records before the jury. Judge Quinn will then decide whether Tracy may relate the story that Mrs. Clark told in the matron's room at 9:15 that morning to himself and Inspectors Rossick, McSorley and Marion Baxter. And if the temporary barrier raised by the skill of Attorney C. A. A. McGee is broken down, a flood of evidence, supported by many voices, will pour down upon the woman.

Tracy will tell how Mrs. Clark, after asking Matron Baxter to see an officer, came before the inspectors and in an embarrassed, faltering tone said she wished to make a statement. Rossick and McSorley will support Tracy's testimony, relating how Mrs. Clark admitted she shot her husband while he pleaded for his life, because his actions "disturbed, sickened and nauseated" her.

Fourteen-year-old Gertrude Clark, daughter of the deceased, will relate how kind her father was to her stepmother.

"He treated her as if she were an angel," this child told the district attorney.

**DISCLOSURES TO COME.**  
Locked in a safe in the private office of District Attorney Decoto are many big envelopes filled with letters, postcards and pictures which Mrs. Clark received through a post-office box in Elmhurst, Ill.

In this same "safe," it is reported, is the much mooted "second confession," said to have been made to examining physicians and prosecutors in the county jail. What new revelations this safe will give forth at the proper time is a mystery. Who Decoto is asked he only smiles.

But in Decoto's collection is a letter from Jimmy Woodcock, 1063 Broad street, Hartford, Connecticut, in which he says to Mrs. Clark:

"You can get back to me without doing what you were going to do. Don't do it, dear, unless you get a very good chance to get away."

Formidable and efficient for the defense stands a battery of attorneys consisting of McGee, Attorney Ryan, Thomas L. Lennon and David Gilman fighting to prove the latter two of the three possibilities that Clark either killed himself or was killed by a third party. If they are forced finally to admit that Mrs. Clark shot her husband, they will rely on the defense that it was justifiable homicide, committed by a person temporarily insane.

**SHOWDOWN DUE MONDAY.**  
For two days the defense has successfully objected and argued, keeping the "confession" story of Inspector Tracy from being introduced. Monday morning Tracy either goes on the stand and tells what Mrs. Clark admitted or the entire fabric of the prosecution's case will be tipped wide open by an adverse decision. Judge Quinn will decide.

That Mrs. Clark's father was declared feeble minded at the Charleston penitentiary, is a defense alibi. Dr. J. Don Ball and other alienists will be called to prove that the woman is mentally diseased. It is rumored that Chief of Police Vollmer of Berkeley is interested in the case and may bring forward theories deduced by scientific criminal investigation.

If you see it in The TRIBUNE tell them so.

## TERMINAL ROW WILL ESTABLISH STATE'S RIGHTS

(Continued from Page 1)

and announced its determination to force action by its own means.

If the railroad commission does not change the order now in effect that the joint use of tracks shall continue until the final decision, the Santa Fe will have to continue to use the Southern Pacific rails and terminal in Oakland. Should the terminal be without means to reach the terminal here, and should the Southern Pacific force it off the mole on December 19 it will be in no better condition. The Santa Fe would then be powerless to obey the commission's orders and the commission would be obligated to enforce some kind of action in order to maintain its rights. This, it is said by attorneys might be an injunction, might be contempt of court proceedings, or might even be a resort to police powers.

W. B. Trull, agent for the Santa Fe at Richmond, yesterday received orders from General Manager I. N. Hubbard through E. W. Lupton, superintendent of terminals at Fresno, that Trull should hold himself in readiness to begin operation of the Oakland terminal at 12:01 on the morning of December 11. The order did not say that the terminal would be operated but only provided for its use.

The contingency that the Southern Pacific mode situation results in injunction on December 20, Trull said he was ready.

With these facts involved it will be seen that any controversy between municipalities as to the location of the terminal is relegated to an unimportant position; the very powers of the commission are at stake. As the commission's right to order the terminal in joint use is predicated largely on a question of public service and public convenience, testimony that such a use will benefit or mitigate against service and convenience is admissible and will feature the remaining days of the hearing. The Southern Pacific contends that, with 11 outgoing and 41 incoming trains a day its tracks and yards are so congested that it cannot accommodate the five incoming and five outgoing trains of the Santa Fe.

Oakland is attempting to show that the greater part of the Southern Pacific business on the mole is electric line business, and that there is room for expansion and new rails to handle the steam rails. It has also been suggested that the city may be willing to grant the Southern Pacific certain waterfront lands to be used for additional rails in case the Santa Fe remains.

**LOS ANGELES TERMINAL LIVES WITH COMMISSION**  
The first outside appearance filed with the commission was that of Burke Corbett of Los Angeles, who represents the terminal interests in that city. "It appears as a matter of the court," he said, "and believe that the commission has full jurisdiction in the case." He has refused to make any extended comment, but admits that if the commission is held to be without powers that considerable effect will be felt in Los Angeles and that vast sums of money are involved.

Carried along with the case, although it is not one to beset the railroad commission at this time, is the matter of rental charged by the Southern Pacific to the Santa Fe. These rents, says the Santa Fe, were jumped from \$50 a train to about \$250 a train since Federal control ceased and after the lower figure had obtained for some time under private control. It is a matter of \$180,000 a year rental and which the Santa Fe disputes and will insist upon a hearing or investigation before settling.

The hearing will be resumed tomorrow at 10 o'clock in the railroad commission's rooms in the Flood building in San Francisco, when various Southern Pacific employees will be heard as to the alleged congestion of yards and facilities. Next Friday, at midnight, is the time set by the Southern Pacific for the removal of the Santa Fe from its terminal.

**"77" FOR COLDS**  
One of the advantages of "Seventy-seven" is that it goes direct to the sick spot, without disturbing the rest of the system, it never upsets the stomach or the digestion.

To get the best results take "Seventy-seven" at the first sneeze or shiver.

"Seventy-seven" breaks up Colds that hang on.

Doctor's Book on the treatment of "Every living thing" mailed free.

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**3 Big Meals a Day But Still Thin**

Why is it that so many people who eat three hearty meals a day are so thin and emaciated? It is not because they do not eat enough, but simply because they require more natural phosphate and iron in their system than food alone is able to supply.

It is really remarkable what Blood-Iron Phosphate will do for such people. It strengthens their nerves and enriches their blood, puts the bloom of health into their cheeks and best of all, it enables them to put on pounds of solid, healthy flesh.

Even elderly people who have tried Blood-Iron Phosphate say it makes them feel from ten to twenty years younger and its benefit is as lasting as it is certain. As it is sold under a binding guarantee of satisfaction or money back there can be no reason why you should not go to the Owl Drug Co. or any other drug store and get enough Blood-Iron Phosphate for a three weeks' test today and no gain that surpasses energy and time.

dominating force in success which go hand in hand with success. It costs only \$1.50 if you are pleased—nothing if you are not delighted—Advertisement.

## ROBBERY PLOT IS LATEST CLEW IN MURDER OF HUNT

SAN FRANCISCO, Dec. 4.—Fredrick Hunt, ice-cream delivery wagon driver, who was murdered today in the basement of the Hippodrome theater, 189 O'Farrell street, had been accosted by a strange man at the theater for several days during the past week, according to the story of his wife, Mrs. Mary Hunt, who lives at 1221 Stevenson street.

Hunt was killed at noon when a thug struck him over the head with an iron bar four feet long. At the coroner's autopsy this afternoon it was disclosed that the murderer had tried to strangle Hunt by forcing the bar down his throat. The man went into the theater at 12:45.

About ten minutes later William Cold, proprietor of a nearby O'Farrell street store, saw a heavy-set man apparently about 45 years of age run out of the theater and up the street. He went to the theater to investigate, and with a janitor they went into the basement where Hunt's body was found with the bloody iron bar lying near it.

**MURDERER ROBBED BODY**  
Hunt had been robbed of some currency and \$17 in silver belonging to his employers, and a small amount of change which his wife had put in his pocket money when he left for work in the morning.

Hundreds of shoppers passing O'Farrell street, passing in a steady stream while the murder was being committed under their very feet, and the murderer has thus far made good his escape. It is one of the most daring recent daylight crimes committed in the city.

Mrs. Hunt told police this afternoon that her husband had casually remarked to her that for the past several days a man with whom he was not acquainted had spoken to

him when he delivered ice cream to the theater. The fragmentary description which he had given her is that the man was middle-aged and heavy-set, corresponds with that of the man seen running from the theater.

It is the police theory that this man is the one who murdered Hunt. In an interview with the manager of the ice cream company for which Hunt worked, it was suggested that the brief description "tallies somewhat" with a former employee of the ice cream company who had had the territory which has been worked by Hunt.

**ELECTRIC LIGHTS LOOSENED**  
Police investigation has also established that the electric lights in the basement had been loosened in their sockets in order that it would be impossible to quickly light up the basement by turning on a switch.

All the evidence in the hands of investigators tends to show that the crime had been planned for some time in advance—possibly several days, certainly several hours.

According to Gold, the man who ran from the theater, although of large build physically, had a thin, emaciated face which had the characteristics of a dupe fiend or cocaine user. Gold says he is muttering something under his breath and that his hands clutched repeatedly. The man acted in every way as if he were in mortal dread that some pursuer would overtake him.

Hunt had gone into the basement to deliver some ice cream and to secure some empty containers from the supply room of an ice cream and candy store operated as a concession at the vaudeville house.

He is 35 years of age and married, but leaves no children.

Alhport & Rasmussen, 1444 San Pablo—Advertisement.

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or spoil it. They complete or destroy the effect you want to produce. Watch that person who is the center of attraction. And you'll find her pleasing appearance caused by teeth. Good teeth draw friends and success to your side. A little dental work by Dr. Barber will give you magnetic power and beauty. At his prices you can hardly afford to delay.

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WATCH HOUSE  
Watch Inspector for Santa Fe, S. F. S. Ry. and S. P. Terminal. Our beautiful stock of watches must be seen to be appreciated, and when we have explained to you how our watches are manufactured and proven to you they are the best value for your money you will readily see you are making no mistake in making your friends and relatives presents of watches. You can rest assured you are giving them a lifetime gift of perfect satisfaction which grows dearer to them as the years go by. 1129 BROADWAY.

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for wise givers to choose from.

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65c to \$3.50

**WOOL AND SILK MUFLERS**  
\$1.00 to \$8.50  
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\$1.50 to \$5.00  
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50c to \$1.00  
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SHAWL COLLARS  
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**EXTRA FINE QUALITY**  
**BLANKET TO ROBES \$17.50**  
BEAUTIFULLY TRIMMED

**24c STAMPS WITH ALL PURCHASES**



**SHIRTS**  
In MADRAS...\$2 to \$3.50  
In SILK STRIPES...\$5  
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**INITIALED HANDKERCHIEFS**  
IN XMAS BOX  
25c each...Box of 6 \$1.50  
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**PURE SILK HOSE**...\$1.00 to \$2.50  
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**COMBINATION SETS**  
of Garters and Armbands  
50c to \$1.00  
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**SMOKING JACKETS**  
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**PLAID TRIMMED COLLAR, CUFFS AND POCKETS, SILK CORD TRIMMED** \$10

**EXTRA QUALITY HEAVY CLOTH, SILK FLAT BRAID AND CORD TRIMMED JACKETS** \$12.50 to \$15.00

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S. & H. Green Stamps With Every Purchase

**Livingston Merchandise Orders**  
The pleasure of receiving a gift—and the pleasure of selecting exactly what the recipient wants!

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GRANT AVENUE GEARY STREET  
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Sale begins Monday at 9 a. m.

**December Reduction Sale of Dresses! Dresses!**

Monday morning you can select from the largest assemblage of smart dresses on the Pacific Coast—at reductions that will far surpass your expectations! Every mode of Winter—styles for Street, Afternoon, Dinner and Evening wear. Shop early!

**Wools**  
Including—Tritone, Poiré Twill, Serge, Jersey, Velour, Duvelyn.  
\$29.50, values to \$49.50  
\$39.50, values to \$75.00  
\$49.50, values to \$85.00  
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**Silks and Velvets**  
Including—Meteor, Satin, Georgette Crepe, Laces, Taffetas, Nets; Velvet and Velveteen.  
\$29.50, (silks only), val. to \$49.50  
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**Evening Dresses**  
A charming originality of styles—fine fabrics and novel decorative touches. Combinations of Chantilly Lace and Satin, Georgette and Net, Taffeta and Velvet.  
\$29.50, values to \$45.00  
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In addition, we offer selected models—  
**Exclusive and Beautiful Evening Gowns**  
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**KI-MOIDS**  
(TABLETS or GRANULES)  
**For INDIGESTION**  
Take dry on tongue or  
with hot or cold water.  
**QUICK RELIEF!**  
Price, 25-50-75¢  
MADE BY SCOTT & BOWNE  
**MAKERS OF  
SCOTT'S EMULSION**

**Adler-i-ka  
Again!**  
"I had stomach and bowel trouble for three years and found no relief until I tried Adler-i-ka. Now I sleep good at night, have a good appetite and good digestion and feel like a new man." (Signed) Neal Taylor.  
Adler-i-ka acts on BOTH upper and lower bowel, removing foul matter which poisons stomach. Brings out all gases, relieving pressure on heart and other organs. EXCELLENT for gas on the stomach or sour stomach. Removes a surprising amount of foul, decaying matter which you never thought was in your system and which nothing else can dislodge. TENDS TO CURE constipation and, therefore, appendicitis. Adler-i-ka surprises those who have used only ordinary stomach remedies. Osgood Bros., Advertisers.  
If you see it in THE TRIBUNE, tell them so.

# FOUR COUNTRIES THREATENING TO ABANDON LEAGUE

(Continued from Page 1)  
The assembly are invested with particular powers and duties, and neither has jurisdiction to render a decision in a matter expressly referred to the other. The assembly has no right to modify or reverse the council's decisions on matters within its exclusive jurisdiction. The council must report yearly to the assembly.  
Serbia, Bolivia and Venezuela replied today to the invitation extended to all nations to mediate in Armenia. They said they sympathized with the proposition, but they were unable to undertake it themselves, urging that it be entrusted to a single great power.  
**OPPOSERS IN SENATE SAY, "I TOLD YOU SO."**  
WASHINGTON, Dec. 4.—Argentine's decision to withdraw from the assembly of the League of Nations called forth varying reactions in Washington today.  
The action of the South American republic furnished anti-league senators and reservationists with the text for statements which belied down, amounted to "I told you so." Administration senators were silent.  
Senator Borah, leader of the ir-reconcilables, predicted Argentina would be supported by other American countries and by some European members.  
Senator Lodge, leader of the reservationists, commented that it appeared "some other nations" were beginning to see the flaws in the league which we discovered two years ago.  
Senator Ashurst, of Arizona, a Democrat said: "So passes all worldly glory."  
"The inevitable disintegration has begun sooner than I anticipated," said Senator Knox of Pennsylvania.

# Revised Tariff Schedule Can't Be Much Higher, View

(By United Press)  
WASHINGTON, Dec. 4.—Republican congressional leaders in general have come to the conclusion that no huge sum can be raised by enacting a high protective tariff. Although Senator Curtis of Kansas recently proposed a billion-dollar tariff, and Representative Fordney of Michigan, chairman of the ways and means committee, says he plans to raise a half billion dollars from customs, the prevailing opinion in the Republican ranks is that the revised tariff schedules cannot be much higher than at present.

# ALASKA FUR CATCH TO BE VERY LIGHT

VANCOUVER, B. C., Dec. 4.—Fur catches will be very light this winter in the Yukon territory and Alaska, on account of a recent drop in the skin market, according to reports from the north. The number of men on the winter trap lines, it is said, will be considerably less than last year.  
News of the price drop reached the north early in the summer and many northerners who generally prosper in the summer and trap in the winter spent all the time they could looking for gold with the intention of working this winter.  
**ALAMEDA WOODMEN DANCE.**  
ALAMEDA, Dec. 4.—A dance and special drill was staged by the drill team of Spruce Camp, Woodmen of the World, tonight in Woodman hall, and nineteen candidates were initiated. The affair was preliminary to the farewell to Leap year dance which the lodge will give toward the end of the month.

# HARDING TO FACE FLOOD OF QUERIES ON NEW CABINET

(Continued from Page 1)  
publicity when he presents his annual message to Congress. It will not necessarily be his own sons, however, for he will be President of the United States during the life of this session of Congress, which expires at noon March 4. The main interests in President Wilson's remarks to Congress centers in the query whether he will discuss the League of Nations or perchance send the treaty of Versailles back to the Senate.  
Officials of the administration think the President will not fall during the session, whether he avails himself of the first opportunity or not, to lay at the door of the Senate's failure to ratify the treaty certain distressful conditions in Europe and unsettled economic and industrial affairs at home. Republican Senators declare they will meet him on that issue by pointing out that his own party followers in the Senate were mainly responsible for rejection of ratification last session, after the Senate by bi-partisan vote had adopted reservations to the covenant of the League of Nations.  
**FARMERS WILL MAKE DRIVE ON CONGRESS**  
Probably the most dramatic feature attendant upon the first week's session of Congress will be the "drive" which friends of the farmers are to make for aid to the agricultural interests of the land. Runnings of the discontent of the farmers have been heard, increasing in volume, for several weeks past, and in the last few days have attained proportions calculated to attract the attention of the entire nation, especially as the storm will break in Congress.  
A committee of governors of states, appointed by the conference of gov-

ernors held in Harrisburg, Pa., last Wednesday, will after a survey and report to the Washington lay before the government and Congress the appeals of the farmers and a statement of conditions as they outline them. Governors Harding of Ohio, E. B. Tamm of Virginia, Holcomb of Connecticut, Parker of Louisiana and Goodrich of Indiana were designated to make the survey and will be on the committee to lay the findings before Congress.  
During the last week one of the large farmers' organizations was in session in Washington, going over the same subject and preparing its findings. At the same time the committees on agriculture of the Senate and House had the subject under consideration. So, when the President's message has been presented and the House and Senate get down to routine business, the case of the farmers will occupy the attention of Congress to the minimum. The intensity and aggressiveness of this prospective movement in behalf of the agricultural interests will probably come as a surprise to the public at large, and the conditions, as set forth, may cause something of a shock.  
**VIGOROUS DISCUSSION OF MEASURES LIKELY**  
The measures likely to be proposed for relief will unquestionably be challenged and cause debate and vigorous discussion. The case, as it will be presented to Congress, will relate that the farmers find themselves caught in a falling market with surplus crops on hand, which they claim they could not move when prices were high because of lack of transportation facilities; that they are experiencing difficulty in securing adequate credit and that if this condition continues they will face the contingency of being unable to plant sufficient food crops in the future that the country may face near famine.  
The relief asked takes several forms. One proposal is to revive the war finance corporation, another would have the federal reserve system to extension of credit, another to form either public or private corporations on a mammoth scale to credit to Europe so that agricultural products can be purchased abroad. There are innumerable measures for other forms of aid. Starting with the practical certainty that Congress will be disposed to do anything that promises to be feasible and practicable for the farmers, it is yet likely to be true that Congress will move cautiously and only after investigation and the placing of responsibility for the present plight of the farmers.  
Congressmen from the commercial and industrial centers, it is said, will ask how far the farmers may have been to blame in deliberately withholding their products. This question will be directed especially to the cotton growers, it is said, induced by the reports of organized attempt to keep down distribution and restrain future production. Another point which congressmen from the non-agricultural states would like cleared up, they say, is, who is getting the margin between the ruinously low prices the farmer is receiving for his produce and the high prices which the consumer is paying for what he buys for his table. The farmer complains that he is raising hogs at a loss and there is complaint in the cities that the breakfast table bacon and ham and butter and eggs are at top-notch figures. Who is getting the difference?  
**SITUATION IS MOIST ACUTE, FARMERS SAY**  
One objection which will be raised in Congress to reviving the war finance corporation is that efforts of Congress are pledged to the abolition as speedily as is possible of all the war branches. The farmers for their part insist that their present crisis is more acute than the one raised by the war and that they need financing now more than ever before. The federal reserve board, the financiers say, is not prone to look approvingly upon further inflation of credit, since all its efforts for the last six months have been directed to deflation.  
Secretary of the Treasury Houston, addressing the bankers' convention in this city recently, said: "The treasury has no money to lend and no money to deposit except for government purposes. It is not in the banking business and should not be. It is borrowing money periodically to meet current obligations in the intervals between."  
The latest bulletins of the federal

reserve board discussing the farmers' troubles disputed the contention that the farmers are being denied credit.  
"The board is advised," the bulletin says, "that credit has been available steadily for the successive seasonal requirements of agriculture as well as for the needs of commerce and industry and that there is not ground for expecting that its availability for these purposes will not continue."  
The statement goes on to say that the leading banks representing 70 per cent of member bank resources have reported to the board that between January and October they have "increased their loans for agricultural, industrial and commercial purposes by an amount exceeding one billion, eight hundred millions of dollars."  
**MAIN MARKET FOR RAW PRODUCTS IS AT HOME**  
The disturbances in prices and demand," the bulletin continues, "which have recently manifested themselves in markets for various agricultural and other commodities, not only in the United States but in other countries, are inevitable and unavoidable consequences of the economic derangements occasioned by the world war. The United States continues to have a heavy volume of exports, although foreign demand for certain agricultural staples somewhat has decreased. But the chief market for our raw manufactured products is at home and in regular course moves from producers to consumers. The recent census reflecting our population at 105,000,000 emphasizes anew our capacity as consumers irrespective of the demands of other countries."  
What the politicians are afraid of in these prospective concerted movements in behalf of the farmers is that if relief is not afforded the agricultural interests in the full measure demanded, further political unrest and agitation may extend from that class. Yet these politicians who are in Congress and who shall be in place of authority in the new administration, will have to consider cold facts and figures of government resources, burdens of government, fixed charges of appropriations and all those things. And, looking at everything, the financiers say, stands the bog of continued inflation of credit from which the country is now suffering and trying to be relieved through deflation, and upon which the lowering of the cost of living largely depends.

**Have that  
Suit Now!**  
Don't wait another minute—you should have it—with Cosgrave's Credit Service there isn't any reason why you shouldn't—A FEW DOLLARS DOWN and you may choose from this season's smartest styles—at prices that are exceptionally low.  
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—THE Gift For "Her"—

This positive designation is justified by the fact that toilet article sets are practical as well as dainty, attractive and delightful in odor. The various combinations are made up from personal charm necessities such as Perfumes, Toilet Waters, Talcum Powders, Face Powders, Sachet, Soaps, etc. In the list below you will find the names of world-famous perfumers, both foreign and domestic.

Red Feather Sets.....\$2.50	Colgate's Florient Sets.....\$4.80
Djer Kiss 3-piece Sets.....\$2.75, \$3.25 and \$5.00	Vernice Sets.....\$10.00
Djer Kiss 4-piece Sets.....\$4.00	Leone Sets.....\$5.00
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Hudnut's Three Flower Sets.....\$2.50 and \$5.00	Varna Violet Sets.....\$4.00
Hudnut's Violet Sec Sets.....\$2.00	
Hudnut's Gardenia Sets.....\$3.00	
Vivaudou's Mavis Sets.....\$2.00 and \$3.75	
Vivaudou's Lady Mary Sets.....\$6.50	
Vivaudou's Lilas Arly Sets.....\$12.00	
Palmer's Garden Glo Sets.....\$8.00	
Colgate's Eclat Sets.....\$3.75	
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### Perfumes

(Original Bottles)

Piver's Perfumes.....\$2.20
R. & G. Perfumes.....\$2.00
R. & G. Violette de Parme.....\$1.75
R. & G. Fleurs de Armour.....\$7.50
Houbigant's Ideal.....\$4.25
Houbigant's Quelques Fleur.....\$5.25
Houbigant's Couver de Jeanette.....\$3.25
Violet Ambre Royal.....\$3.50
Korke's Dier Kiss.....\$2.00, \$2.85, \$3.75
Mary Garden.....\$1.25 to \$3.50
Guertain's Jicky.....\$3.50
Colgate's Florient.....\$2.00
Reiser's Flower Drops.....\$2.00
Red Feather Extracts (1 oz.).....\$1.00 (Lilac, Rose, Violet)
Zavia.....\$3.00
Leone.....\$1.50 and \$2.00
Varna Violet.....\$1.50 and \$2.50
Vernice.....\$3.00
Vivaudou's La Boheme.....\$1.50 and \$2.50
Vivaudou's Lilas Arly.....\$1.50 and \$4.50
Vivaudou's Mavis.....\$1.50

### Toilet Waters

Colgate's Toilet Waters.....50c to \$1.50 (Eleven Popular Odors)
Hudnut's Toilet Waters.....\$1.00 and \$1.85
Hudnut's Three Flowers.....\$1.50
Djer Kiss.....\$1.75 and \$2.75
Mary Garden.....\$1.50 and \$4.25
Melba (Lilac and Violet).....\$1.00
Levi's Me Toilet Water.....\$1.00
Palmer's Garden Glo.....\$1.25 and \$2.50
Palmer's Toilet Waters.....75c (Lilac, Rose, Wistaria)
Piver's Toilet Waters.....\$2.25
Red Feather Toilet Waters.....75c
Mirambi Lily.....\$1.00
Leone.....\$1.00
Varna Violet.....\$1.00
Vernice.....\$2.00 and \$3.50
Violet's Ambre Royal.....\$2.50
Vivaudou's La Boheme.....\$2.00
Lady Mary.....\$1.50
Vivaudou's Lilas Arly.....\$2.50
Vivaudou's Mavis.....\$1.25

### Manicure Sets

Red Feather Manicure Sets.....\$1.00
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Cutex Combination Sets.....55c
Cutex Traveling Sets.....\$1.50
Cutex Boudoir Sets.....\$3.00
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### Perfume Dropper Bottles

NEW! A practical and economical way to apply perfume. Prices start at \$2.75.

**The Owl Drug Co.**  
Thirteenth and Broadway  
Fourteenth and Washington Sts., Oakland  
Telegraph Ave. and Bancroft Way, Berkeley

## Pre-Christmas Sale

ONE WEEK ONLY  
**1/3 Off**  
on a Large Special Line of  
**RESIDENCE FIXTURES**  
Large assortment of artistic designs to select from—finished in Old Brass, Old Gold, Bronze, Japan Bronze, Roman Gold, Exposition Gold and Enameled.  
If you are contemplating building now is the time to select your fixtures. Now is the time to have the old home made bright for Christmas. Remember, it does not cost much to wire your home for electricity and it can be done without muss, dirt or disturbance of your household.

### Christmas Tree Outfits

Complete with cord, lamps and plug, ready to connect to any socket.

8-Light Carbon Set.....Regular \$3.25, cut to \$2.25
16-Light Carbon Set.....Regular \$6.50, cut to \$4.50
24-Light Carbon Set.....Regular \$9.75, cut to \$6.75
8-Light Mazda Set.....Regular \$4.25, cut to \$3.25
16-Light Mazda Set.....Regular \$8.50, cut to \$6.50
24-Light Mazda Set.....Regular \$12.75, cut to \$9.75

### SOMETHING NEW

Ask to see the new 21-light Arborlux Set. Each light is independent of the others.

### Buy Electrical Goods from an Electrical Store and Receive Electrical Service.

We are Specialists in Things Electrical

### A Real Christmas Gift \$5.00

will place this wonderful machine in your home. Balance small monthly payments.

### A ROYAL Christmas Remembrance

A small deposit now insures delivery of your  
**Royal**  
on the date you specify.  
\$5 down—balance small \$5 monthly installments.

### FOR HIM

Battery Lanterns.....\$2.35 to \$7.50
Cigar Lighter.....\$3.50
Hand Lamps.....\$1.25 to \$3.50
Immersion Heaters.....\$6.75 to \$9.75
Shaving Mug.....\$9.00
Office Desk Lamps.....\$6.00 to \$18.00
Den Lamps.....\$7.00 to \$12.50
Pencil Flash Light.....\$1.00
Electric Heaters.....\$12 to \$40

### For Her

Portable Sewing Machine Sew Motor.....\$22.50
Table Lamp.....\$22 to \$39.50
Toaster.....\$4.85 to \$10
Grill.....\$15 to \$17.50
Flatiron.....\$6 to \$10
Hot Plate.....\$7.50 to \$21
Hair Dryer.....\$22.50 to \$27.50
Percolator.....\$12.50 to \$31
Curling Iron.....\$4.75 to \$8
Boudoir Lamp.....\$5.50 to \$9.50

### Our 25% Discount Special

#### Extension Cords

Just the thing to have your light where you want it and when you want it. You will need one for that Christmas tree. Complete with socket and plug—

3-foot Extension Cord, \$1.00, 1/4 off \$ .75
6-foot Extension Cord, \$1.20, 1/4 off \$ .90
9-foot Extension Cord, \$1.35, 1/4 off \$1.00
12-foot Extension Cord, \$1.55, 1/4 off \$1.15
15-foot Extension Cord, \$1.60, 1/4 off \$1.20

#### Electric Toasters

An excellent upright toaster; toasts two sides of bread at a time; guaranteed complete, with 6-foot cord; attach to any socket. Regular \$4.85—  
1/4 off, Now.....\$3.64

#### Electric Irons

6-pound Electric Iron, complete with 6-foot cord, guaranteed. Regular \$6.00; 1/4 off, Now.....\$4.50

### FREE RUPTURE BOOK AND REMEDY COUPON.

Capt. W. A. Collings (Inc.)  
Box 1818 Waterfront, N.Y.  
Please send me your FREE Rupture Remedy and Book, without any obligation on my part whatever.  
Name.....  
Address.....

### Edison Mazda Lamps

**KIMBALL ELECTRIC COMPANY**  
526 13th ST OAKLAND

Complete Line Radio Apparatus

### Class of Eighteen Initiated by Council

Oakland Council No. 732, Security Benefit Association, initiated a class of eighteen at its regular meeting Friday night. The drill team of Golden Gate Council led.

by Mrs. Olive Hughes assisted in the initiatory work. Following the meeting refreshments were served.

### American Manages China Bank Chain

MANILA, Dec. 4. — The Chinese-American Bank of Commerce of

Peking announced today the opening of a Manila branch and also the amalgamation of the Harbin and Manila branches of the American foreign banking corporation of New York with the Chinese-American Bank of Commerce. P. G. Eastwick, now manager of the Manila branch, was elected general manager of the Chinese-American bank of Com-

merce with headquarters at Shanghai. **Allied Board Seizes German Mail Planes** VIENNA, Dec. 4. — The International commission of control has re-

fused to release three German airplanes that flew here from Munich recently and the commission has ordered the destruction of aviation material which was to be used in an Austrian air service soon to be established. The German planes were on their first flight in the postal and passenger service. The commission held

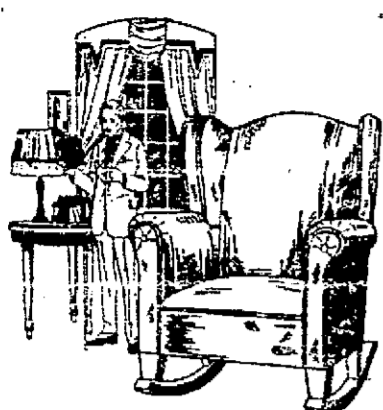
that these air services were in violation of the peace treaties. **Man Shot in Chest Coughs Up Bullet** LONDON, Dec. 4. — How a man coughed up a bullet is described in a report from Newport, Monmouth-

shire. Ivor Carter, aged 20, was examining a revolver when the weapon suddenly went off. The bullet entered his chest. He began to cough violently, and in a few minutes the bullet came back through his throat. He is expected to live. If you see it in The TRIBUNE, it is true.

**Traction Company to Pave East Fourteenth** Commissioner Edwards announced yesterday that the San Francisco Terminal Railway has expressed its determination to pave East Thirtieth street. Work is expected to begin this week.

# Christmas Gift Suggestions—

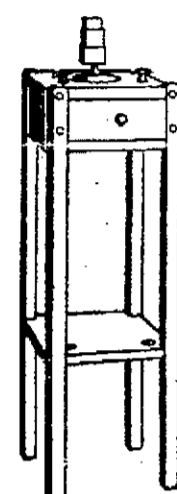
One-tenth down—and—One-tenth a month  
is all we ask on credit terms!



### A Man's Chair—

One-tenth down—One-tenth a month

Fine leather upholstered chairs and rockers—the kind a man enjoys at his club. Solid comfort in resting and reading. Put one into your home for him, this Christmas.



### Smokers and Smoke Stands—

7.50 75c down  
1.00 month

In fumed and mahogany finish—match box holder, glass tray and two cigar rests. Drawer and pipe shelf below. As illustrated.

For the  
Man Who  
Smokes



A large selection of smokers' stands and cabinets in different finishes. All reasonably priced—usual easy terms. In Gift Section main floor.

In mahogany finish—light and easy to carry about. Combination ash tray with match box holder. As illustrated.

55c down  
1.00 month

5.50

### 9x12 Axminster Rugs—



Extra quality, all wool, high pile—twelve splendid patterns. In pleasing designs and color combinations—for the living room, dining room and bed rooms.

Take elevator to Top Floor.

45.00 each

4.50 down—4.50 month

### Nashua Woolnap Blankets—

4.75 75c down  
1.00 month

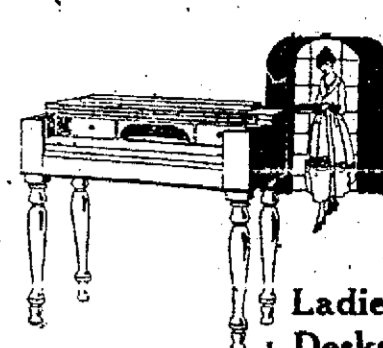
Full double bed size, 67x74 inches. In white, gray and tan. Pink or blue borders—overlocked edges. 100 pairs to be sold.

### Sample Comforters—

7.50 75c down  
1.00 month

Double bed size—some tufted, others scroll stitched. All well filled and covered with satens, reps, and fine silk-olines. Some with saten borders. 48 to be sold.

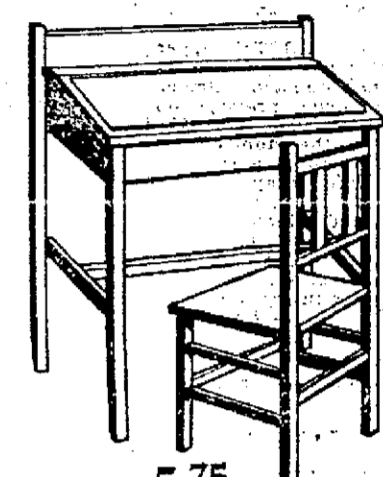
No telephone or C. O. D. orders.



### Ladies Desks—

One-tenth down—One-tenth a month

If she already hasn't one, a desk will make her a very enjoyable Christmas Gift. An attractive desk lends charm to any bedroom or living room. A large selection of styles, sizes and finishes—reasonably priced.



5.75

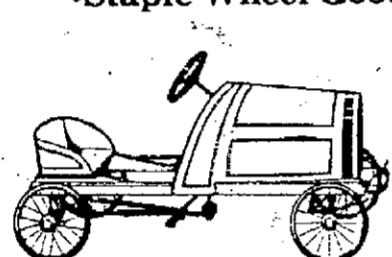
75c down—1.00 month

Every little boy or girl gets a great deal of pleasure and comfort in owning his or her own desk.

This desk and chair is in fumed oak, exactly as illustrated—top of desk at front stands 22 1/2 inches high. Top lifts up and provides a place for putting away all writing materials.

Children's Store, mezzanine floor.

### Staple Wheel Goods and Toys—usual easy terms.

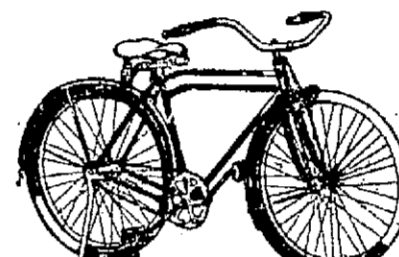


Bicycles ..... 65.00 to 69.50  
Velocipedes ..... 7.25 to 32.50  
Tricycles ..... 18.00 to 22.50  
Automobiles ..... 12.00 to 29.50  
Rockers ..... 2.75 to 15.00  
Hand Cars ..... 6.75 to 14.00  
Wagons ..... 1.75 to 16.50  
Pedal Cars ..... 8.75 each

Make your selection now and pay the deposit. We'll deliver it when and to whom you wish.

Doll Dishes ..... 1.75 to 2.25  
Doll Kitchen Tables ..... 1.20 each

Choo-Choo Cars ..... 1.95 to 5.75  
Black Boards ..... 85c to 7.50  
Ball-Bearing Skates ..... 3.25 pair  
Dolls ..... 35c to 18.50  
Doll Beds ..... 2.75 to 5.25  
Doll Cradles ..... 8.00 to 11.50  
Doll Furniture Sets ..... 1.95 each  
Doll Buggies ..... 1.95 to 35.00



—Mezzanine Floor

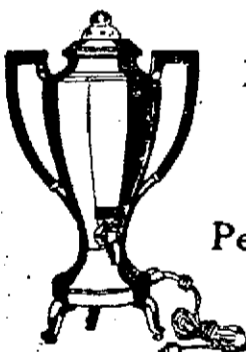


### Tea Wagons—

One-tenth down

One-tenth a month

A pleasing selection in the different finishes, designs and sizes—reasonably priced. Most useful and dainty pieces of furniture—something most every woman wants and needs in her home when she entertains.—Gift Section and main floor.



### Electric Urns and Percolators



28.50  
\$25 down—\$25 month

17.00  
1.70 down—1.70 month

Coffee Urn—As illustrated. Holds 10 cups. Nickel finish and ebony handle. Complete with cord.  
In the Electrical Household Appliance Section, basement Variety Store. Variety of pleasing electrical gifts from which to choose. Reasonably priced—easy terms.



95c down—1.00 month

Doll Carriage—exactly as illustrated. In the natural finish. Adjustable top and back. Light and easy to handle when the little girl takes her doll for an airing. Variety of others.

Children's Store—Mezzanine floor.

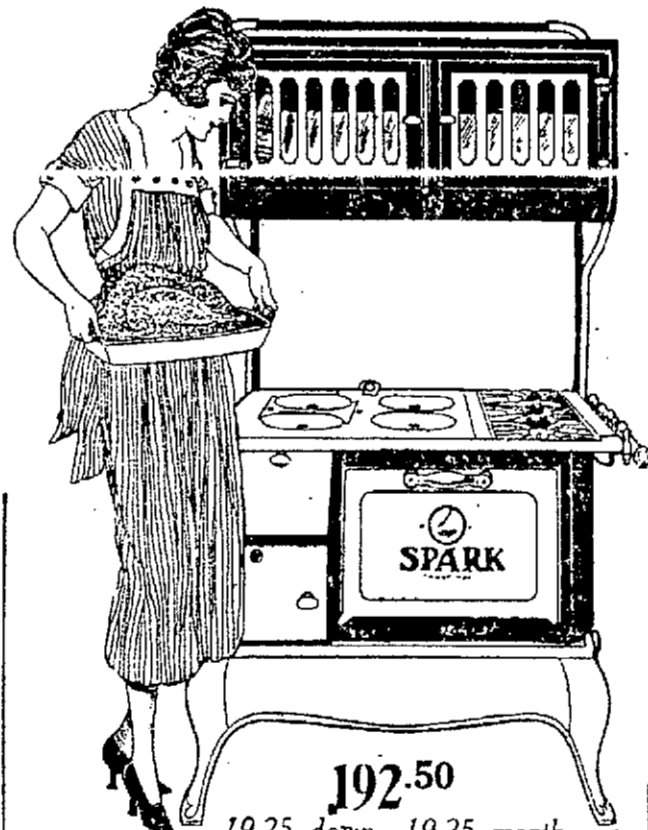
### Vacuum Bottles—

3.75 75c down  
1.00 month

Pint size—exactly as illustrated, Variety Store, basement.

Variety of others ranging in price from 3.00 to 12.00—in pint and quart sizes.

Usual easy terms.



192.50

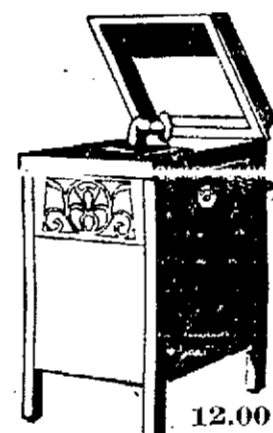
19.25 down—19.25 month

Coal or Wood and Gas—all at the same time

A Christmas Gift that will be appreciated and used every day in the year.

Three separate ovens of different temperature at the same time (two of gas, above, and one of coal or wood, below.) Two cooking surfaces, below—(four gas burners—and a four-hole range top.)

The newest range on the market, built right here in Oakland by the Hammer Bray Co. We fully recommend and guarantee this combination. You can trade in your old stove in part payment.



1.20 down—1.00 month

Child's Cabinet Phonograph—stands 17 1/2 inches high. Mahogany finish—cabinet holds the records. Plays the bubble books and all six-inch records.

Phonograph Dept.—main floor.  
Children's Store—mezzanine floor.



### Automobile Robes—

7.45 75c down  
1.00 month

Special—Monday and Tuesday

Durable robes—62x78 inches—wool, mixed. In dark reds, blue and green plaids. No telephone or C. O. D. orders. Take elevator to Top Floor.

### Starr Outfit

Starr No. 1 ... 160.00

Records of your own selection to the amount of 15.00

175.00

Terms—15.00 down—13.50 mo.

(No interest charged.)



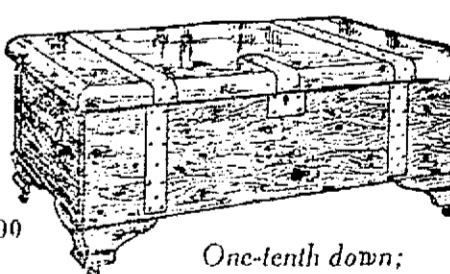
Starr No. 1 160.00

Victor and Columbia Records—Bubble Books—Children's Animal and Talking Records.

All sold on the easy payment plan—no interest on the deferred payments. Same price as sold everywhere for all cash.

### Cedar Chests—

16.50 to 80.00



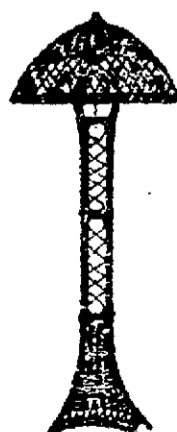
One-tenth down;  
One-tenth month.

All are castered and have good locks. Some have sliding trays which may be lifted out. Many copper bound in interesting styles. An always welcome Christmas gift—a piece of furniture that is an attraction in most any room or hall.

### Merchandise Orders—

In the form of attractive cards that carry the spirit of Christmas. One of these orders will make a pleasing gift if you are undecided just what to give.

Phonograph Department—main floor. Office—on the main floor.



### Lamps and Lamp Shades—

One-tenth down;  
One-tenth a month

A large assortment of pleasing gifts in floor and table lamps and lamp shades. Displayed on our main and mezzanine floors. Lighted so you may see how they will look in your home.

We make a specialty of fashionable standards and shades to your special order—sold on our regular easy payment plan.

Look through this interesting stock—you will find many appropriate Christmas Gifts that will please.



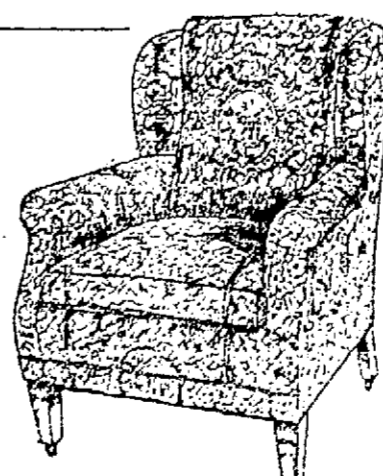
### Fine Overstuffed Pieces

for your Living Room

One-tenth down—One-tenth a month

Deep lounging chairs for men—small, comfortable pieces, with soft resilient springs, for women. Many styles of davenport, settees and sofas in the different finishes and coverings. Overstuffed chairs and rockers that will give you added comfort in your home.

Arranged in our Living Room Section—mezzanine floor. Each piece is plainly marked and sells for the one price—cash or credit.



### Gift Section

main floor—

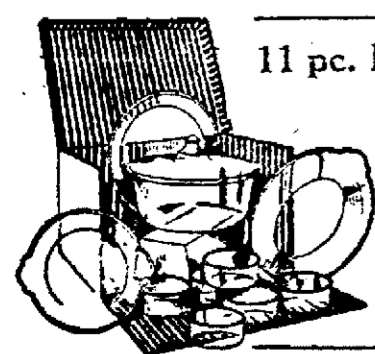
Filled with attractive Christmas Gift suggestions for every member of the family. We invite you to shop through this section—it may help you to decide.



### "Libbey" Cut Glass Pieces—

Always make acceptable gifts. Most every woman appreciates the pieces which add richness to the holiday table. You will find a complete assortment of Libbey Cut Glass in our glassware section, basement Variety Store.

Reasonably priced—Usual easy terms.



### 11 pc. Pyrex Glass Cooking Set—

7.50, 75c down—1.00 month

Eleven pieces of transparent glass baking dishes fully guaranteed against oven breakage. A practical gift that will give much pleasure to the user. Easy to clean, sanitary and economical. You can cook and serve in the same dish. Exactly as illustrated.

Variety Store, basement.

# JACKSON'S

—complete home furnishers

Oakland—Clay Street, between 13th and 14th

Telephone Oakland 482

26 pc. Silver Set—guaranteed 25 years

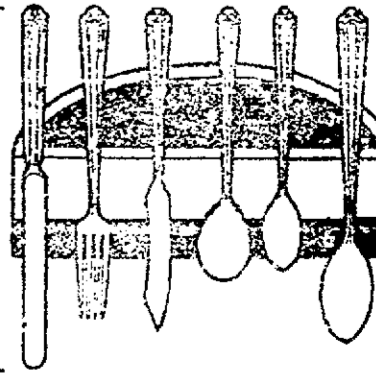
18.90

1.90 down  
1.85 month

Lexington pattern—exactly as illustrated. Simeon L. and George R. Rogers Co. ware.

Silverware always makes an acceptable gift. You will find, beside the different designs of flat ware, many pleasing pieces of hollow-ware.

Variety Store, basement.





## Women's Flannelette Underskirts 89c

Made of extra quality flannelette in neat striped patterns, with flounce of self-material. A few in plain white. Economy Week at 89c each.

## Women's Flannelette Pajamas \$2.39

One-piece pajamas of pink flannelette, with blue flower design. Ruffle at ankle finished with elastic bands. Made with one pocket, stitched in blue. Sale price \$2.39.

## Silk Camisoles 95c

Women's silk camisoles of serviceable wash satin with pretty lacy yoke. All sizes at this low price, 95c.

## Women's Sateen Bloomers \$1.39

Durable heavy weight sateen bloomers, full cut and finished with elastic bands. Pink only. Extremely good value at \$1.39.

## Windsor Crepe Gowns \$1.89

Women's windsor crepe gowns in plain pink or white, with neat flower effects. Trimmed with lace and carefully finished. Extra good value at \$1.89.

## Women's Undermuslins 95c

Serviceable gowns and envelope chemise of good quality muslin in attractive styles and trimming effects. All sizes at 95c.

## Interesting Values in Evidence

### 32-inch Gingham 29c yard

Fine quality, 32-inch Zephyr gingham in neat, colorful plaid patterns for serviceable dresses, aprons and blouses. Sale price 29c yd.

### Tussah Pongee 69c yard

The popular Tussah pongee material in silk mixed effects of various solid colors. Width 36 inches. Economy Week at 69c yard.

### Longcloth \$2.98 piece

Fine quality, soft finished longcloth in the 36-inch width. Eight yards to the piece at \$2.98.

### Aladdin Cloth 35c yard

The well-known 27-inch material for serviceable children's wear. Economy Week at 35c yard.

## Sateen Covered Wool Comforters \$10

Fine quality sateen covered, pure wool filled comforters in the large size. Solid color border with fancy center. Extra ordinary value at \$10 each.

## Kimona Crepe 39c yard

Fancy figured kimona crepe material in pleasing new colorings and patterns. Extra good value at 39c yard.

## Kimona Flannel 35c yard

A choice assortment of heavy, fleecy and warm kimona flannels for house wrappers and other wearables. Excellent value at 35c yard.

## Handkerchiefs

- Men's fine cambric handkerchiefs, regular size ..... 15c
- Men's initial handkerchiefs, excellent for gifts ..... 3 for \$1
- Women's novelty handkerchiefs, neat patterns ..... 10c
- Women's fine lawn embroidered handkerchiefs ..... 15c

## Children's Stamped Rompers 95c

Made of fine quality fast colored rose or blue chambray. All made up and ready to be embroidered. Economy Week at 95c each.

## Notions

- Waterproof house Aprons ..... 50c
- Snap fasteners, card 4c
- Skirt hangers ..... 6c
- Pearl buttons, card 4c

## Dress Forms

- All-in-one dress forms ..... \$5.75
- Bust forms ..... \$2.98

## Economy Week Specials in Novelty Jewelry

- Pearl Beaded Necklaces, opera length, half price, now ..... \$1.98
- Pearl Beaded Necklaces, opera length, half price, now ..... \$2.98
- Pearl Ear Knobs, half price, now ..... 49c
- Sterling and platinum bar pins ..... \$1
- Celluloid and metal bag frames ..... \$1
- Novelty velvet handbags ..... \$1
- Rogers' three-piece child's set ..... \$1
- Rhinestone platoid barrettes ..... \$1

# 2nd Semi-Annual

MONDAY

TUESDAY

WEDNESDAY

## Far-Reaching

is this great semi-annual event, bringing unmistakable merchandise. Read every item, not the right sort of service. It will profit you to buy like

## Eden Cloth 35c yard

The popular, smooth finished fabric for serviceable night gowns and pajamas.

## Trustworthy Values in Hosiery and Underwear

### Women's Cotton Hose 29c Pair

Winter weight, serviceable cotton hose with double thread heels and toes, and garter hem tops. Black, white and dark brown. Sizes 3 1/2 to 10. Economy Week at 29c pair.

### Full Fashioned All-Silk Hose \$2.69 Pair

An excellent wearing quality, full fashioned, all silk hose with double thread heels and toes and elastic hem garter tops. Black, white, cordovan and gray. Sizes 3 1/2 to 10. Buy them for Christmas gifts, or for your own use.

### Boys' School Stockings 29c Pair

Heavy weight cotton stockings with reinforced heels and toes. Extra good wearing quality. Sizes from 6 to 10 1/2. Sale price 29c pair.

### Infants' White Hose 25c Pair

Infant's fine ribbed, white cotton hose with double thread heels and toes. Sizes 4 to 6 1/2 at 25c pair.

### Infants' Silk Hose 85c Pair

Infant's pure thread, silk hose; fine ribbed quality in pink and white. Sizes 4 to 6. Special for Economy Week at 85c pair.

### Women's Fleece Union Suits \$1.50

Fleece lined union suits of soft finished, bleached cotton. Extra good wearing quality. All styles in sizes 36 and 38 at \$1.50 suit.

### Women's Sleeveless Vests 12 1/2c

Low neck style, sleeveless vests with plain V yoke. Sizes 34 to 44. Extremely good value at 12 1/2c each.

### Sleeveless Vests 29c

Women's fine quality swiss ribbed vests in the sleeveless style, cut extra long. Pink or white in sizes 36 to 44. "Seconds." Specially priced for this event at 29c each.

### Women's Musing Union Suits 98c

Medium weight, soft finished cotton union suits with shell or band top in knee or ankle length styles. Pink or white. Sizes 4 to 9. Extra good value, at 98c.

### Sleeveless Union Suits 69c

Women's sleeveless style union suits with lace or tight knee length. In white only. Sizes 36 to 42. Sale price 69c.

### Children's Musingwear

Children's musing vests and pants; good weight for winter wear. Fleece cotton garments. The vests have short or long sleeves, high or low neck. The pants are knee or ankle length. Sizes 1 to 3 at ..... 59c garment  
 Sizes 4 to 6 at ..... 69c garment  
 Sizes 7 to 9 at ..... 79c garment

### Children's Knitted Waists 19c

Extra good garments for winter wear; properly reinforced to insure long wear. Sizes 4 to 12 years. Excellent value at 19c.



## Women's L Exceptional Values

About 750 pairs including women's and misses' smart pumps and oxford patent leather, black and brown kid and calfskin. Also black and Theo ties.

## Children's Shoes at \$1.99 pair

Hundreds of pairs of serviceable shoes in patent leather, gun metal, and kid as combinations. Sizes up to 11 in the lot. Economy Week at \$1.99 pair.

## MEN'S WEAR Undisputed Values

### Bath Robes at \$6.95

Made of attractive blanket robing in various pleasing, colorful patterns that men will like and finished with two pockets.

### Flannel Shirts \$2.85

Men's durable, warm flannel shirts made with low flat collar. Khaki and light or dark shades. Sizes 14 1/2 to 17 1/2.

### Men's Shirts \$1.79

Attractive percale shirts in neat colored stripe patterns. Finished with soft cuffs. All sizes at \$1.79.

### Smart Silk-Fibre Shirts \$6.95

Men's silk and fibre shirts in a large array of pleasing new patterns. Ideal for Christmas gifts. All sizes.

### Fancy Silk Half Hose 69c

An odd lot of men's novelty silk half hose in various colors and combinations. Not all sizes in each shade. Extra good value at 69c pair.

## Furs of Elegance and Charm 30% Less

Including brown fox, taupe fox, black fox, white fox, cross fox, brown wolf, black wolf, taupe wolf, kit fox and lynx pelts made up into smart apparel for winter wear.

### 40-inch Silk Charmeuse \$2.95 yard

Lustrous, rich heavy quality, all-silk charmeuse in a good assortment of desirable shades as well as navy blue and black. Sale price \$2.95 yard.

### Silk Crepe Meteor \$3.69 yd.

Width 40 inches. Rich, all silk crepe meteor in an excellent array of fashionable shades. A quality that has sold during the season at a great deal higher price. Now, \$3.69 yard.

### Black Taffeta Silk \$1.59 yd.

Stylish, lustrous deep black taffeta of extra quality. Width 36 inches. Economy Week price at \$1.59 yard.

### Black Taffeta Silk at \$2.39 yard

Better quality, deep rich black taffeta silk in the 36-inch width. Extremely good value at \$2.39 yard.

### 36-inch Black Duchess Satin \$3.89 yard

This well known silk material justly deserves its popularity, and you can certainly appreciate the extreme value offered at \$3.89 yard.

### Black Silk Messaline \$2.48 yard

Serviceable, rich all silk messaline in the 36-inch width. Black only at \$2.48 yard.

### Black Silk Satin de Chine \$2.98 yard

Thirty-six inch, extra heavy quality all silk satin de chine. Specially priced at \$2.98 yard.

### 52-inch Seal Plush \$8.95 yd.

Rich, handsome quality, luxurious seal plush in the 52-inch width. Economy Week at \$8.95 yard.

### Costume Velvets \$3.75 yd.

A good line of wanted colors in widths of 36 and 44 inches. Specially priced at \$3.75 yard.

### Silk Chiffon Velvet \$6.75 yard

Black and colored silk chiffon velvet in the 40-inch width. Decidedly underpriced at \$6.75 yard.

### Colored Taffeta Silks \$2.50 yard

Beautiful quality, shimmering taffeta silks in new changeable effects. Width 36 inches, heavy weight. Economy Week at \$2.50 yard.

### Rex Satins \$2.50 yard

Thirty-six inch Rex Satins in all the season's popular shades. Very good quality at a low price, \$2.50 yard.

### Silk Shirts \$1.95 yard

A select assortment of pleasing patterns in silk shirts. Width 36 inches. Smart colored stripe effects. Sale price, \$1.95 yard.

### Fibre Silk Tricotee \$1 yd.

Full yard wide, rich, firm Fibre Tricotee in black, brown, navy, beige and blue. Exceptionally good value at \$1.00 yard.

### Satin Messaline \$1.48 yard

All silk quality, beautiful satin messaline in the 36-inch width. Fashionable evening shades. Sale price \$1.48 yard.

### Chiffon Broadcloths \$3.45 Yd.

Serviceable chiffon broadcloth rich, lustre finish in standard and shades for smart apparel. All widths sprung and shrunk. Width 48 inches.

## Bring the Children Now to Visit Santa Claus in Toytown

- Gilbert's Machine Gun ..... \$2.75
- "Big Dick" Cannon ..... \$2.75
- Bradley Rapid Fire Cannons, large size ..... \$3.95
- Gilbert Electric Tanks ..... \$3.95
- Gilbert's Aircraft Electrical Aeroplane ..... \$2.95
- Plain Tire Velocipedes, three sizes, priced at ..... \$3.25, \$3.50 and \$4.50
- Racing Type Automobiles with rubber tired wheels; cammeled bright red. \$9.95
- Gilbert Chemistry Outfits in three sizes—Large size ..... \$4.75  
 Next size, smaller ..... \$2.95  
 The smallest size ..... \$1.95

- Coaster Wagons in four sizes, priced at—\$10.50, \$12.50, \$13.50 and \$14.95

- Children's Desk and chair (as illustrated), Special ..... \$9.95
- Plush Horses on platform, with wheels, 2 sizes ..... \$2.95 to \$3.95
- Ouiga Boards, 2 sizes—small size ..... 95c  
 Large size ..... \$1.25
- Wooden War Tanks ..... 69c
- Friction War Tanks ..... \$1.25
- Ball Bearing Roller Skates ..... \$2.25
- Pirate and Traveler Game ..... \$1.69
- Game of Parchese ..... 95c
- Children's Blackboards ..... \$3.75
- Dressed Doll with composition head, moving eyes ..... \$3.50

- Men's heavy weight cotton union suits in crew only. Long sleeves and ankle length style. Economy Week at \$1.95.
- Gray Union Suits \$2.95
- Heavy and medium weight cotton and wool mixed union suits in gray only. Ankle length with long sleeves in gray only. Sizes 34 to 46. This week at \$2.95.
- Winter Weight Underwear \$1.59
- Men's part wool and cotton shirts and drawers in natural gray. Heavy weight for winter wear. All sizes at \$1.59 garment.
- Outing Flannel Pajamas \$2.79
- Made with silk loop fastener. Fancy stripe patterns of pink and blue. All sizes at this low price—\$2.79.
- Outing Flannel Pajamas \$3.25
- Made of best quality Amoskeag outing flannel with three silk loop fasteners. All sizes at \$3.25.
- Outing Flannel Nightshirts \$2.65
- Excellent quality Amoskeag outing flannel nightshirts in pink and blue stripe effects and finished with silk loop fasteners. Sale price \$2.65.
- Outing Flannel Nightshirts \$1.98
- Extra good value—serviceable nightshirts that are fleecy and warm. Economy Week at \$1.98.



## Trim

at Three Price

\$2.95, \$6

These smart hats are noteworthy values—pleasing new styles and best quality materials in modish colorings and trimming ideas.

# Economy Week in the Art Needlework Section

# Economy Week

THURSDAY

FRIDAY

SATURDAY

and Store-Wide

Evidence of Kahn's policy of moderate prices and de-  
the low prices, consistent with good quality and  
ly this week---for immediate or future needs.

<p><b>Turkish Bath Towels 25c</b></p> <p>Large size, heavy weight, full bleached Turkish bath towels; very absorbent and serviceable. "Seconds." Sale price 25c each.</p>	<p><b>Honeycomb Bath Towels 25c</b></p> <p>About 100 dozen of these soft finish, absorbent, durable bath towels at this low price. "Seconds." Sale price 25c each.</p>	<p><b>36-inch Bleached Muslin 19c yard</b></p> <p>The popular Daisy brand, serviceable bleached muslin. Specially priced for Economy Week at 19c yard.</p>	<p><b>Tapestry Squares \$1.25</b></p> <p>Just 500 beautiful tapestry squares for cushions and chair coverings. Mill samples of various qualities—all at one price, \$1.25 each.</p>	<p><b>36-inch Percales 25c yard</b></p> <p>Extra fine quality white percales with neat, fancy figures and stripe effects in pleasing colors. Extra good value at 25c yd.</p>	<p><b>Women's Knitted Bloomers 50c</b></p> <p>Made of fine quality Jersey ribbed cotton yarn, cut full and finished with elastic at waist and knee. Pink only. Sizes 5 to 8 at 50c pair.</p>
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**Unbleached Muslin 19c yard**  
—Extra fine wearing quality unbleached muslin. Width 36 inches.



**Men's Gloves at \$1.85 pair**

—Cape, mocha and lambskin gloves of serviceable quality for street wear or driving. Included in the lot a few buckskin gloves. Tan, gray and brown, lined and not lined. "Seconds." Economy Week at \$1.85 pair.

**Women's Sample Gloves \$1.45 pair**

—Nearly 1000 pairs of samples and slightly imperfect gloves in all desirable shades. Only slight imperfections that will not injure the service or appearance. Sizes 5 1/2 to 8 at \$1.45 pair.

**Chamoisette Gloves 45c pair**  
—Serviceable chamoisette gloves in white, gray, brown and a few blacks. Sizes 5 1/2 to 9 at 45c pair.

**Economy Week Specials in Laces and Trimmings**

**Nottingham Laces at 19c yard**

—Pretty Van Dyke points and camisole laces in a select array of dainty new patterns. Reprinted at 19c a yard.

**Dainty Val Laces 8c yard**

—Edges and insertions in a good assortment of pretty patterns with clear, well-worked edges. Widths of 1/2 to 2 inches. Sale price 8c yard.

**Novelty Laces Reprinted**

—Beautiful novelty metal thread embroidered net and silk Chantilly laces in various desirable new patterns of smartness and refinement. The season's most elaborate metal laces in white, black, and colors. Also Oriental laces in rich embroidered effects. Spanish silk laces in a profusion of elegance. Every piece in the lot greatly lowered in price. Sale prices from 60c to \$1.50 yard.

**Brocade and Metal Cloths \$4.75 yard**

—Beautiful 18-inch brocade vestings in many most desirable colors.

**Shadow Laces 39c yard**

—Pretty shadow laces in dainty flower and conventional designs. Cream or white. Width 9 inches.

**Marabou Capes \$6.95**

—Full, fluffy capes of rich marabou in black or brown. Plain or ostrich trimmed. Underpriced at \$6.95 each.

**Plush and Karami Capes \$8.95 to \$25**

—Beautiful silk plush and karami capes in new shapes Gray, brown and black.

**All-Silk Ribbons 50c yard**

—Heavy, all-silk lustrous ribbons in rich colorings. Width 3 1/4 inches. Excellent value at 50c yard.

**Novelty Ribbon Vesting \$2.50 yard**

—Short lengths of novelty ribbon vestings in width from 5 to 12 inches. Sale price \$2.50 yard.

**Men's and Women's Umbrellas \$2**

—Seven-ribbed umbrellas with steel rods and fancy handle. Exceptionally good value at \$2.00.

**Colored Silk Umbrellas \$8.50**

—Women's eight-rib colored silk umbrellas with steel rods. Silk case to match. All popular shades. Sale price \$8.50.

**Women's Rainy Day Hats \$2.95**

—Moisture proof, leather and silk hats in becoming shapes and colors. Adjustable head sizes. Sale price \$2.95.

**Children's Wear**

**Girls' Gingham Dresses \$2.19**

—An excellent assortment of pretty gingham dresses for girls of 6 to 12 years. Neat, attractive styles with novel trimming effects. Made of the best quality, serviceable materials. Sale price \$2.19.

**Girls' Smocks \$2.48**

—Just a limited number of these lovely smocks in rose, blue, and tan embroidered in contrasting colors. Extremely good value at \$2.48.

**Vanta Vests \$1.48**

—Infants' Vanta Vests of nearly all-wool material in sizes 5 and 6 only. Special for Economy Week at \$1.48.

**Girls' Middy Blouses \$1.95**

—Durable lonsdale jean middies, trimmed with braid and sailor collar. Sizes for girls of 6 to 12 years.

**Infants' Lawn Dresses \$1.19**

—Pretty, snow white lawn dresses with dainty yokes trimmed with lace. Infants' sizes only. Economy Week price \$1.19.

**Infants' Crib Blankets \$1.89**

—Pink or blue blankets for baby's crib or buggy. Size 39x41 inches. Underpriced at \$1.89.

## Worth-While Values in Bedding and Draperies

**45x36 Pillow Cases 35c**

—Standard size, fine grade bleached pillow cases. The good wearing kind. Extremely good value at 35c each.

**Bungalow Nets 50c Yard**

—The popular bungalow nets in a good range of neat patterns for attractive, inexpensive curtains. Economy Week at 50c yard.

**36-Inch Sunfast Draperies \$1 Yard**

—A select line of well known Sunfast draperies in fancy figured effects for attractive side drapes. Special at \$1.00 yard.

**Cotton Challies 19c Yard**

—Thirty-six inch cotton challies in Persian and other Oriental effects as well as floral patterns for drapes and comforter coverings. Sale price 19c yard.

**Fancy Silkoline 25c Yard**

—Fancy figured silkoline in a choice assortment of pretty patterns and colorings for drapes and coverings. Width 36 inches. This week at 25c yard.

**Dinner Napkins \$1.50 Dozen**

—Just 200 dozen of these hemmed napkins of good quality damask. Ready for use. Slightly imperfect, but extra good values at \$1.50 dozen.

**Bed Pillows \$1.50**

—Fine, odorless, sanitary feather filled bed pillows covered with serviceable art ticking. Sale price \$1.50.

**Sample Wool Blankets \$7.95 Pair**

—About 115 pairs of fine wool mixed blankets in the large, double bed size. A few slight imperfections, but scarcely enough to be noticeable. Sale price \$7.95 pair.

**Wool Mixed Auto Robes \$5**

—Fine quality, wool mixed automobile robes in neat plaid effects; some with fringe edge. Exceptional value at \$5.00.

**Cotton Blankets \$2.95 Pair**

—Durable white cotton blankets with colored border. Placid and warm. Extra quality that will give excellent service. Economy Week at \$2.95 pair.

**Plaid Blankets \$3.95 Pair**

—Attractive, serviceable plaid blankets in the large double bed size. Heavy, fleecy and warm. Neat colorings. Extremely good value at \$3.95 pair.

**81x90 Bed Sheets \$1.89**

—Ready-made, large size bed sheets that will give excellent service and satisfaction. Full bleached and nicely finished. Special value at \$1.89.

**WEEK SALE OF New Shoes \$4.95 Pair**

—Graceful, good looking models with Cuban and French heels. Practically every size represented, but not every size in each style. Wear them with spats or as they are. Extremely good value.

**Growing Girls' Shoes \$3.49 pair**

—Many different styles and leathers in durable, good looking shoes for growing girls. Lasts range in 6 1/2 to 8 1/2. Extra good value at \$3.49 pair.

## Silks and Dress Goods

**New Plaid Skirtings \$4.95 Yard**

—Pleasant new plaids in serge and cheviot cloths of serviceable all-wool quality. Width 58 inches.

**Children's Plaids \$1.38 Yard**

—Children's plaid dress goods in a great array of new colorings. Cashmere finish. Width 40 inches. Extra value at \$1.38 yard.

**Velour Coatings \$3.95 Yard**

—Strictly all-wool velour coatings in desirable shades for modish winter wraps. Width 54 inches. Sale price \$3.95 yard.

**Fram Poplin \$1.98 Yard**

—The new Fram Poplin dress fabric in various pleasing staple shades. Strictly all wool and 42 inches wide.

**High Grade Skirtings \$6.98 Yard**

—High grade skirtings in the new Prunella cloth striped and plaid effects. All wool quality and 56 inches wide. Sale price \$6.98 yard.

**Velour Plaids and Checks \$5.98 Yard**

—Attractive velour plaid and check skirtings in the newest color combinations. All wool quality. Being 56 inches wide, this material cuts to advantage.

**Novelty Plaids and Checks \$4.95 Yard**

—All wool, novelty plaid and check coatings in the 56-inch width. Sale price \$4.95 yard.

**New Vigoureux Suitings \$2.95 Yd.**

—These attractive weaves are in mixed effects that will instantly appeal to smart women. All wool and 50 inches wide.

**Check and Plaid Skirtings \$3.95 Yard**

—Shepherd checks and novelty plaids skirtings of strictly all wool quality. Width 58 inches. Sale price \$3.95.

**New Point Twill \$2.98 Yard**

—Beautiful Point Twill suitings of strictly all-wool quality in seasonable new shades. Width 46 inches.

**Shepherd Checks 77c Yard**

—The always popular black and white shepherd checked dress fabric in the 42-inch width. Sale price 77c yard.

**Suede Coatings \$4.98 Yard**

—Serviceable new suede coatings in various popular shades. All wool quality and 56 inches wide. Economy Week price, \$4.98 yard.

**Epingle Dress Fabrics \$2.48 Yard**

—All wool, Epingle dress fabrics in nearly every wanted shade. Width 50 inches. Sale price \$2.48 yard.

**Worsted Cream Serge \$1.95 Yard**

—Durable, worsted cream serge suitings of all-wool quality. Width 54 inches. Extremely good value, this week, at \$1.95 yard.

**Cream Tricotine Suitings \$3.95 Yd.**

—All wool, cream tricotine suitings of high grade quality. Width 54 inches. Sale price \$3.95 yard.

**New Tricotine Suitings \$3.48 Yd.**

—All wool tricotine suitings in all of the popular suit shades for winter wear; width 50 inches.

**Val de Cygne Coatings \$9.85 Yard**

—The season's newest and finest all-wool coatings—sponged and shrunk. All ready for the needle. Width 54 inches. Excellent value at \$9.85 yard.

**Children's Winter Coats \$12.95**

—Attractive coats of serviceable and warm materials, neatly finished in pleasing styles for children of 6 to 14 years. Sale price \$12.95.

**Women's Smart Sweaters \$3**

—Women's and misses' wool sweaters, in ripple, slipover, fish-tail and Tuxedo styles. Collarless models, also new effects in cable, sleeves and cables. Every imaginable color, likewise many combinations. Sale price \$3.00.

**Silk Petticoats \$3.79**

—Pretty silk jersey petticoats—some with flounce or self-material, others with taffeta flounce. Pleasing new colorings. Sale price \$3.79.

**"Billy Lee" House Dresses \$3.95**

—Picture a neat all-over apron, comfortable and "just right" for work—think of changing it on the instant—into the prettiest house frock imaginable, simply by buttoning on a bodice front which ties smartly in a bow in back.

**Women's Corduroy Robes \$7.95**

—Beautiful colored robes of embossed or plain corduroy in comfortable and pleasing models. Newest trimming effects. Sale price \$7.95.

Women's and Misses' Youthful Dresses

Sale Prices

\$15.45

\$22.45

\$32.45

—Charm and individuality find expression in these attractive winter frocks of tricotette, satin, tricotine and other materials in pleasing styles and trimming effects.

—Extraordinary values in each instance.

**Georgette Waists \$3.79**

**Women's Lounge and Bath Robes \$4.95**

—Attractive, serviceable and warm blanket robes in various pleasing color combinations. Finished with cord trimming. Sale price \$4.95.

—Delightful new blouses of rich georgette crepe in pleasing styles and novel trimming effects. Smart collars and new neck lines. Sale price \$3.79

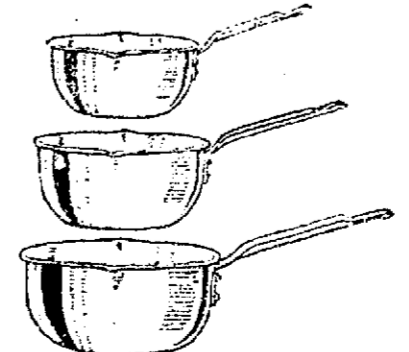
**Women's Pretty Smocks at \$1.49**

—Attractive smocks of linene, cotton crepe, poplin and voiles in youthful new styles for women and misses. All popular shades as well as white. Sale price \$1.49.

## Economy Week Household Specials

**Aluminum "Lipped" Sauce Pans, Set of Three, Special \$2.29**

—There are not thin grade articles for sale purposes only, but are standard, heavy weight aluminum ware. Double lipped sauce pans in three sizes, capacity 1 1/2 quarts, 2 quarts and 3 quarts. Special for this week only.



**Notable Reductions on Glas-Bake Ovenware**

—Glas-bake ovenware is absolutely guaranteed against breakage in the oven. We will cheerfully replace any article broken in the oven. Note the prices—why pay more?

—Glas-bake pie plates ..... 43c  
—Utility dishes ..... 69c  
—Loaf pans ..... 69c  
—Round baking dishes ..... 98c  
—Custards ..... 19c

—These articles on sale this week only—and of course early selection is advisable. None delivered.

Many other Specials too numerous to mention—household section, third floor



**Red Hats \$4.55, \$8.95**

—Hats that have formerly been marked a great deal more than the present sale prices. None sent C. O. D. and no approvals or exchanges.

517 13th Street, between Washington and Clay

140  
NEAR  
CLAY

**ENTIRE THIRD FLOOR—PHONE OAKLAND 4571**

# STOP! ASK YOURSELF—WHERE WILL I BUY MY GIFTS

**OUTSIZE VOILE WAISTS;** lace-trimmed models; V necks or vest effects; sizes 46 to 52. Specially priced, each **\$1.95**

**BEAUTIFUL FRENCH VOILE WAISTS,** trimmed with filet and Val laces; sizes 46 to 52. Extra special, each **\$4.95**

**HANDSOME ENGLISH VOILE WAISTS;** tailored styles; V or square necks; some trimmed with laces and embroidery; sizes 46 to 54½. Specially priced, each **\$3.95** (Second Floor)

**Whitthorne & Swan**  
OAKLAND'S  
STORE THAT UNDERSELLS

Specials for Monday, December 6th

**ALL-SILK PONGEE WAISTS;** tailored high-low necks; sizes 36 to 44. Very special, each **\$3.95**

**HANDSOMELY BEADED GEORGETTE WAISTS;** navy or brown; sizes 46, 48, 50 and 52. Very special, each **\$9.85**

**DARK STRIPED TAFFETA AND MESSALINE WAISTS;** beautiful patterns; fine quality silk; good assortment of colors; sizes 36 to 46. Specially priced, each **\$5.95** (Second Floor)

## PLAN YOUR CHRISTMAS SHOPPING--SHOP ON YOUR PLAN

**"EASY" VACUUM ELECTRIC WASHER;** all copper round tub, easy to keep clean, gas burner, swinging reversible wringer—GUARANTEED; a dandy wearing machine, each **\$175.00**  
Also sold on easy payment plan—\$15.00 down and \$15.00 a month. (Downstairs)

Here are many attractive holiday suggestions at prices that mean real savings to you on desirable, seasonable and suitable merchandise. Values is a word that is very often subjected to misuse, especially nowadays when market conditions are changing so, but we sincerely try at all times to give you the VERY MOST in REAL VALUE for your money. Your complete satisfaction in all purchases here is what we always strive for. Tomorrow you will find many WONDERFUL VALUES ON SALE. Plan to do your holiday shopping here and the returns on money spent in this store will astonish you. Open until 6 P. M.

**VACUUM CLEANERS**  
RAY-VAC SPECIAL—The cleaner with revolving brush and all aluminum frame, each (easy terms) **\$29.50**  
HOOVER, SWEEPER VAC, AMERICAN, HOT POINT. (Underpriced)

## AN IMMENSE LINE OF BEAUTIFUL, NEW HAND EMBROIDERED ART MODELS ON SALE

**MADEIRA NAPKINS**  
13x13; fine linen daintily embroidered; sold usually at \$22.00 per dozen. Special, dozen **\$11**

Fascinating Completed Gowns, Combinations, Children's Dresses, Scarfs, Aprons, etc. Exquisite Christmas Gifts at Wonderful Savings  
Imported Cluny Linens, Real Madeira Linens---the Biggest Sale of These We Have Ever Had---Great Values---All at---

**MADEIRA HANDKERCHIEFS**  
Dainty and beautiful for holiday gifts. Special, each **47c**

**BATTENBURG LUNCH CLOTHS;** 60-inch; very elaborate patterns. Special, each **\$7.00**

**TAPESTRY PILLOW TOPS;** ready to use; a big variety of designs. Special, each **73c**

**SLUMBER SLIPPERS;** big variety of colorings and designs. Special, per pair **45c**

**LEATHER MOCCASINS;** all sizes; some beaded; others plain. ALL UNDERPRICED

**FILET DRESSER SCARFS;** strong material finished with wide beautiful lace; our usual \$4.00 value, each **\$2.00** (Third Floor)

**PURE LINEN SCARFS AND PILLOW TOPS;** finished borders; stamped for embroidery. Spec., ea. **\$1.25**

**STAMPED COMBINATIONS;** white or pink nainsook. Special at each **\$1.50**

**"KASHMIR" KNITTING YARN;** variety of beautiful colors. Special, per hank **75c**

### SUITABLE XMAS GIFTS for DAD or SON

**MEN'S HANDKERCHIEFS;** good quality white cambric; ¼-inch hem. Special, 8 for **\$1**

**MEN'S INITIAL HANDKERCHIEFS;** made of white cambric; white or colored initials; SIX TO THE BOX **\$1**

**MEN'S FOUR-IN-HAND TIES;** many beautiful patterns; all are open end shape. Special, each **\$1.15**

**MEN'S SWEATER COATS;** V neck; cotton and wool mixed; fine knit; navy, gray, brown or maroon. ea. **\$5.95**

**MEN'S LOUNGING ROBES;** made of robing flannel. Only 12 in the lot—Special—each **\$10.95**

**BOYS' FLANNEL BLOUSES;** khaki or gray; military collar; tapeless style; ages 8 to 15 years. Special, ea. **\$2.45**

**MEN'S SLIP-ON SWEATERS;** Cotton and wool mixed; wool and cotton mixed or wool. Each—**\$2.95 TO \$7.95** (Main Floor)

**MEN'S PARIS GARTERS;** put up in holiday boxes; assorted colors, pair **40c**

### BEAUTIFUL HOLIDAY RIBBONS

**Silk Brocaded Ribbon**  
Satin and taffeta; many different designs; staple and popular colors; our former 75c quality for, yard **49c**

**WIDE FANCY RIBBON;** floral Dresden, brocade and tapestry, 6 to 7½ in. wide; all-silk quality; many beautiful designs and colors. Our former \$2.00 quality for, yard **95c**

**WIRE EDGE TAFFETA HAIR BOW RIBBON;** 4¼ inches wide; all silk quality; pink, blue, white, old rose. Our price, yard **75c**  
HAIR BOWS TIED FREE

### HIGH GRADE SEASONABLE DRESS FABRICS LOW PRICES

**WOOL VELOUR PLAIDS;** 54 inches wide; heavy weight; for separate skirts; new color combinations. Our former \$4.50 value, yard, **\$3.50**

**BLUE CHEVIOT;** medium weight; good, dark navy blue; all-wool; 54 inches wide; our former \$3.50 value for, yard **\$2.98**

**ALL-WOOL TAILOR SUITING;** 50 inches wide; blue with silk hairline check; black with silk check; former \$5.00 value for, yard **\$3.50**

**BROADCLOTH;** all-wool; 48 inches wide; spangled and checked; the new shades; also the staple blues, browns, gray and black; our former \$3.29 \$3.50 value for, yard **\$3.29**

### PLAIN AND FANCY PLUSHES

**SEAL PLUSH;** black; 52-inch—Our former \$8.50 value for, yard **\$5.50**  
Our former \$10.50 value for, yard **\$7.50**  
Our former \$11.00 value for, yard **\$8.50**  
Our former \$15.00 value for, yard **\$13.00**

**HUDSON SEAL PLUSH;** black nap with brown back; 52-inch—our former \$16.00 value for, yard **\$13.00**

Black and colored; plain and fancy plushes that were formerly marked \$18.00 a yard, now selling at, yard **\$15.00** (Main Floor)

### Underwear and Corsets at Special Prices

#### WOMEN'S UNION SUITS

High neck, long sleeves, Dutch neck, elbow sleeves, ankle length; regular or extra sizes; made of fine combed yarn; medium fleece-lined. Our \$2.50 value for—**\$2.39**

**BOUDOIR CAPS;** satins, nets and silks, trimmed in lace and pretty ribbons. These are very attractively priced.  
**WOMEN'S HEAVY FLEECE-LINED BLOOMERS;** "Forest Mills" brand; flesh pink, white or black; regular or extra sizes, pair **\$1.95**

**CHILDREN'S UNION SUITS;** high neck, long sleeves, ankle length; natural gray; sizes 24 to 34; our usual \$1.75 value for, suit **\$1.39**

**MUSLIN COMBINATIONS;** drawers and corset cover combined, trimmed with laces and insertions and wash ribbon; all sizes, underpriced, each **\$1.59**

**CHILDREN'S BLOOMERS;** good quality saten; white or black; hand waist and elastic knee; sizes 6 to 12 years—**\$1.00**

**BRASSIERES AND BANDOS;** made of muslin; embroidery-trimmed; mesh, fancy broche; also silk and lace combinations; all sizes, 32 to 52. Priced from **50c to \$5.00**. These make useful, beautiful gifts for Christmas.

**WARNER'S R. & G. and ROYAL WORCESTER CORSETS;** made of pink coutil; front and back lace styles; broken lines and sizes; our usual \$2.25 and \$3.00 values for, pair **\$1.29** (Second Floor)

### VALUABLE SAVINGS IN DOMESTICS

**STRIPED TENNIS FLANNEL;** good weight; soft & fleecy; pink and blue stripes; yard **25c**

**CHALLIE;** 36-in.; good quality; pretty flowered patterns; yard **18c**

**DRESS GINGHAM;** big selection of new patterns; yard **25c**

**STRIPED CHEVIOT;** heavy quality for dresses and shirts; 36 inches wide; yard **25c**

**SILKOLINE COMFORTERS;** double bed size; white filling; plain border; each **\$4.79**  
**GRAY BLANKETS;** double bed size; heavy, fleecy quality; usual \$6.50 val., pair **\$4.95** (Downstairs)

### OUTSIZE LISLE HOSE

Mercerized; reinforced foot and elastic garter top; sizes 9 to 10; black and cordovan. Specially priced, pair

**85c**

**CHILDREN'S MERCERIZED LISLE HOSE;** fine ribbed; black and white; sizes 5½ to 10; our price, pair **65c**

**WOMEN'S FULL FASHIONED HOSE;** pure thread silk; double sole, heel and toe; lisle garter top; black, white, cordovan, gray, mouse and navy; sizes 8½ to 10. Special, pair **\$1.95** (Main Floor)

### GREAT SALE OF NEW WOOLEN COATS

**A Special Purchase**  
The entire assortment of COATS from one of the largest local jobbers. All stylish new models of woolen coatings of exceptionally high-grade, fine Velours, Silverings, Kerseys and other popular materials in navy, brown, russet and fancy mixtures; all lined with plain or novelty-colored linings; a splendid opportunity to buy a high-grade coat at a great saving. Sizes from 16 to 44 inclusive. Formerly regular \$35.00 to \$50.00 values. On sale at, each **\$24.85** (Second Floor)

### Gift Suggestions

**EIDERDOWN DRESSING SACQUES;** of soft, warm eiderdown, bound in satin and finished with pockets; colors, rose, Copen, gray, pink and lavender. Very specially priced, each **\$4.95 to \$7.95**

**WOMEN'S BLANKET ROBES;** long-line robes made extra full in a beautiful assortment of Oriental and floral patterns; bound in satin and finished with cord. Priced from **\$5.95 to \$14.95** each

**FANCY TEA APRONS;** dainty aprons trimmed with fine lace and embroidery; finished with fancy little pockets, made of white organdy or lawn. Priced from **50c to \$1.95** each (Second Floor)

### NOVELTY JEWELRY AND TOILET ARTICLES Make Fascinating XMAS GIFTS

**PLATINOID BAR PINS,** set with rhinestones; some have safety catches; new designs. Priced from, each **\$1.00 to \$12.00**

**FANCY COMBS AND HAIR PINS,** set with rhinestones, in white metal; many beautiful patterns. Priced from **\$2.75 to \$14.95**

**GENUINE LEATHER MUSIC ROLLS AND CASES;** each **\$4.50 and \$5.50**

**GENUINE COWHIDE BOSTON BAGS;** all lined; have side pockets; colors, brown and black. Specially priced, each **\$2.95 to \$12.50**

**COMBINATION HOT WATER BOTTLE AND SYRINGER;** rubber, 2-quart size; guaranteed 1 year. Each **\$3.45**

**LADIES' EBONY HAIR BRUSHES;** solid back; hand-drawn genuine bristles; each **\$2.50 to \$5.50** (Main Floor)

**FRENCH SACHET IN BOTTLES;** each **69c to 80c**

**MANICURE SETS;** each **50c, \$1.25, \$1.47, and \$1.50**

**DJER-KISS PERFUME;** 4-ounce size, each **\$1.75**

**JERGEN'S PERFUMES;** assorted odors; fancy Xmas boxes; each **25c to \$2.50**

**EBONY CLOTHES BRUSHES;** also some in rosewood; our price, ea. **45c to \$2.25**

**LADIES' SILK VANITY CASES,** with mirror and puff; each **50c to \$1.00**

### Household Xmas Reminders

You will find many practical gifts in our Household Department at prices to suit your pocket-books.

**FOLDING IRONING BOARD—54x13;** rigid. Monday, each **\$1.98**

**RADIANT HEATERS—GUARANTEED—MAJESTIC**  
\$11.00 size for **\$9.75**  
\$12.00 size for **\$10.75**  
\$15.00 size for **\$13.75**

**HOT POINT**  
\$12.00 size for **\$9.75**  
\$15.00 size for **\$12.75**

**GRAY ENAMELWARE SECONDS—SAUCE PANS, TEA KETTLES, RICE BOILER, A FEW CEREAL COOKERS UNDERPRICED. SAUCE PANS; 2-quart size; convex, each **25c****

All items wonderfully low priced.  
**COCOA DOOR MATS;** all sizes UNDERPRICED.  
**CAPITOL ELECTRIC IRONER;** see the wonderful demonstration of this great time-saver.  
**CAST ALUMINUM SKILLETS (seconds)—each **\$1.75**** (Downstairs)

### Beautiful Holiday HANDKERCHIEFS and LACES—Special Prices

#### Boxed Handkerchiefs for Christmas Gifts

All white or with colored corner design; several different styles. **\$1.00**

Very dainty styles, white or colored corner design. Box of 3 **75c**

All white or colored embroidered corner design. Box of 3 **50c** (Third Floor)

#### FOR CHILDREN

Assorted designs to box; hemstitched hem. Box of 3 **29c**

Novelty embroidered design; assorted patterns; very pleasing to children. **59c**

Box of 3 **MOTHER GOOSE BOOK WITH NURSERY RHYMES;** contains two handkerchiefs; book **23c**

### HANDSOME NEW DRAPERIES, RUGS to Radiate XMAS CHEER

**PRETTY LACE NETS;** cretonne patterns; fine for side drapes; our usual 55c value for, yard **33c**

**MERCERIZED MARQUETTE;** ivory or ecru; yard wide. Our usual 65c value for, yard **39c**

**HEAVY CABLE MARQUETTE;** 48 inches wide; ivory or ecru. Our usual \$1.35 value for, yard **85c**  
**HEAVY TAFFETA CROWNED;** new patterns and colorings. Our usual \$1.69 value for, yard **69c**

**PLAIN MERCERIZED MARQUETTE CURTAINS;** 2-inch hem; ivory or ecru; our usual \$1.50 value for, pair **\$2.98**

**FILET CURTAIN NETS;** neat designs, ivory or ecru, our usual \$1.35 and \$1.50 value for, pair **98c**

**HANDSOME NOTTINGHAM LACE CURTAINS;** special cutting in price. Our usual \$4.25 value for, pair **\$2.98** (Third Floor)

**INLAID LINOLEUM;** good assortment of patterns. Our usual \$2.15 square yard value for—square yard **\$1.95**

**TAPISSEY BRUSSELS RUGS;** good quality, beautiful patterns. Our usual \$14.00 value for, each, 6 ft. 3 in. x 10 ft. 6 in. **\$27.50**

**TAPISSEY BRUSSELS RUGS;** 11 ft. 6 in. x 16 ft. 6 in. **\$33.00**  
22 ft. value, 12 ft. 6 in. **\$37.50**

**BIG ASSORTMENT OF LACES,** including Imitation Crochets, Valises, Cluny, Vals and Torchon. LACE yard **10c**

**ALL-OVER DRESS LACE;** black, 36 inches wide in attractive floral effects. Yard **\$2.95 to \$3.25** (Third Floor)

### TASTY GROCERIES

**"Old Pacific" Yellow Cling Peaches 23c Tin.**

Extra standard quality packed in a medium syrup; No. 2½ tin; originally packed to sell at 40c per tin. We have obtained a lot of 1200 tins at an extremely low figure and offer the quantity at the very attractive price of, tin **23c**

**TEA, "RIDGEWAYS' ORANGE LABEL"—**  
¼ lb. tin **18c**  
½ lb. tin **35c**  
1 lb. tin **69c**

**"WASSILL'S" BLACKBERRY PRESERVES;** medium jar; special Monday only **14c**

**"BAKERS' FRESH CRATED COCOANUTS;** in its own milk, 2-lb. loaf at, each **13c**

OPEN 9 A. M. TO 6 P. M.

**WHITTHORNE & SWAN, WASHINGTON STREET AT ELEVENTH**

OPEN 9 A. M. TO 6 P. M.

## AERO MANEUVERS TO BE STAGED BY NAVY AT PANAMA

LOS ANGELES, Dec. 4.—According to plans now being worked out on the flagship New Mexico in San Pedro harbor, the most imposing spectacle ever presented in the history of naval aviation will be seen in Panama bay early in January when the Pacific fleet under Admiral Rodman joins the Atlantic fleet for maneuvers. At least sixteen naval planes will compose the Pacific aerial squadron. The course of the air fleet will be covered in nine separate flights comprising about seventy-two hours actual flying time. On leaving San Diego, stops will be made at Cedros Island, Magdalena Bay, Banderas bay, Acapulco, Chilpancingo, Gulf of Fonseca, Gulf of Nicoya, Comiso bay and Bahia. Two of the officers who will direct the flight will be Captain Henry Austin and Commander J. H. Tower. Both were with the American "Navy" on the flight to Europe. Commander Tower having commanded the NC-1.

## Rural Readers Yearn for 'Highbrow' Books

Universal Service.  
CHICO, Dec. 4.—Jack London is a big number in popular estimation in the country and the great demand for Darwin and heavy technical and occupational works in the libraries of the state, according to Gary Livingsome of Colusa, attending the ninth district convention of the California Library association are today.

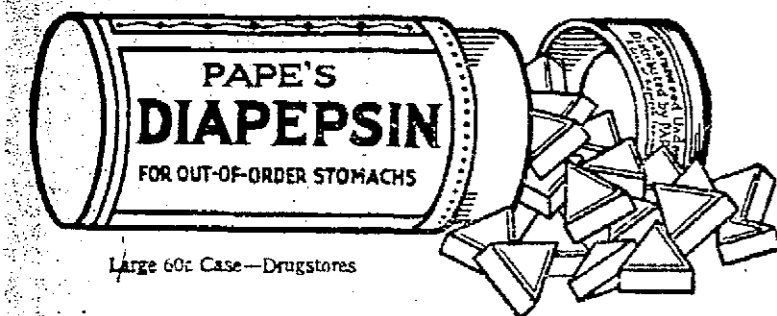
## Work-or-Jail-Squad Jail 79 in Mission

LOS ANGELES, Dec. 4.—Members of the police "work or go to jail" squad today descended on the "midnight mission" lodging house, and arrested 79 unemployed men, charging all of them with vagrancy.

## ACID STOMACH

Indigestion Gases Heartburn  
Sourness Flatulence Palpitation

Instant relief! No waiting! A few tablets of harmless, pleasant "Pape's Diapepsin" correct acidity, thus regulating digestion and making sick, upset stomachs feel fine. Best stomach corrective known.



Genuine  
**BAYER**  
**Aspirin**

You must say "Bayer"

**Warning!** Unless you see the name "Bayer" on tablets, you are not getting genuine Aspirin prescribed by physicians for 21 years and proved safe by millions.

Accept only an "unbroken package" of "Bayer Tablets of Aspirin," which contains proper directions for Colds, Headache, Pain, Toothache, Neuralgia, Rheumatism, Neuritis, Lumbago.

Each tin box of 12 tablets cost but a few cents—Larger packages. Aspirin is the trade mark of Bayer Manufacture of Monacopolis of Salzeleland.

## COLDS

"Pape's Cold Compound" is Quickest Relief Known

Don't stay stuffed up! Quit blowing and snuffling! A dose of "Pape's Cold Compound" taken every two hours until three doses are taken usually breaks up a cold and ends all gripe misery. The first dose opens clogged nostrils and air passages of head; stops nose running; relieves headache, dullness, feverishness, sneezing. "Pape's Cold Compound" is the quickest, surest relief known and costs only a few cents at drug stores. It acts without assistance. Tastes nice. Contains no quinine. Insist upon Pape's—Advertisement.

## BLUE BIRD BUREAU OF THE TRIBUNE

If the Goodfellows who are planning to do such fine things for their dear ones at Christmas time could pause but a moment in their preparations to hear the calls from homes where no Goodfellows live, that spirit of joy in making the other fellow happy would be complete. It will take so little to

bring joy to many of these homes which are fatherless, and which are so poor that the things they ask would be deemed necessities in other homes.

Children whose hands are so small and unsteady that they can scarce guide a pencil have written to the Blue Bird, all with a strikingly similar plea—the need of warm clothing. Such simple things will bring happiness not only to these children, but to the poor, tired parents who are sacrificing the little that they have for their kiddies.

How easy to make this little girl happy, if some Goodfellow will read her letter.

"Dear Santa Claus: a few lines hoping you will not forget me this Xmas. I am a little lame girl. I

would like some nice warm clothes. I am 12 years old. I go to school every day so I think Santa Claus will know I am a good girl. I would like some story books and some games."

And a Goodfellow should read this letter:

"Dear Blue Bird: Please can you send us something to eat for Christmas so that we can have a Christmas dinner. We can't afford to buy a dinner because we haven't ten in the family including mother and father. My mother is working and gets twenty-five dollars every two weeks."

From this mother comes a message for her notices.

"Dear Blue Bird, Bureau: Will you please do something for my children this Christmas if you can. My husband has been out of work

so much because of sickness. I feel so unhappy about the children's Christmas. They need some clothes so bad—half worn ones will do. I can sew and make things over for them. I have three boys, nine years old, four years old, eleven months, and two girls six and a half and four years old."

I will be Santa Claus to ..... children (as many as you wish). Please give me the names of children in ..... (State what section of the city you prefer to have assigned to you).

(Sign your name and give address and phone number)

## MEXICAN BANDIT LEADER IS TAKEN

By Universal Service.  
MEXICO CITY, Dec. 4.—Crime will decrease in Mexico City, it is believed, now that Theodore Camarena, a leader of the notorious band of robbers called "El Regato," has been captured by the police. With Camarena was arrested Proceso Jordan, another dashing prince of the underworld.

If an old stories told of these men are true they eclipse in bold outlawry Jesse James, Jack Sheppard, Claude Duval and others whose daring has been the burden of many a tale.

Camarena is said to have had extraordinary versatility in crime. He was ready for anything. If he ran short of chance he would walk around the corner and hold up some one or rob a house.

## Repeal of Wartime Laws, Congress Plan

Universal Service.  
WASHINGTON, Dec. 4.—Repeal of war-time laws will be taken up in the House of Representatives Tuesday. This decision was reached today by the Republican steering committee of the House. At the same time immigration legislation will be brought up for passage under the steering committee's plan. The House will transact little business on Monday, the opening day of the session, it was predicted.

## Cake, Lemonade, Gee! Aunt Elsie's Parties Win Kiddies

By AUNT ELSIE.  
If you see a fringe of little legs dangling from a cloud over the TRIBUNE house some of these fine days don't be surprised. Those Aunt Elsie club parties for the youngsters are growing so popular that they'll soon have to take to the clouds for a snugger room. Never since the first Giggles sprang in the Garden of Eden has there been such a jolly crowd of youngsters in their own parties.

And now that the kiddies have acquired a Brand New Stage, all their very own—WHOOPEE! It's a glorious world!

They say the home feeling is vanishing from these kiddie parties. It's the same old tie-see feeling that you and I had when mother let us celebrate our twelfth birthday by inviting all the Sunday school class.

Member those TWELVE CAKES she baked? Remember that pink lemonade? Biz-zy-mazy? Well, THAT'S the feeling these kiddies have in their parties.

I suppose the youngsters who en-

tertain them are REAL young scoundrels—sometimes I suppose they duck at the sight of the wash rag and pout at the morning mush. But I would never guess it when they scamper out on that stage and begin to twinkle Animated Punches of Pinkness—imported direct from Fairy Land! That's what they look like. Every party a new company of our comes dancing and singing along. Beverly Swirley and Mrs. May Tread SAM their train, then and arrange that program—but just between you and me—the rainbow, I think they only turned the key and let the magic out!

Here's what they did last Thursday:

Baby Gladys Silva, song.  
Virginia Moore, recitations.  
Baby Dorothy Burke, songs.  
Adele Leathy, dancing.  
Doris Whitmore, song and recitation.  
Audrey Hart, dancing.  
Marion Smith, piano, and Al Smith, violin.  
Ester Gerzonson, song.  
Violet Wayland, song.  
Josephine Matthews, song.  
Prize games.

## Schoolmasters Want Soviet in France

PARIS, Dec. 4.—Thirteen thousand schoolmasters employed in French public schools are in favor of a Soviet for France.

This fact was discovered when a census was taken recently of members of the extremist wing of the labor party which recently urged adoption of the Soviet system. Most of the tutors gave the their reason their underpay.

"The schoolmaster is the most important personage in any country and he is paid as though he counted for nothing at all," they stated. "Under the communist system we could get our just dues."

A surprisingly large number of "intellectuals" in France are subscribers to the Third International.

## SUSPECT ABUSED, MOTHER CHARGES

KANSAS CITY, Mo., Dec. 4.—Mrs. Lillian Chester of Los Angeles was reunited with her son, Benny Chester, alleged slayer of Miss Florence Barton, Kansas City society girl, here today in the General Hospital. The mother, after her long cross-country trip, broke down upon seeing her boy, unattached to his cot and cried broken-heartedly.

against what she termed "torture of her boy."

"I'll bring every State and Federal law in the country to my aid to end your treatment of my boy," she said. "Out in California we have a public defender law. I won't let you torture my boy."

Chester lay silent on the cot, unable to move because of his chains. He gave no indication of knowing his mother but Mrs. Chester declared he had "recognized her."

When his mother mentioned his family, Chester's eyes lightened. They swerved to his mother. It was the first voluntary action he had made since being taken to the hospital five days ago.

Mae is loyal, the mother said, referring to Chester's wife in Los Angeles. "She loves you."

## X-RAY DENTISTRY

OUR X-RAY SERVICE ELIMINATES ALL GUESS WORK. X-RAY PICTURES \$1.00

By this means we can detect diseased or abscessed conditions of the teeth which may lead to serious bodily disorders, as rheumatism, loss of appetite, headache, neuralgia, intestinal indigestion, loss of eyesight and energy.

PLATES MADE BY EXPERTS  
If you must wear a plate, wear a good one. We absolutely guarantee a perfect fitting plate or no pay. Our prices are sensible and fair.

System of Dependable Dentists  
481 Twelfth St., Cor. Washington St.  
1225 Broadway, Over Owl Drug Co.

## SNOWBALL Excursion to Truckee

Two Full Days \$33.75-\$40 ALL EXPENSES PAID—  
in the Snow.... Berth and Meals Included

LEAVE DEC. 31st—RETURN JAN. 2d.

Information at  
**CRABTREE'S TRAVEL OFFICE**  
1457 BROADWAY Phone Oakland 1437  
2011 SEATTLE AVE. Phone Berkeley 426

## Remember---the Sonora is Sold only at Breuner's--

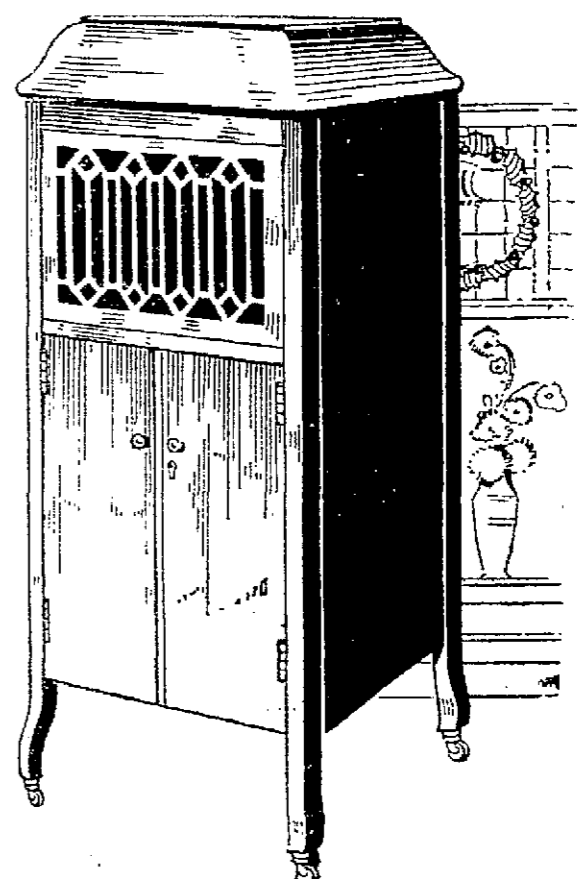
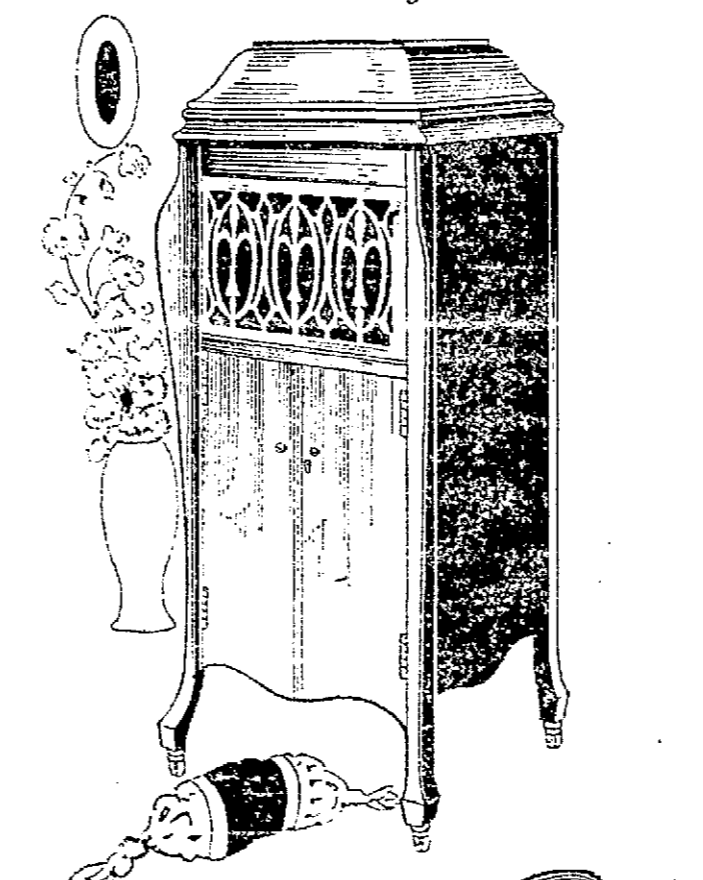
in Oakland. You should hear the famed Sonora tone before you decide upon your Christmas phonograph. You'll also like the graceful lines of the various Sonora models, and the remarkable features of construction obtainable in no other instrument.

THE INSTRUMENT OF QUALITY  
**Sonora**  
CLEAR AS A BELL

won the highest score for tone quality at the Panama-Pacific Exposition, and will give the maximum of enjoyment through many years to come.

The "Trovatore" Sonora illustrated is priced at ..... \$125

The usual easy terms.



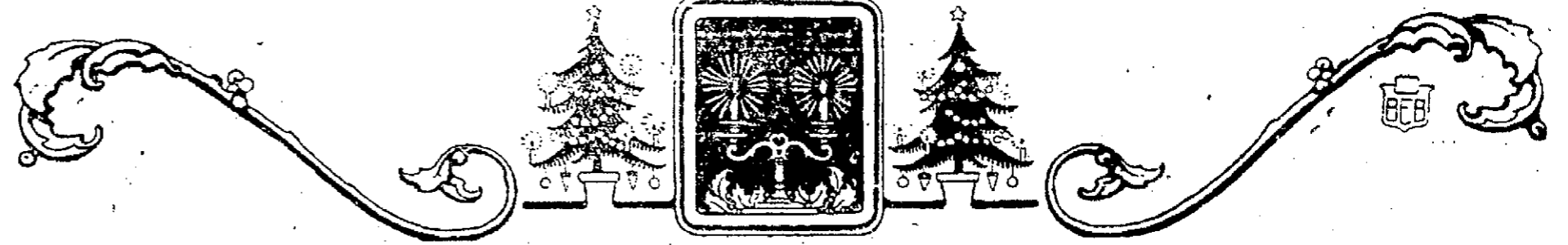
The "Nocturne" Sonora is another popular Sonora model. It possesses typical Sonora tonal beauty and has many important features such as the tone modifier (which permits regulation of tone from full to subdued), the effective automatic stop, convenient record filing system, etc.

The "Nocturne" Sonora illustrated is priced at ..... \$160

Convenient terms.

We have the Sonora you want at the price you want to pay. Upright and period models up to \$450. Terms to suit.

**Breuner's**  
15th and Clay Streets



## WATER COMPANY HELD BLAMELESS IN BERKELEY FIRE

Berkeley, not the Eastbay Water Company, was at fault when low-water pressure permitted destruction by fire of a students' boarding house near Bancroft and College avenues on the night of October 23, the State Railroad Commission has decided, and so indicates in a letter sent to W. L. Williams, secretary to Mayor Bartlett.

The report exonerates the water company, by which company copies of the letter to Mayor Bartlett have been given out.

**TWO ENGINES USED**  
The trouble lay in a four-inch main which runs from Bancroft to the campus line and is there stubbed. It is found. On this pipe are two fire hydrants. Firemen, in their hurry, coupled two pumping engines, one to each hydrant, the commission finds, and could not, consequently, get enough water.

It was necessary to move one engine to a large main hydrant farther away and lay more hose. In the meantime the fire burned merely on.

**BLAMES CITY**  
The commission closes its statement as follows:

"In regard to the inadequacy of this four-inch main to deliver a sufficient quantity of water for those two hydrants, we wish to direct your attention to the fact that the East Bay Water Company, in a public hearing at which your representative was present, offered to increase the size of any of its mains in the city for fire protection purposes, provided the city of Berkeley would pay a reasonable rate for such service. As you know, the present rate paid by the city of Berkeley for fire protection is based upon the size of mains and you are therefore paying a much less rate for service through the four-inch main in question than you would pay for a larger main. In other words, you are paying for a four-inch service at this locality, and are receiving that service, and not such a service as could be rendered by a main eight inches or larger in diameter, for which service you are not paying."

## War Veteran, Long Missing, Is Sought

Relatives of David Lawrence, former Oakland resident and overseas veteran whose mysterious disappearance at Gridley during the first part of last month are continuing their search for him. Joseph Lawrence, a brother, traced the missing man to Marysville.

According to a letter which was found in the room occupied by the missing man, he intended going to Marysville to obtain supplies for a paint shop which he was opening in Gridley. In the same letter he stated that he was in ill health and had a racking pain in his head.

## Church Cornerstone Will Be Laid Today

The cornerstone of the recently completed St. Elizabeth's Catholic church, Fruitvale, will be laid with appropriate ceremonies by Archbishop Edward J. Hanna at San Francisco at 3:30 p. m. today.

The various societies of the parish will be assigned places facing the new church building. The Knights of Columbus have been invited to take part in the ceremonies and will attend in a body.

A guard of honor for Archbishop Hanna will be furnished by Company N, League of the Cross Cadets, with Captain Anthony J. Silva in command.

The program will include musical numbers by the choir, the actual laying of the cornerstone by the archbishop and addresses by various prominent church officials.

## Man Leaps to Death From L. A. Hotel Roof

LOS ANGELES, Dec. 4.—Mystery today shrouded the motive for the apparent suicide of Thomas J. Di Fon, 25, who plunged to his death last night from the roof of the Rossini hotel here.

A registration card led to identification and showed he formerly lived at 4242 Calumet avenue, Chicago. Two Pullman receipts also were found in his clothing, one dated October 9, showing he had left Chicago for Oakland and another dated November 2 from San Francisco to Los Angeles.

## War Power Will End Soon in Italy

WASHINGTON, Dec. 4.—Secretary Osborne of the American embassy at Rome informed the bureau of foreign and domestic commerce today that it was the belief of the embassy that the war powers which have been in effect in Italy, shortly will be removed by royal decree. A state of peace in Italy was formally declared by royal decree October 31.

## FAT FOLKS BECOME SLIM EASILY, PLEASANTLY

Fat people will be happy to learn that they can easily reduce their weight without starvation diet, drastic drugs, or strenuous exercise. If you are overweight, are you lowering your vitality by carrying this excess burden? Don't jeopardize your health or be a laughing stock any longer. Be happy! Follow the simple directions of the Eskin system. Safe and pleasant; recommended by many reliable women and men. Surprising weight reduction reports come in every day. Just a few days' treatment. With proper reduction the skin becomes firm, the complexion improved; in fact, work seems easier and a lighter, more buoyant feeling takes possession of the whole being. It is a sensation—that of looking and feeling younger, supple, cheerful, active, alert and full of enthusiasm.

To reduce fat to slenderness (whatever you need) you should now give the ESKIN system a trial. You will probably find it is just what you need. Sit on the road to longer life and happiness today! Observe a small box of Eskin tablets (pronounced ESKIN) under money-back guarantee at any drug store or write for free brochure, with money-back guarantee, to Eskin Co., 20-24, Boston 2, New York.

## 9th Street Days

(Contributed by Oakland Pioneer)

**OAKLAND IN EARLY DAYS** (NO. 6) BY CHAS. G. REED  
March 25, 1854, Oakland was incorporated as a city and Horace W. Carpenter was elected its first mayor. At this election 368 votes were cast, though the actual number of legally qualified voters was certainly very much less.

This was made manifest at the election of county officers the following year when only 292 votes were cast in the city. Ballot boxes with false bottoms were quite common in those days, and it was no uncommon thing to hire

a steamer and fill it with "roughs" and take them to various points about the bay to vote.

A weekly paper called the "Alameda Express" appeared in Oakland some time during the year 1854.

A fire department was organized and a small hand engine was obtained from San Francisco. Col. John Scott was placed in charge and was the first fire chief of the city. Cisterns were

## STUDENTS WILL HELP MAKE BAND

BERKELEY, Dec. 4.—One of the best bands to be claimed by any post of the American Legion in the state is assured the Berkeley veterans with the addition of almost the entire personnel of the band of the university cadets to the local post's musical aggregation.

According to E. L. Pierce, who is organizing the Berkeley Post's band, the offer of the college musicians came Mrs. Edison Adams. Other departments necessary for a rapidly growing city were organized as occasion demanded.

will insure the success of the undertaking. The first rehearsal of the players was held this week in Stiles Hall under the direction of Arthur Fox, one of the bandmasters with the grand fleet of United States and British warships during the war.

The addition of the university players will make the band of Berkeley post one of the finest military brass bands in the Legion in this state, and efforts will be made to have an organization which will be supreme in the United States. The university players' cooperation was secured, Pierce stated, largely through the cooperation of Philip DeVore Deel, drum major for the cadets' band.

## Cotton Men Would Revive Finance Board

WASHINGTON, Dec. 4.—Immediate reestablishment of the war finance corporation was strongly urged in a telegram received today by Congressman Byrnes, Democrat of South Carolina, from J. S. Waggoner, president of the American Cotton Association, an organization composed of thousands of cotton growers of the south.

Byrnes directed the telegram to the attention of Senator Norris, Republican of Nebraska, presiding over the joint session of the senate and house agricultural committees which today resumed hearings on the agricultural situation.

**Y. W. C. A. TO MEET**  
Oakland Central Woman's Christian Temperance Union will hold a regular meeting tomorrow afternoon in the Y. W. C. A. building in Webster street. Women are invited.

## Your Health

Get a month's supply of Neal-Tone at your druggist's and take it morning, noon and night for a month. Then you'll know what a real tonic can do for you. Neal-Tone is the tasteful product of 30 years' study and practice of Dr. B. E. Neal, founder of the 65 Neal Institutes. Neal-Tone is sold only in convenient tablet form. It is safe, free from alcohol and other narcotic poisons. It's the blood and nerve tonic par excellence. "Try it, then buy it." Send 10 cents to cover mailing expense for a 5-day sample to Dr. B. E. Neal Medicine Co., or W. S. Wallace, Dept. 16, 1506 Fell Street, San Francisco, Calif.

## Neal-Tone

For Sale at All Druggists



# Christmas Is Near—

Buy your gifts now—you may get them on terms at Breuner's. We are stocked with presents to suit everyone, whether big or little, man or woman. Just tell us who the gift is for and we will give you almost innumerable suggestions. Here are a few.

## Dolls 20% Off

Christmas to a little girl means a new doll first and foremost. Will your little girl have a new doll to love Christmas morning? Get her one at Breuner's where they are 20% off.

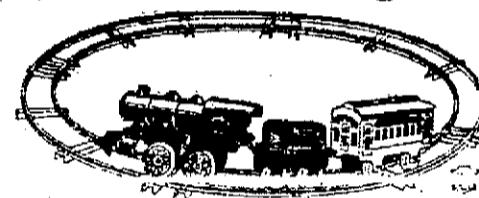
The upper right hand doll is a cunning little unbreakable one in blue gingham rompers. Reduced from \$4.25 to \$3.40.

The doll adjoining has a jointed body, sleeping eyes, either brown or blond curls and a very sweet face. It is reduced from \$10 to \$8.

The little colored baby is true to life, with its baby bow-legs, painted hair and a real baby smile. Reduced from \$2.75 to \$2.20.

Your little girl would clap her hands with delight at this little white baby; it's just like a real one, with sleeping eyes and either brown or blond hair. Reduced from \$5 to \$4.

## —Trains that go—



What small boy's heart wouldn't be gladdened with a train that really and truly ran around a little track all by itself?

Those that wind are priced from \$2.25 to \$5.50. The one illustrated sells for only \$2.25.

Electric trains are priced from \$8.50 to \$37.00.

## Toys on Terms

We know how Christmas and toy time often works a hardship upon unselfish parents, so we sell our toys on terms. Then, too, the toys a child gets at this time usually last him the whole year. Why should this year's expense be allotted to one month?

## Wilton Rugs Repriced

Several mills have recently sent us notice of further reductions in Wilton rugs. We are quoting a few of the comparative prices here in order that you may see the extent of this repricing. We would also like to advise you, as we have been advised, that there will be no further reductions for many months. In fact, all indications show an advance after January 1st—some mills have already notified us to that effect. Buy now.

### 9x12 Wilton Rugs

Former Price	Present Price
\$195.00	\$135.00
\$110.00	\$75.00
\$110.00	\$75.00
\$110.00	\$75.00
\$110.00	\$75.00
\$110.00	\$75.00
\$110.00	\$75.00
\$110.00	\$75.00
\$110.00	\$75.00
\$110.00	\$75.00

### 4x7 1/2 Wilton Rugs

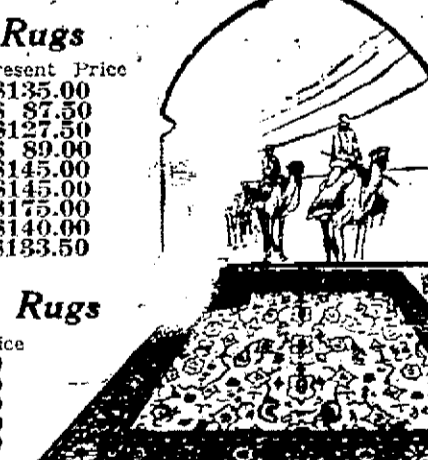
Former Price	Present Price
\$65.00	\$30.00
\$70.00	\$34.00
\$75.00	\$38.00
\$80.00	\$42.00
\$85.00	\$46.00
\$90.00	\$50.00

### 8 1/2 x 10 1/2 Wilton Rugs

Former Price	Present Price
\$127.50	\$93.50
\$175.00	\$133.00
\$175.00	\$133.00
\$175.00	\$133.00
\$175.00	\$133.00
\$175.00	\$133.00
\$175.00	\$133.00
\$175.00	\$133.00
\$175.00	\$133.00
\$175.00	\$133.00

### 6x9 Wilton Rugs

Former Price	Present Price
\$100.00	\$72.50
\$110.00	\$82.50
\$115.00	\$87.50
\$115.00	\$87.50
\$115.00	\$87.50
\$115.00	\$87.50
\$115.00	\$87.50
\$115.00	\$87.50
\$115.00	\$87.50
\$115.00	\$87.50



In order to protect you as well as ourselves, we do not permit exchange on sale rugs. (The usual easy terms)

## Silver Sets for Christmas

The one illustrated is in the distinctive "Heraldic" design of 1847 Rogers silverware. The set includes 6 dinner knives, 6 forks, 6 tablespoons, 6 teaspoons, 1 butter knife and a sugar shell. The set complete is priced at

**\$29.65**

Easy terms

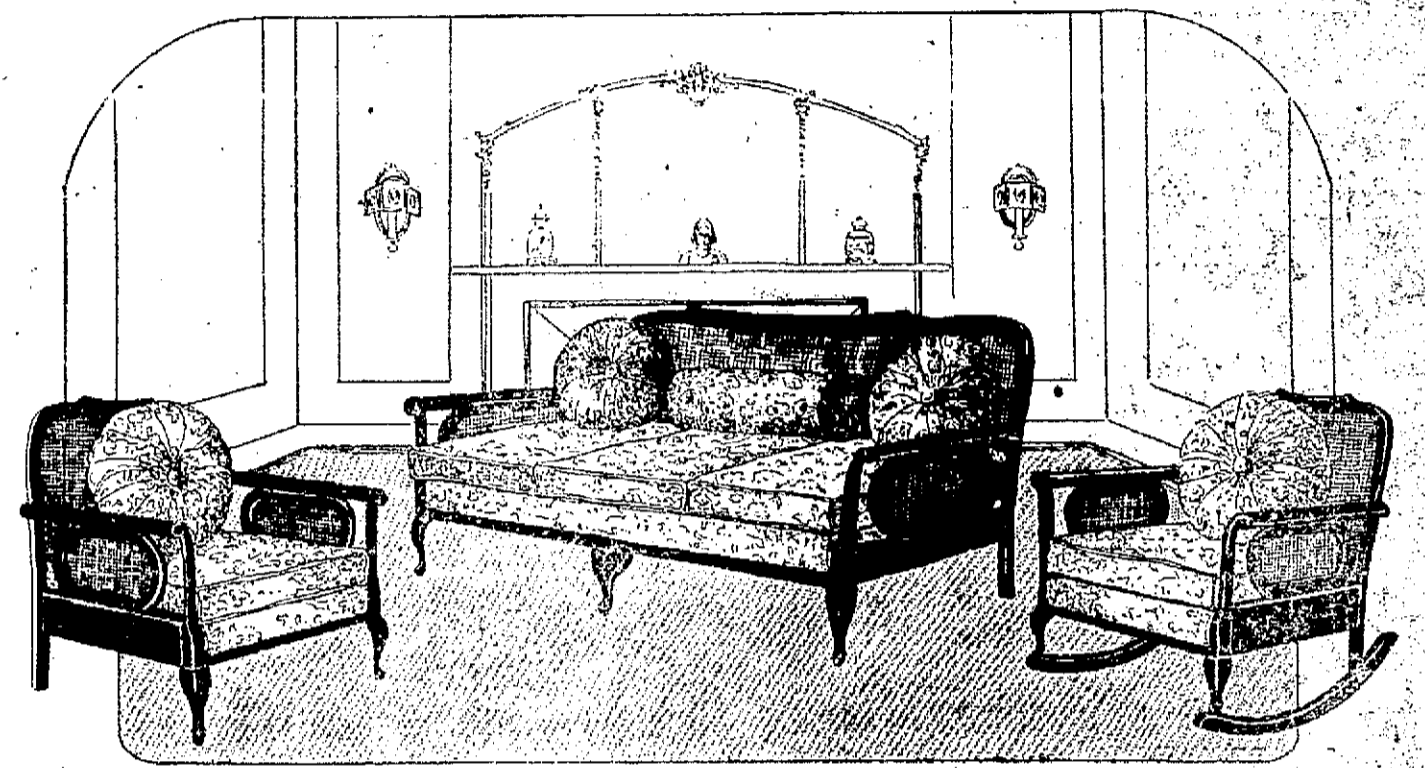
The chest is extra—it sells for \$8.50. It is a leatherette chest with blue velvet lining and will hold from 26 to 50 pieces.

We also carry Louvain, Queen Anne and Old Colony patterns in 1847 Rogers silverware. These are stock patterns and may be added to at any time. Some of these sets are priced at \$28.15. We engrave them free of charge if you wish.

Gifts on Terms

# Breuner's

Clay at Fifteenth



## A Beautiful Gift for the Home The suite complete—\$325

Give the home a Christmas present, too—it is something not only the entire family but also your friends will enjoy. The handsome mahogany and cane suite illustrated would make an excellent gift. The seat and cushions are of a beautiful shade of mulberry damask.

\$32.50 down, \$32.50 monthly

## Gifts for Men

One of these smokers will solve your problems as to what to get for brother or dad. They are not only good looking but useful.

The upper one is of mahogany, has nickel plated cigar rests, match holder and a glass tray. Priced \$22.50.

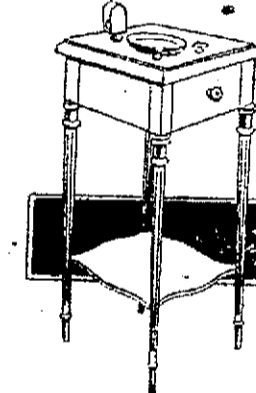
The lower pedestal model is also of mahogany, has two cigar holders, match box and a glass tray. Priced \$4.50.

## Velour Chairs and Rockers

One of these winged back velour chairs or rockers would be appreciated by either a man or woman. Think of the comfortable evenings that may be spent in them before the fire! Priced

**\$68.50**

\$6.85 down, the balance monthly



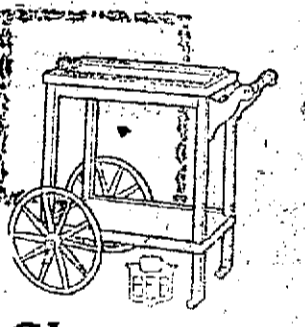
## Gifts for Women

Think of the hundreds of steps a tea wagon would save your wife or mother, then come in and see ours. The one illustrated comes in golden oak or mahogany, has a removable glass tray and rubber tired front wheels. Priced

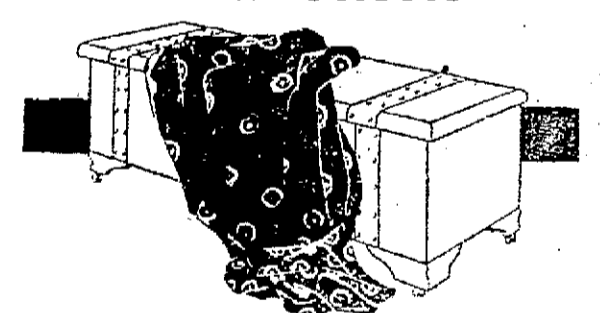
**\$19.75**

\$3.50 down, balance monthly

We also have many other pretty models.



## Cedar Chests



A cedar chest is something that every woman wants. Breuner's has a genuine Tennessee Red Cedar chest, 16x26 inches for... \$20.00. A large assortment of these chests, some copper trimmed, in all sizes, priced up to... \$61.00. Creaming covered white cedar chests in a great variety of colors and designs... \$8.25 to \$18.50. Special tapestry covered white cedar chests... \$10.75. Painted mahogany wood chests from \$18.50 to \$30.00.

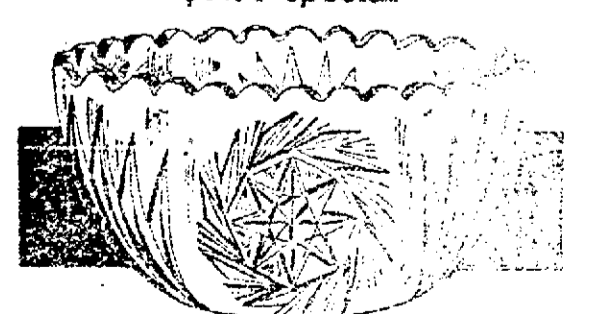
## Cushions

\$4.50 to \$11.00

Cushions make very acceptable presents. We have them in all shapes and sizes and in a great variety of coverings—velours, tapestries, silks, damask and linens. Come in and choose yours.

## Cut Glass Bowls

\$5.00 special!



Put one on your Christmas dinner table. They are beautiful and useful. Put one on your Christmas dinner table. They are beautiful and useful.

Gifts on Terms

# Breuner's

Clay at Fifteenth

## William and Mary Dining Table

Specially priced

Eat your Christmas dinner off a new table. The William and Mary table illustrated comes in both mahogany and walnut. It has a 45-inch top and 6-foot extension. Specially priced at

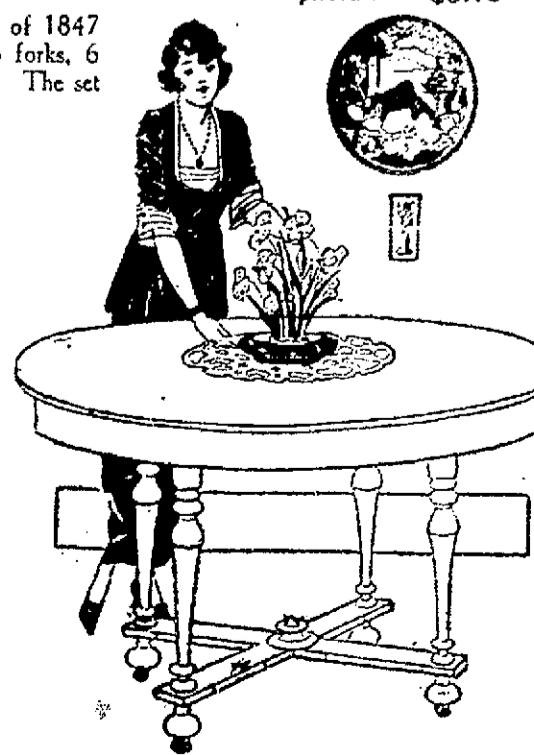
**\$67.50**

\$6.75 down, the balance monthly

The same table comes in oak, Jacobean finish, at

**\$58.50**

\$5.85 down, the balance monthly



## THREE SEE WAR DRAMA WHO SAW LINCOLN KILLED

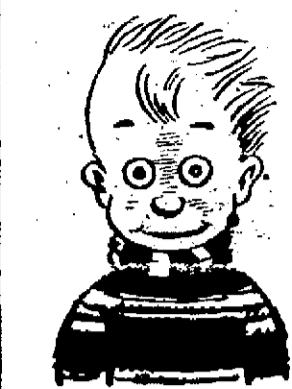
By Universal Service.  
CHICAGO, Dec. 4.—While John Drinkwater's great play, "Abraham Lincoln," was being enacted for the benefit of G. A. R. members and their friends and for wounded soldiers of the late war, there were in the audience three people for whom the drama was indeed reminiscent and only too real. As they gazed upon the portrayal of the "rail-splitter," the tragedy of over fifty years ago was brought back to them, for their witness of the assassination of the great President and are perhaps the only witnesses living today—two of them had not met since that night.

They are Mrs. Kathryn M. Evans of Chicago, who was an actress in the play "Our American Cousin"; Sergeant A. W. Rogers, who was in the audience, a guest of Adjutant-General Thomas Vincent, and W. J. Ferguson, who is at present appearing in a local theatrical production. When Ferguson, as Mrs. Evans, he threw his arms around his wife and kissed her, she had believed that she was dead. He had not seen her since the night of the assassination, when he, owing to the illness of an actor, was playing his part. Ferguson had been a call boy at the theater.

After the play there was a dinner and much talk of old times and friends.

17 MORE  
DAYS FOR  
CHRISTMAS  
SHOPPING

IT'S GETTIN'  
NEARER!



### Manila to Erect Monument to Dewey

MANILA, Dec. 5.—More than twenty-two years after his great victory a movement is on foot for the erection in Manila of a monument to Admiral George Dewey, whose victory over the Spanish fleet, May 1, 1898, established the American flag on the Orient and freed the Philippines from Spanish bondage. There is every prospect of success, and indications are that the present session of the Legislature will make an appropriation for the purpose. A site will be chosen probably on the Luneta, facing Manila Bay, the scene of Dewey's great fight.

## Busy Merchants of Maxwell Street Are Chicago Wonder

By Universal Service.

CHICAGO, Dec. 4.—A riot of color and old world custom, transplanted, amidst a bedlam of sound, into the heart of Chicago. Such is the Maxwell street market, which more and more is attracting visitors who come to Chicago, and incidentally is attracting Chicagoans who are just awakening to the novelty which is in its midst.

Here one finds the cosmopolitan crowd as could be found anywhere. There is a burly Russian, looking like one of Tolstoy's characters, dressed in peasant garb. Here is an old Jewess, clinging to the customs and dress of the old world, and beside her stands her daughter, dressed in the fashion of the American girl of today. Italians, Austrians, Greeks, Hungarians, all are here, and still more color is added to the scene by the appearance of a society man with several society buds, out adventuring.

Everywhere there are stands. The curbs are lined with booths, hastily constructed, flimsy affairs of board and tar paper, heaped high with a miscellany of tridestuffs. The street corners are occupied by stands, exposing to the public view the wares of their owners who stand by shouting bargains. Even the hallways are turned into places of barter and trade.

The noise is terrific. Mingled with the voices of the hawkers are the quacking of geese, the squawking of protesting chickens, the crowing of roosters and the crying of children.

So well, the warm furs, perhaps, or the gloves?"

"Socks, socks! Nice, warm, knitted socks! Buy a pair of socks—just one pair!"

Such is the talk heard all the way through the district. Every pedler adds to the riot of sound by trying to outcry his neighbor.

The sun breaks through gaps in the tar paper roofs of the booths in places and brings out in startling relief the merchandise arranged for sale. Here a pile of knitted sweaters reflects all the colors of the rainbow; there a heap of luscious green grapes, wonderfully tinted with red, tempt the passerby. Again, a pen of snow-white, live geese, clapping clipped wings and stretching their supple necks in efforts to avoid the brook of the proprietor, who seeks to capture one for examination by a prospective purchaser.

And there is plenty of proof that the war has just passed. For all about are bargains in khaki, something new, just brought into vogue with the selling of army goods at a sacrifice. Overcoats, shirts, shoes, hats, blankets and underwear of the army type are offered for sale all around.

While appearances may seem to indicate it, this market and its buyers and sellers are not a poverty-stricken crowd. They do a rushing business here; an old world business it is true, but a flourishing one. Just watch one of the apparently poor tradesmen when he changes a bill and see the handful of currency he pulls out. If you want proof of his prosperity.

In the old days, when the Jews were more orthodox, the market was somewhat quiet on Saturday, for the Jews form the major part of the tradesmen.

Buy Your  
Toys

Now While Assortments Are  
Complete

**Capwells**  
OAKLAND

Store Business

Hours 9 a. m. to

6 p. m.

## Christmas Opening of Handbags and Leather Novelties in enlarged holiday quarters



Say "Merry Christmas"  
to her with a new  
Handbag

Our vast holiday stocks stand radiantly ready in our enlarged Leather Goods Department for your gift choosing.

In order to meet the heavy Christmas demands we have assembled larger quantities, wide varieties and finer qualities than ever before. These resplendent gift selections conclusively prove Capwell leadership in Handbags and Leather Goods.

Bring your gift lists to our leather goods department

### Leather Gift Novelties

Give toilet accessories or traveling articles of real leather and you give pleasure on Christmas and during the coming year.

Currency holders, 75c to 20c.  
\$3.45. Unbreakable mirrors in case, 20c.  
Photograph holders, 75c to 40c.  
\$7.95. Wallets, card cases, bill books and three-fold cases priced from 40c to \$9.45.  
Music bags and folios, \$3.75 to \$10.95. Coin purses, 20c to \$2.75.

### Other Gift Suggestions

FOR MEN—  
Tobacco Pouches  
Cigar Cases  
Cigarette Cases  
Key Cases  
Brief Cases  
Pullman Slippers  
Leather Writing Cases  
Clothes Brushes  
Fitted Traveling Cases

FOR WOMEN—  
Manicure Sets  
Sewing Boxes  
Brief Cases  
Pullman Slippers  
Leather Writing Cases  
Clothes Brushes  
Travel Bags, fitted  
Traveling Cases, fitted  
Medicine Cases  
Emergency Cases  
(First Floor)

### Jewelry for Gifts



Many unique novelties in bits of jewelry for men and women.

#### For Men

CIGARETTE CASES—The fastidious smoker always prefers a case. We have them for gifts ranging in price from \$3.50 to \$17.50.

BELT BUCKLES—Plain or with monogram. Sterling silver or plated \$1.75 to \$6.50.

SILVER MOUNTED POCKET COMBS—Very neat and attractive \$4.50 Each

MATCH CASES—Both the sterling silver and the plated. The plated starts at \$7.50.

CUFF LINKS—Enamel finish 50c and \$1. Enamel set in sterling silver \$2.25 and \$3.00; gold \$2 and \$4.

WATCH CHAINS—Both gold and gold-filled 75c to \$4.

KNIVES—Gold or silver-plated pocket knives \$2.25 to \$6.

CIGARETTE HOLDERS, colored amber \$4.75 to \$20

#### For Baby

BABY DRESS PINS—Three in a set with chain \$1.25.

BEAUTY PINS—Solid gold, two on a card, \$1.75 to \$2.75; gold front, sterling silver, 50c to \$2; enamel with sterling silver, \$1.00 to \$1.75.

BIB HOLDERS—Sterling silver, \$1 to \$3.50; others with gold front or solid gold.

RINGS—Plain gold, band signet style with jewels and inexpensive kinds. The price range is from 50c to \$4.75.

BRACELETS—Gold filled, all sizes, \$1.00 to \$4.00

#### Richelieu Pearls

Guaranteed indestructible. All uniform or graduated in large or small sizes. Per string—\$10.50 to \$30.

ORIENTAL PEARLS \$5.50 to \$20 a string.

Short strings for children—\$1.25.

In buying a string of pearls ask for our sterling silver rhinestone clasp.

### Holiday Gifts in Novelty Hair Ornaments

TUCK COMBS set with rhinestone \$7.50 to \$7.50.

TUCK COMBS set with imitation sapphires, 75c to \$2.25.

TUCK COMBS set with imitation moonlight blue stones 50c to \$2.75.

TUCK COMBS set with imitation amethysts, 50c to \$2.75.

TUCK COMBS set with imitation emeralds, 50c to \$2.75.

BARRETTES—Pearl gray, amber colored, shell and jet black. Plain or fancy styles, 25c to \$5.00.

NOVELTY PINS AND COMBS—Set with handsome colored stones of various kinds, \$1.00 to \$20

### Old Fashioned Lady Creates Modern Store Service "Gift Granny"

is the public name of an old lady living in Cleveland, Ohio, who conceived the idea that the stores should maintain a public "granny," that anybody anywhere could appeal to, to learn what somebody else desired.

A "Gift Granny Secretary" conducts the correspondence, keeping the inquirer's name secret.

CAPWELLS is offering this service to the public without charge or obligation to purchase. No record is kept as to whether or what the inquirer may purchase, and there is no possibility for embarrassment.

Visit "Gift Granny's" Chimney Corner and let her secretary tell you more about this service

### Arriving daily in the Millinery Shop

The Newest Creations in

## Midseason Trimmed Hats

Fine Satins, Circe Silks, Brocades and Taffetas

in the very newest shapes and colors.

In accordance with our policy of showing the new hats first, these advance season models are now waiting for you. If you are going to take a trip or want an advance model, we ask you to see these. Note the moderate pricings of

**\$7.50, \$10 to \$15**

### Holiday Corsage Bouquets

Exquisitely dainty, possessing French chic in color and style. Everything from the small lapel corsage to the large single rose and orchid. Put up in holiday boxes—95c, \$1.25 and up. (Second Floor)

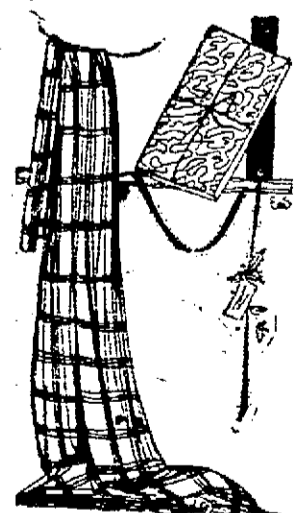
### Gift Silks

in Christmas Boxes

Silks of many kinds handsomely boxed for gifts. Waist or dress lengths. At their new low prices silks of this kind make a delightful gift that is not too expensive.

WOOLENS, TOO, ARE BOXED in dress lengths in a handsome tricot or broadcloth, will surely make a nice gift for mother. Moderately priced.

New Low Prices on these Silks  
Any one of them a Handsome Gift



TWILLED FOULARDS in lining and dress designs, now \$2.45 yard.

40-INCH ALL-SILK RADIUM in figured designs, now \$2.95 yard.

40-INCH CHARMEUSE, heavy and lustrous, now \$3.95 yard.

ALL-SILK CREPE DE CHINE in light or dark colors, now \$1.49.

40-INCH RADIUM, pure silk in dark or light shades, now \$2.98.

SATIN SUPERB, 40 inches wide, fine quality, now \$5.95.

### Dress Goods

at lowered prices for Christmas giving

54-INCH WOOL HEATHER JERSEY, now \$3.95.

54-INCH ALL WOOL JERSEY, plain colors, now \$3.45 yard.

RICH CHIFFON BROADCLOTHS, now reduced to \$3.45 yard.

54-INCH FRENCH SERGE, now reduced to \$3.95.

54-INCH SILVERTONE COATINGS, now reduced to \$4.85 yard.

42-INCH FRENCH SERGE, now reduced to \$2.85 yard.

32-INCH CORDUROY, now reduced to \$1.35 yard.

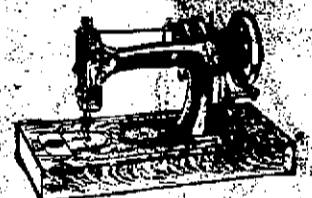
## Electrical Gifts make Christmas merrier with their glad assurance of greater convenience in the year to come

Holiday stocks are now at high tide. Choose now for best satisfaction—and know when you choose electrically you choose wisely.

### You can give more wonderful gifts by using our "Easy Pay" way

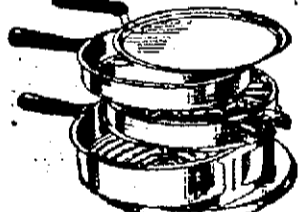
Why put off the gift of a household convenience that will save time, money and energy when you can secure it by paying \$5.00 down and a small amount monthly? Call and let us explain further.

### Gifts to delight the housewife



Electric Hoovers sell \$11. \$12 to \$15.  
Electric Irons \$8.25 to \$10  
Electric Tins \$15 to \$30

Electric Percolators \$15 to \$30  
Electric Grills \$12.50 to \$17.50.

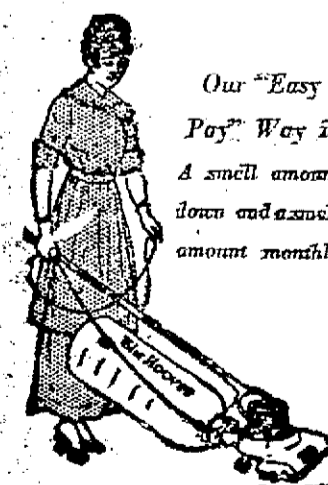


Electric Hoover \$60.00 to \$74.00  
Electric Ohio Sweeper \$55.00  
Electric Eureka Sweeper \$47.50  
Electric Sanyo Vac \$60.00  
Electric Simplex Ironer \$190.00  
Electric Gable-Day Washing Machine with gal. tub \$170  
With copper tub \$185  
Electric Cataract Washer, with copper tub \$180  
Electric One-Minute Washing Machine \$120

ALSO ELECTRIC HUGHES RANGES

Electric Toaster Stove \$8.50  
Warming Pads \$3.50, \$12.50 to \$13.50

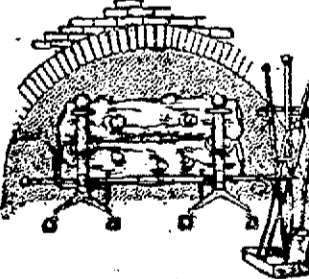
Carling Irons \$4.00 to \$8.00  
Electric Ovenets \$8.50 and \$9.00.



Electric Hoovers \$60 to \$74

#### For the Fireplace

Particularly appropriate gifts for the married couple are fireplace goods such as  
Andirons Fire Sets  
Screens Grates  
ALSO OIL, COAL AND WOOD HEATERS



### Gift Specials

Lamp Standards Specially Priced

Electric lamp standards of wood for floor and table use. Many styles at low prices.

Electric Lamp \$13.75

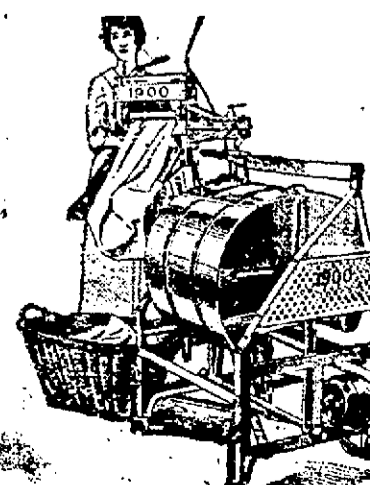
Our price was \$16.50. Handsome Table Lamp with heavy metal base and shade of metal with art glass panels. Six-sided shape finished in old gold and fitted with two-light pull socket. unusual value.

Nickel Pie Dishes \$2.25

Our price would be \$3.35 Fitted with oven glass liners.

Nickel Casseroles

Our price would be \$3.35 Fitted with oven glass liners. (Third Floor)



#### Gift Lamps

Who would not be delighted with a gift of a handsome lamp? Here are wide gift varieties:

Electric Floor Lamps \$25 to \$150.

Electric Kramers Lamps \$12.85 to \$25.00.

Electric Desk Lamps \$3.50 to \$25.00.

Electric Table Lamps in metal of Bradley Hubbard design \$20 to \$50  
Electric "Handel" Lamps with hand-painted glass shades. Lovely gifts, \$15 to \$75.

#### STATUES

Artistic gifts for the home, \$5 to \$75

Also Feller Pottery Vases—each \$1.75

Mahogany Candle Sticks—each \$1.95

Bronze Incense Burners in box, each \$1.75 (Third Floor)



With Galvanized Tub \$170  
With copper tub \$185

Seller's Kitchen Cabinets and Detroit Gas and Combination Ranges sold on the "Easy Pay" Way. (Let Us Explain)

Gift Headquarters for China, Glassware Silver Bronzes Pottery Smokers' Gifts Brasses Bric-a-Brac, Etc. (Third Floor)



# SCIENTISTS URGED TO DEVELOP GAS FOR USE IN WAR

By Universal Service.  
LONDON, Dec. 4.—The British war office is now seeking to mobilize the scientists of the country for the development of the use of poison gas in warfare.

This revelation is made by Dr. Frederick Soddy, professor of chemistry at the University of Oxford. One of the scientists approached by the war office in their action, which is in defiance of the October declaration of the council of the League of Nations that "this council cannot legitimize the use of poison gas, and must seek means to prevent its manufacture."

The position taken up by the war office is that every country is pressing forward its experiments with poison gas, and that Great Britain cannot afford to drop behind.

Soddy's statement has caused great surprise here, and pacifists are indignant that the assembly of the league at Geneva shall issue the strongest possible veto on this cruel form of warfare. The professor said:

"I have just received an invitation from the war office to become an associate member of the committee now being constituted as part of the new peace organization for chemical warfare research and experiment."

"The function of the committee is stated to be the development to the utmost extent of both the offensive and defensive aspects of chemical warfare. Its work is governed, as regards disclosures, by the terms of the official secrets act, and every member of the committee will be required to sign a statement that he has read the act and is prepared to abide by its provisions."

Professor Soddy is against accepting the invitation until scientists generally have definitely stated their position in regard to poison gas. "I think," he said, "that scientists should stand for something higher than anything which has yet found expression in representation in governments, particularly in their international relations."

## Berkeley Woman Is Victim of Apoplexy

BERKELEY, Dec. 4.—Stricken with apoplexy, as she was engaged in household duties at noon yesterday, Mrs. Irene Leekley Orear, wife of James I. Orear, died last night at her home, 5344 Benvenue Avenue.

Mrs. Orear's death follows that of a son, Clifford Orear, killed at Mather Field, Sacramento, almost exactly two years ago when he was training as an aviator. Mrs. Orear was 50 years old and a native of Illinois, coming to Berkeley twelve years ago from Albuquerque, New Mexico. She was a member of the Delphian Club, a literary society of the Claremont section. Her husband is Pacific Coast representative.

Besides her husband Mrs. Orear is survived by a son, Irvin Orear. Funeral services will be conducted at 2:30 o'clock Monday afternoon at the family residence with Dr. Raymond C. Stephens of the First Congregational church officiating.

# French Safety Guaranteed For Present Only; Ferrero

Continued from page 1-B

ambitions in regard to the seas were in accord with the madness of the victorious peoples to suffocate that power in its cradle, though it was the one thing that could save the Old World from total ruin.

It is only in this way that it is possible to explain how, without discussion or hesitation, the congress offered and France accepted the compulsory and unilateral disarmament as a *sine qua non* for peace.

This first trial, so famous and so unhappy, ought at least to have induced the congress and public opinion in all the countries of Europe to ask themselves seriously whether there was the slightest hope that the second trial, made without Russia, or rather with Russia as an enemy, would succeed.

But nobody seems to have suffered from doubts when signing the treaty, and even today statesmen and writers, diplomats and soldiers, all appear to be incapable of understanding the facts that every day offers to him who has eyes to see in demonstration of the truth that this guarantee has become a thing of terror.

A guarantee should, by its very nature, reassure and tranquilize; this guarantee, instead, is a cause of uneasiness and prevents France from making peace in the real guarantee upon which she might count.

For this is the tragic knot of the continental policy. France is safe enough for the moment; but she believes she is in danger because they have given her this guarantee of security.

EUROPE NOT THREATENED.  
It does not appear that Europe is threatened, at any rate for the moment, by an act of German revenge. Like the Prussian revenge of 1813, the "compensation" will not hold. If the Entente has committed mistakes, it has not abused its strength as Napoleon did. And Germany made too great an effort during the war, and is therefore in need of a long period of repose, in order that she may re-gather her forces.

The present state of Europe is therefore a serious guarantee for France. But this disarmament, which has been imposed upon Germany and accompanied by so many controls, is a permanent offense and a terrible humiliation for her, since it places her in the position of a state protected by foreign powers.

Now, how is it possible to suppose that a people which up to yesterday was rightfully considered as the most powerful in the world in regard to arms, and was rightly or wrongly admired as the leader of Western civilization, should from one moment to another submit to being reduced to the condition of Turkey or Morocco, just because she has lost a war?

Germany will submit to this imposition as long as she is compelled to by force, but she will always protest against its injustice and will cure and hate the peoples who have conquered her, even if she has no hope of being able to take a prompt revenge.

And that is why, in her turn, France loses her peace of mind. After such a terrible war it is natural that a people should reason more with its feeling of hatred and fear than with its brain. How could the fact of some thousands of can-

non being destroyed and the effective forces reduced reassure such a people when it knows that Germany is full of hatred and that she would not hesitate to seize a favorable occasion for revenge should one present itself?

Even although she is disarmed Germany cannot but appear as a danger to the neighbors she hates, with her overpowering population and the terror that is kept alive by the recent memory of what she could do and what she dared to do. And the compulsory disarmament, given to France as guarantee by the Congress, comes just in time to stir up fresh Germany's hatred. Europe has already fallen again into a

vicious circle that is worse than the one in which she furiously struggled before 1914. Germany fears France and accuses that country of oppressing her without mercy; France, in her turn, is afraid of Germany and accuses the Germans of wishing to destroy her. Fear generates hate and hate in its turn is provocation of fear.

Germany is exasperated by the humiliation of compulsory disarmament and control and this exasperation constitutes the great uneasiness of France, for whose security that disarmament was mainly imposed.

The more thoroughly Germany is disarmed, the more fearful and suspicious France becomes, and the more convinced that disarmament is not a sufficient guarantee. It is a year since peace was made, and France is keeping 700,000 men under arms in order to keep Germany disarmed; the two countries, one disarmed and the other armed to the teeth, hate each other more than ever because never have they felt such fear, each of the other.

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# CLUB MEMBERS DISCUSS LEAGUE

About sixty members of the Women's Democratic club were entertained yesterday at the home of Mrs. Ella Miller, Orange Avenue. The meeting was an open forum discussion of the League of Nations, now meeting in Geneva. Those leading the discussion were Mrs. John Lewis, Mrs. W. J. Murphy, Mrs. F. H. Babitt, Mrs. W. H. Kelley, Mrs. Chas. Fraser, Mrs. E. J. Calley, Mrs. J. L. Rankin, Mrs. W. C. Cline, Mrs. B. H. Hughes, Mrs. J. Tremble, Mrs. A. B. Glazier, and Misses Mary Ross, Mary Lambert and Abi Robinson.

Miss Helen Miller entertained with numbers on the piano.

A message was sent to President

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# Wilson from the club, expressing faith and loyalty, and rejoicing that he is to be mediator between Armenia and Turkey.

The next meeting of the club will be the third Friday in January, at the home of Mrs. J. L. Rankin, Keith Avenue, and the subject to be discussed will be Panama Canal tolls.

## Mexican Refugees to Return Home

LOS ANGELES, Dec. 4.—General Luis Terrazas and the remaining members of his family, who fled from Mexico at the height of the revolution and who since have been residing in Los Angeles, will return to their estates in the state of Chihuahua, leaving here on Wednesday. It was learned today.

This announcement refutes a report of a few days ago that the great Terrazas estate has been sold to a private syndicate of Americans for over \$2,000,000.

# EXCUSES VAIN WHEN SPEEDERS FALL IN TOILS

Raymond Wright, a taxicab driver for the Yellow Taxi Company, and Raymond Watson, 17 years old, father, Police Judge Mortimer Smith yesterday on charges of speeding.

"I had to catch a train," was the excuse of Wright.

"No excuse at all," was the decision of Judge Smith on hearing the testimony of the arresting officers that Wright was making 45 miles an hour down Twelfth Street.

Watson, who was accused of speeding 50 miles an hour down Grand Avenue, pleaded "guilty," but as he is under age, Judge Smith certified him to the juvenile court.

"I trust that you will not be allowed to drive an automobile for many weeks."

# Dates for Fairs Of Country Fixed

CHICAGO, Dec. 4.—Officials of the International Association of Fairs and Expositions here have fixed the following dates for fairs throughout the country:

Colorado state fair, Pueblo, September 23-30.

Missouri centennial exposition, Sedalia, August 5-13.

Oklahoma free state fair, Muskogee, October 3-5.

State fair of Texas, Dallas, October 8-22.

International wheat show, Victoria, Kan., September 19, October 1-10.

Kansas state fair, Hutchinson, September 17-24.

Minnesota state fair, Hamline, September 3-10.

Texas cotton palace, Waco, October 22-November 6.

Utah state fair, Salt Lake City, October 3-8.

# CARELESS BUYING ONE CAUSE OF HIGH COSTS

Not Enough Attention Given to Merit of Merchandise

There is too much laxity in buying methods. Still people complain of high prices—when, in reality, careless spending is instrumental in keeping up costs. Not enough attention is given to the actual value of merchandise.

For example: a housewife goes to a grocery store. She orders a can of this—a pound of that—a peck or a package of something else. She looks upon high prices as a condition over which she has little or no control.

All too often she entertains the perverted notion that a price-tag is a badge of quality—that high priced goods are naturally the most meritorious. She has lost the true perspective of worth in the jumble of high costs and judges by what she gives more than by what she gets.

It is a grievous error—and a predominating cause of high prices. Every buyer of foodstuffs and all other kinds of merchandise should consider QUALITY first. If an article that retails at a moderate price will answer your purpose as well or better than one that sells at exorbitant figures, favor the lower priced item by all means.

# QUALITY THE ONLY TEST OF VALUE

Should Be Buying Guide for Every Housewife

This doesn't imply that all goods sold at a moderate price possess desirable merit. Poor merchandise at any price always proves expensive. Quality alone is the only test of value—and should be the buying guide of every housewife.

High-priced commodities that are not worth the prices at which they are quoted are sold because there is a demand for them. The grocer must handle them because his trade insists on having them. The grocer is not to blame. He hesitates to offer buying suggestions to customers because so many persons view such advice as an outright insult to their buying intelligence.

The conscientious grocer—and the huge majority of grocers are of that stripe—is eager to save money for his customers—willing and able to give them intelligent and helpful advice along the lines of economical buying. But the customer must display a willingness to be advised.

There should be a clearer understanding between the retailer and the consumer—a finer spirit of co-operation. The grocer is dependent upon the consumer. His interests lie parallel with those of his trade. He carries food products of greatest excellence produced by manufacturers who permit retail sales to be made at legitimate figures.


# ENCOURAGE SALE OF SOUND QUALITY GOODS

I am fully convinced that the buying public should encourage the grocer to push quality merchandise that sells at an economical price. This will have a tendency to whip up production of goods of sound merit and fair prices—at the same time discouraging the manufacture, sale and use of products that represent extravagance and waste.

There should be no mistake about this matter of economy. The housewife who boils "potatoes with jackets" to prevent waste of peelings—who saves her left-over coffee-cake, I am sure, defeat her splendid intentions many times over by unwise buying. Proper selection of foods is the first step towards reduction of food prices.

I am positive that the important things for the housewife to remember, practice and preach are, "don't buy food products that can be duplicated at a saving of cash and a gain in quality; investigate the food value of an article; don't accept high prices as final proof of high quality; do not accuse the dealer of holding up prices when you deliberately persist in buying goods for which he must pay high prices.—Florence King, President National Woman's Association of Commerce.

# QUALITY THE HIGHEST



## CALUMET BAKING POWDER

HIGHEST AWARD GIVEN CALUMET BAKING POWDER WORLD'S FAIR 1909

Contains only such ingredients as have been officially approved by the United States Food Authorities.

You save when you buy it. Moderate in price. It saves you money to be used for other purchases.

Is the largest selling brand of baking powder known. Used by more housewives, chefs, domestic scientists, railroads, hotels and restaurants than any other make.

You save when you use it. Has more than ordinary leavening strength, therefore you use less. It goes further. Never use more than directions call for.

Has been on the market for a third of a century. It has demonstrated its superiority millions of times to millions of users.

You save materials it is used with. Bakings are always a success. There is no waste. No loss. Nothing is thrown away.

It is recommended and guaranteed by leading grocers everywhere.

Quality, always the highest has never been changed. Every can is the same.

Order a can. Know you are getting greatest possible value for your money.

Know that you are economizing in a way that will actually help lower living costs.

Know that you will have the most delicious and healthful of bakings.

There is no better baking powder. You are sure of that. So why run the risk of getting a brand that may not be anywhere near as good?

Order a can. Know you are getting greatest possible value for your money.

Know that you are economizing in a way that will actually help lower living costs.

Know that you will have the most delicious and healthful of bakings.

There is no better baking powder. You are sure of that. So why run the risk of getting a brand that may not be anywhere near as good?

**BEST BY TEST**

# COST THE LOWEST FOR GOOD BAKING POWDER



## For Washing Your Special Pieces

Use the old reliable

# 20 MULE-TEAM BORAX SOAP CHIPS

They contain no harsh cleansing agents to eat your clothes and destroy the colors. They are made of pure soap and pure borax.

It's the BORAX in the Soap that does the work

GUARANTEED

## DRIVE AGAINST WARSAW PLAN OF BOLSHEVIKI

By CARL D. GROUT  
United Press Staff Correspondent.  
BERLIN, Dec. 4. — Rumblings from the new "cockpit of Europe" — the frontiers of Bolshevik Russia — indicated today that preparations were being made for a resumption of hostilities there before heavy snows made ground impassable.

Persons in close touch with the Polish military situation informed the nited Press correspondent that the Poles probably will start a new offensive shortly.

A report printed in the anti-Bolshevik newspaper Rulj at Helmsfors, said the Soviets were preparing for a new offensive against frontier states and that Estonia was strengthening its defenses and making ready for mobilization. The Latvian newspaper Jaunais Sinors reported 400,000 Red troops concentrating at Smolensk. It also had a report that a complete army corps was en route from South Russia to resume the drive against Warsaw. Now that Wrangel is crushed, the belief is that the Red troops will be rushed back to Poland to finish the task that was interrupted there last summer by the activities of Wrangel in Crimea.

## VISITORS ORDER DRINKS; CHANGE MINDS, NIP \$650

By Universal Service  
CHICAGO, Dec. 5. — The human mind is inconsistent and subject to change without notice. As proof, take the case of the two men who entered the ice cream parlor of George R. Theodoropoulos here recently.

They ordered chocolate sodas.

But when Theodoropoulos went back to prepare the drinks they suddenly changed their minds and took the \$650 in the cash register instead. And they didn't even pay George for the trouble of preparing the drinks.

## Account of How Trotsky, Red War Chief, Sows Bolshevism Seeds Is Given by Witness

In the following article, the first installment of which is printed today, Capt. Francis McCullagh, writing from first hand facts, sets forth most vividly the manner in which Leon Trotsky, the Red Minister of War, personally sowed the seeds of Bolshevism in the territory where Gen. Wrangel's White army, as later events proved, was to meet crushing defeat. Capt. McCullagh's narrative is not only a trained observer's intensely interesting descriptive work, made timely by the recent defeat of Gen. Wrangel's forces, but it brings out in full the significance of Trotsky's "Red Labor Army" campaign, which was closely followed not by industrial advancement but by a military coup. His account of Trotsky's visit, which transformed Ekaterinburg into a gigantic propaganda hall, gives a new and astounding idea of what Red propaganda really means and shows again that chaos and misery ever go hand in hand with Communism.

By Capt. Francis McCullagh.  
(Special to The OAKLAND TRIBUNE and New York Herald.)  
LONDON, Dec. 4. — Trotsky, the leader of the Red armies, visited Ekaterinburg while I was there in order, as his purpose was given, to turn two or three of his armies into Red labor armies and to make his soldiers, in sight of all the world, beat their swords into ploughshares.

The last occasion on which he had visited the town he was a political convict, and he had gazed at it through the iron bars of a prison van. The foreign newspaper corre-

spondents in Petrograd had indulged at that time in some wild prophecies, but none of those correspondents was mad enough to prophesy that a time would come when this convict would visit as commander-in-chief of all the Russian armies, a Siberian town in which, after serving a long term of imprisonment as a political suspect, the Czar himself had met a violent death.

Ekaterinburg was gayly decorated in honor of Trotsky's visit, but the Bolshevik Minister of War came unobtrusively enough, in the night time and refused to hold any parades, inspections of troops or other formal functions whatsoever. He wore a curious cap which has been invented for the higher officers of the Red army. It is of khaki cloth, is cut in the style of the steel helmet worn by the ancient Russian boyars (knights), and the whole front of it is covered by a huge star, the red star of Bolshevism. His ill-developed calves were encased in a pair of British army puttees, probably one of the many pairs which had sent to Kolchak and which had travelled further west with the nimble legs of deserters inside them.

RED WAR LEADER  
CARRIES NO WEAPONS

He wore no belt and carried no weapon; his face is sallow, Michiphean; his eye dark and bright; his beard and mustache scanty. His nostrils are quick and animated, and his capacity for work superhuman. The employees on his train told me that they led a dog's life of it. The typewriting girls were kept working all day and far into the night. His numerous secretaries were glued to their desks all day. His telephonists were speaking into his receivers or taking down telephone messages for 20 hours out of the 24.

Their master had, it is true, made their work somewhat easier for them by ruthlessly cutting out all the polite phrases with which Russian telephone users under the old regime ushered in a conversation. All superfluities were dropped. His business manners are not only brusque, they are brutal. This brutality may be necessary, however, for he has an immense amount of work to attend to, and he has to deal with

people who, though they are excessively polite—perhaps I should say because they are excessively polite—are as dilatory as well bred Turks.

There can be no denying the fact that in February last Trotsky was a busy man. He published on his train a newspaper, En Route, for which he wrote articles every day, and he dictated, besides numerous contributions for the local papers in the towns through which he passed, more "pull" especially as no able editor had the nerve to differ from him by a hair's breadth.

DELIVERED LONG  
PUBLIC SPEECHES

Trotsky delivered long public speeches several times a week, and spent at least six hours every day preading over conferences of commissaries, railway officials, army men, and even doctors. He had fitted to his train a wireless apparatus which kept him in constant communication with Moscow, and he received daily interminable messages about the eastern front, the southern front, the Polish front, the northwestern and Finnish fronts, as well as copies of all the communications received from the British and other foreign governments, not to speak of a vast amount of technical material sent by his own war office.

He employed about a dozen secretaries, a tame editor to run his paper, a number of tame diplomats to look after diplomatic affairs, and several domesticated Czarist officers to deal with purely military matters. He put the fear of Trotsky if not the fear of God into all these subordinates; but they rather enjoyed their otherwise in their servitude. Most Russians like to serve a relentless master.

As if all this work were not enough, Trotsky devoted himself at Ekaterinburg to transport reorganization, a task which would alone absorb the energies of a dozen Sir Idris Geddeses, and when Grassin went to England Trotsky calmly took over the Commissariat of Ways of Communication on the ground that as railways played such a great part in military operations he had better take charge of them as well as of the army. All this testifies to Trotsky's audacity and indefatigability, but it also betrays a fatal lack of organizers in the ranks of the Reds. And, it is almost unnecessary to add, government work is not well done.

BOLSHEVIST OFFICES  
IN CHAOTIC STATE

Despite the electric thrill which the presence of the Red army commissar communicates to every government department which he enters, there is a glut of work which clogs the whole machinery, and there are not enough experts to deal with that work. The offices are in a chaotic state, filled with visitors who cannot be attended to and with in-

## Trotsky Halts His War Activities To Combat Typhus

As an instance of the audacity with which Trotsky takes a hand in problems which ordinarily are left entirely to experts, Captain McCullagh tells how the Red war leader dealt with the typhus epidemic at Ekaterinburg.

After listening to the declaration of the medical officer in charge that there was no chance of typhus increasing until the month of April, Trotsky denounced the officer, asserted that communication of the disease was by lice and immediately declared war on the vermin.

Public bath-houses were thrown open and the clothing of all persons in the city were disinfected. In a short time conditions had improved very perceptibly.

competent clerks rushing hither and thither. Many of the old bureaucrats are, it is true, dribbling back from Paris with their tails between their legs, but as they are distrustful and are always placed under incompetent Reds no really good work can be expected of them. There is nothing in the world which a ruling class dislikes so much as being placed on an equality with people whom they had been accustomed to regard with contempt as inferior beings.

The stories told of Trotsky's revels and dissipation are obvious nonsense. The only dissipation the Bolshevik war lord allowed himself was a short walk every day in a beautiful pine grove where I used to walk myself and an hour's hard physical exercise daily shoveling snow from the railway track. In this physical exercise he made every man, woman and child in his train take part; and the example he thus set was good, for as I think I have already remarked, the educated Russian has the same contempt for manual labor as the white sahib has in India. Even Mrs. Trotsky, Master Trotsky's boy of eleven or twelve and Master Trotsky's governess, a young woman of twenty or twenty-five, had to shovel snow like the rest; and this craze for manual work remained even when Trotsky was not looking on.

TAKES CHARGE IN  
TYPHUS EPIDEMIC

No sooner had he arrived in Ekaterinburg than Trotsky plunged straight into work, and I marvelled at the audacity with which he tackled matters which ought, one would think, to have been left en-

tirely to experts. I shall give one example, the typhus question, for I know something about it, having had, a year earlier, to visit all the typhus hospitals in the Urals to interpret for Colonel Clarke, the head of the Canadian medical service, whom General Sir Alfred Knox had sent to the front with the object of doing something to stop the terrible wastage of men caused by typhus among Kolchak's troops. Dr. Clarke found most of the trouble to be due to the apathy of the Russian doctors, who would do nothing unless they were given unlimited quantities of unprocureable insecticides, though, as Dr. Clarke told them until he was hoarse and exhausted and finally caught the disease himself, heat would have served their purpose equally well.

On February 19 Trotsky summoned the D. M. S., listened in silence to his statement that there was no chance of typhus decreasing in any case till the month of April, and then attacked him with a sudden burst of violence which nearly frightened that worthy but inefficient functionary out of his wits.

"I am no doctor," said the Bolshevik war lord, "but I know that typhus is communicated by lice. Now it must be possible to destroy those lice by delousing apparatus and by a certain degree of heat, which could, if necessary, be produced in some of our public baths. Several of the baths are very nearly hot enough for the purpose as it is, and even if the soldiers have not got a change of clothes they might wash in one part of the bathhouse while their clothes are being disinfected in another part. I am not a believer in this doctrine of fatalism that you preach. I will immediately appoint a committee to investigate this question, and if I find that you do not at once take some steps in the matter I will hand you over to the Extraordinary Commission. Good day."

PROPAGANDA GUNS  
TURNED ON TYPHUS

Next day an excellent bathhouse was opened free at the railway station, and I myself, enjoyed the first bath that I had had for three months. The committee was nevertheless appointed, and it published everything, even details of hospital mismanagement that were enough to make one's hair stand on end, for the Bolsheviks, when it suits their purpose, allow the fullest liberty to the press.

The great propaganda engine which had raised the Red army and smashed Kolchak and Deniken was then turned onto the lice, and all Ekaterinburg was soon plastered with posters preaching cleanliness and denouncing dirt. Some of them contained representations of a house magnified to the size of a small cow, and pointed out, in the accompanying letterpress, as a worse enemy than the "Supreme Ruler." "RKH H."

velled the posters, "as you would kill Kolchak. It is a far more dangerous enemy. Kolchak has put to death thousands of Communists. It puts to death tens of thousands." The number and variety of these warnings were very great; and there was every kind of striking life size picture in glaring colors to attract the attention of the illiterate, as well as good medical hints to impress those who could read.

The same all-powerful engine of propaganda is employed for other purposes—to teach Communism, to enlist support for the Red army, to

Make Reservations for  
**New Year's Eve**

—A Wonderful Night.  
—A Superb Dinner.  
—An Alluring Review with bevy of attractive girl singers, dancers and entertainers.

OUR BIG CHRISTMAS  
TURKEY DINNER  
is so popular that we  
advise early reservations

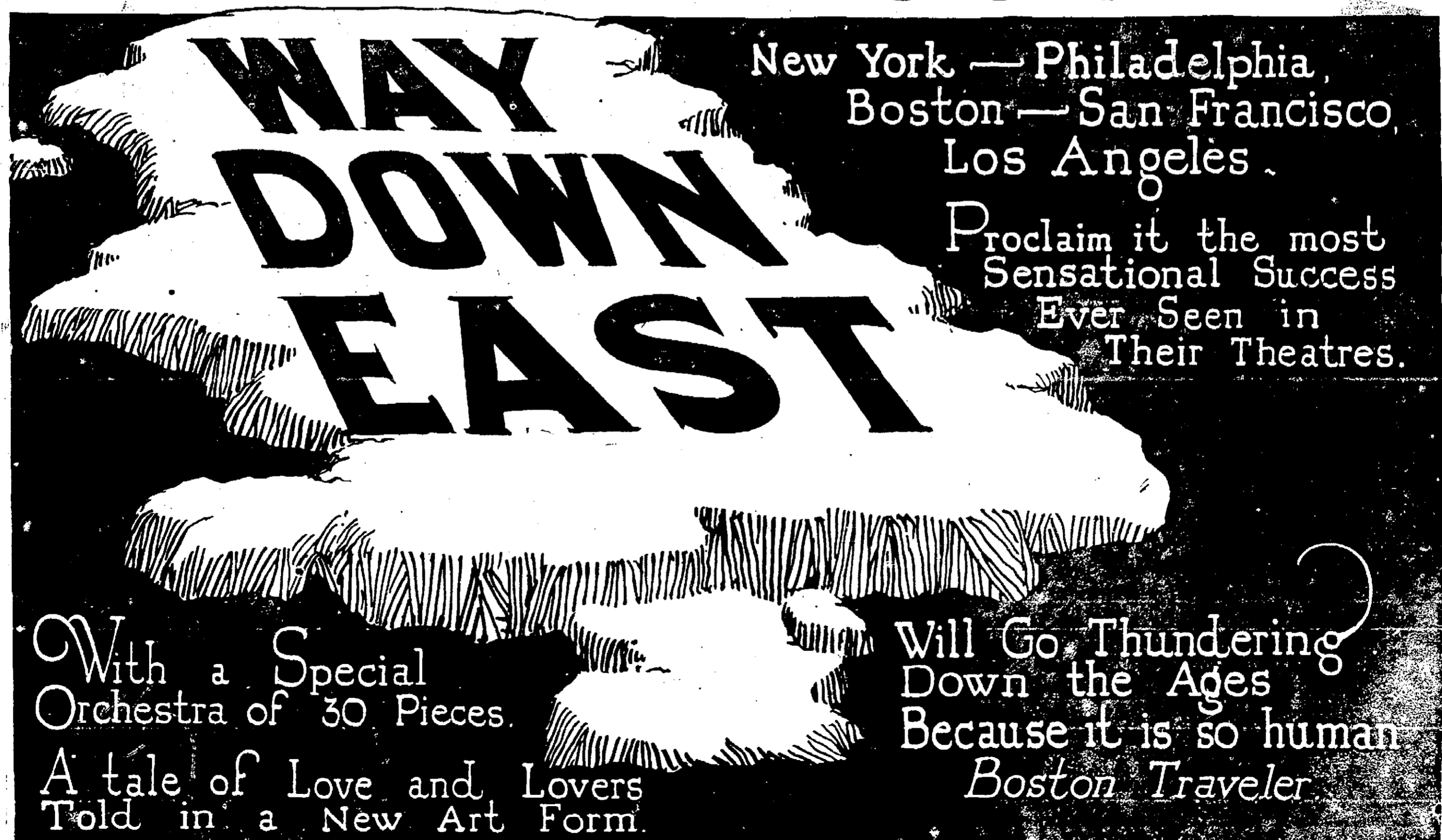
**HOTEL OAKLAND**  
W. C. JURGENS, Manager



## YE LIBERTY TONIGHT

THEN  
TWICE Daily 2.15, 8.15

# D. W. GRIFFITH Presents THE GREATEST SPECTACLE EVER SEEN ON LAND OR SEA



Way  
Down  
East

New York — Philadelphia,  
Boston — San Francisco,  
Los Angeles.

Proclaim it the most  
Sensational Success  
Ever Seen in  
Their Theatres.

With a Special  
Orchestra of 30 Pieces.

A tale of Love and Lovers  
Told in a New Art Form.

Will Go Thundering  
Down the Ages  
Because it is so human  
Boston Traveler

PRICES—MATINEES, 25c TO \$1--ALL SEATS RESERVED--EVENINGS, 50c TO \$2

NOTE—OWING TO COST, LENGTH OF PRODUCTION AND IRON-BOUND CONTRACTS, "WAY DOWN EAST" POSITIVELY NEVER WILL BE SHOWN AT LESS THAN FIRST-CLASS THEATER PRICES.



## ANKLE OBSERVER CALLS THEM FAT, LOSES ARGUMENT

BERKELEY, Dec. 4.—Angelo Pizzano, 35 years old, 1504 Alameda avenue, Berkeley, exclaims, "I am a bourgeois on the sturdiness of women's ankles, is seeking a new job today."

Angelo looked at one pair of ankles too many. He was standing in front of the plant of the American Photoplayer Company at Addison and Bonar streets as fair employees of the factory trooped in to their work. His eyes were glued to the ground.

Suddenly he lifted his head with a look of disgust. "Mon dieu," he shouted as he clasped his head. "Did you ever see such fat ones before?"

"What's that you said," came in an irate feminine voice as a red-haired miss pounced down upon him. "What do you mean, my legs are fat? What right have you to look at them anyhow. I'll get you arrested for this."

The factory maid carried out her threats. In the office of Judge Robert Edgar she signed the name of Annie Richter, 18 years old, to a legal document on the strength of which Angelo was found at his home and arrested for disturbing the peace.

"What's your plea?" asked Judge Edgar as Angelo was haled before him shortly before noon today.

"Plea, what you mean, plea?" came from the defendant.

"Are you guilty or not guilty?" asked the judge.

"I'll say guilty, your honor; it's the easiest way," came the weary response. "I'm too tired to argue any more. Besides they were fat at that!"

Angelo comes up for sentence Monday.

## SENATOR-ELECT GETS PROPOSALS

POPULAR BLUFF, Mo., Dec. 4.—Because he had in his platform a plank promising to marry some fair voter if the newly elected officeholder would cast their first ballots for him, State Senator-elect E. E. Penzel is probably the busiest dodger in the state. He is being besieged by a small deluge of delicately perfumed letters of all shapes, sizes and colors. Senator-elect Penzel was asked just what he was going to do about keeping that campaign promise.

Penzel made it a point to attend every gathering of women. When a man was permitted during the election fight, and he openly promised to marry if the returns showed him the winner. He attended every affair from a dance to a church social, it is said.

"I have just two aspirations in life," he declared in his speeches. "One is to be elected to the office of state senator and the other is to get married. I feel eligible for both positions."

He added that if elected he would take a wife with him to Jefferson City for the first session of the legislature.

Penzel, although a Republican, won by a 5400 plurality in the twenty-first district, normally Democratic by 800. Seventy-five per cent of the women in his district voted, he was elected, and he modestly added that he believed 55 per cent of them cast their ballots for him. Anyhow, politicians attribute his great plurality to something more than the nationwide Republican landslide.

Penzel is thirty-five years old and a bachelor of the type that the feminine sex would probably consider good to look upon. He appeared careful in his dress and jolly in nature. Many of the politicians of the twenty-first senatorial district were inclined to regard Penzel's marriage plank as a joke. But it has ceased to be a joke—it is ever was one—to Penzel, and it is rumored that numerous of the fair voters are awaiting with some expectancy and perhaps a little anxiety the fulfillment of his campaign pledge.

## 112-YEAR-OLD MAN DECIDES TO REMAIN SINGLE

By Universal Service  
CHICAGO, Dec. 5.—Samuel De Grotzky has decided not to try to marry again. The women seem to favor the younger men, and he can't make them believe he's serious, so he is going to remain a bachelor the rest of his days.

De Grotzky says present-day women haven't much judgment, and so he is satisfied. The fact that he is only 112 years old should not be held against him, he thinks. "I have decided to die single," he said. "My wife died when she was 70 years old. Only once since then have I thought of marrying again. That was when I was 102 years old. But the women nowadays haven't much judgment. They prefer younger men. None of them considered me seriously as a possible husband."

De Grotzky did not advance any reason for his long life. In fact, he said he had never thought of it. He does not smoke or chew, but occasionally likes a little vodka.

He is very spry for his age and explained that he carried his cane only because it was fashionable. He was born in Russia and came here thirty-two years ago. He has four sons, three daughters, forty-five grandchildren and ten great-grandchildren.

He has only been near death once, and that time he was very close to it. It was on one of his trips across the Atlantic (he has made six). He became seriously ill and was pronounced dead by the ship's surgeon. He came to and made vigorous protests against the proceedings while he was being sewed in a sail, preparatory to burial at sea.

## College Girls Adopt New 'Code of Ethics'

BERKELEY, Dec. 4.—A "code of ethics" for college girls in connection with students elsewhere has been introduced at the university by the Misses Gracella Rountree and Madeline Irwin, representatives of the state university at the recent inter-collegiate meet at Pullman, Wash.

## 13-Year Dancer Wins Praise of Theatrical Men



ALICE MARIE TYRRELL, 13-year-old Berkeley girl, winning fame as a dancer.

Berkeley Child Shows Talent to Movie Producers in South of State.

BERKELEY, Dec. 4.—Miss Alice Marie Tyrrell, 13-year-old dancer, is winning laurels in Southern California, according to word to her foster-father, E. C. Bartlett, 2210 Parker street.

Summoned to appear before producers and movie managers, little Miss Tyrrell has pleased by her dances. Engagements at theaters have been completed.

Little Miss Tyrrell was accompanied south by her foster-mother, Mrs. Jeanne Bartlett, who discovered her. Mrs. Bartlett has prepared a number of dances for professional careers.

In addition to her ability as a dancer, Miss Tyrrell is an apt scholar, graduating from the Frances Willard intermediate school in her thirteenth year.

Students Now Talk On Story Writing  
Newell O. Morse of Berkeley, short story writer, gave a talk on writing before Miss Everett's class in Advanced Narrative at the Technical evening school, Friday evening. At the end of his talk Morse read one of his own stories, "The Sunshine Sailor."

## Girl Travels 17,000 Miles in 3 Years to Reach America

By Universal Service.

CHICAGO, Dec. 4.—Like a fanciful tale of fiction is the story of Miss Helen Blumenthal, who traveled 17,000 miles and endured innumerable hardships in order to continue her studies at the University of Chicago.

Programs, the murder of her parents, "the red terror," Russian "counter-revolutions," Japanese and German atrocities, America's expeditionary force in Siberia, the city of the czar's execution—everything that happened in Russia since 1915, she came in contact with and came through unscathed.

Miss Blumenthal is a 21-year-old Latvian girl. She speaks English with only a slight accent and writes the language in a manner that amazed the English professors. To all appearance she is the same as any of the other students on the campus.

She does not talk of her experiences, and her main worries are as to whether or not she will get her degree in February and how she can manage to live on 5000 rubles a month—a small fortune in Latvia—but equivalent to only fifty American dollars.

A reporter managed to get her to tell of some of the things she has gone through. In the winter of 1916-17 she was a student at the University of Kharkov. In March of 1917 came the news of the czar's downfall and the rise of Kerensky, which promised much good for the students.

But the Kerensky revolution, which promised so much, turned out as badly for Helen Blumenthal as it did for Russia. By the fall of 1917, in company of several hundred Siberian students, she started a four-mile journey which was to land her eighteen months later in Siberia under the protection of the American and allied expeditionary forces.

By cattle cars, by boat, by drovny, sledge, horse and afoot the journey was made. Repeated searches by Bolshevik troops, several months in filthy jails, escape from the death march out to so many of the refugees by Cossacks. These were a few of the things endured.

But to hear Miss Blumenthal tell of it one would think she had traveled on the Trans-Siberian Railroad, mental traveler in this country would for she repeats the route, Moscow, Perm, Ekaterinburg, Irkutsk, Harbin and Vladivostok in the same undergone manner as a wealthy transcontinental traveler.

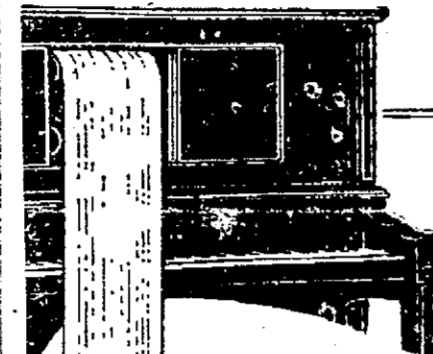
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Special  
Attention  
to Mail  
Orders

## Q. R. S. Rolls

We regularly carry in stock all the latest player music.

We cordially invite you to come in at any time and hear your favorite up-to-date or classic numbers.

Player pianos from \$695  
Convenient payment terms

Sherman Gray & Co.

Fourteenth and Clay Streets, Oakland  
Kearny and Sutter Sts., San Francisco  
616 McDonald Avenue, Richmond



469 Twelfth Street, between Broadway and Washington St., Oak.

## December Specials

complete lines of  
men's and women's  
new and desirable  
high and low shoes at

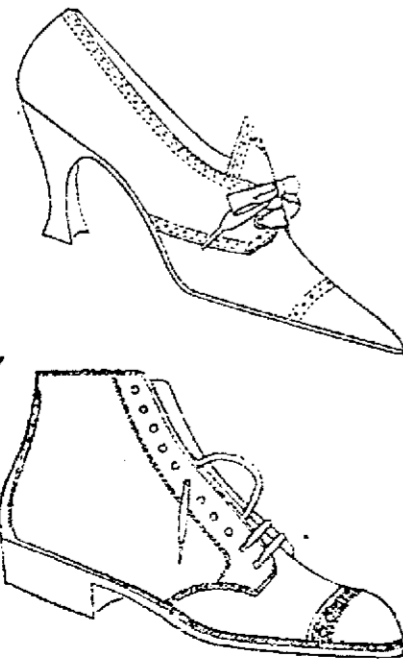
A Group of Twenty-five Styles  
\$12 to \$14 Grades

\$9.85

A Group of Twenty-five Styles  
\$15 to \$17.50 Grades

\$12.85

A Saving of  
\$2 to \$4.50 a Pair



Ladies' shoes for all purposes are reduced; pumps, Colonial ties, Oxfords and high shoes; dress, walking and semi-formal designs.

For the men folks there are English lace shoes and Oxfords and the broader toed models including our comfort-giving Nature Shape shoe. Just two prices—

\$9.85 and \$12.85

### Comfy Slipper Specials

The warm house slipper supreme—"Comfy"—with ribbon insertion, pompon and thickly padded sole: all colors; regular \$1.95 price \$2.50



469 Twelfth Street  
Oakland  
737 South Broadway  
Los Angeles

131 Post Street  
734 Market Street  
San Francisco

# Q·R·S PLAYER ROLLS

## DECEMBER

Q·R·S Player Rolls for Christmas. And—there are some really wonderful numbers in this month's list. Step into any music store and the sales-people will gladly help you select a few especially desirable Q·R·S Player Rolls.

### Word Rolls

- |   |  |
|---|--|
| 1258—All She'd Say Was Umh-Hum. Fox \$1.25<br>Trot. Played by J. Russel Robinson.                 | 1271—Road 'Em and Weep. Fox Trot \$1.25<br>Played by Pete Wendling.                    |
| 1259—Call Me Up On The Mason-Dixon Line. Fox Trot. Played by Pete Wendling.                       | 1272—Rock-A-Bye, Lullaby Mammy. Fox Trot. Played by Max Kortlander.                    |
| 1260—Darling. Fox Trot. Played by Arden and Ohman.  | 1273—Rose. Fox Trot. Played by Arden and Ohman.  |
| 1261—Dolly (I Love You). Fox Trot. Played by Arden and Ohman.                                     | 1274—Show Me How. Fox Trot. Played by Pete Wendling.                                   |
| 1262—Grieving For You. Fox Trot. Played by "Zee" Conroy.  | 1275—Star of Peace. Ballad. Played by Phil Ohman.                                      |
| 1263—Good Bye—(From "Lady-Billy"). Fox Trot. Played by Victor Arden.                              | 1276—Sweet Mamma Papa's Getting Mad. Fox Trot. Played by Pete Wendling.                |
| 1264—Come To Thee. Sacred Song. Played by Phil Ohman.   | 1277—Sweetest Lady. Marimba Waltz. Played by Arden and Kortlander.                     |
| 1265—I Told You So. Fox Trot. Played by Max Kortlander.   | 1278—Tell Me Little Gypsy—(Ziegfeld Folies). Fox Trot. Played by Arden and Kortlander. |
| 1266—Just Want To Go To The Land Where The Sweet Daddies Grow. One Step. Played by Pete Wendling. | 1279—There's A Vacant Chair At Home Sweet Home. Waltz. Played by Phil Ohman.           |
| 1267—June (I Love No One But You). Fox Trot. Played by Art Hickman and Victor Arden.              | 1280—Under Hawaiian Skies. Fox Trot. Played by Baxter and Kortlander.                  |
| 1268—Just We Two. Waltz. Played by Arden and Ohman.   | 1281—When I Looked In Your Wonderful Eyes. Waltz. Played by Baxter and Kortlander.     |
| 1269—Monastery Bells. Ballad. Played by Lee S. Roberts.   | 1282—Where's My Daddy Now Blues. Fox Trot. Played by J. Russel Robinson.               |
| 1270—Mother of Pearl. Ballad. Played by Lee S. Roberts.   |  |
| 1271—Nightingale. Fox Trot. Played by Baxter and Kortlander.                                      |  |

### STORY ROLL

D-72—A Christmas Story (Including a Song Medley of Yuletide Hymns). Played by Lee S. Roberts.

Ask your music dealer for the Q·R·S  
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If you don't own a  
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## FOR CHRISTMAS

# Q·R·S Player Rolls

ARE ALWAYS APPRECIATED

WE CARRY THE  
SEASON'S MOST  
POPULAR MUSIC

Come in—we will gladly demonstrate these Wonderful Rolls—whether you purchase or not.



## COLLEGE MEN TO HOLD MEETINGS

BERKELEY, Dec. 4. — One hundred students will represent the University of California at a conference to be held under the auspices of the Y. M. C. A. at Astorian December 27 to January 4, with representatives present from the universities of California, Arizona and Nevada.

The conference is one of seven to be held by college men throughout the country at the same time. The meeting will be held at the convention headquarters established by the Y. W. C. A. in the Big Trees near Del Monte on Monterey bay.

Among the speakers scheduled for the conference are Ben Cherrington, former secretary of the University Y. M. C. A. and now student secretary of the Rocky Mountain division; Harry Kingman, former secretary of the University Y. M. C. A.; President Von Kleinsmid of the University of Arizona; J. Stitt Wilson, Rev. J. A. Francis and missionaries from various foreign countries.

The Astorian committee is arranging a special conference for one or two hours a day, at which the common problems of student government will be discussed.

## Do You Know ~ ?

### How to Trim a Christmas Tree.

Christmas follows so closely on the heels of Thanksgiving day that it is hardly worth while putting the turkey platter back on the top shelf again, or wrapping the best long cloth in its blue bag. These sacred symbols of yuletide never fail to work the magic of long ago in our scheme of life, and though we may not have been happier then than we are now, still in retrospect we always think that we were, so let's keep up the illusion of happiness that has so little alloy to enliven its charm.

Most of us, of course, will celebrate with a Christmas tree, large or small, according to our convenience, and it is not a minute too soon to get out the box filled with last year's tree trimmings and see just how much new stuff we are likely to need.

The first thing to decide upon is just how much we want to spend on the tree, exclusive of its cost price. This matter settled, we may proceed on a business basis, and buy or miss sort of tree decoration runs into a lot of money and produces a messy-looking, cheap tree, when done. A too sparsely trimmed tree looks bare and unattractive, but there is a middle course that is just right, with well chosen things placed with a knack that shows them to their best advantage. This means a definite plan of action.

The red and gold tree, the white and silver tree, or the "lolly-pop" tree may be made equally attractive, though first prize is apt to fall to the first mentioned as being the most Christmas in appearance.

In decorating a red and gold tree in as perfect a shape as possible, tie close to the stem, to weight the branches, brilliant red apples, then red and gold cornucopias filled with candies. Add a red and gold tinsel star at the topmost tip, and red candles everywhere. Next, add paper goldfish, gilt candy baskets and brilliant red-and-gold-dressed fairies. Further than this, a few small candy canes and gold and red balls will be all that is needed. Over all throw a veil of the gold filings that come in packages. All trees should be sprayed, when the decoration is completed, with a fireproof solution to make them safe, especially if the tree is dry and in a small room.

In doing the white and silver tree, maintain the scheme by using white and silver in all of the decorations, and cover all with a veil of silver filings. The lolly-pop tree is one thing with candy canes, sweets, in every sort of old and fancy containers, bunches of candy bananas, grapes, onions and marzipan novelties.

Candies should be in all colors, and the finished tree dusted with mica.

Among Christmas games to be found in old magazines is the quaint one of snap-dragon. Though prohibition has removed the "snap," it can still be played with hot, spiced, home-made cider. Dumb crumbo, stage coach, spin the plates, forfeits, even postoffice is permissible at yuletide. Russian scandal is a jolly game. The method of this game is as follows: A letter is written and read aloud to the entire company, who, afterward, one at a time, is called into the hall, and each one tells his or her version. Then the last one called repeats aloud what has been told, and the letter, amid much merriment, is read aloud again and compared with the garbled version of the story.

## MOVIE WILL AID MEMORIAL FUND

The movie is to be recruited to the Ethel Moore memorial campaign to depict for the public the needs and scope of the children's unit of the Alameda County Public Health Center, which has been designated by the citizen's committee of 100 as the most appropriate monument which could be erected to the memory of the late recreation leader. The camera last week was turned on the twelve health centers, which are being maintained in the public schools of the city, the children in the several clinics.

During the next few days the work at the health center, Thirtieth and Grove streets, will be filmed to show the congested conditions which are hampering the service. Plans in detail for the children's building in the house complete dental, medicinal, surgical and orthopaedic clinics will conclude the visual story. The completed film will be shown throughout Alameda county in the motion picture houses.

The citizen's committee is asking for a fund of \$35,000 for the completion of the building, which will be located at East Eleventh street and Second avenue, facing the eastern side of the Municipal Auditorium.

Country clubs heretofore are being called upon to participate in the founding of the institution and to have a share in the public recognition of the daughter of one of California's pioneer and representative families. Mrs. Churchill Taylor has been appointed to the chairmanship of the group which will look out after the gifts made by the Sequoia Country Club. Campaign headquarters in the Claremont Country Club and Diablo Club will be named soon.

With the dedication of the children's health unit, the maintenance is fully assured through the school department budget of the city of Oakland and the regular appropriation by the Alameda county board of supervisors.

Oakland home of the famous "Goetz" all-silk satins.

# MARYMONT AND UPRIGHT

13th and Washington, Oakland

Store open until 6 p. m. until Christmas. Shop early.

Did you wait until the last minute last Xmas?

## Shop Early

Early in the day and early in the month—Now!

An Opportunity for Practical Giving—

## A Pre-Christmas Silk Sale

Always acceptable—a Gift "she" will remember!

**Chiffon Taffetas**—Beautiful yard-wide chiffon taffeta, the silk that is always in demand. Offered in navy, seal, smoke, taupe, beige, light gray, wistaria and plum. A wonderful value at the yard. **\$1.48**

**Splendid Dress Satins**—In all the wanted shades. An excellent quality and very fine in every way. The yard. **\$1.65**

**Charmeuse Satin, Satin Duchesse, Princess Satin**—All yard-wide. A wonderful line of satins low priced for a three-day sale. Offered in a wide range of fine colors. All at, the yard. **\$2.00**

**The Celebrated "Goetz" Satins**—Beautiful first quality all silk weaves, in twenty-two different shades, including ivory, cream and black. In this sale, yard. **\$2.75**

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Exquisite New Things for Gift-Givers

A wonderful showing of new neckwear, including collar and cuff sets in georgette crepe, and in filet combinations. Separate collars of Venice lace in all styles, and many pretty patterns in vestee and collar sets. New, crisp and all very desirable.

And all specially priced

## DOWNSTAIRS SECTION MONDAY SP'LS

**NINE-QUARTER BLEACHED SHEETING**—full 81 inches wide. Good weight. A big reduction to this low price. **69c**

**SIX-DO BLEACHED UTICA SHEETS**—very fine sheets, and very low priced; all bleached; each. **\$2.48**

**DOUBLE BED SPREADS**—Big crocheted spreads in pretty Marcella patterns. A good quality. Heavy weight. Each. **\$2.79**

**18x36 BLEACHED TUCK TOWELS**—Another splendid value. Some have red borders. Some imperfections. Very special at, each. **35c**

**32-INCH SOFT LONGCLOTH**—In 10-yard bolts; fine soft finish. Strong and durable weave. Yard. **20c**

## HOLIDAY KERCHIEFS

**WOMEN'S INITIAL KERCHIEFS**—Fine lawn hemstitched kerchiefs with embroidered corner corners. 3 in each box. The box. **50c**

**WOMEN'S KERCHIEFS**—With colored embroidery corners. Dainty shades. 3 in each box. Fine lawn. The box. **50c**

**FINE HEMSTITCHED KERCHIEFS**—Embroidered corners in solid designs; white and colored. 4 in each box at the box. **75c**

**WOMEN'S KERCHIEFS**—Of pure linen. With fine embroidered corners. 3 in a box at the box. **\$1.00**

**WOMEN'S "SILVERTONE" KERCHIEFS**—Embroidered corners. 3 in a box at the box. **\$1.00**

**EMBOILED CORNERS**—Beautiful kerchiefs in fine quality. Hemstitched. 3 in a box. The box. **\$1.00**

**ANOTHER KERCHIEF**—for women. In still another style embroidery. Hemstitched. Fine lawn material. 3 of them in a box at the box. **50c**

**WHITE INITIAL MEN'S KERCHIEFS**—4 in a box. 1 1/2 inch initial. The box. **\$1.00**

**PURE LINEN KERCHIEFS**—A fine kerchief with embroidered corners. 2 in a box. Per box. **\$1.50**

**FINE LAWN KERCHIEFS**—A woman's kerchief of fine lawn with colored embroidered corners. 6 in a box. Box. **\$1.50**

**MEN'S KERCHIEFS**—Initialed. Embroidered corners in colors. Hemstitched. 3 in a box at the box. **\$1.50**

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**WOMEN'S CREPE DE CHINE GOWNS**—Lace trimmed or plain hemstitched styles. Made of good quality silk crepe de chine, in a dainty flesh color. In assorted sizes. At. **\$3.95**

**SILK PETTICOATS FOR GIRLS**—Beautiful garments, in style, finish and materials. All jersey and taffeta. Many styles and colors. Each. **\$3.75**

**WOMEN'S SWEATERS**—A most welcome gift. Many of our very high priced sweaters included. Silk fibre and wool. Tuxedo slips over and coat styles. **\$8.95**

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Suits formerly selling at radically higher prices sensationnally reduced

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All-Wool Serges, Poplins, Heather Jerseys, Velours, plain and fur-trimmed—all splendidly styled, too

# \$20

Beautiful new winter suits in sizes for women and for misses, made from splendid materials, including velours, both plain and fur trimmed, handsome heather mixture jerseys, all wool poplins in navy blue, and snappy serges in black and in navy. The suits are built on straight-line and high-waisted models, and in pleated styles. A remarkable offer, including a really comprehensive selection at this low price.

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You feel the need of so many things. It's the season of gifts, so make a gift to yourself or wife, mother or sister—one that will be appreciated and practical one that will last long after Christmas day is gone.

See Our Beautiful Display of This Winter's

## SUITS COATS DRESSES

and select one of the new models. Remember you don't pay all cash—only a little down, then small monthly payments. A small deposit now will hold any garment till the day arrives.

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Special arrivals for the holidays — newest colors, styles and shades in dainty holiday boxes.

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## EASTERN OUTFITTING COMPANY

581 Fourteenth

## Students Urged to Save Playgrounds

In view of the closing of twenty-one playgrounds because of lack of funds to pay for their instructors and custodians, the Oakland Real Estate Board has sent a communication to Playground Director Jay Nash, suggesting that senior high school students with executive ability be asked to volunteer some of their extra time so as to keep the playgrounds open.

The Real Estate Board says it "views with concern" the closing of the playgrounds, and believes this method should be taken to keep them open.

Nash will investigate, he says, though he is dubious about securing the proper talent on short notice, and believes a course of instruction for the volunteers would be necessary.

## Initiation Is Held by Order of Yeomen

Oakland Homestead No. 829, American Order of Yeomen, held its regular meeting last Friday evening. Eight candidates were initiated into the order at that time.

On Saturday evening, December 10, a turkey whist party will be held for the entertainment of the members and their friends.

## JUNIOR RED CROSS NOTES

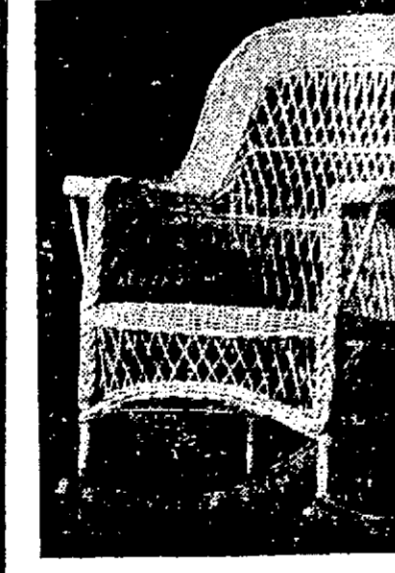
"Mother's got a new baby and dad says they cost a awful lot and I need a coat," was the plaint of a 13-year-old customer to the Twelfth street shop this week. Among the stock was found a good scout coat that fit and a pair of stout corduroys. He started out to earn money for the new baby.

Santa Claus is making headquarters at the shop this month. One mother found a bicycle that her little son had asked for in his letter to Santa Claus. Another woman discovered the rug doll her small daughter wanted. The shoe room is well filled with second-hand footwear supplied by the school children of the city which are offered at reasonable costs.

Christmas toys made in the manual training classes are now being sold in the various schools. Of the proceeds one-half goes to the Junior Red Cross shop, together with any toys which remain.

White enamel cradles in three sizes will be contributed by the Jefferson school to the regular stock this week.

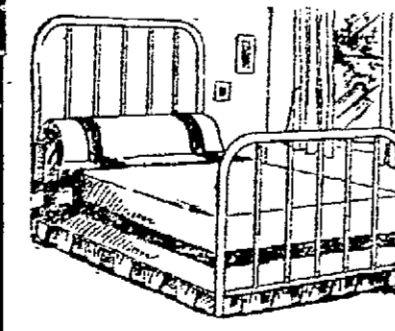
## What Better Gift?



## Wicker Chair or Rocker Like Cut

# \$11.

**72x84 Comforter Cotton Batts---**  
good grade cotton---  
Monday special, each . . **85c**



## Bed

Simmons' 3-piece Enamel Bed and Springs **\$24**

**36-INCH PLAIN ECRU MARQUETTE**—A good quality marquette with tape edge. It is well mercerized. To sell at a big reduction. The yard. **39c**

**WINDOW SHADES**—In green opaque. Size 2x6 feet. Made from a good quality opaque water-color shade cloth. Put on a guaranteed roller. Special at. **89c**

**BLUEBIRD COLORED SCRIMS**—Another featured number of scrims. Flying bird patterns with floral combinations. Special at the yard. **20c**

**FANCY BORDER SCRIMS**—In white and ecrú, with a fancy woven border, and hand edge. A very durable scrim at a low price, the yard. **25c**

**FILET NETS**—New stock of yard-wide filet nets in a large range of conventional and cathedral designs. In white, ivory and ecrú. Specially priced at the yard. **55c**

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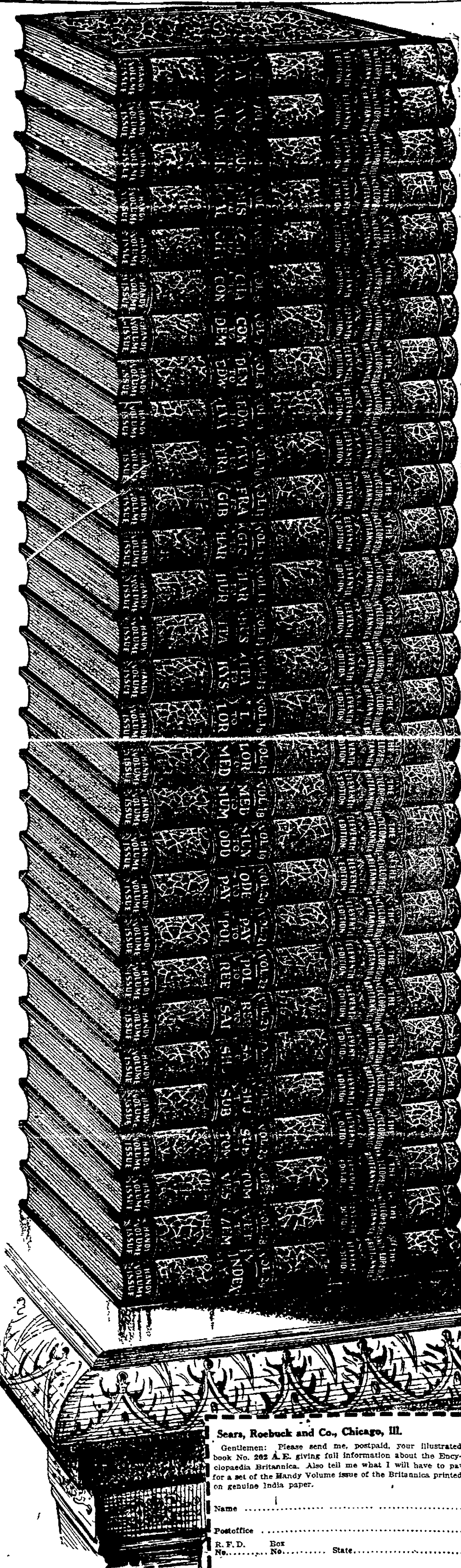
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**BIRKEN & HANCOCK T**  
1296 Broadway.

---

**HERE'S A BARGAIN**  
Look at 2541 E. 23d st.; good room cottage, new vacant and offered for quick sale at \$2500.

KINNEY CO., new furniture, rug,  
 IMMEDIATE POSSESSION  
 \$215 furniture from which \$2500. f.  
 rug, bungalow: \$1200 cash and \$35  
 \$250 cash and \$30. mo. for 4  
 mos. contract. Price \$2500.  
 PAGE & WHITE  
 Melbourne Branch  
 4518 E. 14th St. Tel. 519.  
 IDEAL NEW BUNGALOW  
 5 rooms right up to the min-  
 near Seminary ave.; local S. P. es-  
 sion lot 40x113. At the right pr.  
 257 2nd and 4th aves.  
 10X24 5-rm. house on a 50 ft.  
 lot; short walking distance to bu-  
 lness center; \$4500 for quick  
 sale. Cash or cash and carry. Ph.  
 Oak. 2985 evenings.  
 IN PREMDONT  
 Fine cement home of 9 rooms,  
 bedrooms and bathroom, gas,  
 hardwood floors, garage and turn-  
 turn porch well as garage. Price reduced  
 \$8500. Ph. 2216.  
 J. A. MUNRO  
 & CO.  
 'TRUSTEES'  
 AUCTION SALE  
 of real property known as No. 1  
 14th ave., Oakland. Sale will  
 take place in front of the Broadway  
 theatre to Court House on Broadway  
 between 5th and 8th sts., Oakland.  
 Sale Tuesday, December 1, at 10  
 a. m. Roland and W. Jones, Trust-  
 J. A. MUNRO & CO.  
 Auctioneers  
 LOOK  
 PIEDMONT BUNGALOW

[illegible]



## HOUSES FOR SALE—Continued

ROOMS and bath. Cement bunkers  
low; hardwood floors; lot 50x115  
near school and car lines; lake view  
price \$6000; terms. See  
owner; no agents. Mr. Gordon, 438  
Jean St., Oakland. Oakland 6545

2400 cottage, 3 large rooms; large  
lot; a snap; \$600 cash, bal. 12  
mont. MILLETT, 1415 13th Avenue

**HOUSE WANTED**

**AT \$1000 DOWN**

Fred E. Reed Co. Inc.

**A—Make Your Lot Pay**  
We build on your lot. We turn it into money. Phone, we call. Calif. Builders Co., 1524 Franklin st., Lake. 242

**AS SOON AS**  
Possible, want a modern six-room home, lake district, bungalow preferred; can make good first payment. Box 3591, Tribune.

**PRIVATE party** wants 5 or 6-room bungalow, good locality, cash; price about \$10,000. No agents. Box 3591, Tribune.

graph of the upper lake dist. B.C.  
2731. Telephone.

3-10-72-124. Lakeside home; equi-  
in Grand ave. lot first payment  
Parker, Lakeside 1602-2453.  
3-10-72-10-9000 apt. house, or large  
house capable of being made into  
apartments; centrally located. FTV  
70811.

**BUYER FROM CHICAGO**  
wants mod. 6-rm. bung. or 1½-story  
total cash to \$6000; Lake or Claremont  
district preferred; want good value  
Call Oak, 1212.

**SEEKING HOME** of 7 or 8 rooms, n-  
eighborhood \$7000, max \$1000, cash or 10% down

Address, Speculator, Box 4174, Tr

**FOR SALE**—Modern 5 or 6 room bungalow, gar. basement and furnace. Owner only. Box 3771, Tribune.

**HAVE** **IT**  
**FOR**  
**SALE**

**SATISFACTORY TERMS  
EASILY ARRANGED**  
WANT A 7 or 8-room house; large lot, near 624 street. Client can pay about \$500 first payment.  
WANT lot 150x100 in Alden tract. Must be a bargain.  
WANT four, five and six room cottages in Central Oakland; must be good buys.  
List your "Central" Oakland flats for sale. Give full particulars.

nished or unfurnished, between \$18,000 and \$26,000; also 5-room furnished bu-

I want make quick sale, call and see  
 Peoples Realty Co., 1320 Washington  
 St., Rooms 9 and 10, next to Maxwell  
**HOUSES WANTED**  
 If you really want to sell I have  
 the buyers, I can get you results  
 at low prices in right. David Carr, 10  
 Telegraph ave.  
 I HAVE \$7500 cash to invest in 5-  
 Longshore; must be gum finish;  
 Ave. and lake section prefer;  
 Write Box 4293, Tribune.  
 I HAVE a good North Oakland

HAVE \$250; want house; pref. 1  
Oakland. Box 13637, Tribune.

will pay cash for a 6 or 7-room bungalow, Claremont, Lake dist. or vice versa, brights pref.; must have garage or room for driveway. E 2239, Tribune.

**I WANT TO BUY**  
 a 3-4 room home in East Oakland near Stegway Terrace or Melrose. I will pay cash if price right. Address Buyer, Box 4172, Tribune.

**I want to buy from owner a pair modern flats or a store and garage near car and S. E. transportation. Box 2122, Tribune.**

what you have. Our salesman will immediately make inspection.

**The MINNEY CO**  
and telephone 11412, ph. Oak. 155  
Modern bungalow, 1 to 5 room  
plans located, particulars, pri  
vate, state number, P. O. B  
111, Grand.

W. L. R. 572, Tribune.

...and 400 persons; must  
have 100,000 principal on  
the 1st Tribune.

... she  
... Me

[illegible]


1000 cash for 500

[illegible]



## LODGING HOUSES, ETC.—Continued    LODGING HOUSES, ETC.—Continued

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Triangle  
APARTMENTS ROOMING HOUSES

## 7. HOTELS

OPEN EVENINGS OPEN SUNDAY  
625 14th St. Lakeside 4562  
WATCH WINDOWS FOR SPECIALS.

WE ARE GIVING YOU A SALE THIS WEEK THAT IF YOU DO NOT  
TAKE ADVANTAGE OF YOU CERTAINLY DO NOT WISH TO BUY. WE  
GIVE YOU THE BENEFIT OF 10 EQUITIES ON HOUSES THAT  
PARTIES HAVE PAID IN FROM \$100 TO \$500 AND ARE WILLING TO

SACRIFICE THE MONEY PAID ON EACH BUY. ITS YOUR GAIN  
THEIR LOSS.

**\$950---Yours**  
One-quarter off \$1150; now \$950.  
7-room apt. flat, income \$37, and  
2-room apt. for self; very fine  
furniture; good location; must be  
sold by Monday, exclusively.  
**TRIANGLE, 625 14TH ST. OAKLAND**

**\$2500---16 rooms**

**\$3500---**  
Was \$4500; it's yours for \$3500.  
apth. house; all apta. well fu-  
nished; rent \$100; clears to buy  
\$218.50; investigate; some go-  
buy.  
**TRIANGLE, 625 14TH ST. OAKLAND**

Rent \$70; running water; fine location and some buy. See this today.

TRIANGLE, 625 14TH ST., OAKLAND \$17,500---  
**\$1250---**  
 One-third off \$1650 was: It's yours for \$1250; hotel; transient; very good location; some house and furniture; good buy; some steady roomers; you can make \$125 clear to you.  
 TRIANGLE, 625 14TH ST., OAKLAND  
 Real apt. house, 62 rooms; rent a room; very good furniture; carpets; steam heat; all new; clear to buyer \$450. This house sold for \$22,500 8 months ago. Exclusively  
 TRIANGLE, 625 14TH ST., OAKLAND

ALL OAKLAND BARGAINS! AAAAAA—LODGING HOUSE MAN

**CLASSY APT. HOUSES**  
 \$3000—Half cash; 64 rms.; lake dist.  
 1000—Terms; 64 rms., inc. \$450 mo.  
 \$10,000—100 rms., select, 72 rms.  
 \$75,000—100 rms., 2<sup>nd</sup> inc. \$2000 mo.  
 \$37,700—8 apt.; inc. \$330; good lease.

**MODERN HOTELS**  
 \$3000—19 rms.; clrs. \$200 mo.; see this  
 \$1000—10 rms.; clrs. \$100 mo.; see this

**MITCHENER**  
 ESTABLISHED 22 YEARS  
 COURTESY  
 TRUTH  
 EFFICIENCY  
 AUTO SERVICE FREE

DECEMBER BARGAINS.

**HOUSEKEEPING HOUSES**  
 300—Terms, 2 rms., elec., 4 bth.  
 4000—2 rms., cl. \$120 mo. clear, in.  
 3500—cl. cash, 2 rms., lake dist.  
 1000—Terms, 2 rms., newly fur., good  
 450—8 rms., boarding, close in.

**TURNISHED FLATS**  
 300—Down, 6 rms., cl. \$17; inc. \$25  
 500 handles 7 rms., cor. inc. \$75.  
 300—Down, 6 rms., cl. \$17; inc. \$25

**MEN'S ROOMING HOUSE**  
 \$550—10 rooms, one floor; electric  
 ty; rent \$45; clears \$90.

**A REAL MAKE-MAKER**  
 \$1400 handles 12' rooms, 2-room apt.  
 separate meters, rent \$50, clear  
 \$100; \$160; near Hotel O  
 land.

**HOW ABOUT THIS?**

\$1500— $\frac{1}{2}$  cash; 14 rms.; good corner.  
\$1200—Terms, 2 rms., mod., cls. \$100.

Before buying it will pay YOU to see  
**Mr. Holm**  
160 11th st., n. Broadway, Oak. 7858.

---

**Apartments, Hotels, Etc.**  
**F. F. PORTER**  
Unskated 1000. 1412 Broadway,  
\$7,000.—Hotel of 20 rooms; close in  
location; gross income \$20 a  
month.

---

**JUST RIGHT!**  
\$2200.—15 rooms, steady and transi-  
ent; h. and c. water in room;  
brass beds, etc.; clears \$2  
snap.

---

**THE BEST OF BOTH WORLDS!**  
\$3200.—20 rooms, apartments; cor-  
ner lot; two floors; 100 ft. front;  
\$65; lease; clears \$175; term  
\$1000.00 PER ANNUM.

\$35 a day, shows good net income.

**\$15,000**—High class hotel; class "A" building; fine furnishings; long lease at low rental. Net income over \$700 per month.

**\$15,000**—One of the best apt. houses in Oakland. It has a 5-year lease at a very low rental. There is no question of shortage of fuel, as it is equipped with city heat and water. It has a net income of over \$100 per month.

**\$10,000**—Large, 2-story, 12-unit apt. house. Lawn, flowers, beautiful home; clear \$765 a mo.


**THE GOSPEL TRUTH.**  
**\$2000**—26 rooms, huge, apt. h. \$20. near City apt. clear \$200. Just below terms.

**PERFECTLY BEAUTY.**  
**\$2100**—Beautiful small apt. on gorgeous motorway. Rent low; lease exclusively with Mico.

month on rents of \$33 to \$55  
for 2 and 3 rm. apts.

2,000—20 apta near the Lake; one of the best houses in Oakland; net income \$750 per month very easy term.

Ask for MR. REARDLEY.

 AIT. HOUSES, HOTELS for sale. \$500 up. I will pay you in cash at 270 11th St. before buying. We loan 50% of purchase price.

\$4500—3 b. rooms, dining room, kitchen, lobby; old established; excellent \$500 per month; splendid opportunity.

MIDWINTER SPECIAL  
\$2800—6 rooms, 25 apartments; best building; furnished; central location; rent \$200; cash \$100; part cash will handle.

A BEAUTIFUL, FULL SAT.  
\$4000—2 b. rooms, classy room

60x125; 211,466. Terms: A. W. Cook,  
no. 16, 1192 Broadway, N. Y. 10037

[illegible]

A HIGH GRADE apartment house, good location, income \$250 monthly.

[illegible]

B. & B. REALTY CO.  
 1200 11th St., N.W., Washington, D.C. 20004

Lower End Irving Street.  
**BARGAIN—\$1200**  
Handmade rug, 12 by 16 ft. Fine  
quality, heavy, with fringe. Price  
low. Call 2-1234. See ad. 12-12-34.  
Call 2-1234. See ad. 12-12-34.  
Call 2-1234. See ad. 12-12-34.

**REDUCED SPANISH CAR**  
Price \$11,119.00.  
Call 2-1234. See ad. 12-12-34.  
Call 2-1234. See ad. 12-12-34.  
Call 2-1234. See ad. 12-12-34.

**WATERLOO HOTEL** (total sleeping 2000)  
open 24 hours. 15 rooms. \$1000.00  
Call 2-1234. See ad. 12-12-34.  
Call 2-1234. See ad. 12-12-34.  
Call 2-1234. See ad. 12-12-34.

**LAKE DISTRICT FISHING.**  
Selling 1000 salmon, 1000 trout, 1000  
perch, 1000 bass, 1000 catfish, 1000  
pike, 1000 eel, 1000 carp, 1000  
other fish. See ad. 12-12-34.  
Call 2-1234. See ad. 12-12-34.  
Call 2-1234. See ad. 12-12-34.

**MASSY MEN'S ROOMING.**  
1000 men, 1000 women, 1000  
children, 1000 other. See ad. 12-12-34.  
Call 2-1234. See ad. 12-12-34.  
Call 2-1234. See ad. 12-12-34.

was parallel; most certainly the  
 business center of industrial power  
 in the world. The New York

**Downtown Apt. House**  
WITH NEW INCREASING RENT FOR  
APARTMENT HOUSE IN THE MIDDLE  
OF THE BLOCK. WATER, GAS, ETC., IN-  
CLUDED. CALL FOR DETAILS. THE  
CHURCH, SPANISH CO.  
Box 100, 1114 Broadway

SHOW YOU THE ABOVE LIST  
NAMES AND MANY OTHER DATA

[illegible]

MONEY LOANED ON SALARIES FREE ACTION—THREE MACHINE  
ON SUNDAYS

**WHY** to enlarge home, house-  
 keepers and others, who in need  
 of a bath, see us. Room 60, 418  
 Market street, San Francisco.  
**WHY** sell your Liberty bonds?—  
 Loan for good cause. Liberty  
 bonds, pay back weekly or monthly.  
 Industrial Loan and Investment Co.,  
 N. E. cor. 13th and Franklin.

**APR. ROOMING HOUSE CLEAR-  
 ANCE**—12 rooms, good heat,  
 bath, furniture, center. Oakland.  
 This is a cash buy—\$1000

**JOHNSON BROS.**  
 NUMEROUS OTHER BARGAINS.  
 326 S. Jackson St. OAK 5317.

Continued on next page



Δ-9

**BUSINESS EQUIPMENT FOR SALE**  
**U**RRUGHS adding machine for sale  
 \$100; like new. Bolsworth Service  
 Cleaners, 62nd and Grove st.  
**A**IR PICTURES, stock, cash register,  
 cash, 1000.00. Call 4-1111.  
**A**LL clock, \$22.50; meat slicer, \$59.  
 50; 8'-0" foot floor counter case,  
 \$20. Berger, 839 Clay st. Phone  
 4-1111.  
**E**M Typewriter, No. 10, \$45; 3 other  
 \$10 and \$5; dictaphone cheap. Room  
 11, 470 12th st.  
**E**MINSTON typewriter, No. 7, \$10-  
 00. Call 4-1111.  
**T**WO wall display forms, wax heat  
 and arms, adjustable metal base,  
 very reasonable. Mannheim & Mason  
 1000 Broadway.  
**T**YPewriter-Royal, in perfect  
 condition, very reasonable. Oak. 6554.  
**B**USINESS EQUIPMENT - WANTED  
**D**ANTED - Small flat (top desk) for  
 description and price. O. 100.

UNITED-A Redington (typewritten)  
No. 10, in A1 condition. Cherry  
515 13th st.

**HOME-MADE THINGS FOR SALE**  
ATTRACTIVE furniture for sale.  
with chance those starting horse-  
keeping. 3600 Richmond, nr. Most  
and Piedmont ave.

**ADDS WANTED**

A—DON'T SELL YOUR CAR UNTIL  
we have figured on it; highest  
price for autos in any AUSTIN  
AUTOMOBILE OAKLAND AUTO  
WRECKING CO. 1715 Broadway,  
phone Oakland 6593.

A—See the Star Auto Wrecking Co.  
first; good prices for autos, any con-

**NODGE** closed car; equity good lo-  
fist position. Lakeside 2433.  
**DICK** - R. 1918, cheap for cash  
and trade. Call 1027, home.  
**DAVIS** bought, any condition,  
parts and motors sold. Berkeley Auto  
Wrecking Co., 2159 University,  
Berk. 1799.

**CASH FOR GOOD USED CARS -**  
**Automobile Clearing House**  
160 Broadway, Lke. 1929, open eve.  
**ADAMS** - S. 1916 model; cash for  
car. Re. 1024, home.  
**HANCOCK** - 8 clear East Oakland  
lots for 6-7 pass, Hudson, not later  
than '17. Fruit 809W, yes.

**GOOD touring car; must be in good  
condition and a bargain for cash. - Box**  
**MATE** model auto in exchange for 24  
cubic olive or fig land. Cox 437L  
Tribune.

**MATE** model used car; part exchange

1964 Buick Wildcat, 4 door, 2600 cc. engine, 4 speed  
 automatic, 100,000 miles, excellent condition, \$14,900.  
 prompt service. Vin. Alexander  
 2300 Bldg. Oak 7651.

TRADE IN, 50K150 for auto. Phone  
 Oak 5000.

WANTED—Auto in exchange for two  
 1964 Buicks, subject to a \$1000 down  
 payment and located on Dutton Ave.  
 adjacent to Broadmoor. Box 13544.  
 Tribune.

WE buy cars for Fords, Dodges, Sals,  
 Buicks, Chevies, etc. Central Auto  
 Market, 1717 Edgemoor, ph. Oak 6714.

WANTED: cash for old model 1964  
 roadster, preferred. Outlook 297.  
 10 a. m. to 1 p. m.

WANTED light car or good sedan for  
 1964 Buick. Call Bob Barry 3341.

1970 FORD Mustang, must be in good  
 condition and bargain for cash.  
 Oakland 3171.

**USED TIRES FOR SALE**  
We can sell you good used tires from \$3.00 up. Our retreading and vulcanizing is guaranteed. Come to us for a free estimate.

**BENHILL BROS.**  
AUTO AND TRACTOR TIRES  
120 Franklin St., OAKLAND, Cal.

**SHUT BY TRUCK**  
LAWRENCE - Man with Ford wagon wants light hauling, part or all day. V. Lockhart, 565 43rd St., Oakland.

**SHADERS \$2 per hour. OAK 7392.**

**TRUCK** going to Fresno empty, with load; reduced rates. Ok. 3914.

**AUTOS FOR EXCHANGE**

payment on 1916 Dodge touring.  
Appl. Western Mirror & Glass Co.  
6221 Telegraph ave. Open Sun.  
morning.

**AUTOS FOR RENT**

**AUTOS RENTED**

All makes of cars, 5 and 7-pass.  
without driver; small deposit; quick  
service by hour, day or week. Phone  
753. 152 12th st., cor. Madison.  
**MATTHEY RENTAL SERVICE**

**Auto—Drive Yourself**

Latest model cars by the hour, day  
or week. Auto Rent and Sales Co.,  
100 Franklin st.; ph. Oakland 5212.

—**FOUR** ing. truck, delivery.  
Rates & Steiner, 138 12th. Oak 635  
—**ONE** delivery, with or without driver,  
during holidays. 1193 63d st.  
—**ONE** delivery, with or without driver,  
during holidays. 1193 63d st.

**FOR RENT**

—**STORAGE** carage floor; also for  
workshop; space for several cars;  
Phone Berkeley 5256.

—**STORAGE**, 12th-Bethon. Merritt 2756.

—**STORAGE** carage, also drive, 2 bks.  
Grand ave. Phone 754 Perkins st.

—**STORAGE** GARAGES—SALE OR  
RENT. 1631 66TH. PIEDMONT 748.

—**STORAGE** carage, also drive, 2 bks.  
Grand ave. Phone 754 Perkins st.

**GARAGES WANTED**  
PRIVATE garage near 22<sup>nd</sup> ave. and  
East 21<sup>st</sup> street Address O. 2.  
Howard 2400 East 21<sup>st</sup> street.

**GROUP ACCESSORIES**

**AUTO WINGS**  
curved and flat, made at factory  
TO FIT ALL CARS  
HOWLAND 275 9th street.

ARMY band, brasses, whistles, fires and  
team car whistles, also boiler.  
Phone Berkeley 5356

**DAVIDSON MOTOR CARS**

**DAVIDSON 1928 motorcycle; fine**  
condition. 100 cc. engine, tandem, etc.  
\$175. 1525 Chestnut, Berkeley.

**DAVIDSON cash prices for Harley**  
Davidson. Easy terms: parts for  
all makes; open Sundays. Oakland  
Motorcycle Supply Co. 1731 Broad-  
way. Phone Oakland 355.

**DAVIDSON Davidson, 1926; good cond.;**  
new tires, etc. \$875. Oak 1971.

**DAVIDSON 1946, excellent condition;**  
new tires and improvements; gener-  
ator and 800. Windings, 45 Randwick  
Road, Galt.

**DAVIDSON 600 cc. 1st-class mech.**

1921  
 Harley-Davidsons  
 in stock.  
 Geo. A. Faulkner,  
 246 12th st.

the above. Call 3513 Greenwood  
Detroit, Detroit 2868.  
Continued on next page

1

THE  
HOWARD AUTO CO.  
3300 Broadway

Offer their Used Cars on page 4 of to-  
day's Automotive Section.

Turn to that page this morning

Turn to that page this morning

Turn to that page this morning

1920 CHEVROLET F. B. Sedan. driven 2000 miles; sacrifice. 2563 Shattuck Berk.

**TRUCKS, TRAILERS, TRACTORS  
FOR SALE**

**CHEAP 1½-TON OLDS  
TRUCK**

1919 model, fully equipped with  
new tires, 2 spare tires and rims, 2½  
platform body with stake sides. Call

1918 Buick light car, overhauled, painted like new, \$525, cost \$250, 1123 E. 14th st.; Merritt 194.

**REPUBLIC TRUCK**  
Run only 3000 miles; pneumatic tires; excellent mechanical condition; price \$860.  
**PHILIP S. COLE, INC.**

HEVROLET 490, late model touring; must sell Sunday: bargain. Call 2514 Grove or Oakland 2424 Webster st. 25th and Broadway Phone Oakland 2505

2424 Webster st. 21th and Broadway,  
Phone Oakland 2505

WE do tractor work; small lot, any  
type, any price. See L. J. Morgan  
1931 26th avenue

-TON White truck, new furniture  
body. Call Luke, 3310 or Oak 1775

**BOATS AND ACCESSORIES**

57 FT. sail boat, fully equipped; with  
row boat. Oakland Yacht Club  
Mr. Ford Oak 710.

**WHEELWORKS**

**AUTOMOBILE REPAIRING**

M. L. Hunt, 12th ave. and E. 31st st.  
M. 677 Repairing, rebuilding, est  
imating.

AUTOS repaired at your own place  
by expert; \$1.25 per hour; refs; es  
timated given. Post 3179

AUTOS repaired 24 hours, your place

Sent 1918. 2152 Ward. Berkeley	Notes repaired at your own place
677SW.	by expert: \$1.25 per hour; refs.
	estimates given Piedmont 3179

**Auto Loans**  
LOANS on autos, 1% mo.; car can be used, 211 Federal building.  
\$800 WANTED for 90 days or longer on latest model Marmon. All conditions; satisfaction guaranteed. Box 1011, 211 Federal Bldg.

**Musical Instruments**  
AEOLIAN VOCALIAN Phonographs

Special Cash Offer  
\$135.00 MODEL ONLY \$110.00  
Plays all makes of records; just a

BYRON MAUZY  
513-505 14th street  
A FEW phonographs bargains:  
Small table machine, \$20.  
Sutcase machine, \$47.50.  
Concert cabinet, \$90.  
Other phonographs, \$25 per week.  
Palke Piano Co., Clay at 16th st.  
A "SLOELLE" for sale; hear this  
wonderful sloelle before buying  
any player piano. Kohler & Chase.

1920 TOURING CAR

**ACT QUICKLY**  
AN OPPORTUNITY TO SAVE \$300  
on the Chickering Ampico Repro-  
ducing piano. See this at once.  
Open every evening until Xmas  
**BYRON MAUZY**  
573-575 14th Street

ACT QUICKLY USED COLUMBIA

ACT QUICKLY! USED COLUMBIA  
TALKING MACHINE CASH! BEAT  
IT FROM NEW. CALL LAKESIDE  
987.  
AI up-to-date \$150 cabinet phone  
graph with latest records. \$10.  
College boys.  
ALMOST new player piano; price re-  
duced; terms. Paige Piano Co.  
City at 16th st.  
ALMOST new high grade piano to  
be sold from private bar. \$5 per  
month. Phone Piedmont 2750.  
A NEW Brewster upright plain case  
must have cash; first with \$275  
takes it. Fruitvale 2143-W.  
A week piano; dark rosewood case.  
Call 2411 or 2954.  
ABOLIAN VOCALIN talking machine  
REGULAR \$165 MOD. SPECIAL \$132  
Open every evening on Xmas

BYRON MAUZY  
301-775 11th Street

**BYRON MAUZY**  
 3211 13th street  
 A1 up-to-date upright piano; worth  
 \$500. \$295; act quick. 221 E. 14th.  
 A FINE upright piano, \$500. Paige  
 Piano Co.  
 A FINE mandolin; Osborne make;  
 with case and pick; \$15. Mer. 3213.  
**BEAUTIFUL** period model phono-  
 graph and records, looks like new;  
 beautiful cabinet, very attractive.  
 Phone FV1 412W or call as  
 2950 East 28th st. Fruitvale.  
**BEAUTIFUL** Chequerboard grand; ele-  
 gant mahogany finish; reduced \$750.  
 Terms: Henschel Music Co., 121  
 12th st.  
**BEAUTIFUL** cabinet phonograph and  
 records, only \$65; good practice pi-

and back: a big snap: car left at 4:20 Telegraph ave. Oakland. BENGALOW upright piano new \$10

DUNALOW upright piano, new, \$10 per mo. Page Piano Co. Clay at 16th

"BFFBMT" clarinet, Bb. H. P. good condition. 755 21st st. after 5:30.

CHICKERING piano new, piano case, at a bargain. 179 19th st. make offer

CHICKERING—Old, but an elegant piano. Price \$245 terms. Hauschildt Music Co., Oakland, Cal.

COLUMBIA Victrola and 55 records. \$50. Box 2958 Tribune.

DAYTONOT TREACY PLAYER PIANO, WITH ROLLS AND BENCH. REGULAR \$500 MODEL. Only \$485.

Open every evening until Xmas

**BYRON MAUZY**  
574-575 14TH STREET

DECKER & SONS. in dark rich mahogany, strictly high-grade piano.

DECKER & SONS, in dark rich mahogany, strictly high-grade piano, at a bargain  
GIRARD PIANO COMPANY,  
519 14th street.  
De RIVES & HARRIS piano: satin finish, mahogany, like new; \$395. Terms. Hauschildt Music Co., 261 13th st., Oakland, Cal.  
ELEGANT large cabinet model Victor Victrola, will sacrifice Sunday for \$100. 540 Santa Clara ave., Ala.

## DECEMBER 5, 1920

# HALF MILLION DOLLAR FACTORY SEEKS RICHM

RICHMOND, Dec. 4.—L. A. away and W. L. Mason, officers Vice-President Muller of the Heinz company of Pittsburg were here today and made a of industrial sites with the of locating a branch manufacturing plant of the corporation in mind.

H. A. Silver of the Southern  
Co., and Secretary W. J. Wall  
the Chamber of Commerce.  
The corporation expects to  
a building to establish a plant  
an initial investment of \$500,  
is said, and would employ  
hundred men and women.

## DEATHS

**DORSEY**—In this city, Mrs.  
1924, Laura H. Dorsey, wife of  
late Hon. George W. E. Dorsey,  
elder of Mrs. John T. Dorsey,  
of Chicago, died at her home,  
Mary Pierce of Oakland, a daugh-  
ter of Oakland, later of Fremont  
branch.

Notice of funeral hereafter.

**HARE**—In this city, Dec. 3,  
John W. Hare, died at his home,  
Allice Iola Hare of Concord,  
father of James C. Hare and  
Walker O. Hare, of Chicago.  
Buried, Cal. soc. of S. 2.  
Berkeley, Cal. son of J. E.  
Hare, died at his home, 1924,  
Berkeley, Cal. aged 66 years 1 month.

[illegible]

Friends are invited to attend the funeral services tomorrow (Monday) at 10 o'clock p.m. from the Fowler-Morgan funeral chapel, 2544 Santa Clara street, Oakland, Cal. The deceased was Mrs. Edith E. Morgan, loving wife of J. B. Morgan, loving mother of J. B. Morgan, Jr., and J. B. Morgan, III, and loving husband of Mrs. B. J. Morgan, loving father of J. B. Morgan, Jr., and J. B. Morgan, III. She died at 67 years 1 month 13 days.

Friends and acquaintances respectfully invited to attend the funeral services at 10 o'clock p.m. from the Fowler-Morgan funeral chapel, 2544 Santa Clara street, Oakland, Cal.

**MORGAN**—To Oakland, Dec. 6, 1922—Mrs. Edith E. Morgan, loving wife of J. B. Morgan, loving mother of J. B. Morgan, Jr., and J. B. Morgan, III, and loving husband of Mrs. B. J. Morgan, loving father of J. B. Morgan, Jr., and J. B. Morgan, III. She died at 67 years 1 month 13 days.

Friends and acquaintances respectfully invited to attend the funeral services at 10 o'clock p.m. from the Fowler-Morgan funeral chapel, 2544 Santa Clara street, Oakland, Cal.

**MORGAN**—To Oakland, Dec. 6, 1922—Mrs. Edith E. Morgan, loving wife of J. B. Morgan, loving mother of J. B. Morgan, Jr., and J. B. Morgan, III, and loving husband of Mrs. B. J. Morgan, loving father of J. B. Morgan, Jr., and J. B. Morgan, III. She died at 67 years 1 month 13 days.

Friends and acquaintances respectfully invited to attend the funeral services at 10 o'clock p.m. from the Fowler-Morgan funeral chapel, 2544 Santa Clara street, Oakland, Cal.

[illegible]

**SAUNDERS**—In this city. Do-  
1. 1926. Anne Saunders,  
daughter of the late John  
and mother of Harriet S. S.  
WILSON, 1115 E. Hope ave.,  
late Mrs. Ella Hanna, of  
England, aged 90 years 9  
months.

Friends are respectfully  
to attend the funeral service  
on Friday, May 2, at 2 o'clock  
her late home, 2055 Brush st.  
**WILSON**—In this city. Do-  
1. 1926. Arthur J. Wilson and  
North, Isabel Marion and  
C. M. Goodall. Mrs. Edith  
Wilson, wife of the late Ar-  
thur J. Wilson, and mother  
of Mrs. Elizabeth Wilson,  
of San Francisco, Cal., is  
aged 90.

Friends are respectfully  
to attend the funeral ser-  
vice on Friday, May 2,  
6 p. 1926, at 2 o'clock  
Pauls Episcopal church, cor-  
ner 10th and Market streets.  
Interment private.

**PARSONS, MONTIE J.** We do

express our thanks to our friends and relatives for the beautiful floral tributes and expressions of sympathy which we received during our late bereavement.

MRS. BETTA ROSS  
MRS. T. W. FEMBLE

**CARD OF THANKS**  
We desire to express our sincere appreciation and gratitude for the beautiful floral offerings which we received during our late bereavement in the loss of a loving and cherished mother.

ESTELLE G. DOLAN  
GOMIDE D. SCHULTZ

**CARD OF THANKS**  
We desire to express our sincere appreciation and gratitude for the beautiful floral tributes and expressions of sympathy which we received during our late bereavement in the loss of a loving and cherished mother.

CHARLES F. MOORE  
RAYMOND M. MOORE

**SAN FRANCISCO DEATHS**  
Rich. J. ...

Barrett, Catherine  
Bryant, Laura—57  
C. D. Bana—  
F. 322  
Dawson, John—72  
Denton, Bonnie  
Eaton, Charlotte—33  
McKinnon, Louis  
Rogers, Leslie  
Roberts, Carl  
Salem, Joseph  
Snowart, David  
Trotter, Lee  
Wall, William  
Walsh, Michael

**FUNERAL COMPLETE..... \$**

Cloth covered, silver-mounted  
casket; embalming; ground  
transport; casket; hearse;  
auto; lady assistant.

**J. GORMAN & SONS**  
**2222 Dana—Berkeley**

### IN GAMBLING USES SLUMP, PPER CHARGES

### STOCK-BOND EXCHANGE

BONDS.			BANKS.		
	YD.	A.S.			
S. F. Seavey's 4s (act)	100.00		American National	120	
Marion Imp 4s (act)	100.00		American Trust	142	
Do 4s 39 (act)	100.00		Bank of Cal N. A.	192 1/2	
Highway 4s (act)	100.00	5.12	First Nat of Oakland	200	
S. F. 4 1/2s (act)	100.00	5.00	First Nat of S. F.	190	
S. F. 4 1/2s (act)	100.00		First Nat of American	107	
S. F. 4 1/2s (act)	100.00		Marquette Trust	100	

### OILS HOLD LEAD THROUGH DAY ON STOCK EXCHANGE

### Oakland's Banks Optimistic Over City's Business Future

Silver linings are beginning to show through the gloom of the depression of the country, and the banks here have just issued their monthly summaries of business. Among them are the First National and the Oakland Savings

### are that money will be easier after the first of the year, with possibly some easing of the rates of interest. The situation on the Pacific coast is somewhat better, but not greatly different from the First National and the Oakland Savings

### AUCTION SALES AUCTION SALES

#### J. A. MUNRO & CO.

## HOLIDAY SALE OF FURS

Balance of stock of D. Parsowith, formerly at 14th and Washington Sts. Consisting of Lynx, Coney, Fox, Sealskin, Wolf, Skunk, Nutria, Moline etc

[illegible][illegible][illegible][illegible][illegible][illegible][illegible]

7.00	7.20	7.30	7.40	7.50	8.00	8.10	8.20	8.30	8.40	8.50	9.00	9.10	9.20	9.30	9.40	9.50	10.00	10.10	10.20	10.30	10.40	10.50	11.00	11.10	11.20	11.30	11.40	11.50	12.00	12.10	12.20	12.30	12.40	12.50	13.00	13.10	13.20	13.30	13.40	13.50	14.00	14.10	14.20	14.30	14.40	14.50	15.00	15.10	15.20	15.30	15.40	15.50	16.00	16.10	16.20	16.30	16.40	16.50	17.00	17.10	17.20	17.30	17.40	17.50	18.00	18.10	18.20	18.30	18.40	18.50	19.00	19.10	19.20	19.30	19.40	19.50	20.00	20.10	20.20	20.30	20.40	20.50	21.00	21.10	21.20	21.30	21.40	21.50	22.00	22.10	22.20	22.30	22.40	22.50	23.00	23.10	23.20	23.30	23.40	23.50	24.00	24.10	24.20	24.30	24.40	24.50	25.00	25.10	25.20	25.30	25.40	25.50	26.00	26.10	26.20	26.30	26.40	26.50	27.00	27.10	27.20	27.30	27.40	27.50	28.00	28.10	28.20	28.30	28.40	28.50	29.00	29.10	29.20	29.30	29.40	29.50	30.00	30.10	30.20	30.30	30.40	30.50	31.00	31.10	31.20	31.30	31.40	31.50	32.00	32.10	32.20	32.30	32.40	32.50	33.00	33.10	33.20	33.30	33.40	33.50	34.00	34.10	34.20	34.30	34.40	34.50	35.00	35.10	35.20	35.30	35.40	35.50	36.00	36.10	36.20	36.30	36.40	36.50	37.00	37.10	37.20	37.30	37.40	37.50	38.00	38.10	38.20	38.30	38.40	38.50	39.00	39.10	39.20	39.30	39.40	39.50	40.00	40.10	40.20	40.30	40.40	40.50	41.00	41.10	41.20	41.30	41.40	41.50	42.00	42.10	42.20	42.30	42.40	42.50	43.00	43.10	43.20	43.30	43.40	43.50	44.00	44.10	44.20	44.30	44.40	44.50	45.00	45.10	45.20	45.30	45.40	45.50	46.00	46.10	46.20	46.30	46.40	46.50	47.00	47.10	47.20	47.30	47.40	47.50	48.00	48.10	48.20	48.30	48.40	48.50	49.00	49.10	49.20	49.30	49.40	49.50	50.00	50.10	50.20	50.30	50.40	50.50	51.00	51.10	51.20	51.30	51.40	51.50	52.00	52.10	52.20	52.30	52.40	52.50	53.00	53.10	53.20	53.30	53.40	53.50	54.00	54.10	54.20	54.30	54.40	54.50	55.00	55.10	55.20	55.30	55.40	55.50	56.00	56.10	56.20	56.30	56.40	56.50	57.00	57.10	57.20	57.30	57.40	57.50	58.00	58.10	58.20	58.30	58.40	58.50	59.00	59.10	59.20	59.30	59.40	59.50	60.00	60.10	60.20	60.30	60.40	60.50	61.00	61.10	61.20	61.30	61.40	61.50	62.00	62.10	62.20	62.30	62.40	62.50	63.00	63.10	63.20	63.30	63.40	63.50	64.00	64.10	64.20	64.30	64.40	64.50	65.00	65.10	65.20	65.30	65.40	65.50	66.00	66.10	66.20	66.30	66.40	66.50	67.00	67.10	67.20	67.30	67.40	67.50	68.00	68.10	68.20	68.30	68.40	68.50	69.00	69.10	69.20	69.30	69.40	69.50	70.00	70.10	70.20	70.30	70.40	70.50	71.00	71.10	71.20	71.30	71.40	71.50	72.00	72.10	72.20	72.30	72.40	72.50	73.00	73.10	73.20	73.30	73.40	73.50	74.00	74.10	74.20	74.30	74.40	74.50	75.00
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**RINCIPLES OF PROFITABLE INVESTMENT**

is book tells you how to make profit on stocks—how to avoid loss—how to select safe and security. It shows you how to avoid undue risk yet realize big gains from common stock.

[illegible][illegible]